THE INDUSTRIAL ARTS INDEX

1952

List of Periodicals Indexed

A M A Archives Ind Hygiene & Occup Med—A.M.A. Archives of Industrial Hygiene and Occupational Medicine
A S M E Trans—Transactions of the American Society of Mechanical Engineers
Acoustical Soc Am J—Journal of the Acoustical Society of America
Adv Agency—Advertising Agency and Advertising and Selling
Formerly Advertising and Selling; name changed May, 1949
Adv & Sell. See Adv Agency
Advanced Management—Advanced Management
Changed from quarterly to monthly beginning December, 1949
Aero Digest—Aero Digest
Aeronautical Eng R—Aeronautical Engineering Review
Air Transport. See Aviation W
Am Assn of Textile Chemists and Colorists. Proceedings. Published in American Dyestuff Reporter
Am Assn Pet Geologists Bul—Bulletin of the American Association of Petroleum Geologists
Am Bankers Assn J. See Banking
Am Bld—American Builder
Am Bsns—American Business
Am Cer Soc Bul—Bulletin of the American Ceramic Society
Am Cer Soc J—Journal of the American Ceramic Society
Am Chem Soc J—Journal of the American Chemical Society
Am Concrete Inst J—Journal of the American Concrete Institute
Am Dyestuff Rep—American Dyestuff Reporter
Am Gas Assn Mo—American Gas Association Monthly
Am Gas Assn Proc—American Gas Association Proceedings
Am Gas J—American Gas Journal
Am Inst Chem Eng Trans. See Chem Eng Prog
Am Inst E E J. See Elec Eng
Am Inst of Mining and Metallurgical Engineers. See Min Eng
Am J Sci—American Journal of Science
Am Mach—American Machinist
Am Pet Inst Proc—American Petroleum Institute Proceedings
Am Soc C E Proc—Proceedings of the American Society of Civil Engineers
Am Soc for Metals Trans—Transactions of the American Society for Metals
Am Soc Heat & V E J. See Heating-Piping
Am Soc M E J. See Mech Eng
Am Soc M E Trans. See A S M E Trans
Am Soc T M Proc—American Society for Testing Materials. Proceedings
Am Stat Assn J—Journal of the American Statistical Association
Am Water Works Assn J—Journal of the American Water Works Association
Anal Chem—Analytical Chemistry
Ann Am Acad—Annals of the American Academy of Political and Social Science
Arch Forum—Architectural Forum, The Magazine of Building
Through 1952 title appeared as Magazine of Building Architectural Forum
Arch Rec—Architectural Record
Archives Ind Hygiene & Occup Med. See A M A Archives Ind Hygiene & Occup Med
Aslib Proc—Aslib Proceedings
Formerly Association of Special Libraries and Information Bureaux Proceedings; changed January, 1949
Assn of Sp Lib & Inf Bur Proc. See Aslib Proc
Automobile Eng—Automobile Engineer
Automotive Ind—Automotive Industries
Aviation W—Aviation Week
Merger of Aviation and Aviation News, July 7, 1947

Bankers Mo—Bankers Monthly
Banking—Banking; Journal of the American Bankers Association
Barron's—Barron's
Bell System Tech J—Bell System Technical Journal
Changed from quarterly to bimonthly January, 1952
Blast F & Steel Pl—Blast Furnace and Steel Plant
Brick & Clay Rec—Brick and Clay Record
Bsns W—Business Week
Burroughs Clearing House—Burroughs Clearing House
Bus Transportation—Bus Transportation

CAA J—Civil Aeronautics Administration Journal
Discontinued with the July 20, 1952 issue
Can Chem & Process Ind—Canadian Chemistry and Process Industries
Name changed to Canadian Chemical Processing, June, 1951
Can Chem Process—Canadian Chemical Processing
Two numbers published in June
Can Min J—Canadian Mining Journal
Cer Ind—Ceramic Industry
Chem Age (Lond)—The Chemical Age
Chem & Eng N—Chemical and Engineering News
Chem & Ind—Chemistry and Industry
Chem & Met Eng. See Chem Eng
Chem Eng—Chemical Engineering (formerly Chemical and Metallurgical Engineering)
Chem Eng Prog—Chemical Engineering Progress
Chem Ind—Chemical Industries
Name changed to Chemical Industries Week January 20, 1951; changed to Chemical Week June 2, 1951
Chem Ind W—Chemical Industries Week (formerly Chemical Industries, now Chemical Week)
Chem R—Chemical Reviews
Chem Soc J—Journal of the Chemical Society
Chem W—Chemical Week
Civil Eng—Civil Engineering
Coal Age—Coal Age
Comm & Fin Chr—Commercial & Financial Chronicle
Communications—Communications
Now Tele-Vision Engineering
Comp Air Mag—Compressed Air Magazine
Concrete—Concrete
Constr Methods—Construction Methods and Equipment
Consumers Res Bul—Consumers' Research Bulletin (Not Confidential)
Credit & Fin Management—Credit and Financial Management

Diesel Power—Diesel Power and Diesel Transportation
Dom Eng—Domestic Engineering
Dun's R—Dun's Review

East Underw—Eastern Underwriter
Econ Geol—Economic Geology
Economist—Economist
Ed & Pub—Editor & Publisher, the Fourth Estate
Edison Elec Inst Bul—Edison Electric Institute Bulletin
Elec Com—Electrical Communication
Elec Eng—Electrical Engineering
Elec R (Lond)—Electrical Review
Elec West—Electrical West
Elec World—Electrical World
Electrician—Electrician
Name changed to Electrical Journal October 17, 1952
Electrochem Soc J—Journal of Electrochemical Society
Electronics—Electronics
Eng & Min J—Engineering and Mining Journal
Eng Educ. See J Eng Educ
Eng N—Engineering News-Record
Engineer—Engineer
Engineering—Engineering
Explosives Eng—The Explosives Engineer

Factory Management—Factory Management and Maintenance
Fed Res Bul—Federal Reserve Bulletin
Food Eng—Food Engineering
Food Ind—Food Industries
Name changed to Food Engineering April, 1951
For Comm W—Foreign Commerce Weekly
Fortune—Fortune
Foundry—Foundry
Franklin Inst J—Journal of the Franklin Institute

LIST OF PERIODICALS INDEXED

Gas Age—Gas Age
Gen Elec R—General Electric Review
Changed from monthly to bimonthly January, 1952
Geol Soc Bul—Bulletin of the Geological Society of America
Geol Soc Proc—Proceedings volume of Geological Society of America
Glass Ind—Glass Industry

Harvard Bsns R—Harvard Business Review
Heat & Ven—Heating and Ventilating
Heating-Piping—Heating, Piping and Air Conditioning
House & Home—House & Home
Formerly Magazine of Building, House & Home; title changed September, 1952

Ill U Eng Exp Sta Bul—Illinois University Engineering Experiment Station. Bulletin
Ill U Eng Exp Sta Circ—Illinois University Engineering Experiment Station. Circular
Illum Eng—Illuminating Engineering, The Journal of the Illuminating Engineering Society
Ind & Eng Chem—Industrial and Engineering Chemistry
Ind & Eng Chem Anal ed. See Anal Chem
Ind Marketing—Industrial Marketing
Ind Med—Industrial Medicine and Surgery
Ind Stand. See Standardization
India Rubber World—India Rubber World
Inland Ptr—Inland Printer
Inst E E J. See Inst E E Proc
Inst E E Proc—Proceedings of the Institution of Electrical Engineers
Inst Mech Eng Proc—Institution of Mechanical Engineers. Proceedings
Inst Pet J—Journal of the Institute of Petroleum
Inst Radio Eng Proc—Proceedings of the Institute of Radio Engineers
Instruments—Instruments
Int Labour R—International Labour Review
Int Labour R Stat Sup—International Labour Review Statistical Supplement
Published separately as a monthly supplement beginning July, 1952
Iron Age—Iron Age
Iron & Steel Eng—Iron and Steel Engineer
Iron & Steel Inst J—Journal of the Iron and Steel Institute

J Account—Journal of Accountancy
J Aeronautical Sci—Journal of the Aeronautical Sciences
J Ap Chem—Journal of Applied Chemistry
Formerly Society of Chemical Industry Journal; name changed January, 1951
J Ap Phys—Journal of Applied Physics
J Bsns—Journal of Business of the University of Chicago
J Chem Educ—Journal of Chemical Education
J Chem Phys—Journal of Chemical Physics
J Doc—Journal of Documentation
J Eng Educ—Journal of Engineering Education
J Fr Inst. See Franklin Inst J
J Ind Hygiene—The Journal of Industrial Hygiene and Toxicology
Name changed to Archives of Industrial Hygiene and Occupational Medicine January, 1950. Now A.M.A. Archives, q.v.
J Land & Pub Util Econ. See Land Econ
J Marketing—The Journal of Marketing
Publication of the American Marketing Association
J Metals—Journal of Metals
Formerly Metals Technology; name changed January, 1949
J Phys & Colloid Chem—Journal of Physical and Colloid Chemistry
Name changed to Journal of Physical Chemistry beginning January, 1952
J Phys Chem—The Journal of Physical Chemistry
J Res Nat Bur Stand—Journal of Research of the National Bureau of Standards
J Retailing—Journal of Retailing
J Sci Instr—Journal of Scientific Instruments

Land Econ—Land Economics
Formerly Journal of Land and Public Utility Economics; name changed February 1948
Life Ins Courant—Life Insurance Courant
Light Metal Age—Light Metal Age

Mach—Machinery
Machine Design—Machine Design
Mag of Bldg Arch Forum. See Arch Forum
Mag of Bldg House & Home. See House & Home
Mag of Wall St—Magazine of Wall Street
Management R—Management Review
Manuf Rec—Manufacturers Record
Marine Eng—Marine Engineering and Shipping Review
Materials & Methods—Materials and Methods
Mech Eng—Mechanical Engineering
Metal Finishing—Metal Finishing
Metal Prog—Metal Progress
Metallurgia—Metallurgia, the British Journal of Metals
Metals Tech. See J Metals
Midwest Eng—Midwest Engineer
Formerly Journal of the Western Society of Engineers; name changed September, 1948
Mill & Factory—Mill & Factory
Min & Met. See Min Eng
Min Cong J—Mining Congress Journal
Min Eng—Mining Engineering
Formerly Mining and Metallurgy; name changed January, 1949
Mo Labor R—Monthly Labor Review
Mo U Sch Mines & Met Bul tech ser—Bulletin of the University of Missouri, School of Mines and Metallurgy. Technical Series. irr Univ. of Mo. Rolla
Mod Ind—Modern Industry
Mod Packaging—Modern Packaging
Mod Plastics—Modern Plastics
Mod Textiles Mag—Modern Textiles Magazine.
Formerly Rayon and Synthetic Textiles; changed September, 1952
Munic Util—Municipal Utilities
Formerly Water and Sanitation; name changed September, 1950

N A C A Bul—N.A.C.A. Bulletin
N Y Pub Lib Bul—New York Public Library Bulletin
Nat City Bank—National City Bank of New York
Nat Pet N—National Petroleum News
Nat Research Council Pub—National Research Council Publication. irr National Research Council, 2101 Constitution Av, Washington 25, D.C.
Individual numbers variously priced. Price-list sent on request
National Research Council Bulletin and Reprint and Circular series have been discontinued, and future publications will appear in one series numbered from 201
Nat Safety N—National Safety News
Nat Underw—National Underwriter
Nat Underw (Life ed)—National Underwriter Life Insurance Edition

Oil & Gas J—Oil and Gas Journal
Oil Paint & Drug Rep—Oil Paint and Drug Reporter
Opt Soc Am J—Journal of the Optical Society of America

Paint Oil & Chem R—Paint, Oil and Chemical Review
Paper Ind—Paper Industry
Paper Tr J—Paper Trade Journal
TAPPI section now published as a separate Journal. See Tappi
Personnel—Personnel
Personnel J—Personnel Journal
Pet Eng—Petroleum Engineer
Pet Processing—Petroleum Processing
Pet Refiner—Petroleum Refiner
Phys R—The Physical Review
Power—Power
Power Eng—Power Engineering (formerly Power Generation)
Power Generation. See Power Eng
Product Eng—Product Engineering
Ptr Ink—Printers' Ink
Pub Health Rep—Public Health Reports
Changed from weekly to monthly beginning January, 1952
Pub Roads—Public Roads
Pub Util—Public Utilities Fortnightly
Pub Works—Public Works
Pulp & Pa of Can—Pulp and Paper Magazine of Canada

Q S T—QST

RCA R—RCA Review
R Econ & Stat—Review of Economics & Statistics
R Sci Instr—Review of Scientific Instruments
Radio & Tv N—Radio and Television News
Radio Com—Radio Communication
Incorporating Tele-Vision Engineering May, 1952

Radio N. See Radio & Tv N
Rayon—Rayon and Synthetic Textiles
  Name changed to Modern Textiles Magazine September, 1952
Ref Shelf—The Reference Shelf
Refrig Eng—Refrigerating Engineering
Review of Economics and Statistics. See R Econ & Stat
Roads & Bridges—Roads and Bridges
  Name changed to Roads and Construction January, 1950
Roads & Constr—Roads and Construction
  Name changed to Roads and Engineering Construction June, 1950
Roads & Eng Constr—Roads and Engineering Construction
Roads & Sts—Roads and Streets
Rock Prod—Rock Products
Rough Notes—Rough Notes
Roy Aeronautical Soc J—Journal of the Royal Aeronautical Society
Rs Mod Phys—Reviews of Modern Physics
Rubber Age—Rubber Age
Ry Age—Railway Age
Ry Mech & Elec Eng—Railway Mechanical and Electrical Engineer
  Name changed to Railway Locomotives and Cars January, 1953

S A E J—S.A.E. Journal
Safety Eng—Safety Engineering
  Name changed to Safety Maintenance and Production October, 1950
Safety Maint & Prod—Safety Maintenance and Production
Sales Management—Sales Management
Sci Am—Scientific American
Science—Science
Sewage & Ind Wastes—Sewage and Industrial Wastes
Sewage Works J—Sewage Works Journal
  Name changed to Sewage and Industrial Wastes January, 1950
Sheet Metal Worker—Sheet Metal Worker
Soap & San Chem—Soap and Sanitary Chemicals
Soc Chem Ind J—Journal of the Society of Chemical Industry
  Name changed to Journal of Applied Chemistry January, 1951
Soc Dyers & Col J—Journal of the Society of Dyers and Colourists
Soc for Advan of Management J. See Advanced Management
Soc Motion Picture & Tv Eng J—Journal of the Society of Motion Picture and Television Engineers
Soc Motion Picture Eng J—Journal of the Society of Motion Picture Engineers
  Name changed to Journal of the Society of Motion Picture and Television Engineers January, 1950
Society of Automotive Engineers Journal. See S A E J
Special Lib—Special Libraries
Spectator—The Spectator
  Life edition and Property edition merged in a single monthly, January 1952. Continues volume number of Life edition
Standardization—Standardization
  Formerly Industrial Standardization; name changed January, 1949
Steel—Steel
Survey of Cur Bsns—Survey of Current Business

Tappi—Tappi
Tech R—Technology Review
Tele-Tech—Tele-Tech
Tele-Vision Eng. See Tv Eng
Textile Col. See Am Dyestuff Rep
Textile Inst J—Journal of the Textile Institute
  Published in two parts: Transactions; Proceedings, Standardisation and Abstracts
Textile Res J—Textile Research Journal
Textile World—Textile World
Tool Eng—Tool Engineer
Transactions of the American Society of Mechanical Engineers. See A S M E Trans
Trusts & Estates—Trusts and Estates, The Fiduciary Journal
Tv Eng—Tele-Vision Engineering
  Formerly Communications; name changed January 1950
  Merged with Radio Communication May, 1952

U S Bur Labor Statistics Bul
U S Bur Mines Bul
U S Bur Mines Information Circ
U S Bur Mines Rep of Invest
U S Bur Mines Tech Pa
  Now included in Bulletin series
U S Geol S Bul
U S Geol S Professional Pa
U S Nat Advisory Com for Aeronautics—United States National Advisory Committee for Aeronautics. Annual Reports
U S Nat Bur Stand—United States National Bureau of Standards
U S Naval Inst Proc—United States Naval Institute Proceedings
U S Women's Bur Bul—United States. Women's Bureau. Bulletin

Water and San. See Munic Util
Water & Sewage Works—Water & Sewage Works
Weekly Underw—Weekly Underwriter
Welding J—Welding Journal
Western Soc E J. See Midwest Eng
Westinghouse Eng—Westinghouse Engineer
Wireless Eng—Wireless Engineer
World Oil—World Oil

Key to General Abbreviations

+	continued on later pages of the issue	Jl	July
abr	abridged	Mr	March
Ag	August	My	May
Ap	April	n s	new series
arch	architect	N	November
bibliog	bibliography	no	number
comp	compiled or compiler	O	October
cond	condensed	p	page
cont	continued	pl	plate
D	December	por	portrait
diag	diagram	pseud	pseudonym
ed	edited or edition or editor	pt	part
F	February	rev	revised
i	index	S	September
il	illustrations	sup	supplement
inc	incorporated	tr	translated or translation or translator
Ja	January	v	volume
Je	June	yrbk	yearbook

Sample entry: Hydrogen peroxide; structural materials, manufacture and uses. J. S. Reichert and R. H. Pete. il Chem Eng 54:213-14+ Ap '47

Explanation: An illustrated article with the title given above will be found in Chemical Engineering, volume 54, pages 213 to 214 (continued on later pages of the same issue) the April 1947 number

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THE
INDUSTRIAL ARTS INDEX

FORTIETH ANNUAL VOLUME

1952

SUBJECT INDEX TO A SELECTED LIST OF ENGINEERING,
TRADE AND BUSINESS PERIODICALS

EDITED BY
LEONE BAKER, MARION E. POTTER,
LUCILLE CRAUMER, ROBERTA PURDY

MANAGING EDITOR
CHARLOTTE TRILLING

NEW YORK
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1953

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PREFACE

The fortieth annual volume of the Industrial Arts Index is a cumulation of the monthly issues published from December 1951 thru November 1952.

No new periodicals were added during the year. *Civil Aeronautics Administration Journal* discontinued publication with the July 20 issue. The names of several magazines were changed and these and other changes were noted as they occurred in the announcement pages of monthly numbers of the Index and in the List of Periodicals Indexed.

We mention with regret the resignation of Mrs. Lucille Craumer in December 1952. Mrs. Craumer had been a member of the staff since 1945.

We are very grateful to Miss Doris Dart for her increased contribution to the chemical and physics indexing thruout the year.

L. B.

47581

Magazine Notes

Compiled with the aid of Johanna Kramm and Jessie Van Strander

(Reprinted from monthly issues of 1952)*

Adult Leadership, new monthly publication of Adult Education Association, makes its appearance with a May 1952 number. The magazine is described as "an experiment in leadership and in journalism," the purpose of which is "to train citizen leaders." Published by the Adult Education Association of the U.S.A., 743 North Wabash Avenue, Chicago 11. Subscription to charter subscribers $3 a year.

Advances in Physics; Quarterly Supplement to the Philosophical Magazine, began with a January 1952 issue. "The range of subjects on which articles will be acceptable will be as wide as for the *Philosophical Magazine*; that is to say it will include theoretical and experimental physics and certain branches of applied mechanics. Published by Taylor & Frances, Red Lion Court, Fleet Street, London, E.C.4. Subscription £2 15s a year; single issue 15s.

Agricultural and Food Chemistry, a bi-weekly, was authorized by the Board of Directors of the American Chemical Society at its meeting in Atlantic City, 1952. Publication is expected to start in April 1953, with Walter J. Murphy as editor.—*Chemical and Engineering News*

The Amateur Historian, a small size British bimonthly, began with an August-September 1952 issue. It is published by Charles E. Fisher and Company, 20-21 Tooks Court, London, E.C.4. Subscription 9 shillings a year; 10 shillings outside United Kingdom; single copy 1s 6d.

American Gas Journal publishes as its second August number what would normally be the 18th edition of American Gas Handbook. It will hereafter be published annually as the American Gas Handbook Edition of the *American Gas Journal.* The article type of material has been made secondary to engineering, curves, graphs and charts and a New Products index has been added. It is distributed without additional charge to *American Gas Journal* subscribers. It is not offered for sale separately.

American Journal of Comparative Law, a quarterly, begins with a double number, Winter-Spring 1952. Hessel E. Yntema is editor-in-chief. It is published by American Association for the Comparative Study of Law, inc., in January, April, July, and October, at Baltimore, Maryland. Editorial offices, Legal Research Building, University of Michigan, Ann Arbor, Michigan. Subscription $5 a year; $1.50 a single number.

American Judaism, an illustrated bimonthly, beginning November 1951, is the official organ of the Union of American Hebrew Congregations and its affiliates—the National Federation of Temple Brotherhoods and the National Federation of Temple Sisterhoods. The magazine will not confine itself to matters which concern these groups alone, but "hopes to serve as a forum for discussion of vital subjects that interest Jews generally, concerning America, Israel and the world at large." It incorporates *Liberal Judaism, The Jewish Layman* and *Topics and Trends.* Not published in August and September. Subscription $2.50 a year; single copy 50 cents. Published by the Union of the American Hebrew Congregations, 838 Fifth Avenue, New York 21.

Anatolian Studies; Journal of the British Institute of Archaeology at Ankara, is published annually, beginning in 1951, by the British Institute of Archaeology at Ankara, 56 Queen Anne Street, London, W.1. Subscription £1 12s 6d or $4.50.

Antibiotics and Chemotherapy is a monthly journal of experimental and clinical studies on antibiotics, hormones, and chemotherapeutics, Henry Welsh is editor-in-chief. Published by Washington Institute of Medicine, 3801 Connecticut Avenue, N.W., Washington 8; 667 Madison Avenue, New York 21. Subscription $10 a year.

Aperture, a new quarterly for photographers, beginning with an April 1952 issue, is published by Minor White, 135 Jackson Street, San Francisco 11. Subscription $4.50 a year in United States, Canada and Mexico; foreign $5.50 a year; single copy $1.25; foreign $1.50.

Applied Statistics, a Journal of the Royal Statistical Society, is intended "not for professional statisticians only but also for those innumerable workers in industry, commerce, science, and other branches of daily work, who must handle and understand statistics as part of their tasks." In addition to *Applied Statistics,* the Society publishes its official Journal in two sections, Series A General, and Series B Methodolological. The first issue of the new Journal is dated May, 1952. Published by Oliver and Boyd Ltd, 98 Great Russell Street, London, W.C. Subscription 25 shillings a year; 10 shillings a single issue.

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* These notes have been reprinted by request.

Architectural Forum with volume 96, January 1952, separated into two periodicals with the common title *Magazine of Building,* but distinguished as *Architectural Forum* edition and *House and Home* edition. The former has returned to its old title with Magazine of Building as subtitle; the latter is published as *House and Home.*

The Arts and Philosophy, edited by Sidney Arnold, is a quarterly, published by the Candlelight Press, 42 Higham Station Avenue, South Chingford, Essex, England. Subscription 15 shillings; United States and Canada $2.50

Atomic Scientists' News, new series, began with a September 1951 issue. It is the journal of Atomic Scientists' Association and has been up to the present time published directly by the Association at irregular intervals. In the future it will be published every two months on behalf of the Association by Taylor & Francis, Red Lion Court, Fleet Street, London, E.C.4. While the *News* will still be supplied to members and associate members thru the Association, it will also be available to the general public thru the normal publishing channels. Subscription with Association membership £1 1s; single issues 6 shillings.

Auto; Speed and Sport, is an illustrated monthly beginning with a January 1952 issue. Published by Trend, Incorporated, 5959 Hollywood Boulevard, Los Angeles 28. Subscription $3.50 a year; single copy 35 cents.

B R A Review, Journal of the British Rheumatic Association, a quarterly, began publication in August 1950. Free to members; to nonmembers 2s 6d a copy. Editorial office, 5 Tite Street, London, S.W.3.

Battelle Technical Review formerly *Battelle Library Review* begins monthly publication with a January, 1952 issue. The new *Review* contains articles and news in addition to abstracts of articles from eight hundred and fifty periodicals from all parts of the world. No subscription price is charged but it is available to all who feel they may benefit from it. Address all correspondence to Editor, Battelle Technical Review, Battelle Memorial Institute, 505 King Avenue, Columbus 1, Ohio.

Bell System Technical Journal is publishing bimonthly instead of quarterly, beginning with volume thirty-one. The subscription has been raised to $3 a year; single copies 75 cents.

Beloit Poetry Journal, a quarterly, sponsored by Beloit College, Beloit, Wisconsin, began publication in 1950. Each issue has a minimum of 32 pages. The *Journal* is co-edited by Robert H. Glauber and Chad Walsh. Subscription $1.35 a year; single copies 35 cents.

Biologia was started as a newsletter supplement to *Chronica Botanica.* Six issues were published in 1947. It is now continued as a year book, a modified and enlarged Chronica Botanica Calendar. The subtitle reads: An International Year-Book Devoted to the Pure and Applied Plant and Animal Sciences. Volume 2 (1950/51). It is edited by the editors of *Chronica Botanica,* Frans Verdoorn, Managing Editor, in coöperation with the International Union of Biological Sciences. Published by Chronica Botanica Company, Waltham 54, Massachusetts. Price $4.75 to those who do not subscribe to *Chronica Botanica.*

Biological Abstracts, sectional editions, are not to be limited to individual scientists, as stated in a September note. A later announcement says: "Our Board of Trustees has reversed its previous decision and has authorized the sale of our sectional editions on an unlimited basis as heretofore. There will be no change in the prices of these sectional editions for 1952. Present sectional subscribers who have changed to our complete edition for 1952 are at liberty to change back to the sectional editions—but we hope that they will not do so." Published by University of Pennsylvania, 3815 Walnut Street, Philadelphia 4.

The Book Collector, incorporating *Book Handbook,* is for the lovers and collectors of books; providing them with bibliographical information and entertainment. Volume one, number one is dated Spring, 1952. Published by The Queen Anne Press, 9 Great James Street, London, W.C.1. Subscription 11 shillings a year; single copy 2s 6d; United States $1.70; single copy 45 cents.

Books of the Month, beginning with its September issue, volume 67, number 9, incorporates the monthly, *British Books to Come.* Published by Simpkin Marshall, 242 Marylebone Road, London, N.W.1. 1s 6d a single copy.

British Bulletin of Spectroscopy, a quarterly, begins with a September 1951 number. It is sponsored by the Industrial Spectroscopy Group of the Institute of Physics, the Photoelectric Spectrometry Group, the Infrared Discussion Group and the Physical Methods Group of the Society of Public Analysts and Other Analytical Chemists. The publication marks a tentative approach towards the coordination of the several spectrographic groups in Great Britain. The bulletin is published at 56 Arbury Road, Cambridge, England. Annual subscription $1.

Business Flying for Commerce and Agriculture, a monthly, published in the interest of more efficient and profitable use of business and agricultural airplanes, began with an August 1952 issue. Address is 2132 Fordem Avenue, Madison 1, Wisconsin. Subscription $3 a year in United States and Canada; foreign $5 a year.

CAA Journal suspended publication with the July 20 issue. CAA, thru the Office of Aviation Information, plans to furnish former subscribers to the *Journal* with a mimeographed sheet, issued at intervals, containing pertinent information on Civil Air Regulations, Regulations of the Administrator, Amendments and Supplements to Manuals, and other data of aeronautical interest. The Superintendent of Documents will make adjustments of unexpired subscriptions on a proportional basis.

CDMI is the quarterly bulletin of the Documentation Center of International Music. Articles are printed in French, English, German and Portuguese. The Bulletin is not for sale but will be sent as a regular information service to persons belonging to the Center as donor members or subscribers. Published at 2^{bis}, Rue Vivienne, Paris (2^{e}).

Centro de Documentación Cientifica y Técnica, Boletin, is published monthly by the Centre of Scientific and Technical Documentation which was established in the Unesco Program of Technical Assistance. It contains translations in Spanish of the titles of all of the original articles in the 1,500 scientific journals received regularly in the Centre from all parts of the world. Commencing with Volume 1, Number 9 (September 1952) abstracts in French or English will replace the simple listing of titles at present published for the Latin American journals." Published by Centro de Documentación Cientifica y Técnica, Plaza de la Ciudadela 6, México 1, D.F.

Charles Buchan's Football Monthly is published by Charles Buchan's Publications, 408 Strand, London, W.C.2. Subscription £1 a year; $3 in the United States; single issues 1s 6d.

The Commercial Vegetable Grower, Chicago, will publish its first issue in January, 1953. Distribution will be national to every major commercial vegetable growing section of the country. Circulation is guaranteed to exceed 25,000 with the first issue. Thomas E. Youngblood, formerly of Esquire, Inc., is president and publisher.—*Printers' Ink*

Compact, the Purse-Size Magazine for the Modern Girl, is published by Compact Magazine, Bergenfield, New Jersey. Subscription $3 in United States and Canada; foreign $3.50. Single issue 25 cents.

Confluence, an International Forum, is published under the auspices of the Harvard Summer School of Arts and Sciences and of Education, William Y. Elliott, Director. Two numbers have been published but subscription rates have not yet been announced.

Country Fair, a Monthly Journal of the Open Air, is a new publication edited by MacDonald Hastings, with A. G. Street. Published at 2, Lowndes Street, London, S.W. 1. 2s 6d a copy.

Crafts and Hobbies, an illustrated monthly, is published by Fox-Shulman Publications, 30 East 29th Street, New York 16. Subscription $4 a year; single copy 35 cents.

Current Chiropody, a Digest of Scientific Literature for the Chiropodist-Podiatrist is published on the 15th of each month at 404 Clinton Street, Brooklyn 31. Subscription $5 a year; 50 cents a copy.

Current Property Law is intended to provide a complete monthly legal information service for professional men (other than lawyers) who require an up-to-date knowledge of land and property law. Published by Sweet and Maxwell, 2-3 Chancery Lane, London, W.C.2. For sale by Carswell Company, 145 Adelaide Street West, Toronto. Subscription $8.50 a year.

Direct Current, a quarterly, beginning with a June 1952 issue, is devoted to direct current for power transmission, electric traction, low voltage generation, etc. Published by Garraway Limited, 11a Kensington, Church Street, London, W.8. Subscription 16 shillings a year; single issue 3s 6d.

Drake Law Review, beginning with a November 1951 issue, will be published twice a year by the students of the Law School of Drake University. Published at Drake University, Des Moines, Iowa. Subscription $2 a year.

East European Accessories List is a bimonthly of the Library of Congress, beginning with a September-October 1951 issue. It contains an annotated list of the Library's current receipts from Albania, Bulgaria, Czechoslovakia, Hungary, Poland, Rumania and Yugoslavia. Subscription $3 a year; foreign $4. Available from the United States Superintendent of Documents, Washington 25.

Edinburgh Today, an illustrated quarterly, beginning with a May 1952 issue, is published by the Albyn Press, 42 Frederick Street, Edinburgh 2. Subscription 10s 6d a year; single issues 2s 6d.

Egypt is an illustrated quarterly publication of the Egyptian Information Bureau, 2200 Kalorama Road, Washington 2. The third issue covers the period September, October and November, 1951.

Electronic Equipment will be published monthly in tabloid format beginning in February, 1953. Using a direct inquiry, product information style, the publication will go to buying factors in radio and TV communication, manufacturers of electronic equipment and devices and industrial plants using electronic equipment. Published by Sutton Publishing Company, 60 East 42d Street, New York.—*Printers' Ink*

The Examiner is the bimonthly official organ of the Biblical Truth Publishing Society. The Society incorporated in the State of New Jersey as a non-profit Religious-Educational Organization. January-February 1952 is the date of the first issue. Published at 340 West 55th Street, New York 19. Subscription $1 a year; single copies 20 cents. Canada and foreign $1.25; single copies 25 cents.

Experimental Parasitology is a quarterly, beginning with an October 1951 issue. In addition to original research material, there will be a section devoted to "Reviews" covering all phases of parasitology. Published by Academic Press, 125 East 23d Street, New York 10. Subscription $8 a year.

Exposé, under the editorship of Harry Latz, a new monthly, is intended to provide an impartial textbook, reference book, treasury of promotional thoughts, and manual of direct advertising instructions for the advertiser, advertising creator, direct advertiser producer, teacher, and student. Published by The Latz Publishing Company, 95 Morton Street, New York 14.—*Inland Printer.*

The Family Handyman, published quarterly in 1951, will be published bimonthly in 1952, beginning with a February-March issue. It has the subtitle, Do-it-Yourself Magazine for Every Homeowner. Published by the Universal Publishing and Distributing Corporation at 350 East 22d Street, Chicago 16. Executive and editorial offices, 211 East 37th Street, New York 16. $4 for 12 issues in United States; other countries $6.

Family Life, a new Macfadden magazine, will be sold exclusively in all major variety chains except F. W. Woolworth. March 10, 1953, is the publication date of the first (April) issue.

Farm Management, an illustrated bimonthly for the modern business farmer, is published at 4511 Produce Plaza, Los Angeles 58 by Nelson R. Crow Publications. November-December 1951 issue is the first. Subscription, 12 issues, $10; single copies, $1.

Faulkner Studies is a quarterly, intended to foster and increase the reading and understanding of the published works of William Faulkner and to provide a vehicle for the publication of bibliographical notes, news, and ideas and queries, contributed by interested correspondents. First issue, March 1952. Published at 1611 Adams Street, Denver 6, Colorado. Subscription $2 a year; 50 cents a copy.

Field Reporter, published bimonthly by the Department of State, is the successor publication to the *Department of State Record,* which began publication in 1945 to tell Americans about their country's international exchange programs—educational, cultural, scientific, and technical. The new journal, beginning with a July-August issue, reports the greatly expanded phases of United States foreign policy. For sale by the Superintendent of Documents, United States Government Printing Office, Washington 25. Subscription $1.50 a year; single copy 30 cents.

Flow Quarterly (Cleveland) is a rotogravure tabloid published January, April, July and October. First edition was sent to 102,317 large and small business establishments that have less active or occasional material-handling problems.

Foreman's Digest, a small-size monthly, beginning May 1951, is published at 18 South Dean Street, Englewood, New Jersey. Subscription $6 a year.

Forest Products Research Society, Journal, began publication in September, 1951. The first number of volume two was issued in April, 1952, and other issues are planned for June, September and November of this year. The *Journal* reprints papers read at section meetings of the Society. Published by The Forest Products Research Society, Box 2010 University Station, Madison 5, Wisconsin. Subscription included with memberships. Single copies $2.50.

Foyer, a Survey of Music, Opera and Ballet, Past Present and Future, an illustrated quarterly, began publication with an Autumn 1951 issue. Published by Foyer, 14 Great Smith Street, London, SW1. Subscription United States and Canada $4.80.

Free China Review, a monthly, in English, beginning with an April 1951 issue, has been undertaken by a group of Chinese intellectuals to promote international understanding. Published at 15B Nanyang Street, Taipeh, Taiwan, China. Subscription in the United States $5 a year; single copies 50 cents.

Garden Craftsman and Commercial Horticulture, a small-size monthly for the nurseryman, landscape gardener, and garden contractor, began publication with a June issue. Published by Clarke and Hunter, 92 Victoria Street, London, S.W.1. Subscription 15 shillings a year.

General Electric Review is now distributed free to scientists and engineers and interested persons thruout industrial, consulting, educational, professional society, and government groups (including libraries).

Gentry, an illustrated quarterly "for those people who never relished the banal or the ordinary," began with a Winter 1951 issue. Published by Reporter Publications, Empire State Building, New York 1. Subscription $8 a year; foreign $10; single issues $2.

Geographical Bulletin is a publication of the Geographical Branch, Department of Mines and Technical Surveys, Room 100, Elgin Building, 74 Elgin Street, Ottawa, Canada. The first number was published in 1951. It is hoped to publish twice a year. 50 cents a copy.

The Guilds' Engineer, being the Journal of the City and Guilds Engineering Society, is an annual publication of which 1952 is the third. Published by the Guilds' Engineer, City and Guilds College, South Kensington, London, S.W.7. 5 shillings an issue.

Gun and Cartridge Record, a monthly, newspaper format, began with an April 1952 issue. Published at Chagrin Falls, Ohio. Subscription $2 a year; single copy 25 cents.

Harmonica News, a quarterly, is the official organ of the National Harmonica Song Bands League. Volume one number one is dated Summer, 1951. Published by J. J. Black, Cranleigh, Surrey, England. Subscription 2s 6d a year; single copy 6d.

Hathaway Engineering News is a quarterly house organ of the Hathaway Instrument Company, 1315 South Clarkson Street, Denver 10, Colorado. Supplied free of charge to engineers, research workers and technicians who are interested in measuring instruments, methods of measuring and testing, or control equipment.

Headlines is a monthly report (processed) of the Syracuse, New York, Department of Health.

Helicon is a Clark University library magazine, that began with a Spring 1951 issue and will be published twice a year, in May and December. Address is Worcester 3, Massachusetts.

Household Textiles and Domestic Linens, began publication with a March 1952 issue. It will appear "quarterly as from September 1952." Published by the National Trade Press, Drury House, Russell Street, Drury Lane, London, W.C.2. Subscription 10 shillings a year.

Humpty Dumpty is a magazine for little children from three thru seven. Published monthly, except June and August, by Humpty Dumpty, Inc., a subsidiary of the publishers of *Parents' Magazine.* Publication office: Concord, New Hampshire. Executive and Editorial offices: 52 Vanderbilt Avenue, New York 17. Subscription $3 a year; 35c a copy.

IFAP News began in 1952 as the organ of International Federation of Agricultural Producers, Washington office, 712 Jackson Place, Washington 6.

Idea and Experiment, a University at Work, is a quarterly published by Idea and Experiment, Inc., an independent non-profit educational corporation, composed of a group of faculty-graduates of the University of California. This is an attempt by a group of the faculty to develop a medium of communication between themselves and their former students, as well as the general public. All fields of the work of the University will be covered. Address, Box 311, Berkeley 1, California. Subscription $1 a year.

Instrument Engineer, is published by George Kent, Ltd., Luton, Bedfordshire, England. Intended for the use of the instrument engineer, the journal will be published twice yearly. Rates are 2s. 6d. a copy; 5s. a year.

The International and Comparative Law Quarterly began with a January 1952 issue as volume one, fourth series. It is the organ of the Society of Comparative Legislation, a merger of *Journal of Comparative Legislation* and *The International Law Quarterly.* The Secretary of the Society is J. E. S. Fawcett, 18 Northumberland Avenue, London, W.C.2. Subscription 30 shillings a year; single issue 10 shillings.

International Cutler began as a quarterly in June 1951. With the third number, February 1952, it became a bimonthly. Published at 12 Moffatt Road, Sheffield 2, England. Subscription 10 shillings a year.

International Journal for the Education of the Blind, a quarterly, beginning June 1951, is a professional magazine of methods, techniques and research for teachers and workers in the field of the visually handicapped. Address is 999 Pelham Parkway, New York 67.

International Journal of Agrarian Affairs is an Oxford University Press publication. The May 1952 issue is Volume 1, Number 4. Subscription 28s 6d a year (six issues); single issues 5 shillings. It may be obtained from the Editor, Institute of Agrarian Affairs, 3 Magpie Lane, Oxford, England.

International Labour Review, statistics section, beginning with the July issue, will form a separate *Statistical Supplement* distributed with each monthly number of the *Review.* The statistical tables regularly published in previous issues will be continued with the following changes: statistics of unemployment and consumer price indices (general) will be published in the *Supplement* each month; the remaining tables—relating to employment, hours of work, wages and consumer prices (food group)—will appear at quarterly intervals, in the issues for September, December, March and June. In the intervening months the *Supplement* will contain, in addition to the first two tables, regular annual features such as the results of the October inquiry on retail prices of foodstuffs, fuel, etc., and hourly wages by occupations, and, as space permits, articles and notes on topics in the field of labour statistics.

International Political Science Abstracts, covers in its first number, abstracts from 70 periodicals from all countries for the year 1950. The plan is to include in each quarterly issue the abstracts of articles appearing in the preceding quarter. The Review has been made possible by the financial aid given by U.N.E.S.C.O. and the Co-ordinating Committee on Documentation in the Social Sciences to the International Political Science Association and to the International Studies Conference. Subscription £1 or $3 a year; single issues 5 shillings or 75 cents. First issue (double number) 10 shillings or $1.50.

International Trade News Bulletin, processed, is issued monthly in Geneva on behalf of the Contracting Parties to the General Agreement on Tariffs and Trade. Subscription 12 Swiss francs ($3 or £1) a year. Address the Administrative Officer, GATT Secretariat, Palais des Nations, Geneva, Switzerland.

Invitation to Learning, Discussions of Great Books and Significant Ideas, began as a quarterly with a Spring 1951 issue. During 1950 the discussions were published weekly. It is published by Herbert Muschel, 201 East 40th Street, New York 16. Subscription department, Box 800, Grand Central, New York 17. Subscription $4 a year; single copy $1.

Irish Jewellery and Fancy Goods Journal is an illustrated trade journal, published at 6-7 Eccles Place, Dorset Street, Dublin.

Irish Optician is the official organ of the Association of Ophthalmic Opticians of Ireland. Beginning with an April 1952 issue, it is published monthly at 11 Harrington Street, Dublin.

Italian Affairs, a bimonthly, began publication in May, 1952. It is an English language edition of *Documenti di Vita Italiana.* "The object of this Review is to afford full information about Italy, her structure, her problems and her life today." It is published by Centro di Documentazione, 56 Via Veneto, Rome, Italy. Subscription 7s 6d a year in Great Britain; 75 cents in United States; single copies 1s 6d or 15 cents.

Jet, the Weekly Negro News Magazine, small size, illustrated, began with a November 1, 1951, issue. Published by Johnson Publishing Company, 1820 S. Michigan Avenue, Chicago 16. Subscription $7 a year; single copies 15 cents.

Jewish Observer and Middle East Review is a weekly, published at 140 Salisbury Square House, Fleet Street, London, E.C.4. Subscription 36 shillings a year; single copies sixpence.

Journal of Cycle Research, published quarterly by Foundation for the Study of Cycles, 9 East 77th Street, New York, began with an autumn 1951 issue. It is edited by Leonard W. Wing. Subscription $5 a year; single copy $1.25.

Journal of Human Relations, published three times a year, began with a spring 1952 issue. It is published by Central State College, Box 54, Wilberforce, Ohio. Subscription $3.60 a year; single issue $1.25.

Journal of Hypnotism, a small-size bimonthly, began with a May 1951 issue. Published by Dr. Rexford L. North, 30 Huntington Avenue, Boston 16, Massachusetts. Subscription $3 a year; single issue 50 cents.

Journal of Paraplegia, a quarterly, is the official publication of the National Paraplegia Foundation, published in the interests of and for the benefit of all paraplegics in the United States and Canada, by the Foundation, Broad-Grace Arcade, Richmond 19, Virginia. Subscription $1 for two years.

Korea, planned as a monthly, has become a bi-monthly, owing to difficulties of publication. Its future is somewhat uncertain. Published by Korean Pacific Press, 1620 Eye Street, N.W. Washington 6. Subscription $3.50 for twelve issues.

Laboratory Practice, is an illustrated monthly, beginning April 1952. It is devoted to every kind of laboratory research, control, teaching. It is published by United Trade Press, Ltd., 24 Bride Lane, Fleet Street, London E.C.4. Subscription 45 shillings a year.

Landscape; Human Geography of the Southwest, is published three times a year. Address P.O. Box 73, Santa Fe, New Mexico. Subscription $1.50; single copy 50 cents.

Law for the Layman, published four times a year by Civic Forum, sponsored by the School of Law, University of Miami. Subscription $1 a year; single issues 35 cents.

Laws of Life Magazine; Proved Principles of Right Living, is a bimonthly, published by Laws of Life Institute, 228 McAllister Street, San Francisco 2. Volume one, number 1 is dated May-June 1950. Subscription $3 a year; Great Britain $4.

Learning for Life, a Quarterly of Study and Discussion for Adults, is a small size magazine. The third issue is for the last quarter of 1951. Published by the Graded Press, Pierce and Smith, 810 Broadway, Nashville 2, Tennessee. Subscription $1.25 a year; single issue 25 cents.

Legato, The Magazine of the Home Organist, an illustrated monthly beginning with a December 1951 issue, is intended to increase the pleasure of the organist in his music. Published by Bridges Publishing Company, 1505 Eleanor Avenue, St Paul 5. Subscription $6 a year; single copies 50 cents.

Library Trends, a quarterly publication of the University of Illinois Library School, devotes its first issue, July 1952, to college and university libraries. The plan of the journal is to present in each issue a synthesis and evaluation of a single topic relating to librarianship; to draw upon the results of research in librarianship, altho not primarily a vehicle for the publication of original research; to review and evaluate current practice and current thinking in librarianship; and discuss future developments. Subscription $5 a year; single issue $2. Address Library Trends, University of Illinois Library School, Urbana, Illinois.

Lifetime Living, an illustrated monthly, addressing itself to men and women in their middle and later years of life, began publication in June at 27 East 39th Street, New York 16. A previous note gave a temporary address. Subscription $2.50; single copy 25 cents.

The Literature of Research began with a May 1952 issue. It is a quarterly publication of the Harmon Institute, intended as a guide and vehicle in respect of communication of research. Editorial and business office at 5705 38th Avenue, Hyattsville, Maryland. Subscription is $1.25 a year.

The Londoner; Britain's Magazine for America and Canada, an illustrated bi-monthly, began publication with a November-December 1951 issue. It is published by Merriman & Son, 84 William Street, New York 7. Subscription $2.50 a year; single copies 50 cents.

Malaya; Journal of the Association of British Malaya began publication in 1952. It is an illustrated monthly, published at 122 Shaftesbury Avenue, London, W.1. Price for single copy 2s 6d.

Medical Social Work is a publication of the American Association of Medical Social Workers, 1834 K Street, N.W. Washington 6. Two numbers have been issued; one dated September 1951; the second May 1952. Schedules and subscription rates not yet announced. The two published issues $1.

Metabolism, Clinical and Experimental, is a bimonthly, beginning with a January 1952 issue. Editor is Dr. Samuel Soskin. Published by Grune and Stratton, 381 Fourth Avenue, New York 16. Subscription $9 a year in the United States; foreign $10; single issues $2 and $2.50.

Metal Age, a monthly, began with a January, 1952 issue. Published by Metal Information Bureau, Birkett House, 27, Albemarle Street, London, W.1. Subscription £1 5s a year.

The Midland Farmer and Growers Journal, a small size periodical devoted to the interests of all branches of agriculture, began with a March 1952 issue. Published by Littlebury and Company, Worcester Press, Worcester, England. Subscription 2s 6d a year; single issue 6d.

Modern Brick Builder, devoted to the masonry contractor and architect, appears under a new name, *Masonry Building*, in January.

Modern Man, Man's Picture Magazine, is published monthly at 542 N. Dearborn Parkway, Chicago 10. Subscription $5 a year; single copies 50 cents.

Monthly Bulletin of Agricultural Economics and Statistics, published by the Food and Agriculture Organization of the United Nations, continues, in an enlarged form, the *Monthly Bulletin of Food and Agricultural Statistics*, the last issue of which, Volume V, Number 4, appeared in April 1952. New subscribers will receive it to the end of the year at the old subscription rate, $3.50 (17s 6d); with effect from January 1953, the subscription rate will be $5 (25s) a year; single copies, 50 cents (2s 6d). American sales agent is International Documents Service, Columbia University Press, 2960 Broadway, New York 27.

Museum Pictorial is a publication of the Denver Museum of Natural History. The first issue, February 1951, states that there will be no definite publication dates, but the aim will be toward four or more issues a year, each restricted to a single title. "It will be printed by offset with a minimum of sixteen and possibly a maximum of ninety-six pages, and will be used for reports by the staff of the Museum for the time being, although we hope that later we may have contributions from others."

Music, a monthly, began with a December, 1951 issue. The editor states that its aim is to serve music, and that its topics are chosen to appeal to the interests of the greatest number of music lovers. Published by Miles Henslow Publications, 27 Nassau Street, London, W.1. Subscription 27s 6d a year; single copies 2 shillings.

Music and Musicians, a British illustrated monthly, beginning with a September 1952 issue, is published at 12 Phipps Mews, Eccleston Place, London, S.W.1. Subscription 20 shillings a year; single issue 1s 8d.

Music & Theatre Digest, a small size bimonthly, beginning with a June 1951 issue, is published at 17 Fleet Street, London, E.C.4. Subscription 9 shillings a year; single copies 1s 6d.

NAMH Reporter is a newsletter for members of the National Association for Mental Health. The first issue appeared February 22, 1952, the second issue in March and the third issue in June. Address Director of Public Relations, National Association for Mental Health, 1790 Broadway, New York 19.

National Distribution, for industrial supply distributor salesmen, executives and buyers, will be published monthly, beginning in January, 1953. C. A. Cosgrove, jr., publisher, New York, says that charter controlled circulation will be more than 17,500.—*Printers' Ink*

Neuropsychiatry, a quarterly report of the Department of Neurology and Psychiatry of the University of Virginia, began with a Spring, 1951 issue. Editorial office, Department of Neurology and Psychiatry, University of Virginia, Charlottesville.

New Vision, successor to *Humanity Now,* begins with a Summer number. Published by New Renascence, 20 Rutland Gate, London, S.W.7 and obtainable in the United States from International News Company, 131 Varick Street, New York. 1s 6d or 25 cents a copy.

News From Behind the Iron Curtain, published monthly by the Research and Publications Service, National Committee for a Free Europe, 110 West 57th Street, New York 19, is "available to representives of the press and other media, to universities, churches, libraries, and research centers, and to other groups of citizens who want to know more about Communism in practice."

Nursing Research is published three times a year by the American Journal of Nursing Company, 2 Park Avenue, New York 16. The first issue is dated June 1952. Subscription $2.50 a year; single copies $1.

Occasional Papers, University of Michigan Center for Japanese Studies, is published twice a year by the University of Michigan Press, 311 Maynard Street, Ann Arbor. Subscription $4 a year; single copies $2.25.

Occupational Therapy and Rehabilitation changed its name to *American Journal of Physical Medicine,* beginning February 1952. It will cover the entire field of physical medicine and rehabilitation. Published bimonthly by Williams and Wilkins Company, Mt. Royal and Guilford Avenues, Baltimore 2. Subscription $5 a volume.

Office Manager, An Associate Journal of the Brittain Publishing Company, began with a December, 1951 issue. Published at 58 Farringdon Street, London. Subscription 12 shillings for 12 issues; one shilling a copy.

Oil and Gas Tax Quarterly, edited by James T. Williams, 2d, began publication with an October 1951 issue. Its pages are devoted to articles on Federal tax development in the field of petroleum and natural gas. Recent decisions as to oil and gas tax matters are included. Published by Matthew Bender and Company, Albany 1, New York. Subscription $21; single copies not sold.

The Orchid Journal, an International Review of Orchidology, an illustrated monthly, beginning in 1952, is published at 132 West Union Street, Pasadena, California. Subscription $5 a year; single copy 50 cents.

Organ Institute Quarterly began volume two with a Winter 1952 issue. Published by the Institute, 104 Salem Street, Andover, Massachusetts. Subscription $1 a year; 25 cents a copy.

Orient, a monthly, published by the Orient Publishing Company, Printing House, Duddell Street, Hong Kong, began its second year with the August 1951 issue. Subscription China HK$18 a year; other countries in the Orient HK$20; United Kingdom and Europe £1/10; United States, Canada and South America $4.

Pacific Journal of Mathematics, a quarterly, edited by Herbert Busemann, University of Southern California and R. M. Robinson, began publication in March, 1951. Published by the University of California Press, Berkeley 4, California. Subscription price to faculty members of supporting institutions, $4 a year; single issues $1.25. General subscription, $8 a year; single issues $2.50.

Pakistan Journal of Forestry, a professional quarterly publication, began January 1951. Address the Editor, Link Road, Abbottabad (NWFP) West Pakistan. Subscription, Pakistan Rs 12; foreign 30 shillings; single issue 7s 6d.

Pen-Prints, an International Publication, is for those who are interested in the exchange of cultural ideas thruout the world. It is edited by Nora Ashman. Published by a non-profit organization, Pen Prints, Inc., Box 125 Indianapolis. 50 cents an issue; $1 for two 1952 souvenir issues devoted to Switzerland and Italy.

Philosophy East and West, a Journal of Oriental and Comparative Thought, is a quarterly of the University of Hawaii Press, Honolulu 14. It began with an April 1951 issue. Subscription $4 a year; single copy $1.

Plant Pathology; a Record of Current Work on Plant Diseases and Pests; published quarterly for the Ministry of Agriculture and Fisheries, Plant Pathology Laboratory, began with a March 1952 issue. Published by Her Majesty's Stationery Office, P. O. Box 569, London, S.E.1. Subscription 16s 6d a year; single issue 4s. In the United States it may be obtained from British Information Services, 30 Rockefeller Plaza, New York 20. Subscription $3.90 a year; single issue $1.

Polish Bulletin, issued by the Polish Embassy, 2640 Sixteenth Street, N.W., Washington, began with a January 1, 1952, issue.

Popular Astronomy, published by Carleton College, Northfield, Minnesota, will suspend publication with the December, 1951, issue. This issue will complete volume LIX and will include the annual General index (1951) and the annual Index to illustrations (1951). Plans are afoot which will result, it is hoped, in the continuation of *Popular Astronomy* or its successor under some other sponsorship.

Psychiatric Bulletin is published quarterly at 2310 Baldwin Street, Houston, Texas. Subscription $3 a year; single copy 75 cents.

Public Health Reports will be published monthly beginning in January 1952. Two other technical publications of the Public Health Service—the *Journal of Venereal Disease Information* and the *CDC Bulletin*—are being merged with it.

Railway Mechanical and Electrical Engineer, in January 1953, will have the title *Railway Locomotives and Cars.*

Rayon and Synthetic Textiles, with the September 1952 number, changes its name to *Modern Textiles Magazine.*

Realities is a full-color monthly, "containing the best of articles and pictures from all over the world and of interest to readers all over the world." It has up-to-the present been published only in French. The English edition is now available, published at Oxford Circus House, 248 Oxford Street, London W.1. Subscription £3/10s a year.

Religion and Health is a small size monthly, beginning with a February 1951 issue. Its purpose is to bridge the gap between religion and medicine. Published by Religion and Health Corporation, Box 4802 Duke Station, Durham, North Carolina. Subscription $3 a year; foreign countries $3.25; single issue 35 cents.

Repertoire, the Magazine About Music That Ought to be Known, is a small size monthly beginning with an October 1951 issue, published by Repertoire, Incorporated, 575 Hollister Building, Lansing 8, Michigan. Subscription $3.50 a year; single copies 40 cents.

Research Review is issued annually by the Institute of Education, University of Durham. Number two is dated September 1951. It is edited by F. V. Smith, with the assistance of G. E. S. Nolan, Brian Stanley and J. P. Tuck. Published by University of London Press, Warwick Square, London, E.C.4. Subscription five shillings.

The Russian Review, published at 215 West 23d Street, New York 11, is bringing out a special forty-page index to volumes 1-10 (November 1941-October 1951). Price is 75 cents.

Sales Management subscribers will receive the illustrated Part II of *Sales Management* at no additional charge with the issues of January 15, April 1, July 1, and October 1.

Scientia International, a monthly, beginning July 1952, consists of selections from *Science News Letter* called Interlingua edition. "Interlingua is a new auxiliary tongue for all the world, a natural language with regular, simplified grammar that has root words from national languages." Subscription $2 a year. For airmail transmission, add actual cost of 12 half-ounce airmailings: $1.20 airmail postage for Latin America, $1.80 for Europe and $3 for the Near and Far East, Africa, etc. Published by Science Service, 1719 N Street N.W., Washington 6.

Sericana Quarterly, beginning with an April 1952 issue, will present a selected collection of translations from Chinese literature both classical and modern. Published by the Golden Era Publishing Company, 1 Wang Hing Building, Hongkong. Subscription $1.60 a year; single copy 40 cents.

Skyline, the Peninsula at a Glance, an illustrated small-size monthly, began publication in June, 1951. It is published at 172 University Avenue, Palo Alto, California. Subscription $2 a year; single issue 20 cents.

Soil Science Society of America, Proceedings, will be published as a quarterly beginning with volume 16, 1952. It will continue to publish papers presented at the annual meetings of the Society. In addition. the new quarterly will contain a limited number of other outstanding papers submitted by members of the Society and official reports of Society affairs, book reviews, and news items about Society members. Published by the Society, 2702 Monroe Street, Madison 5, Wisconsin.

South African Institution of Mechanical Engineers, Journal, began with an August 1951 issue. Published monthly by the Institute, P.O. Box 5907, Johannesburg. The annual subscription for members resident on the Witwatersrand is: members, £4 4s; associate members, £3 3s; associates, £2 12s 6d; student members, 10s 6d. The annual subscription for members resident outside the Witwatersrand is: members, £3 13s 6d; associate members, £2 12s 6d; associates, £2 2s; student members, 10s 6d. Entrance fee for members and associate members is £2 2s, no entrance fee is required for associates and student members.

Southern Asia; Publications in Western Languages, a Quarterly Accessions List, is issued by the Library of Congress, beginning with a January 1952 number. It lists books and articles in periodicals received in the Library from the countries of South and Southeast Asia. For sale by the Card Division, Library of Congress, Washington 25. Subscription $2 a year; single number 50 cents.

The Spectator, an insurance journal, published for some years in two editions, a Life insurance edition and a Property insurance edition, combines the two journals in a single monthly, beginning with a January 1952 issue. The volume number of the Life edition is continued as volume 160. The Property edition ended with volume 17. Published monthly by Chilton Company, Chestnut and 56th Streets, Philadelphia 39. Subscription $3 a year; single issue 50 cents.

Speech Teacher, the official publication of The Speech Association of America, is published in January, March, September and November. The Executive Secretary of the Association is Orville Hitchcock, 12 E. Bloomington Street, Iowa City, Iowa. Subscription $3.50 a year; single issue $1.

Talisman, a poetry magazine, is published twice a year. P. O. Box 8806, Denver 10, Colorado. Subscription $1 a year; 50 cents a copy.

Tax Fortnighter, began publication October 22, 1951, as a bi-weekly analysis of Federal tax cases, including district court cases and rulings and significant state tax developments. Published by Fallon Law Book Company, 443 Fourth Avenue, New York. Sold as a service, $50 a year.

Taxpayer's Dollar, a bulletin of the Chamber of Commerce of the United States, Washington 6, reports monthy on federal spending. January 1952 is the date of the first issue.

Tele-Vision Engineering is now combined with *Radio Communication*, beginning with the May number. Subscribers to *Tele-Vision Engineering* will receive a corresponding number of *Radio Communication* issues. Subscription rates are unchanged. *Radio Communication* is published by Radiocom, Incorporated, Great Barrington, Massachusetts.

The Textile Research Journal discontinues with the present volume the sending, monthly, under separate cover, copies of the Textile Abstracts prepared by the staff of the Textile Institute of Great Britain, which are published monthly in the *Journal of the Textile Institute.*

Tyler's Quarterly, a journal of American history, biography and genealogy, formerly *Tyler's Quarterly Historical and Genealogical Magazine*, begins its new name with a July issue, volume 1, number 1. The quarterly was established in 1919 by the late Lyon G. Tyler, Southern historian and son of the United States president, John Tyler. Published at 126 Third Avenue, North, Nashville 3, Tennessee. Subscription $5; single numbers $1.50, back numbers $2.

U.S.A., the Magazine of American Affairs, is a small size monthly beginning with a March 1952 issue. Published by the National Association of Manufacturers, 350 East 22d Street, Chicago 16. Subscription $3 a year in the United States and Canada; elsewhere $4.

Virginia Cavalcade, a quarterly, published by the Virginia State Library, began with a Summer, 1951 issue. Its illustrated articles are designed to stimulate interest in Virginia history, to reveal some of the wealth of material in the collections of the Virginia State Library, and to make the Library more useful in its public service. Editorial and subscription office, History Division, Virginia State Library, Richmond 19. All four issues of volume one $1.35. Single issue 35 cents. Volume two, $1.50, each number 40 cents.

Vox Magazine supplies information on all phases of deafness. First issue October 1951. Published at 200 West 34th Street, New York 1. Subscription $2 a year for four issues.

Wall Street Journal (eastern edition) is to be microfilmed by Yale University Library from its beginning in 1889 to the present and on a continuing basis. Positive copies of the microfilm will be available beginning September 1952 at a cost of 8.4 cents a foot. The plan is to place issues for three months on one reel, four reels for each year. The cost for the year 1951, for example, will be approximately $33.60. Orders should be addressed to John H. Ottemiller, Associate Librarian, Yale University, New Haven, Connecticut.

We Offer, edited by John Hoffman and Joan Haddock, began with an Autumn, 1951 number. It is a magazine of prose and verse, published by the Poetry Guild, Holymoorside, Chesterfield, England. Price 1s 6d a copy.

Weeds, Journal of the Association of Regional Weed Control Conferences, begins with an October 1951 issue. In an introductory note is the statement, "many persons have worked long hours at no pay to make possible this first issue and to insure at least three more." This first issue contains an extensive bibliography of weed investigations, pages 75 to 129, covering the first two quarters of 1951. Temporary editor, R. D. Sweet, Cornell University, Ithaca, New York.

World Fishing, an illustrated monthly on methods, fleet operation, economics, began with an April 1952 issue. Published by John Trundell, Temple Chambers, Temple Avenue, London, E.C.4. Subscription 30 shillings a year; single copies 2 shillings 6 pence.

World Liberalism is the quarterly journal of The Liberal International, 39 St. James's Place, London, S.W. 1. One shilling a copy.

Young Ballet Dancer, a small size illustrated monthly, began with a January 1952 issue. It is published by The Young Ballet Dancer Publishing Company, Cliffords Inn, Fleet Street, London, E.C.4. Subscription 18 shillings a year; single issue one shilling sixpence.

Yugoslav Review, is published monthly by the Yugoslav Information Center, 816 Fifth Avenue, New York 21. Subscription $1 a year in United States and Canada; 7s 2d in Great Britain.

List of Periodicals Indexed

A M A Archives Ind Hygiene & Occup Med—A.M.A. Archives of Industrial Hygiene and Occupational Medicine. $8; single numbers $1. m American Medical Association, 535 N Dearborn St, Chicago 10 (2v:Ja,Jl v5-6;i-s)

Published as Journal of Industrial Hygiene and Toxicology until January 1950; as Archives of Industrial Hygiene and Occupational Medicine, January 1950-October 1950

A S M E Trans—Transactions of the American Society of Mechanical Engineers. $12; single numbers $1.50. m (except Mr, Je, S, D) American Society of Mechanical Engineers, 29 W 39th St, New York 18 (1v:Ja v74;i-l)

$6 to members and affiliates

Acoustical Soc Am J—Journal of the Acoustical Society of America. $12; single numbers $2.50. bi-m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v24;i-s)

Adv Agency—Advertising Agency and Advertising and Selling. $4; single numbers 35c. m Moore Pub. Co, Inc, 48 W 38th St, New York 18 (1v:Ja v45;i-l)

Formerly Advertising and Selling; name changed May, 1949

Adv & Sell. See Adv Agency

Advanced Management—Advanced Management $8; single numbers $1. m Society for the Advancement of Management, Inc, 411 Fifth Av, New York 16 (1v:Ja v17;i-s)

Formerly Society for the Advancement of Management Journal, a bi-monthly

Changed from quarterly to monthly beginning December, 1949

Aero Digest—Aero Digest. $3; single numbers 50c. m Aeronautical Digest Pub. Corp, 515 Madison Av, New York 22 (2v:Ja,Jl v64-65; i-r)

Annual Directory issue March $1

Aeronautical Eng R—Aeronautical Engineering Review. $3; single numbers 50c. m Institute of the Aeronautical Sciences, Inc, 2 E 64th St, New York 21 (1v:Ja v11;i-s)

Formerly Journal of the Aeronautical Sciences, Aeronautical Review Section

Air Transport. See Aviation W

Am Assn of Textile Chemists and Colorists. Proceedings. Published in American Dyestuff Reporter

Am Assn Pet Geologists Bul—Bulletin of the American Association of Petroleum Geologists. $15; single numbers $2. (F, Mr, Je each $3) m American Association of Petroleum Geologists, Inc, Box 979, Tulsa 1, Oklahoma (1v:Ja v36;i-s)

Am Bankers Assn J. See Banking

Am Bld—American Builder. $3.50; single numbers 75c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v74;i-none)

Am Bsns—American Business. $4. single numbers 35c. m Dartnell Publications, Inc, 4660 Ravenswood Av, Chicago 40 (1v:Ja v22;i-none)

Am Cer Soc Bul—Bulletin of the American Ceramic Society. $6; single numbers 50c. m American Ceramic Society, 2525 N High St, Columbus 2, Ohio (1v:Ja v31;i-s)

Ceramic Abstracts, formerly published as part of the Bulletin, is included in American Ceramic Society Journal beginning January 1946

Am Cer Soc J—Journal of the American Ceramic Society; Ceramic Abstracts. $14; single numbers $1.50. m American Ceramic Society, 2525 N High St, Columbus 2, Ohio (1v:Ja v35;i-s)

Am Chem Soc J—Journal of the American Chemical Society. $14; single numbers $1. s-m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v74;i-s)

Changed from monthly to semi-monthly January, 1952

Am Concrete Inst J—Journal of the American Concrete Institute. $12; single numbers $1.50. m (except Jl and Ag) American Concrete Institute, 18263 W. McNichols Road, Detroit 19, Mich. (1v:S v24;i-s)

Am Dyestuff Rep—American Dyestuff Reporter Incorporating Textile Colorist and Converter. $5. bi-w Howes Pub. Co, 44 E 23d St, New York 10 (1v:Ja v41;i-s)

Includes Proceedings of American association of textile chemists and colorists

Am Gas Assn Mo—American Gas Association Monthly. $3. m (bi-m Jl-Ag) American Gas Assn, Inc, 420 Lexington Av, New York 17 (1v:Ja v34;i-s)

Am Gas Assn Proc—American Gas Association Proceedings. Annual convention proceedings. American Gas Association, Inc, 420 Lexington Av, New York (33d annual convention, 1951)

Am Gas J—American Gas Journal. $3; single numbers 50c. m American Gas Journal, Inc, 205 E 42d St, New York 17 (2v:Ja,Jl v176-177; i-l)

Two issues in October. The second issue is American Gas Handbook

Am Inst Chem Eng Trans. See Chemical Engineering Progress

Am Inst E E J. See Elec Eng

Am Inst of Mining and Metallurgical Engineers. See Min Eng

Am J Sci—American Journal of Science. $8; single numbers 75c. m American Journal of Science, Sterling Tower, Yale University, New Haven, Conn. (1v:Ja v250;i-s)

Am Mach—American Machinist. $5; single numbers 50c. bi-w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v96;i-r)

39th Annual Review number, January 21, price $1

Am Pet Inst Proc—American Petroleum Institute Proceedings. 50 W 50th St, New York

Published annually in 5 sections

Am Soc C E Proc—Proceedings of American Society of Civil Engineers; single numbers 50c. m American Society of Civil Engineers, 33 W 39th St, New York 18 (1v:Ja v78;i-none)

Publication as monthly journal discontinued with the January 1950 issue. Published thereafter [volume 76] as separate papers. Annual subscription: Nonmembers $10; Libraries $5

Am Soc for Metals Trans—Transactions of the American Society for Metals, v43 '51 American Society for Metals, 7301 Euclid Av, Cleveland 3, Ohio

Am Soc Heat & V E J. See Heating-Piping

Am Soc M E J. See Mech Eng

Am Soc M E Trans. See A S M E Trans

Am Soc T M Proc—American Society for Testing Materials. Proceedings. annual American Society for Testing Materials, 1916 Race St, Philadelphia 3

Volume 50 indexed in 1953

Am Stat Assn J—Journal of the American Statistical Association. $8. q American Statistical Association, 1108 16th St, N.W, Washington 6, D.C. (1v:Mr v47;i-l)

Publications of societies, institutions, etc. are listed under the names of the organizations. i-l=index sent loose; i-r=index sent upon request; i-s=index stitched in volume.

Month abbreviation followed by volume number=Month in which new volume begins and the number of the new volume beginning in 1952.

Am Water Works Assn J—Journal of the American Water Works Association. $7; single numbers 75c, to members 50c. m American Water Works Assn, 521 Fifth Av, New York 17 (1v:Ja v44;i-s)

Anal Chem—Analytical Chemistry. $4; single numbers 50c. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v24;i-s)
Formerly Industrial and Engineering Chemistry Analytical Edition
Combination with Industrial and Engineering Chemistry $8

Ann Am Acad—Annals of the American Academy of Political and Social Science. $5; single numbers $2. bi-m American Academy of Political and Social Science, 3937 Chestnut St, Philadelphia 4 (6v:Ja,Mr,My,Jl,S,N v279-284; i-s)
Published also in cloth $10; single numbers $2.50

Arch Forum—Architectural Forum. The Magazine of Building. $5.50; single numbers $2. m Time, Inc, 9 Rockefeller Plaza, New York 20 (2v:Ja,Jl v 94-95;i-r)
Now Magazine of Building, Architectural Forum and Magazine of Building, House & Home beginning 1952

Arch Rec—Architectural Record. $4.50; single numbers $2. m F. W. Dodge Corp, 119 W 40th St, New York 18 (2v:Ja,Jl v111-112;i-s)

Archives Ind Hygiene & Occup Med. See A M A Archives Ind Hygiene & Occup Med

Aslib Proc—Aslib Proceedings. 40s; single numbers 10s 6d. q Aslib, 4 Palace Gate, London, W. 8 (1v:F v4;i-l)
Formerly Association of Special Libraries and Information Bureaux Proceedings; changed January, 1949

Assn of Sp Lib & Inf Bur Proc. See Aslib Proc

Automobile Eng—The Automobile Engineer. £2 11s 6d; U.S. $8; Canada $7.50; single numbers 3s 6d. m Iliffe & Sons, Ltd, Dorset House, Stamford St, London, S.E. 1 (1v:Ja v42;i-r; cost 6d)
Annual extra number published in November

Automotive Ind—Automotive Industries. $2; single numbers 25c. s-m Chilton Company, Chestnut & 56th Sts, Philadelphia 39 (2v:Ja, Jl v106-107;i-none)
Title was Automotive & Aviation Industries from February 1, 1942 thru June 15, 1947
Statistical issue, March 15, price $1

Aviation W—Aviation Week. $6; single numbers 50c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v56-57;i-none)
Merger of Aviation and Aviation News beginning July 7, 1947
Air Transport incorporated April 5, 1948

Bankers Mo—Bankers Monthly. $5; single numbers 50c. m Rand McNally & Co, P.O. Box 7600, Chicago 80 (1v:Ja v69;i-none)
Formerly Rand McNally Bankers Monthly

Banking—Banking; Journal of the American Bankers Association. $4.50; single numbers 50c. m American Bankers Association, 12 E 36th St, New York 16 (1v:Jl v45;i-s)
Formerly American Bankers Association Journal

Barron's—Barron's. $15; single numbers 35c. w Barron's Pub. Co. Inc, 40 New St, New York 4 (1v:Ja v32;i-s)

Bell System Tech J—Bell System Technical Journal. $3; single numbers 75c. bi-m American Telephone and Telegraph Co, 195 Broadway, New York 7 (1v:Ja v31;i-l)
Changed from quarterly to bi-monthly January, 1952

Blast F & Steel Pl—Blast Furnace and Steel Plant. $2.50; single numbers 50c. January and August numbers $1 ea. m Steel Publications, Inc, 4 Smithfield St, Pittsburgh 30, Pa. (1v: Ja v40;i-s)

Brick & Clay Rec—Brick & Clay Record. $5; single numbers 50c. m Industrial Publications, Inc, 5 So. Wabash Av, Chicago 3 (2v: Ja,Jl v120-121;i-s)

Bsns W—Business Week. $6; single numbers 25c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (without v no;i-none)

Burroughs Clearing House—Burroughs Clearing House. m Burroughs Adding Machine Co, Second Blvd. and Burroughs Av, Detroit 32, Mich. (1v:O v37;i-none)

Bus Transportation—Bus Transportation. $5; single numbers $1. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v31; i-r)

CAA J—Civil Aeronautics Administration Journal; issued by the Civil Aeronautics Administration. 75c. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v13;i-s)
Formerly Civil Aeronautics Journal; name changed with April 15, 1945 number
Discontinued with the July 20, 1952 issue

Can Chem & Process Ind—Canadian Chemistry and Process Industries. $5; single numbers 50c. m Westman Publications, Ltd, 137 Wellington St, West, Toronto, Ont. 1 (1v:Ja v35; i-r)
Formerly Canadian Chemistry and Metallurgy
Name changed to Canadian Chemical Processing, June, 1951

Can Chem Process—Canadian Chemical Processing. $4; $5 in U.S; single numbers 50c. m Westman Publications, Ltd, 137 Wellington St, West, Toronto, Ont. 1 (1v:Ja v36;i-r)
Two numbers published in June

Can Min J—Canadian Mining Journal. $5; $7.50 in U.S; single numbers 50c; $1 in U.S. m National Business Publications, Ltd, Gardenvale, Que. (1v:Ja v73;i-s)

Cer Ind—Ceramic Industry. $4; single numbers 50c. m Industrial Publications, Inc, 5 So. Wabash Av, Chicago 3 (2v:Ja,Jl v58-59;i-s)
Price of January issue $2

Chem Age (Lond)—The Chemical Age. 42s; single numbers 1s 3d. w Benn Brothers, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v66-67;i-r)

Chem & Eng N—Chemical and Engineering News. $6; single numbers 15c. w American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v30;i-s)

Chem & Ind—Chemistry & Industry. £4. single numbers 2s 6d. w Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (without v no;i-s)
Buyers' Guide published as supplement to December 1, 1951
Extra issue published December 31, 1951

Chem & Met Eng. See Chem Eng

Chem Eng—Chemical Engineering with Chemical and Metallurgical Engineering. $3; single numbers $1. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v59;i-s)

Chem Eng Prog—Chemical Engineering Progress. $6; single numbers 75c. m American Institute of Chemical Engineers, 120 E 41st St, New York 17 (1v:Ja v48;i-s)

Chem Ind—Chemical Industries. $5; single numbers 60c. m Maclean-Hunter Pub. Corp, 309 W Jackson Blvd, Chicago 6; 522 5th Av, New York 18 (2v:Ja,Jl v66-67;i-r)
Name changed to Chemical Industries Week January 20, 1951; changed to Chemical Week, June 2, 1951

Chem R—Chemical Reviews. $9 ($7 to members of American Chemical Society) bi-m Williams & Wilkins Co, Mount Royal and Guilford Avs, Baltimore 2, Md. (2v:F,Ag v50-51;i-s)

Chem Soc J—Journal of the Chemical Society. £10. m The Chemical Society, Burlington House, Piccadilly, London, W. 1 (without v no;i-l)

Chem W—Chemical Week. $5; single numbers 35c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v70-71;i-r)
Published as Chemical Industries until December 1950; as Chemical Industries Week, January 20, 1951-May 26, 1951
November 17, 1951, part 2 is Buyers' Guide issue $2.50

Civil Eng—Civil Engineering, the Magazine of Engineered Construction. $5; single numbers 50c. m American Society of Civil Engineers, 33 W 39th St, New York 18 (1v:Ja v22;i-r)

Coal Age—Coal Age. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v57;i-r)

Comm & Fin Chr—Commercial and Financial Chronicle. $45; single numbers Monday ed. 90c, Thursday ed. 40c. s-w William B. Dana Co, 25 Park Pl, New York 7 (2v:Ja,Jl v175-176;i-l)

Annual Review and Outlook issue, January 17 in two sections $1.50

Communications—Communications. $2; single numbers 25c. m Bryan Davis Pub. Co, Inc, 52 Vanderbilt Av, New York 17 (1v:Ja v29; i-s)

Name changed to Tele-Vision Engineering, January, 1950

Comp Air Mag—Compressed Air Magazine. $3; single numbers 35c. m Compressed Air Magazine Co, Phillipsburg, New Jersey (1v:Ja v57; i-r)

Concrete—Concrete. $4; single numbers 50c. m Concrete Pub. Corp, Daily News Plaza, 400 W Madison St, Chicago 6 (1v:Ja v60;i-s)

Constr Methods—Construction Methods and Equipment. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v34;i-none)

Consumers Res Bul—Consumers' Research Bulletin (Not Confidential). $3; single numbers 30c. m Consumers' Research, Inc, Washington, New Jersey (2v:Ja,Jl v29-30;i-s)

Credit & Fin Management—Credit and Financial Management. $3; single numbers 25c. m National Association of Credit Men, 33 S Clark St, Room 1538, Chicago 3 (1v:Ja v54; i-s)

Diesel Power—Diesel Power and Diesel Transportation. $3; single numbers 35c. m Diesel Publications, Inc, 192 Lexington Av, New York 16 (1v:Ja v30;i-s)

Dom Eng—Domestic Engineering. $5; single numbers 50c. m Domestic Engineering Co, 1801 Prairie Av, Chicago 16 (2v:Ja,Jl v179-180;i-none)

Dun's R—Dun's Review. $4; single numbers 35c. m Dun & Bradstreet, Inc, 99 Church St, New York 8 (1v:Ja v60;i-r)

Formerly Dun & Bradstreet Monthly Review

East Underw—Eastern Underwriter. $5; single numbers 25c. w Eastern Underwriter Co, 93 Nassau St, New York 38 (1v:Ja v53;i-none)

Econ Geol—Economic Geology and the Bulletin of the Society of Economic Geologists. $5; single numbers $1. s-q Economic Geology Pub. Co, M. M. Leighton, Business Mgr, Urbana, Ill. (1v:Ja v47;i-s)

Economist—Economist. £3; single numbers 1s. w Economist Newspaper, Ltd, 22 Ryder St, St James's, London, S.W. 1 (4v:Ja,Ap,Jl,O v162-165;i-l)

Ed & Pub—Editor & Publisher, the Fourth Estate. $6.50; single numbers 20c. w Editor & Publisher, 1475 Broadway, New York 36 (1v: Ja v85;i-r) Bound in two volumes a year; cost $2.50 ea or $5 a year

Additional issue published in January; International Year Book Number, included in annual subscription

Edison Elec Inst Bul—Edison Electric Institute Bulletin. $2. m Edison Electric Institute, 420 Lexington Av, New York 17 (1v:Ja v20;i-l)

Elec Com—Electrical Communication. $2; single numbers 50c. q International Telephone and Telegraph Corp, 67 Broad St, New York 4 (1v:Mr v29;i-s)

Elec Eng—Electrical Engineering $12; single numbers $1.50. m American Institute of Electrical Engineers, 500 5th Av, New York 36 (1v:Ja v71;i-l)

Elec R (Lond)—Electrical Review. £3 6d; U.S. and Canada $11; single numbers 1s. w Electrical Review, Dorset House, Stamford St, London, S.E. 1 (2v:Ja,Jl v150-151;i-r)

Elec West—Electrical West. $2; single numbers 25c. m McGraw-Hill Co. of California, 68 Post St, San Francisco 4, Calif. (2v:Ja,Jl v108-109;i-r)

Elec World—Electrical World. $6; single numbers 35c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v137-138;i-r)

Regular issue alternates with a News Edition

Electrician—Electrician. 50s; single numbers 1s. w Benn Bros, Ltd, Bouverie House, 154 Fleet St, London, E.C. 4 (2v:Ja,Jl v148-149; i-l)

Name changed to Electrical Journal October 17, 1952

Electrochem Soc J—Journal of Electrochemical Society. $15; single numbers $1.50 m Electrochemical Society, 235 W. 102d St, New York 25 (1v:Ja v99;i-s)

Preprints replaced by Journal (monthly) January 1948

Electronics—Electronics. $6; single numbers 75c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v25;i-s)

Price of Annual Buyers' Guide issue $2

Eng & Min J—Engineering and Mining Journal. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v153;i-s)

Eng Educ. See J Eng Educ

Eng N—Engineering News-Record $6; single numbers 35c. w McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (2v:Ja,Jl v148-149; i-r)

Engineer—Engineer. £5 10s; Canadian subs £5 5s; single numbers 2s. w Engineer, 28, Essex St, Strand, London, W.C. 2 (2v:Ja,Jl v193-194;i-l)

Engineering—Engineering. £5 10s; Canadian subs £5 5s; single numbers 2s 3d. w Engineering, Ltd, 35 and 36 Bedford St, Strand, London, W.C. 2 (2v:Ja,Jl v173-174;i-r)

Explosives Eng—The Explosives Engineer, $1.50; single numbers 30c. bi-m Explosives Engineer, 913 Delaware Trust Bldg, Wilmington 99, Delaware (1v:Ja v30;i-l)

Factory Management—Factory Management and Maintenance. $3; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v110;i-r)

Fed Res Bul—Federal Reserve Bulletin. $2; single numbers 20c (to non-members). m Board of Governors of the Federal Reserve System, Constitution Av at 20th St, Washington 25, D.C. (1v:Ja v38;i-s)

Food Eng—Food Engineering. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v24;i-s)

Food Ind—Food Industries. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 18 (1v:Ja v23;i-s)

Name changed to Food Engineering April, 1951

For Comm W—Foreign Commerce Weekly. Issued by U.S. Department of Commerce. $3.50; single numbers 10c. w Superintendent of Documents, Washington 25, D.C. (3v:Ja, Ap,Jl v46-48;i-none)

Fortune—Fortune. $10; single numbers $1.25. m Time, Inc, Kittredge Building, Denver 2 (2v:Ja,Jl v45-46;i-r)

Foundry—Foundry. $5; single numbers 75c. m Penton Pub. Co, Penton Bldg, Cleveland 13, O. (1v:Ja v80;i-r)

Franklin Inst J—Journal of the Franklin Institute. $10; single numbers $1. m Franklin Institute, Benjamin Franklin Parkway at 20th St, Philadelphia 3 (2v:Ja,Jl v253-254;i-s)

Gas Age—Gas Age combining Natural Gas, Gas Age, Gas Record. $4; single numbers 50c. bi-w Moore Pub. Co, Inc, 48 W 38th St, New York 18 (2v:Ja,Jl v109-110;i-r)

Gen Elec R—General Electric Review. bi-m General Electric Co. 1 River Road, Schenectady 5, N.Y. (1v:Ja v55;i-l)

Changed from monthly to bimonthly January, 1952

Geol Soc Bul—Bulletin of the Geological Society of America. $15. m Geological Society of America, H. R. Aldrich, sec, 419 W 117th St, New York 27 (1v:Ja v63;i-s)

Geol Soc Proc—Proceedings volume of Geological Society of America for 1950 and 1951. Geological Society of America, H. R. Aldrich, sec, 419 W 117th St, New York 27

Glass Ind—Glass Industry. $4; single numbers 40c. m Ogden Pub. Co, 55 W 42d St, New York 36 (1v:Ja v33;i-s)

Harvard Bsns R—Harvard Business Review. $6; single numbers $1.50. bi-m Harvard Business Review, Gallatin House, Soldiers Field, Boston 63 (1v:Ja v30;i-s)
Changed from quarterly to bi-monthly beginning January 1948

Heat & Ven—Heating and Ventilating. $3; single numbers 30c. m Industrial Press, 148 Lafayette St, New York 13 (1v:Ja v49;i-none)

Heating-Piping—Heating, Piping and Air Conditioning. $3; single numbers 35c. m Keeney Pub. Co, 6 N Michigan Av, Chicago 2 (1v:Ja v24;i-r)
Includes American Society of Heating and Ventilating Engineers Journal section
Directory number January, $1.50

Ill U Eng Exp Sta Bul—Illinois University Engineering Experiment Station. Bulletin. irr Univ. of Ill, Urbana

Ill U Eng Exp Sta Circ—Illinois University Engineering Experiment Station. Circular. irr Univ. of Ill, Urbana

Illum Eng—Illuminating Engineering, The Journal of the Illuminating Engineering Society. $10; single numbers $1.50. m Illuminating Engineering Society, 1860 Broadway, New York 23 (1v:Ja v47;i-l)
Published every month beginning January, 1949

Ind & Eng Chem—Industrial and Engineering Chemistry. $5; single numbers 75c. m American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v44;i-s)

Ind & Eng Chem Anal ed. See Anal Chem

Ind Marketing—Industrial Marketing. $3; single numbers 25c. m (s-m during Je) Advertising Publications, Inc, 200 East Illinois St, Chicago 11 (1v:Ja v37;i-s)
June 25th issue not sold separately

Ind Med—Industrial Medicine and Surgery. $6; single numbers 75c. m Industrial Medicine Pub. Co, 605 North Michigan Av, Chicago 11 (1v:Ja v21;i-s)

Ind Stand. See Standardization

India Rubber World—India Rubber World. $5; single numbers 50c. m Bill Brothers Publishing Corporation, 386 4th Av, New York 16 (2v:Ap,O v126-127;i-s)

Inland Ptr—Inland Printer. $5; single numbers 45c. m Maclean-Hunter Pub. Corp, 309 W Jackson Blvd, Chicago 6; 522 5th Av, New York 36 (2v:Ap,O v129-130;i-none)

Inst E E J. See Inst E E Proc

Inst E E Proc—Proceedings of the Institution of Electrical Engineers. £3 13s 6d; single numbers pt 1 6s; pt 2 7s 6d; pt 3 7s 6d. The Institution, Savoy Place, Victoria Embankment, London, W.C. 2 (1v:Ja v99;i-l)
Published in 3 parts: pt 1, General, bi-m (Ja); pt 2, Power Engineering, bi-m (F); pt 3, Radio and Communication Engineering, bi-m (Ja)

Inst Mech Eng J & Proc—Institution of Mechanical Engineers Journal and Proceedings. Institution of Mechanical Engineers, Storey's Gate, St. James's Park, London, S.W. 1
Published separately beginning 1950. Proceedings quarterly; Journal monthly (except July and August) Beginning April, 1952 the Journal will be distributed only to members

Inst Mech Eng Proc—Institution of Mechanical Engineers Proceedings. q Institution of Mechanical Engineers, Storey's Gate, St. James's Park, London, S.W. 1 (1v:v166;i-s)

Inst Pet J—Journal of the Institute of Petroleum. £4 14s 6d; single numbers 10s. m Institute of Petroleum, 26 Portland Pl, London, W. 1 (1v:Ja v38;i-s)
Formerly Journal of the Institution of Petroleum Technologists

Inst Radio Eng Proc—Proceedings of the Institute of Radio Engineers. $18; single numbers $2.25. m Institute of Radio Engineers, Inc, 1 East 79th St, New York 21 (1v:Ja v40;i-s)

Instruments—Instruments, the Magazine of Measurement, Inspection, Testing, Control. $4. m Instruments Pub. Co, Inc, 921 Ridge Av, Pittsburgh 12 (1v:Ja v25;i-s)

Int Labour R—International Labour Review. $6; single numbers 60c. m International Labour Office, 1825 Jefferson Pl, Washington 6, D.C. (2v:Ja,Jl v65-66;i-s)

Int Labour R Stat Sup—International Labour Review Statistical Supplement
Published separately as a monthly supplement beginning July, 1952

Iron Age—Iron Age. $8; single numbers 35c. w Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39; 100 E 42d St, New York 17 (2v:Ja,Jl v169-170;i-r)

Iron & Steel Eng—Iron and Steel Engineer. $7.50; single numbers $1.50. m Association of Iron and Steel Engineers, 1010 Empire Bldg, Pittsburgh 22 (1v:Ja v29;i-s)

Iron & Steel Inst J—Journal of the Iron and Steel Institute, £5; single numbers 10s. m Iron and Steel Institute, 4, Grosvenor Gardens, London, S.W. 1 (3v:Ja,My,S v170-172; i-r)

J Account—Journal of Accountancy. $7; single numbers 75c. m American Institute Pub. Co, Inc, 270 Madison Av, New York 16 (2v:Ja,Jl v93-94;i-s)

J Aeronautical Sci—Journal of the Aeronautical Sciences. $12; single numbers $1.50. m Institute of the Aeronautical Sciences, Inc, 2 E 64th St, New York 21 (1v:Ja v19;i-s)
Review section now published as Aeronautical Engineering Review

J Ap Chem—Journal of Applied Chemistry. £2 10s; single numbers 5s. m Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (1v:Ja v2;i-s)
Formerly Society of Chemical Industry Journal; name changed January, 1951
Two supplementary issues in 1951

J Ap Phys—Journal of Applied Physics. $12; single numbers $1.25. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v23;i-s)
$10 to members and associate members of the American Institute of Physics

J Bsns—Journal of Business of the University of Chicago. $6; single numbers $1.75. q University of Chicago Press, 5750 Ellis Av, Chicago 37 (1v:Ja v25;i-s)

J Chem Educ—Journal of Chemical Education. $3.50; single numbers 50c. m Journal of Chemical Education, 20th and Northampton Sts, Easton, Pa. (1v:Ja v29;i-s)

J Chem Phys—Journal of Chemical Physics. $15; single numbers $1.50. m American Institute of Physics, 57 E 55th St, New York 22 (1v:Ja v20;i-s)

J Doc—Journal of Documentation. 40s; single numbers 10s 6d. q Aslib, 4 Palace Gate, London W. 8 (1v:Mr v8;i-l)

J Eng Educ—Journal of Engineering Education. $5; single numbers $1. m (except Jl and Ag) American Society for Engineering Education, A. B. Bronwell, Sec, Northwestern University, Evanston, Ill. (1v:S v43;i-s)

J Fr Inst. See Franklin Inst J

J Ind Hygiene—The Journal of Industrial Hygiene and Toxicology. $8; single numbers $1.50. bi-m Williams & Wilkins Co, Mt Royal & Guilford Avs, Baltimore 2, Md. (1v:Ja v31; i-l)
After January 1950, appeared as Archives of Industrial Hygiene and Occupational Medicine; now A.M.A. Archives, q.v.

J Land & Pub Util Econ. See Land Econ

J Marketing—The Journal of Marketing. $4. q Thomas J. McGann, Business manager, Iona College, New Rochelle, N.Y. (1v:Jl v17; i-l)
Publication of the American Marketing Association

J Metals—Journal of Metals. $8; single numbers 75c. m American Institute of Mining and Metallurgical Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v4;i-l)
Special issues $1.50
Formerly Metals Technology; name changed January, 1949
Volume number changed to 188 January 1950, to correspond with Transactions. Volume number does not run consecutively; January and February numbers 1951, issued as volume 191, numbers 1 and 2. March issue begins new volume number, volume 3, no. 3

J Phys & Colloid Chem—The Journal of Physical and Colloid Chemistry. $10; single numbers $1.25. m except (Jl, Ag and S) Williams & Wilkins Co, Mt. Royal & Guilford Avs, Baltimore 2, Md. (1v:Ja v55:i-s)
Name changed to Journal of Physical Chemistry beginning January 1952

J Phys Chem—The Journal of Physical Chemistry. $10; single numbers $1.25. m except (Jl, Ag and S) American Chemical Society, 1155 16th St, N.W, Washington 6, D.C. (1v:Ja v56;i-s)

J Res Nat Bur Stand—Journal of Research of the National Bureau of Standards. $5.50. m Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v48-49;i-l)

J Retailing—Journal of Retailing. $2.50; single numbers 75c. q New York University School of Retailing, 100 Washington Square East, New York 3 (1v:Spring v28;i-r)
Index published every two years

J Sci Instr—Journal of Scientific Instruments. £4 ($11.50 in U.S.); single numbers 8s ($1.15 in U.S.). m Institute of Physics, 47 Belgrave Square, London, S.W. 1 (1v:Ja v29;i-s)
One supplementary issue published in 1951

Land Econ—Land Economics. $6; single numbers $2. q Sterling Hall, University of Wisconsin, Madison 6, Wis. (1v:F v28;i-s)
Formerly Journal of Land and Public Utility Economics; name changed February 1948

Life Ins Courant—Life Insurance Courant. $4; single numbers 50c. m Flitcraft, Inc, 75 Fulton St, New York 38 (1v:Ja v57;i-s)

Light Metal Age—Light Metal Age. $3; single numbers 60c. bi-m Roy Fellom, jr, 220 South State St, Chicago 4 (1v:F v10;i-r)

Mach—Machinery. $4; single numbers 40c. m Industrial Press, 148 Lafayette St, New York 13 (1v:S v59;i-r)

Machine Design—Machine Design. $10; single numbers $1. m Penton Pub. Co, Penton Bldg, Cleveland 13, O. (1v:Ja v24;i-s)

Mag of Bldg Arch Forum—Magazine of Building Architectural Forum. $5.50; single numbers $2. m Time, Inc, 9 Rockefeller Plaza, New York 20 (2v:Ja,Jl v96-97;i-r)

Mag of Bldg House & Home—Magazine of Building House & Home. $5.50; single numbers $1. m Time, Inc, 9 Rockefeller Plaza, New York 20 (2v:Ja,Jl v1-2;i-r)
Name changed to House & Home September, 1952

Mag of Wall St—Magazine of Wall Street and Business Analyst. $20; single numbers 85c. bi-w Ticker Pub. Co, Inc, 90 Broad St, New York 4 (2v:Ap,O v90-91; i-s)

Management R—Management Review. single numbers 75c. m American Management Association, 330 W 42d St, New York 36 (1v:Ja v41;i-s)
Membership required for annual subscription

Manuf Rec—Manufacturers Record. $3; single numbers 35c. m Manufacturers Record Publishing Co, 109 Market Place, Baltimore 3, Md. (1v:Ja v121;i-none)

Marine Eng—Marine Engineering and Shipping Review. $3; single numbers 50c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v57;i-r)

Materials & Methods—Materials and Methods, the Magazine of Materials Engineering. $2; single numbers 50c. m Reinhold Pub. Corp, 330 W 42d St, New York 36 (2v:Ja,Jl v35-36;i-s)
Formerly Metals and Alloys; name changed October, 1945

Mech Eng—Mechanical Engineering. $7; single numbers 75c. m American Society of Mechanical Engineers, 29 W 39th St, New York 18 (1v:Ja v74;i-r)

Metal Finishing—Metal Finishing. $4; single numbers 45c. m Finishing Publications, Inc, 381 Broadway, Westwood, New Jersey (1v:Ja v50;i-s)
Formerly Metal Industry

Metal Prog—Metal Progress. $7.50; single numbers $1.50. m American Society for Metals, 7301 Euclid Av, Cleveland 3, O. (2v:Ja,Jl v61-62;i-s)

Metallurgia—Metallurgia, the British Journal of Metals. 24s; single numbers 2s. m Kennedy Press, Ltd, 31 King Street West, Manchester, 3 (2v:N,Je v45-46;i-l)

Metals Tech. See J Metals

Midwest Eng—Midwest Engineer. $4; single numbers 50c. m Western Society of Engineers, 84 E Randolph St, Chicago 1 (1v:Je v5;i-none)
Formerly Journal of the Western Society of Engineers; name changed September, 1948
January, part 2 is Year Book of the Western Society of Engineers, 1951-1952

Mill & Factory—Mill & Factory. $5; single numbers 50c. m Conover-Mast Publications, Inc, 205 E 42d St, New York 17 (2v:Ja,Jl v50-51;i-none)

Min & Met. See Min Eng

Min Cong J—Mining Congress Journal. $3; single numbers 30c. m American Mining Congress, 1102 Ring Bldg, Washington 6, D.C. (1v:Ja v38;i-r)

Min Eng—Mining Engineering. $8; single numbers 75c. m American Institute of Mining and Metallurgical Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v4;i-l)
Formerly Mining and Metallurgy; name changed January, 1949
Special issues $1.50
Volume number changed to 187 January 1950, to correspond with Transactions. Volume number does not run consecutively; January and February numbers 1951, issued as volume 190, numbers 1 and 2. March issue begins new volume number, volume 3, no. 3

Mo Labor R—Monthly Labor Review. $6.25; single numbers 55c. m Superintendent of Documents, Washington 25, D.C. (2v:Ja,Jl v74-75;i-l)
Free to labor departments and bureaus and other offices connected with the administration of labor laws

Mo U Sch Mines & Met Bul tech ser—Bulletin of the University of Missouri, School of Mines and Metallurgy. Technical Series. irr Univ. of Mo. Rolla

Mod Ind—Modern Industry. $4; single numbers 50c. m Magazines of Industry, Inc, 232 Madison Av, New York 16 (2v:Ja,Jl v23-24;i-none)

Mod Packaging—Modern Packaging. $6; single numbers 75c. m Modern Packaging Corp, 575 Madison Av, New York 22 (1v:S v26;i-r)

Mod Plastics—Modern Plastics. $6; single numbers 75c. m Modern Plastics, Inc, 575 Madison Av, New York 22 (1v:S v30;i-l)
Formerly Plastic Products

Mod Textiles Mag—Modern Textiles Magazine. $5; single numbers 60c. m Rayon Pub. Corp, 303 Fifth Av, New York 16 (1v:Ja v33;i-s)
Formerly Rayon and Synthetic Textiles; changed September, 1952

Munic Util—Municipal Utilities. $3; $5 in U.S; single numbers 50c; 75c in U.S. m Monetary Times Printing Co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v90;i-none)
Published as Water and Sewage until January 1950; as Water and Sanitation, January 1950-September 1950
Annual Directory number December 1951 $2 in Canada; $4 in U.S.

N A C A Bul—N.A.C.A. Bulletin. $10. m National Association of Cost Accountants, 505 Park Av, New York 22 (1v:S v34;i-r)
Changed from semi-monthly to monthly beginning with September, 1949

N Y Pub Lib Bul—New York Public Library. Bulletin. $3; single numbers 25c. m New York Public Library, 5th Av & 42d St, New York 18 (1v:Ja v56;i-s)
Bibliographies of interest to special libraries are indexed

Nat City Bank—National City Bank of New York. m 55 Wall St, New York 15 (without v no;i-none)

Nat Pet N—National Petroleum News. $7; single numbers 35c. w National Petroleum Pub. Co, 1213 W 3d St, Cleveland 13, O. (1v: Ja v44;i-none)

Monthly technical section beginning July 29, 1952, published separately as pt 2 of the regular issue with subtitle Refinery Management and Petroleum Chemical Technology thru August, 1946; name changed to Petroleum Processing, September, 1946

Nat Res Council Bul—National Research Council Bulletin. irr National Research Council, 2101 Constitution Av, Washington 25, D.C.

Individual numbers variously priced. Pricelist sent on request

National Research Council Bulletin and Reprint and Circular series have been discontinued, and future publications will appear in one series numbered from 201

Nat Research Council Pub—National Research Council Publication. irr National Research Council, 2101 Constitution Av, Washington 25, D.C.

Individual numbers variously priced. Pricelist sent on request

Nat Safety N—National Safety News. $7.50; single numbers 75c. m National Safety Council, Inc, 425 N Michigan Av, Chicago 11 (2v: Ja,Jl v65-66;i-r)

Nat Underw—National Underwriter. $6; single numbers 25c. w National Underwriter Co, 175 W Jackson Blvd, Chicago (1v:Ja v56;i-none)

Nat Underw (Life ed)—National Underwriter Life Insurance Edition. $6; single numbers 25c. w National Underwriter Co, 175 W Jackson Blvd, Chicago (1v:Ja v56;i-none)

Oil & Gas J—Oil and Gas Journal. $4; single numbers 50c. w Petroleum Pub. Co, 211 South Cheyenne St, Tulsa 1, Oklahoma (1v:My v51; i-r)

Oil Paint & Drug Rep—Oil, Paint and Drug Reporter. $5; single numbers 25c. w Schnell Pub. Co, Inc, 30 Church St, New York 7 (2v: Ja,Jl v161-162;i-r)

January 28, section 2 is Annual review issue

Opt Soc Am J—Journal of the Optical Society of America. $8.50; single numbers $1. m American Institute of Physics, Inc, 57 E 55th St, New York 22 (1v:Ja v42;i-s)

Paint Oil & Chem R—Paint, Oil and Chemical Review. $3; single numbers 20c. bi-w Trade Review Co, 1607 Howard St, Chicago 26 (1v:Ja v115;i-none)

Paper Ind—Paper Industry. $3. m Fritz Publications, Inc, 431 South Dearborn St, Chicago 5 (1v:Ap v34;i-l)

Paper Tr J—Paper Trade Journal. $7.50; single numbers 25c. w Lockwood Trade Journal Co, Inc, 15 W 47th St, New York 36 (2v:Ja,Jl v134-135;i-s)

TAPPI section now published as separate Journal. See Tappi

Personnel—Personnel. single numbers $1. bi-m American Management Association, 330 W 42d St, New York 36 (1v:Jl v29;i-s)

Membership required for annual subscription

Personnel J—Personnel Journal. $5; single numbers 75c. m (Jl and Ag issues combined) Personnel Journal, Inc, Swarthmore, Pa. (1v: My v31;i-s)

Pet Eng—Petroleum Engineer. $5; single numbers 50c. m Petroleum Engineer Pub. Co, Irwin-Keasler Bldg, Dallas 1, Texas (1v:Ja v24;i-l)

Extra number [Ref annual] published July 15

Pet Processing—Petroleum Processing. $8; single numbers 75c. m National Petroleum Pub. Co, 1213 W 3d St, Cleveland 13 (1v:Ja v7; i-r)

Formerly monthly technical section of National Petroleum News

Pet Refiner—Petroleum Refiner. $2; single numbers 50c. m Gulf Pub. Co, Box 2608, Houston 1, Texas (1v:Ja v31;i-s)

Phys R—The Physical Review. Second Series. $30; single numbers $1.50. s-m American Institute of Physics, Inc, 57 E 55th St, New York 22 (4v:Ja,Ap,Jl,O v85-88;i-s)

Power—Power. $4; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v96;i-r)

Extra number published in Mid-June

Power Eng—Power Engineering. $10; single numbers $1. m Technical Pub. Co, 110 S. Dearborn St, Chicago 3 (1v:Ja v56;i-s)

Published as Power Plant Engineering until January 1948; as Power Generation, January 1948-May 1950

Product Eng—Product Engineering. $5; single numbers 50c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v23;i-s)

Ptr Ink—Printers' Ink. $5; single numbers 25c. w Printers' Ink Pub. Co, Inc, 205 E 42d St, New York 17 (4v:Ja,Ap,Jl,O v238-241;i-none)

Pub Health Rep—Public Health Reports. $4.25. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v67;i-r)

Distributed gratuitously to state and municipal health officers, etc., by the Surgeon general of the United States public health service, Washington, D.C.

Changed from weekly to monthly January, 1952

Pub Roads—Public Roads. $1; single numbers 20c. bi-m Superintendent of Documents, Washington 25, D.C. (1v [12 nos] Ap v27 '52; i-l)

Changed from quarterly to bimonthly beginning June, 1949

Pub Util—Public Utilities Fortnightly. $15; single numbers $1. bi-w Public Utilities Reports, Inc, Munsey Bldg, Washington 4, D.C. (2v:Ja,Jl v49-50;i-s)

Pub Works—Public Works. $3; single numbers 50c. m Public Works Journal Corp, 310 E 45th St, New York 17 (1v:Ja v83;i-r)

Pulp & Pa of Can—Pulp and Paper Magazine of Canada. $5; $10 in U.S.; single numbers 50c; $1 in U.S. m National Business Publications, Ltd, Gardenvale, Que. (1v:Ja v53;i-s)

Extra convention number published in February, price $1; $2 in U.S.

Q S T—QST; $4; single numbers 40c. m American Radio Relay League, Inc, 38 La Salle Road, West Hartford 7, Conn. (1v:Ja v36;i-s)

RCA R—RCA Review. $2; single numbers 75c. q Radio Corporation of America, RCA Laboratories Division, Princeton, New Jersey (1v: Mr v13;i-s)

R Econ & Stat—Review of Economics and Statistics. $6; single numbers $2. q Harvard University Press, 322 Littauer Center, Cambridge 38, Mass. (1v:F v34;i-s)

R Sci Instr—Review of Scientific Instruments. $8; single numbers $1. m American Institute of Physics, 57 E 55th St, New York 22 (1v: Ja v23;i-s)

$6 to members of scientific societies

Radio & Tv N—Radio & Television News. $4; single numbers 35c. m Ziff-Davis Pub. Co, 366 Madison Av, New York 17 (2v:Ja,Jl v47-48;i-s)

Name changed from Radio News to Radio and Television News beginning August, 1948

Radio Com—Radio Communication. $3; single numbers 35c. m Radiocom, Inc, Great Barrington, Massachusetts

Incorporating Tele-Vision Engineering May, 1952

Name changed to Communication Engineering January, 1953

Radio N. See Radio & Tv N

Rayon—Rayon and Synthetic Textiles. $5; single numbers 60c. m Rayon Pub. Corp, 303 Fifth Av, New York 16 (1v:Ja v33;i-s)

Name changed to Rayon and Synthetic Textiles beginning September, 1948; changed name to Modern Textiles Magazine September, 1952

Ref Shelf—The Reference Shelf. irr The H. W. Wilson Co, 958 University Av, New York 52

Refrig Eng—Refrigerating Engineering $4; single numbers 50c. m American Society of Refrigerating Engineers, 40 W 40th St, New York 18 (1v:Ja v60;i-s)

Review of Economics and Statistics. See R Econ & Stat

Roads & Bridges—Roads and Bridges. $3; $6 in U.S; single numbers 50c; $1 in U.S. m Monetary Times Printing co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v87;i-none)
Name changed to Roads and Construction, January, 1950

Roads & Constr—Roads and Construction. $3; $6 in U.S; single numbers 50c; $1 in U.S. m Monetary Times Printing Co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v88;i-none)
Name changed to Roads and Engineering Construction June, 1950

Roads & Eng Constr—Roads and Engineering Construction. $3; $5 in U.S; single numbers 50c; 75c in U.S. m Monetary Times Printing Co. of Canada, Ltd, 341 Church St, Toronto 2, Ont. (1v:Ja v90;i-none)
Annual directory number June, price $2 in Canada; $4 in U.S.

Roads & Sts—Roads and Streets. $5. m Gillette Pub. Co, 22 West Maple St, Chicago 10 (1v:Ja v95;i-none)

Rock Prod—Rock Products. $2; single numbers 25c. m Maclean-Hunter Pub. Corp, 309 W Jackson Blvd, Chicago 6 (1v:Ja v55:i-s)

Rough Notes—Rough Notes. $3; single numbers 35c. m Rough Notes Co, Inc, 1142 N. Meridian St, Indianapolis 6, Ind. (1v:Ja v95;i-s)

Roy Aeronautical Soc J—Journal of the Royal Aeronautical Society. £6 6s; single numbers 10s 6d. m Royal Aeronautical Society, 4 Hamilton Place, Piccadilly, London, W. 1 (1v:Ja v56;i-s)

Rs Mod Phys—Reviews of Modern Physics. $4. q American Institute of Physics, Inc, 57 E 55th St, New York 22 (1v:Ja v24;i-s)

Rubber Age—Rubber Age. $5; single numbers 50c. m Palmerton Pub. Co, Inc, 250 W 57th St, New York 19 (2v:Ap,O v71-72;i-s)

Ry Age—Railway Age. $14; single numbers 50c. w Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (2v:Ja,Jl v132-133;i-r)
Annual review and outlook number, January 14, price $1

Ry Mech & Elec Eng—Railway Mechanical and Electrical Engineer. $4; single numbers 50c. m Simmons-Boardman Pub. Corp, 30 Church St, New York 7 (1v:Ja v126;i-r)
Formerly Railway Mechanical Engineer; name changed to Railway Locomotives and Cars January, 1953

S A E J—S.A.E. Journal. $10; single numbers $1. m Society of Automotive Engineers, Inc, 29 W 39th St, New York 18 (1v:Ja v60;i-r)

Safety Eng—Safety Engineering. $4; single numbers 50c. m Alfred M. Best Co, Inc, 75 Fulton St, New York 7 (2v:Ja,Jl v99-100;i-s)
Name changed to Safety Maintenance and Production October, 1950

Safety Maint & Prod—Safety Maintenance and Production. $4; single numbers 50c. m Alfred M. Best Co, Inc, 75 Fulton St, New York 38 (2v:Ja,Jl v103-104;i-s)

Sales Management—Sales Management. $8; single numbers 50c. s-m Sales Management, Inc, 386 4th Av, New York 16 (2v:Ja,Jl v68-69;i-none)
Published semi-monthly except in May and November when it is published three times a month

Sci Am—Scientific American. $5; single numbers 50c. m Scientific American, Inc, 2 W 45th St, New York 36 (2v:Ja,Jl v186-187;i-s)

Science—Science. $7.50; single numbers 25c. w American Association for the Advancement of Science, 1515 Massachusetts Av, N.W, Washington 5, D.C. (2v:Ja,Jl v115-116;i-s)

Sewage & Ind Wastes—Sewage and Industrial Wastes. $7.50; single numbers $1. m Federation of Sewage and Industrial Wastes Associations, 325 Illinois Bldg, Champaign, Ill. (1v:Ja v24;i-s)

Sewage Works J—Sewage Works Journal. $5; single numbers $1. bi-m Federation of Sewage Works Associations, 325 Illinois Bldg, Champaign, Ill. (1v:Ja v21;i-s)
Name changed to Sewage and Industrial Wastes, January, 1950

Sheet Metal Worker—Sheet Metal Worker. $4; single numbers 40c. m Edwin A. Scott Pub. Co, 92 Martling Av, Tarrytown, New York (1v:O v44;i-s)

Soap & San Chem—Soap and Sanitary Chemicals. $4. m MacNair-Dorland Co, Inc, 254 W 31st St, New York 1 (1v:Ja v28)
Annual index appears in Soap Blue Book which is sent to all subscribers

Soc Chem Ind J—Journal of the Society of Chemical Industry. £2; single numbers 4s. m Society of Chemical Industry, 56 Victoria St, London, S.W. 1 (1v:Ja v69;i-s)
Name changed to Journal of Applied Chemistry January, 1951

Soc Dyers & Col J—Journal of the Society of Dyers and Colourists. £4. m Society of Dyers and Colourists, Dean House, 19 Piccadilly, Bradford, Yorkshire, England (1v:Ja v68;i-l)

Soc for Advan of Management J. See Advanced Management

Soc Motion Picture & Tv Eng J—Journal of the Society of Motion Picture and Television Engineers. $12.50; single numbers $1.50. m Society of Motion Picture Engineers, 40 W 40th St, New York 18 (2v:Ja,Jl v58-59;i-l)

Soc Motion Picture Eng J—Journal of the Society of Motion Picture Engineers. $12.50; single numbers $1.50. m Society of Motion Picture Engineers, 342 Madison Av, New York 17 (2v:Ja,Jl v52-53;i-l)
Name changed to Journal of the Society of Motion Picture and Television Engineers January, 1950

Society of Automotive Engineers Journal. See S A E J

Special Lib—Special Libraries. $7; single numbers 75c. m (S-Ap) bi-m (My-Ag) Special Libraries Association, 31 E 10th St, New York 3 (1v:Ja v43;i-l)

Spectator—The Spectator. $3; single numbers 50c. m Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39 (1v:Ja v160;i-s)
Life edition and Property edition merged, January 1952. Continues volume number of Life edition

Spectator (Life ed)—Spectator; Life Insurance in Action. $3; single numbers $1. m Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39 (1v:Jl v159;i-s)
Life ed and Property ed combined January 1952

Spectator (Property ed)—Spectator; Property Insurance Review. $3; single numbers $1. m Chilton Co, Inc, Chestnut & 56th Sts, Philadelphia 39 (1v:Jl v17;i-s)
Property ed and Life ed combined January 1952

Standardization—Standardization. $4; single numbers 35c. m American Standards Association. 70 E 45th St, New York 17 (1v:Ja v23;i-l)
Formerly Industrial Standardization; name changed January, 1949

Steel—Steel. $7.50; single numbers 50c. w Penton Pub. Co, Penton Bldg, Cleveland 13, O. (2v:Ja,Jl v130-131;i-r)

Survey of Cur Bsns—Survey of Current Business. U.S. Bureau of Foreign and Domestic Commerce, Office of Business Economics. $3.25; single numbers 30c. m Superintendent of Documents, Washington 25, D.C. (1v:Ja v32;i-none)

Survey of Cur Bsns 1951 Sup. biennial U.S. Bureau of Foreign and Domestic Commerce. $1.50 Superintendent of Documents, Washington, D.C.

Tappi—Tappi. $7.50; single numbers $1. m Technical Association of the Pulp and Paper Industry, 122 E 42d St, New York 17 (1v:Ja v35;i-s)

Tech R—Technology Review. $3.50; single numbers 50c. m except (Ag, S, O) Massachusetts Institute of Technology, room 1-281, Cambridge 39, Mass. (1v:N v55;i-r)

Tele-Tech—Tele-Tech. $7; single numbers 75c. m Caldwell-Clements, Inc, 480 Lexington Av, New York 17 (1v:Ja v11;i-s)

Tele-Vision Eng. See Tv Eng

Textile Col. See Am Dyestuff Rep

Textile Inst J—Journal of the Textile Institute. £3 10s; single numbers 6s. m Textile Institute, 10 Blackfriars St, Manchester 3, England (1v:Ja v43;i-l)
Published in two parts: Transactions; Proceedings, Standardisation and Abstracts

Textile Res J—Textile Research Journal. $15; single numbers $1.50. m Textile Research Institute, Inc, 10 E 40th St, New York 16 (1v:Ja v22;i-s)

Textile World—Textile World. $2; single numbers 35c. m McGraw-Hill Pub. Co, Inc, 330 W 42d St, New York 36 (1v:Ja v102;i-s)

Tool Eng—Tool Engineer. $6. m American Society of Tool Engineers, 10700 Puritan Av, Detroit 21 (2v:Ja,Jl v28-29;i-s)

Transactions of the American Society of Mechanical Engineers. See A S M E Trans

Trusts & Estates—Trusts and Estates, The Fiduciary Journal. $5; single numbers 60c. m Fiduciary Publishers, Inc, 50 E 42d St, New York 17 (1v:Ja v91;i-s)

Tv Eng—Tele-Vision Engineering. $3; single numbers 50c. m Bryan Davis Pub. Co, Inc, 52 Vanderbilt Av, New York 17 (1v:Ja v3;i-s)
Formerly Communications; name changed January, 1950
Merged with Radio Communication May, 1952

U S Agric—Publications. U.S. Dept. of Agriculture, Division of Publications, Washington, D.C.
Selected contributions on technical subjects are indexed

U S Bur For & Dom Com Economic Ser—U.S. * Bureau of Foreign and Domestic Commerce, Washington, D.C.

U S Bur Labor Statistics Bul—United States Bureau of Labor Statistics. Bulletin. Distributed free of charge. U.S. Bureau of Labor Statistics, Washington, D. C.

U S Bur Mines Bul—United States. Bureau of † Mines. Bulletin. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Information Circ—United † States. Bureau of Mines. Information Circular. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Rep of Invest—United States. † Bureau of Mines. Reports of Investigations. U.S. Bureau of Mines, Washington, D.C.

U S Bur Mines Tech Pa—United States. Bu- † reau of mines. Technical Paper. U.S. Bureau of Mines, Washington, D.C.
Now included in Bulletin series, beginning with Bulletin 481

U S Geol S Bul—United States Geological Survey. Bulletin. U.S. Geological Survey, Washington, D.C.

U S Geol S Professional Pa—United States Geological Survey. Professional Paper. U.S. Geological Survey, Washington, D.C.

U S Nat Advisory Com for Aeronautics—United States National Advisory Committee for Aeronautics, Washington, D.C. Annual reports.
Thirty-fourth annual report, 1948, including Technical Reports nos. 892-921

U S Nat Bur Stand—United States. National ‡ Bureau of Standards, U.S. National Bureau of Standards, Washington, D. C.

U S Naval Inst Proc—United States Naval Institute Proceedings. $5; single numbers 50c. m United States Naval Institute, Annapolis, Md. (1v:Ja v78;i-r)

U S Women's Bur Bul—United States. Women's Bureau. Bulletin. U.S. Women's Bureau, Washington, D.C.

Water & San. See Munic Util

Water & Sewage Works—Water & Sewage Works. $2; single numbers 25c. m Gillette Pub. Co, 22 West Maple St. Chicago 10 (1v: Ja v99;i-l)

Weekly Underw—Weekly Underwriter. $5; single numbers 25c. w Underwriter Printing and Publishing Co, 116 John St, New York 38 (2v:Ja,Jl v166-167;i-l)

Welding J—Welding Journal. $6; single numbers $1. m American Welding Society, 33 W 39th St, New York 18 (1v:Ja v31;i-s)

Western Soc E J. See Midwest Eng

Westinghouse Eng—Westinghouse Engineer. $2.50; single numbers 50c. bi-m Westinghouse Engineer, 401 Liberty Av, P.O. Box 2278, Pittsburgh 30, Pa. (1v:Ja v12;i-r)

Wireless Eng—Wireless Engineer. £2 4s 6d; U.S. and Canada $7; single numbers 3s 6d. m Iliffe & Sons, Ltd, Dorset House, Stamford St, London, S.E. 1 (1v:Ja v29;i-l)

World Oil—World Oil. $2; single numbers 50c. m Gulf Pub. Co, 3301 Buffalo Drive, Houston 19, Texas (2v:Ja,Jl v134-135;i-r)
Two issues February and July; second issues $1 each

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Key to General Abbreviations

+	continued on later pages of the issue
abr	abridged
Ag	August
Ap	April
arch	architect
bibliog	bibliography
comp	compiled or compiler
cond	condensed
cont	continued
D	December
diag	diagram
ed	edited or edition or editor
F	February
i	index
il	illustrations
inc	incorporated
Ja	January
Je	June
Jl	July
Mr	March
My	May
n s	new series
N	November
no	number
O	October
p	page
pl	plate
por	portrait
pseud	pseudonym
pt	part
rev	revised
S	September
sup	supplement
tr	translated or translation or translator
v	volume
yrbk	yearbook

Sample entry: Hydrogen peroxide; structural materials, manufacture and uses. J. S. Reichert and R. H. Pete. il Chem Eng 54:213-14+ Ap '47

Explanation: An illustrated article with the title given above will be found in Chemical Engineering, volume 54, pages 213 to 214 (continued on later pages of the same issue) the April 1947 number

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Assets, Fixed
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Billing
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Depreciation
Farm accounting
Financial ratios
Financial statements
Fiscal year
Foundry accounting
Goodwill in business

ACCOUNTING—See also—*Cont.*
Government accounting
Highway accounting
Income
Job tickets
Liability, Contingent
Microfilm records
Mine accounting
Municipal accounting
Punched card system
Time keeping

also subdivision Accounting under special subjects, e.g.
Advertising
Bonds
Building
Building trades
Clay products plants
Coal mines and mining
Contractors
Contracts, Government
Corn products plants
Factories
Gas, Natural
Gas companies
Gasoline industry
Income
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Machine shops
Newspapers
Paper mills
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See also

Adsorbents

Chromatographic analysis

ADSORPTION apparatus

Mass transfer coefficients and interfacial areas for one-inch Raschig rings. H. L. Shulman and J. J. DeGouff, jr. bibliog il diag Ind & Eng Chem 44:1915-22 Ag '52

See also

Hypersorbers

ADVERTISED brands. See Advertising, National

ADVERTISEMENTS

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How to get impact to strike a buyer's indifference. il Ind Marketing 36:67-8+ D '51

These attention-getters are building recognition in a hurry. L. F. Thomann. il Ptr Ink 240:64 S 5 '52

See also

Calendars

Package inserts

Books and booklets

Columbian uses ad technique as aid in flood recovery; employee's photographs of flood featured in booklet explaining production delays. M. Kingman. il Ind Marketing 36: 33+ O '51

How Kodak fits photos to text; new technique for assembly of manuals, catalogs and instruction books. D. R. Brown. il Ptr Ink 237:45-6 N 23 '51

How to get your educational aids into the classrooms. N. Keine. il Ptr Ink 238:32-3 F 29 '52

How to promote an off-beat industrial booklet; Cooper Alloy stainless steel castings. G. Black. il Ptr Ink 240:100-1 S 19 '52

Huffy finds 101 ways to build the bike market. il Sales Management 69:28-9 Jl 15 '52

Kids and castings; child's guide through modern foundry makes clever promotion piece for Cooper Alloy. il Mod Ind 22:52-3 D '51

"Sales" presentation wins a cobalt priority for Eriez; case-history testimonials by company's customers. il Ind Marketing 36:66+ O '51

Unusual small-space campaign locates new customers; Gladding fishing lines. il Ptr Ink 238:50 Mr 14 '52

What should you put on the cover? E. T. Jones. il Ptr Ink 238:42-3 Ja 11 '52

Calendars

Dearborn fumbles July 30, but turns an error into a hit. E. J. Goris. il Ind Marketing 37:52 Jl '52

1952 calendar advertisers try for good art with lower cost. il Ind Marketing 37:40-1 Ja '52

Sale I never forgot; sign said, keep out. H. S. Hawkins. Ptr Ink 239:87 Ap 11 '52

Cook books and recipes

Recipes are overdone in food ads. E. B. Weiss. Ptr Ink 238:43 Ja 11 '52

Coupons

Use action urges in your coupon copy. K. H. Mathus. Ptr Ink 237:58-9 D 21 '51

Design

How copy writer and artist can aid in merchandising. J. F. Devins. Adv Agency 45: 80 Ap '52

Retailer urges ad production at lower cost. N. Baron. Ed & Pub 85:45 Jl 5 '52

Editorial style

Rules on editorial-style advertising. D. B. Arnold. Adv Agency 45:92 Je '52

Hangers

Revising an old house-to-house salesman, the doorknob hanger. G. P. Burns. il Ptr Ink 238:34-5 F 1 '52

Inserts

Famous industrial campaign is 20 years old; U.S.I. chemical news insert. C. R. Fulton. il Adv Agency 45:82+ Jl '52

How 20 advertisers use color inserts in business papers. il Ind Marketing 36:68+ N '51

Industrial's advertising theme is smash hit for 20 years. il Sales Management 69:82+ Jl 1 '52

News-letter ads build big following; two-page insert series now in 20th year; U.S. Industrial alcohol co. il Ptr Ink 239:56 Je 20 '52

ADVERTISEMENTS—*Continued*

Layout

Backgrounds are important, too! J. E. Gallagher. il Ptr Ink 240:50-1 Jl 11 '52

Clipping board's 50 best for 1951. il Adv Agency 45:66-8 Ja '52

How to combine repetition and contrast in advertising layouts. J. E. Gallagher. il Ptr Ink 239:42-3 My 30 '52

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In these layouts the human figures dominate, direct and add depth. J. E. Gallagher. il Ptr Ink 239:32-3 Je 27 '52

Layout for newspaper ads; a special skill. J. E. Gallagher. il Ptr Ink 240:46-7 S 19 '52

There's color in black-and-white. J. E. Gallagher. il Ptr Ink 240:56-7 Ag 8 '52

Too much layoutry? J. W. Dublin. Ptr Ink 239:58-9 Je 6 '52

Try it on for size, first! J. E. Gallagher. il Ptr Ink 240:50-1 S 5 '52

Use layout lines like fences, not pointers. J. E. Gallagher. il Ptr Ink 239:42-3 My 16 '52

Use your third dimension to add depth to your layouts. J. E. Gallagher. il Ptr Ink 239:44-5 Je 13 '52

Which ad pulled best? big picture left, or right? Book-of-the-month club. il Ptr Ink 241:44+ O 3 '52

White space is part of every layout. J. E. Gallagher. il Ptr Ink 240:29-30 Jl 25 '52

Why you should know layout. J. E. Gallagher. il Ptr Ink 239:34-5 My 2 '52

Position

How people read newspapers. M. Wiseman. Adv Agency 44:66-7+ N '51

Printing

Four things to know about cutting your printing costs. M. Crain. Ind Marketing 36:124 N '51

Invisible printing introduces new product used in drilling for oil. il Ptr Ink 240:52+ Ag 8 '52

Shrinkage condemned. C. W. Muench. Ed & Pub 85:16 Jl 19 '52

Rating

Two ads that started side by side; Bruce Barton ads for Alexander Hamilton institute. J. Caples. il Adv Agency 45:20+ Jl '52

Readership

Ads with high Starch scores stay high when repeated. il Ind Marketing 37:71+ Mr '52

Britons regard reader ratings as straitjacket. D. Willens. Ed & Pub 85:26 Je 7 '52

Continuing study of newspaper readership data may be harming newspapers. J. W. Turnbell. Ed & Pub 85:26 Je 28 '52

Good, not-so-good and bad ads hit readers in textile field. il Ind Marketing 37:79+ Ap '52

High readership scores in Pottstown mercury. Ed & Pub 85:26 Mr 29 '52

How people read newspapers. M. Wiseman. Adv Agency 44:58-9+ O; 66-7+ N; 56-7+ D '51

How to attract more readers; test shows color is no sure cure device. A. H. Fensholt. Ind Marketing 37:57-9+ Ag '52

Locally-edited magazine studies spot top ten ads. R. B. McIntyre. Ed & Pub 85:22 Je 7 '52

Starch measures best read industrial ads (cont as) Which ad attracted more readers? il Ind Marketing 36:62, 156 O; 56, 116 N; 58, 100 D '51; 37:56, 112 Ja; 48, 144 F; 44, 114 Mr; 60, 130 Ap; 64, 116 My; 65, 114 Je; 140, 145 Jl; 52, 120 Ag '52

Starch reports best-read magazine advertisements. Published in monthly numbers of Advertising agency and advertising and selling

Starch reports best-read newspaper advertisements. il Adv Agency 45:134-5 Je '52 [cont monthly]

Repetition

Industrial's advertising theme is smash hit for 20 years. il Sales Management 69:82+ Jl 1 '52

Variety copy will replace heavy hammer. G. H. Brown. Ed & Pub 85:24 Je 28 '52

Well planned ad is worth repeating; Jones & Lamson still uses trade-paper schedule for a 1949 ad. il Ptr Ink 239:28 Je 27 '52

Which ad pulled best? old Sherwin Cody English course ad or new ad. il Ptr Ink 238:50+ Mr 7 '52

Why you should avoid excesses in your advertising; exaggeration, repetition, aggressiveness. H. C. Link. Ptr Ink 237:35-7 N 2 '51

Reprints

How three companies use material second time. Ptr Ink 238:70 Ja 11 '52

How to get the most out of a multiple-page advertisement; David Crystal promotion. il Ptr Ink 238:81 F 8 '52

Industrial advertiser meets sales slump by advertising to retailers; Patent button co. N. Keine. il Ptr Ink 240:46+ Ag 8 '52

Size

How to make small ads pay. J. Caples. il Ptr Ink 237:33-6+ D 14 '51

Reader interest by sizes. K. Groesbeck. Adv Agency 44:65+ D '51

What size should trade ads be today? Budd co., Philadelphia. J. W. Dragonetti. il Ptr Ink 240:84 S 26 '52

Testing

Chicago tribune offers scientific test of ads; psycho-galvanometers. il Ed & Pub 85:15 Ag 16 '52

How to profit from sales tests. C. H. Henrikson. Adv Agency 45:76+ Ja '52

Newspapers' flexibility lets American safety razor corp. tailor plans. R. B. McIntyre. il Ed & Pub 85:16 Mr 8 '52

Rhebus contest ads are tested via split runs; Unicorn press. Ed & Pub 85:62 F 9 '52

What's the margin of error in split runs? il Ptr Ink 240:37 Ag 29 '52

See also
Advertisements—
Readership

Typography

Type can be made to sell if you give it a chance. A. R. Hopper. Inland Ptr 129:29-31 Jl '52

Type must define store, tell sales tale as well. R. B. McIntyre. Ed & Pub 85:18 Jl 26 '52

Type pictures by Albert Schiller. L. H. Allen. il Inland Ptr 128:44-5 F '52

ADVERTISEMENTS, Classified

Advertising pays and pays and pays; Customart press, Mamaroneck, N.Y. il Fortune 46:168 Jl '52

ANCAM prexy reports on Ad bureau meeting. L. P. Jenkins. Ed & Pub 85:54 F 9 '52

ANCAM publishes 1952 Classified encyclopedia. D. L. Lionel. Ed & Pub 85:56 F 16 '52

Auto tag days net big linage harvest; classified display page. D. L. Lionel. Ed & Pub 85:32 My 10 '52

Because this classified worked other dealers jumped on the bandwagon; free chick day. M. Pickett. il Ptr Ink 240:32-3 Ag 15 '52

B of A want ad project, progress is reported. D. L. Lionel. Ed & Pub 85:40 Je 28 '52

Bureau of advertising's classified section to stimulate thinking. T. S. Irvin. Ed & Pub 85:18 Ja 19 '52

Bureau's want-ad link should boost linage. D. L. Lionel. Ed & Pub 84:65 N 10 '51

Business service ads net stable linage. D. L. Lionel. Ed & Pub 85:36 Je 7 '52

Carr presentation makes powerful sales weapon. D. L. Lionel. Ed & Pub 85:20 Ag 2 '52

Classified. Aesop Glim. Ptr Ink 240:84 S 12 '52

CAMs' meetings spur creative thinking. Ed & Pub 85:46 Ja 5 '52

Classified ills laid to display trend in copy. Ed & Pub 84:24 N 24 '51

Classified section economies described. Ed & Pub 85:28 Ja 19 '52

College training deflated in classified job study. Ed & Pub 85:58 S 13 '52

Ethics pay dividends. A. Mochel. Ed & Pub 85:26 Ag 23 '52

ADVERTISEMENTS, Classified—*Continued*

First progress report on Ad bureau program. D. L. Lionel. Ed & Pub 85:50 Ja 12 '52

National classified needs local selling. D. L. Lionel. Ed & Pub 84:48 N 17 '51

Pointers on starting new classifications. D. L. Lionel. Ed & Pub 84:38 N 24 '51

Printed salesman produces want ads. D. L. Lionel. Ed & Pub 85:60 Mr 1 '52

ROP promotion needs consistency, timing. D. L. Lionel. Ed & Pub 85:56 Mr 22 '52

Ryerson classified ad plan helps buyers find steel. Ind Marketing 37:144-5 Mr '52

Salesmen will prefer counsel to hard drive. D. L. Lionel. Ed & Pub 84:28 D 8 '51

Sell used cars, too! NADA urges dealers. Ed & Pub 85:40 F 2 '52

Want ad sales pitch based on sound data. B. Carr. Ed & Pub 85:30 Ag 9 '52

Weekly owner offers want ad selling tips; St James (Minn.) plain dealer and the Courier. D. L. Lionel. Ed & Pub 85:30 Jl 26 '52

Why automobile dealers should use classified. D. L. Lionel. Ed & Pub 84:24 N 3 '51

Want ads

Ancam studying tiff over engineer ads. D. L. Lionel. Ed & Pub 85:56 Ja 26 '52

Ben Duffy endorses national want ad aims. D. L. Lionel. Ed & Pub 85:21 Ap 19 '52

Boom in help wanted to last, survey shows. D. L. Lionel. Ed & Pub 85:38 Je 14 '52

Cartoon-strip style sells classified ads. T. S. Irvin. Ed & Pub 84:64 D 15 '51

Good copy, a potent want ad sales tool. D. L. Lionel. Ed & Pub 84:60 D 15 '51

Job ad restrictions put on voluntary basis. Ed & Pub 85:28 F 23 '52

Linage opportunities in National want ad week. D. L. Lionel. Ed & Pub 85:56 My 17 '52

NAEA presentation can sell want ads. D. L. Lionel. Ed & Pub 85:30 Mr 15 '52

New year's resolves aim at more want ads. D. L. Lionel. Ed & Pub 84:48 D 29 '51

Outlook for want ads in '52 is optimistic. D. L. Lionel. Ed & Pub 84:40 D 22 '51

Plenty of want ads sold via direct mail. D. L. Lionel. Ed & Pub 85:54 F 23 '52

Sees want ad drive for small retailers. D. L. Lionel. Ed & Pub 85:46 My 3 '52

Want ad customers are made, not born. D. L. Lionel. Ed & Pub 85:30 Mr 8 '52

Want ad gimmicks that produce linage. D. L. Lionel. Ed & Pub 85:50 Ap 5 '52

Want ad week for kids is potent promotion. D. L. Lionel. Ed & Pub 85:56 My 31 '52

Want ads read chiefly by live prospects. D. L. Lionel. Ed & Pub 85:28 Ap 12 '52

What comes after help wanted ad boom? D. L. Lionel. Ed & Pub 84:28 O 27 '51

See also
Employment systems
—Advertising aids

ADVERTISEMENTS, Humorous

Comedian writes mailing piece for office equipment maker; Thomas A. Edison, inc. il Ind Marketing 37:104+ Ag '52

Humor mixed with facts sells general product to special market; Nash to add documentary sports film aimed at outdoor sportsmen. E. J. Dever, jr. il Ptr Ink 237:52+ N 2 '51

Product, sold first by mail, becomes over-the-counter success; gag labels for liquor bottles. L. F. Thomann. il Ptr Ink 238:36 F 1 '52

This business comic book gets 70 per cent readership, four per cent sales; Great central insurance co., Peoria. J. A. Gelish. il Ptr Ink 241:39 O 10 '52

Unusual small-space campaign locates new customers; Gladding fishing lines. il Ptr Ink 238:50 Mr 14 '52

Why Groucho is turning copy writer. P. Tein. il Ptr Ink 240:40+ Jl 18 '52

ADVERTISEMENTS, Pictorial

Agency types used in paper campaign. il Adv Agency 45:72-3 Mr '52

Better illustrations. Aesop Glim. il Ptr Ink 240:54-5 Ag 29 '52

Clipping board's 50 best for 1951. il Adv Agency 45:66-8 Ja '52

How big a picture. Aesop Glim. Ptr Ink 239:76 My 9 '52

In these layouts the human figures dominate, direct and add depth. J. E. Gallagher. il Ptr Ink 239:32-3 Je 27 '52

Is cheesecake art on the way out? calendar pictures. M. Goldgar. il Ptr Ink 238:44-5 F 15 '52; Discussion. 239:56 Ap 18 '52

There's color in black-and-white. J. E. Gallagher. il Ptr Ink 240:56-7 Ag 8 '52

Visible applications attract buyers for invisible products; Raybestos-Manhattan, inc. il Ind Marketing 37:54 Ag '52

Which ad pulled best? detail drawing of new product or photo of product with girl? il Ptr Ink 239:39+ My 2 '52

Which are the better illustrations? Aesop Glim. Ptr Ink 239:74 Je 20 '52

See also
Television advertising

Cartoons

Small-space trade ads build cumulative impact. L. F. Thomann. il Ptr Ink 239:72 Je 13 '52

Comic strip

Food firm says comic strip ads over-rated. V. A. Schlich. Ed & Pub 85:16 Je 14 '52

Dog pictures

Hang-dog look the new look in ad dogs. J. W. Dragonetti. il Ptr Ink 239:52 Je 13 '52

Photographs

Candid camera. Aesop Glim. Ptr Ink 240:76+ Ag 15 '52

Front is important, but pictures have backs, too! source data needed. L. J. Kane. Ptr Ink 239:54+ Ap 4 '52

Keep your photographs believable. F. G. Beezley. il Ptr Ink 240:54+ S 12 '52

Remington's new drive wins notice with fast photography. il Ind Marketing 37:138 Mr '52

Scan-a-graver speeds ad cuts for big store. il Ed & Pub 84:12 D 29 '51

Six ways to crop a photo profitably. J. E. Gallagher. il Ptr Ink 241:46-7 O 3 '52

ADVERTISEMENTS, Small space

How to make small ads pay. J. Caples. il Ptr Ink 237:33-6+ D 14 '51

Small-space ads pay off for A.L. the butter man. R. B. McIntyre. Ed & Pub 85:14 Ja 12 '52

Small space may be the most expensive. W. Kuswa. Ptr Ink 240:52 Ag 15 '52

Small-space trade ads build cumulative impact. L. F. Thomann. il Ptr Ink 239:72 Je 13 '52

ADVERTISERS

How advertisers can better their agency relations. Ptr Ink 237:58-60+ O 19 '51

New ABP study shows who spent what in business papers in 1951; investments of 489 companies. Ptr Ink 241:48 O 3 '52

New list of big farm advertisers; Farm publication reports lists leaders in farm papers. Ptr Ink 238:50+ F 8 '52

100 leading national advertisers in four media, 1951; table. Ptr Ink 238:41 Mr 21 '52

Top 100 national advertisers for 1951; dollar expenditures in the four major media. Adv Agency 45:116-17 Jl '52; Same. Ed & Pub 85:15-16 Je 28 '52

Top 100 national newspaper advertisers. Adv Agency 45:74 Jl '52

Why advertisers switch agencies and agencies resign accounts. Ptr Ink 237:37-9+ O 5 '51

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A.A.A.A. eastern annual conference, New York, Oct. 30-31. Adv Agency 44:72-4+ D '51

Chicago Tribune ad forum relates social sciences to sales. H. E. Green. il Ptr Ink 239:30 My 30 '52

Do ads pay? abstract. N. H. Borden. Bsns W p26 N 3 '51

Dunwoodie's incredible history of advertising. R. Pasch. Adv Agency 44:71+ D '51; 45:73+ Ja '52

How to add drama to ad story at conventions. il Ptr Ink 237:90-1 D 14 '51

I believe; last of a series of letters. J. W. Dublin. Ptr Ink 240:62+ Jl 18 '52

Idea of mass communication, how seductive! J. W. Dublin. Ptr Ink 239:60-2 My 2 '52

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It's an election year; government attitude toward advertising. R. Y. Giles. Ptr Ink 239:39-40+ Je 13 '52

Just plain folks have some strong ideas about advertising, too; Cass County discussion group. il Ptr Ink 239:50 My '52

Language of advertising. W. H. Whyte, jr. Fortune 46:98-101+ S '52

Obvious, of course, but; distinction in advertising. J. W. Dublin. Ptr Ink 240:44-5 Jl 4 '52

Prescription for advertising's ills, an aroused public opinion. R. S. Butler. Ptr Ink 239:48+ My 9 '52

Presidential candidates rate significance of advertising. D. D. Eisenhower; A. E. Stevenson. Ptr Ink 240:41 S 19 '52

Pressures that complicate the cure of advertising abuses; relations and responsibilities of key parties. C. B. Larrabee. Ptr Ink 239:38+ Je 6 '52

Proposed: a four-point platform for advertising; the Printers' Ink platform of advertising principles. Ptr Ink 239:42-3 Je 13 '52

Required reading: advertising in salesmanship. A. W. Neally. Ptr Ink 240:128 S 5 '52

67 per cent with normal or superior intelligence seems good to me! J. W. Dublin. Ptr Ink 239:64+ My 9 '52

Speeches contain ideas worthy of consideration. R. B. McIntyre. Ed & Pub 85:14 My 17 '52

Thirteen against the Gods; adventurers. V. O Schwab. Ptr Ink 239:118 My 2 '52

Today's good-and-bad-advertising. J. L. Watkins. Adv Agency 45:112 Ap '52

What are you going to do about that extra day? G. O'Connor. Ptr Ink 239:98 Ap 4 '52

Why businessmen should spend money on advertising. W. F. Rockwell. Ptr Ink 237:73-4+ D 7 '51

Why buy now? Parker finds answer in free trial offer. C. Priest. il Sales Management 67:37-9+ D 1 '51

See also

Advertisements
Advertising agencies and other headings beginning Advertising
Association of national advertisers
Bank advertising
Billboards
Catalogs
Color in advertising
Employment systems—Advertising aids
Exhibits
House organs
Labels
Merchandising
Money raising campaigns
Moving pictures in advertising
Municipal advertising
Premiums (merchandizing)
Publicity
Radio advertising
Safety advertising
Sales letters
Show windows
Television advertising

also subdivision Advertising under special subjects, e.g.

Air freight service
Airlines
Correspondence schools and courses
Electric apparatus industry
Flour trade
Fountain pens
Motor bus lines
Office equipment industry
Optical trade
Printing trade
Products, New
Railroads
Trailers

Accounting

How much water in your ad budget? A. R. Venezian. Ptr Ink 239:37-40 My 16 '52

How to keep overhead down, speed output of your ad department. M. Adams. Ptr Ink 239:25-7 My 23 '52

Is market research properly a charge against advertising appropriation? Adv Agency 44:53 D '51

Children, Appeal to

How to sell cereals on tv. F. T. Nolan. Adv Agency 45:88+ Je '52

Huffy finds 101 ways to build the bike market. il Sales Management 69:28-9 Jl 15 '52

Kids and castings; child's guide through modern foundry makes clever promotion piece for Cooper Alloy. il Mod Ind 22:52-3 D '51

What kind of packages sell best to kids? il Ptr Ink 237:84+ O 19 '51

College students, Appeal to

Is there a new promotion theme hidden in your company name? Phi Bates shoes for college students. F. E. Ryan. il Ptr Ink 237:42-3 N 16 '51

Continuity

Data for newspaper salesmen's selling kits; CBS television network's presentation. J. Walker. Ed & Pub 84:46 D 1 '51

Do advertisers practice continuity today? P. J. Kelly and C. J. Swan. diags Ptr Ink 238:42-5 Mr 14 '52

On and off advertising. K. Groesbeck. Adv Agency 45:72-3 F '52

One constant in magazine ad scheduling seems to be variety. P. J. Kelly and C. J. Swan. Ptr Ink 238:38-41 Mr 28 '52

That famous Wrigley quotation. il Ptr Ink 238:33 F 29 '52

What happens when you cut out advertising. Ptr Ink 238:72+ F 22 '52

Which is more important; seasonal impact or continuity? P. J. Kelly and C. J. Swan. Ptr Ink 238:68-70 Mr 21 '52

Why advertise when you're in a sellers' market? Weyerhaeuser Timber. E. M. Rooney. il Sales Management 69:60+ Jl 15 '52

Why direct mail needs continuity. C. B. Mills. il Ptr Ink 241:35-6 O 10 '52

Cost

Denies ad art costs are too high. J. A. Shanahan. Ind Marketing 37:86 Ja '52

Effect of mobilized economy on advertising. M. Brorby. Ed & Pub 85:9+ Ap 5 '52

Four things to know about cutting your printing costs. M. Crain. Ind Marketing 36:124 N '51

Maintenance of family coverage calls for ten per cent hike in '52 budgets. Ptr Ink 239:78+ Ap 18 '52

Marketing pictograph. Sales Management 68:67 My 20 '52

Newspapers compare favorably in costs. G. A. Brandenburg. Ed & Pub 84:13 D 15 '51

Small space may be the most expensive. W. Kuswa. Ptr Ink 240:52 Ag 15 '52

What is the advertising dollar worth today? Ptr Ink 237:43 O 26 '51

See also

Television advertising—Cost

Dealer cooperation

Bendix for consistency. R. B. McIntyre. Ed & Pub 85:14 Mr 22 '52

Do you have a handy promotion gimmick? it encourages store buyers to add tie-ins of their own; Crystal ball campaign. T. Mayer. il Ptr Ink 237:47 N 23 '51

Don't sell your product short; Deltox rugs for all rooms. N. Keine. il Ptr Ink 240:47-9 S 5 '52

How many ways can you work one promotion? new toy is premium, vehicle for co-op ads, display, link between national advertisers and chains. il Ptr Ink 237:105 O 19 '51

How to get the most out of a multiple-page advertisement; David Crystal promotion. il Ptr Ink 238:81 F 8 '52

Huffy finds 101 ways to build the bike market. il Sales Management 69:28-9 Jl 15 '52

Merchandising awakens pajama firm sales 32 per cent; Tommies planned operation service. R. B. McIntyre. Ed & Pub 85:18 Jl 19 '52

Merchandising the campaign. Adv Agency 45:90-1 My '52

Why buy now? Parker finds answer in free trial offer. C. Priest. il Sales Management 67:37-9+ D 1 '51

Why new advertising and merchandising program is designed especially for retailers; American-Standard increased sales 14 million dollars in 1951. N. Keine. il Ptr Ink 238:42-3+ Mr 28 '52

Why not sell store traffic in open competition? E. B. Weiss. Ptr Ink 237:47 O 19 '51

Why sectional campaign is tops with dealers; Thayer baby furniture. il Ptr Ink 240:70+ S 5 '52

ADVERTISING—Dealer cooperation—*Cont.*

Why this magazine ad aped newspaper technique; Wamsutta towels. il Ptr Ink 239:72 Ap 11 '52

Dealer helps

Dailies to aid electric houseware dealers' push. Ed & Pub 85:26 S 13 '52

Gift catalog for dealer imprint gets sales moving again; Nirenberg shirts. Ptr Ink 237:48 N 2 '51

Help others to help you sell; preselling the ultimate consumer. il Mod Ind 22:60-2+ D '51

How to make sure dealers promote your products locally; Spectrum fabrics corp. T. M. Jones. il Ptr Ink 238:44-5 F 22 '52

Pay-off in network radio is link with retail sales plan; Assured home ownership plan. V. J. Dallaire. il Ptr Ink 237:66+ N 23 '51

Dealers, Appeal to

Adventures in shopping; service type of business paper advertising copy. il Sales Management 68:48+ Mr 1 '52

Fairy-tale ad theme sparks dealer interest for Golden State. C. Pettit. il Sales Management 68:132+ F 15 '52

Gimmick a week gets the sales we seek; Carstairs novelty direct-mail campaign. E. Faltz. il Ptr Ink 238:42-3 Mr 21 '52

How a regional campaign tests national promotion to new dealers; Libbey-Owens-Ford Glass adds 76 per cent of available outlets for Thermopane; wins Cleveland advertising club award. I. I. Sperling. il Ptr Ink 237:47 O 26 '51

How to build national distribution and big sales in one year; Poirette Corsets. N. Kelne. il Ptr Ink 240:36-8 Jl 11 '52

How 28-page advertisement slashed sales promotion costs; salesmen's portfolio costs diverted to trade paper. A. H. Brown. il Adv Agency 44:84-5+ N '51

Industrial advertiser meets sales slump by advertising to retailers; Patent button co. N. Kelne. il Ptr Ink 240:46+ Ag 8 '52

Introducing a new product sight unseen got sales five times our goal; Workshop television antennas. K. S. Brock. Ptr Ink 237:43-4 N 23 '51

More trade ads should talk retail. E. B. Weiss. Ptr Ink 240:49 S 19 '52

What retailers want in your bill stuffers. J. C. Cumming. Sales Management 67:76+ D 15 '51

Why these dealer mailings are boosting sales 30 percent; Pavelle color photofinishing. S. Pavelle. il Ptr Ink 238:28-30 F 29 '52

Definition

New definition for advertising. D. E. Behrens. Adv Agency 45:63 Ag '52

Economic aspects

Can creative selling crack rising consumer resistance? Sales Management 68:120+ Ap 15 '52

Fable of the 20-cent advertising dollars. G. E. O'Connor. Ptr Ink 238:42-3 F 15 '52

New approach to the explanation of the function of advertising in our economy; abstract. O. Kleppner. Ptr Ink 239:38 Ap 11 '52

Six ways advertising works for our betterment. B. F. Pope, jr. Adv Agency 45:72-3+ My '52

Failures

Oh, we tried advertising, but. R. T. Sanford. Ptr Ink 237:54 D 28 '51

Family of products

Radio and tv push is broadcasting market for Italian-American product; Uddo & Taormina. V. J. Dallaire. il Ptr Ink 239:46+ Ap 25 '52

Farmers, Appeal to

Cutter's grass-roots approach to the farm and ranch market; animal biologics farm paper advertising. G. A. Railsback. Sales Management 67:45-6+ N 10 '51

Man who makes calls is the man who makes sales; Southern States salesmen. T. K. Wolfe. Sales Management 67:76+ N 1 '51

New list of big farm advertisers; Farm publication reports lists leaders in farm papers. Ptr Ink 238:50+ F 8 '52

Success formula of farm advertiser is to keep new products in limelight; Behlen manufacturing co. E. J. Curry. il Ptr Ink 237:64+ N 9 '51

Finance

Reserve for future advertising; sense or nonsense? C. H. Henrikson, jr. Ptr Ink 237:64+ N 2 '51

This question of a reserve fund for advertising. G. R. Collins. Ptr Ink 237:68+ D 14 '51

Why a reserve fund just for advertising? E. B. Weiss. Ptr Ink 237:26 D 28 '51

History

End of an era in advertising; significance of the death of Albert D. Lasker. D. Belding. Adv Agency 45:66-7+ Jl '52

This happened in 1951. il Ptr Ink 238:38+ Ja 4 '52

Industries, Appeal to

See Advertising, Industrial

Inquiries

Experiment in handling inquiries cuts time and cost; Milton Roy co., Philadelphia. J. G. Rimmer. il Ptr Ink 237:60-1 N 2 '51

How one advertiser clinches value of 2,500 inquiries received each week; New York wire cloth co. il Ptr Ink 240:32-3 Ag 8 '52

Solving the inquiry-answering problem; abstract. Management R 41:380-1 Je '52

Why many advertisers are getting more inquiries today. Ptr Ink 238:25-6 F 8 '52

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Advertising, Industrial—Inquiries

Follow-up systems

International aspects

New horizons in international advertising. G. V. Barnes and others. il Ptr Ink 239:99-100+ My 9 '52

World advertising action now; need for international advertising council. J. Patterson. Adv Agency 45:82-3+ Ap '52

Jobber helps

15 cues for better mailings through industrial distributors. L. H. Brendel. il Sales Management 69:96+ Ag 15 '52

Jobbers, Appeal to

Five don'ts for jobber mailings. C. Rondomanski. Ptr Ink 240:76 S 19 '52

How to win friends and influence distributors with your ads. L. H. Brendel. Sales Management 69:66-8 Jl 1 '52

Lunkenheimer ads help train distributors' salesmen. H. A. Burdoff. il Ind Marketing 37:124 Je '52

When you're the small fry in the distributor's line. L. H. Brendel. Sales Management 68:104-5 Je 1 '52

Laws and regulations

Advertising in a free economy meets a crucial test! Philippine bill. N. Kelne. Ptr Ink 240:50-1 Ag 15 '52

Copy and the law (cont). M. J. Simon. Adv Agency 44:88+ N '51; 45:78+ Mr '52

Here's a sneak punch that could cripple drug advertising. G. H. Weil. Ptr Ink 237:64+ N 30 '51

How Washington feels about advertising. R. W. Hardy. Adv Agency 45:74-5+ Je '52

Job ad restrictions put on voluntary basis. Ed & Pub 85:28 F 23 '52

Pass book ad ban is subject of damage suit. Ed & Pub 85:24 Mr 22 '52

P.I.'s truth-in-advertising law 40 years old today. Ptr Ink 237:46 N 16 '51

Reserve for future advertising; sense or nonsense? C. H. Henrikson, jr. Ptr Ink 237:64+ N 2 '51

Rules on editorial-style advertising. D. B. Arnold. Adv Agency 45:92 Je '52

Supreme court says advertising is interstate commerce; its contracts are subject to anti-trust laws; decision in Lorain case. G. H. Weil. Ptr Ink 237:32 D 21 '51

ADVERTISING—Laws and regulations—*Cont.*

'Tain't free, says FTC, to Book-of-the-Month. L. Farrant. Ed & Pub 85:22 My 24 '52

Three important Supreme court rulings. D. B. Arnold. Adv Agency 45:96 Jl '52

Transit radio's future brighter? J. Shoenfeld. Sales Management 69:83-4 Jl 15 '52

What does the Lorain Journal decision mean to advertising? M. J. Simon. Adv Agency 45:70+ F '52

What the Robinson-Patman act means to cooperative advertising. M. J. Simon. Adv Agency 45:67+ Ap; 82-3 My; 77+ Je; 79+ Jl; 67+ Ag '52

You can't say free in your advertising copy if there are any strings attached to your offer R. Y. Giles; I. W. Digges. il Ptr Ink 239:28-9+ My 23 '52

See also

Advertising copy—Free offers

Legislators, Appeal to

Is official Washington sensitive to lobby advertising? J. Shoenfeld. Sales Management 69:82-5 Ag 1 '52

Measurement

Ad rating yardsticks stunt creative freedom. J. P. Cunningham. Ed & Pub 84:16+ D 29 '51

Ted Bates studies measure advertising campaign results. C. Parsells. Adv Agency 44:74-5+ N '51

Men, Appeal to

Bait for the male shopper. il Bsns W p36+ Ap 5 '52

How people read newspapers; boosting men's interest in your ads; 11 basic principles. M. Wiseman. Adv Agency 44:56-7+ D '51

Middle aged, Appeal to

Middle-aged market is expanding. F. R. Coutant. Ptr Ink 239:37-9 My 9 '52

Objectives

Copy clinic. B. Tyler. il Adv Agency 45:64-5 Jl '52

New job for advertising; inter industry competition. C. H. Harrison. Ptr Ink 237:124-5 O 19 '51

Pictures make you look, the copy makes you remember; Cluett, Peabody campaigns. il Ptr Ink 237:92 O 5 '51

Physicians, Appeal to

How an ethical agency operates; Klemtner agency advertises to medical and allied fields. P. Klemtner. Adv Agency 45:81+ Jl '52

Planning

How a small, business paper campaign paid off. J. L. Klein. il Adv Agency 44:80-1+ D '51

How to plan advertising in a topsy-turvy market; Sandler shoes for women. il Ptr Ink 237:50-1 D 7 '51

How to prepare an advertising plan. J. N. Silton. Ptr Ink 240:58+ S 5 '52

How to think out a campaign; ten steps. M. Wiseman. Adv Agency 45:62-3+ Mr '52

What admen must do today to sell new products in 1954. C. H. Stevenson. Ind Marketing 37:48+ Jl '52

Prize contests

Are contests the best way to buy customers today? A. H. Center. Ptr Ink 240:80+ S 19 '52

Bendix-Rinso contest set for color in 110 dailies. Ed & Pub 85:24 S 6 '52

Dogs are top salesmen at point of sale; Canada Dry contest. J. X. Kennelly. il Ptr Ink 238:58+ F 22 '52

How to avoid trouble with the Post office. H. J. Swart. Ptr Ink 238:68+ F 22 '52

Jingle contest spurs off-peak riding, creates good will; Bee line, inc. il Bus Transportation 31:48 Ag '52

Reviving an old house-to-house salesman, the doorknob hanger. G. P. Burns. il Ptr Ink 238:34-5 F 1 '52

Rhebus contest ads are tested via split runs; Unicorn press. Ed & Pub 85:62 F 9 '52

What to decide before you start a contest. A. H. Center. il Ptr Ink 240:48+ S 12 '52

Psychology

Advertising's debt to Dr Freud. R. Calt. Adv Agency 45:67+ Je '52

Beg to disagree, Dr Link. B. Foreman. Ptr Ink 237:42-3 D 14 '51

Big negative; people are stupid and don't read. J. W. Dublin. Ptr Ink 240:42+ Jl 11 '52

Copy writers, beware of Dr Freud! M. E. Chon. Adv Agency 45:84 Ag '52

Fearful predicament of Mr & Mrs Perkins; taking copy literally. J. K. Northway. Adv Agency 45:77+ Ag '52

Make your advertising themes match consumer behavior. W. A. Yoell. Ptr Ink 238. 82-7 Mr 21 '52

Need for human approach. P. Martineau. Ed & Pub 85:30 S 13 '52

Newest frontier of ad research; human mind. P. Martineau. Ed & Pub 84:56 D 29 '51

Public is brighter than many people realize. J. W. Dublin. Ptr Ink 239:76+ My 16 '52

What is the formula for an effective advertisement? M. Shepard. Adv Agency 45:76-7+ Ap '52

Why understanding human motives is essential to business success today. E. L. Bernays. Ptr Ink 240:44-5 S 19 '52

Why you should avoid excesses in your advertising; exaggeration, repetition, aggressiveness. H. C. Link. Ptr Ink 237:35-7 N 2 '51

Public attitude

Advertising association of the West promotes local understanding of advertising. L. F. Thomann. il Ptr Ink 239:70+ Ap 18 '52

Advertising helps you; try it in your paper. T. S. Irvin. Ed & Pub 85:46 Ap 5 '52

Changing public attitude toward advertising. K. Groesbeck. Adv Agency 45:80+ S '52

How many people believe advertising? G. L. Kemp. Ptr Ink 240:43-4 S 5 '52

More people than ever before think advertising raises cost. H. C. Link. Ptr Ink 237:37 D 14 '51

P.I. platform of advertising principles is endorsed by more than 500. Ptr Ink 241:48+ O 10 '52

Thunder on the right; a special report on the growing criticism of advertising. C. B. Larrabee. il Ptr Ink 238:39-42+ Mr 7 '52; Discussion. 238:48-9 Mr 14; 44-6 Mr 21; 44-5 Mr 28; 239:36-8+ Ap 4; 44-6+ Ap 11; 46-8+ Ap 18; 37-8+ Ap 25; 40+ My 2; 48+ My 9; 48+ My 16; 41+ My 23; 38+ My 30; 38+ Je 6; 42-3 Je 13 '52

Who says advertising is being sold down the river? I say bah. P. B. Karelson. Ptr Ink 237:91 N 16 '51

Why the profs attack advertising. R. B. Smith. Ptr Ink 240:39-40 Jl 11 '52

Would this course in advertising for teachers work in your community? L. F. Thomann. il Ptr Ink 240:90+ S 19 '52

Purchasing

Business paper space buying; a study of basic practices. Ind Marketing 37:33-5+ Mr; 54-5+ Ap; 68-9+ My '52

What facts do business-paper users want? G. L. Kemp. Ptr Ink 237:48-9 D 7 '51

Rates

Admen at odds over rate for Sears auto. Ed & Pub 85:63 Ja 26 '52

Agencies ask uniform rate announcement. Ed & Pub 85:66 My 17 '52

Appeal on unit rate raises four questions. Ed & Pub 85:9 Ag 9 '52

Combination ad rate saves second paper. H. D. Brauff. Ed & Pub 85:16 Ag 9 '52

Court bars unit ad rate for New Orleans paper. Ed & Pub 85:7 Jl 5 '52

Dallas papers change automotive formula. Ed & Pub 85:12 F 9 '52

Double billing remedy given to publishers. Ed & Pub 85:67 F 16 '52

Film exhibitors ask cut in dailies' ad rates. L. Farrant. Ed & Pub 85:15-16 My 31 '52

Low Saturday retail rate spurs linage in New York dailies. R. B. McIntyre. Ed & Pub 85:7+ My 10 '52

Method for finding ad cost presented in SNPA report. Ed & Pub 85:7+ My 17 '52

ADVERTISING—Rates—*Continued*

Movie men talk about store losses, publicity. L. Farrant. Ed & Pub 85:18 Jl 5 '52

New Orleans unit ad rate ruled anti-trust violation. Ed & Pub 85:7-8 My 31 '52

No basic system found in dailies' ad rates. L. Birenberg. Ed & Pub 84:20 N 17 '51

Publisher is critical of premium ad rates. R. W. Rhodes. Ed & Pub 84:18 O 20 '51

Rate concessions are rarely justified. D. L. Lionel. Ed & Pub 84:28 D 1 '51

Sears auto ads billed mostly at general rate. Ed & Pub 84:52 D 22 '51

Senate group's slap at advertising; suggests raising rates as means of conserving newsprint. J. J. Butler. Ed & Pub 85:8+ Ap 5 '52

Suggests two rate change dates. F. R. Gamble. Ed & Pub 85:12 Ja 26 '52

Supreme court ruling. D. B. Arnold. Adv Agency 45:96 Jl '52

Theater men appeal for ad rate equality. Ed & Pub 85:15+ Je 7 '52

Theater rate called archaic by RKO exec. L. J. Bamberger. Ed & Pub 85:16 Mr 29 '52

Three important Supreme court rulings. D. B. Arnold. Adv Agency 45:96 Jl '52

Unit-cost study shows loss on retail linage. R. P. Talmadge and others. Ed & Pub 85:14 My 24 '52

Unit rates barred; Times-Picayune can't compel advertisers to buy space in both its daily papers. Bsns W p50-1 Je 7 '52

U.S. asks further restriction on ad rate; antitrust suit against Times-Picayune. Ed & Pub 85:16 S 6 '52

Records

How to record inquiries at low cost. C. Brake. Ptr Ink 238:46-8+ Ja 25 '52

Research

See Advertising research

Returns

How to put new life in an old product; advertising instead of salesmen; 5-Day deodorant pads. N. Keine. il Ptr Ink 238:35-7 F 15 '52

How triple-play promotion triples sales in one year; trade papers, exhibit, catalogs; Warner & Swasey textile machinery. I. I. Sperling. il Ptr Ink 237:64 N 23 '51

Success formula of farm advertiser is to keep new products in limelight; Behlen manufacturing co. E. J. Curry. il Ptr Ink 237:64+ N 9 '51

This letter pulled six ad agency job offers. T. Allen. Adv Agency 44:83 N '51

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Radio advertising—Returns

Schedules

Distribution of retail ads like two-barrel shot gun. R. B. McIntyre. Ed & Pub 85:22 Ag 9 '52

One constant in magazine ad scheduling seems to be variety. P. J. Kelly and C. J. Swan. Ptr Ink 238:38-41 Mr 28 '52

Which is more important; seasonal impact or continuity? P. J. Kelly and C. J. Swan. Ptr Ink 238:68-70 Mr 21 '52

Schools, Appeal to

How to change public opinion; model oil field kits get Standard oil co. of California's story across to students. il Bsns W p66+ F 9 '52

Two one-page ads become a spread in unique co-op venture; Pittsburgh Corning light-directing glass blocks and Wakefield electrical lighting equipment. D. Martin. il Ptr Ink 240:79+ S 5 '52

What teachers want from industry. Ind Marketing 36:81+ O '51

Service

How local ad council upped income of Community chest more than $400,000. E. P. Harrison. il Ptr Ink 240:77-8+ S 12 '52

Truth from advertising; turn an ideal into a fact. Aesop Glim. Ptr Ink 239:74 My 23 '52

Sportsmen, Appeal to

Humor mixed with facts sells general product to special market; Nash to add documentary sports film aimed at outdoor sportsmen. E. J. Dever, jr. il Ptr Ink 237:52+ N 2 '51

Statistics

Advertising licks its chops; with box score for national media, 1951 vs. 1950. Bsns W p 152-4 F 16 '52

Advertising lineage in magazines gains 5.3 per cent over '50, almost hits '47 peak. Ptr Ink 238:59-60+ Ja 25 '52

Advertising, 1947-1950. Survey of Cur Bsns 1951 Sup p38-40 [supplemented in monthly numbers]

Advertising volume in business papers. Published in monthly numbers of Industrial marketing

BBDO lays $104 million on the line. L. M. Hughes. Sales Management 69:24-5+ Jl 15 '52

Canadian advertising volume in business papers. Ind Marketing 37:88 Ja '52

Chemicals biggest ad spender; condensed from Advertising age; with table. Bsns W p46 My 10 '52

First 50 linage club qualification is high. Ed & Pub 85:14 Ag 2 '52

454 advertising agencies place 415,897 pages in business papers in 1951. Ind Marketing 37:41+ Ap '52

How the millionaires advertise; Barbour Walker Lyndon study. Ptr Ink 237:37-41 N 23; 41-4 N 30; 52-4+ D 7; 44+ D 14; 38-40+ D 21 '51

Laundry appliance linage shows hefty mid-year gain; Advertising checking bureau. R. B. McIntyre. Ed & Pub 85:20 S 6 '52

Linage breakdown gives good comparative data. R. B. McIntyre. Ed & Pub 85:26 My 31 '52

Magazine ad revenue hits new high, scores 11.7 per cent gain in 1951. Ptr Ink 238:62+ Ja 18 '52

M.A.B. shows trends in four media; magazine and tv, radio and Sunday supplement. Adv Agency 45:77 My '52

National ad investment in '51 hit high of $513,000,000. Ed & Pub 85:15 Ap 26 '52

National advertisers' 1951 investment in newspapers. Ptr Ink 239:40-2 Je 27 '52

National advertising in newspapers, 1951. Ed & Pub 85:72-83 Je 28 '52

New ABP study shows who spent what in business papers in 1951; investments of 489 companies. Ptr Ink 241:48 O 3 '52

1951 advertising volume sets new high of $6,496,500,000. Ptr Ink 240:34-7 Ag 8 '52

1951 linage figures for 1,814 newspapers in 1,148 cities. Ed & Pub 85:63-78 Mr 15 '52

1951 U.S. advertising volume passes 6.5 billions. Ptr Ink 238:36 Ja 11 '52

100 leading magazine advertisers of 1951; and their magazine expenditures, 1950-1951. Adv Agency 45:96 Mr '52

Printers' Ink national advertising index; representing dollar expenditures for media, talent and production. Ptr Ink 238:115-16+ Mr 7 '52

17.1 per cent gain in national advertising scored by four media in 1951. Ptr Ink 238:40-1 Mr 21 '52

Six areas for improvement in business paper advertising. A. R. Venezian. Adv Agency 45:63+ Jl '52

Top advertisers in magazines increase 1951 investments six per cent over '50. Ptr Ink 238:40 F 22 '52

Top 100 national advertisers for 1951; dollar expenditures in the four major media. Adv Agency 45:116-17 Jl '52; Same. Ed & Pub 85:15-16 Je 28 '52

Top 100 national newspaper advertisers. Adv Agency 45:74 Jl '52

Trends in national newspaper advertising. Adv Agency 45:122 F; 156 Mr '52

What's the trend in ad volume? biggest jumps came in last five years. Ptr Ink 240:76-7 S 26 '52

See also
Radio advertising—Statistics

ADVERTISING *Continued*

Stockholders, Appeal to

Reuter & Bragdon survey reflects stockholder's indifference to advertising; what information stockholders want in annual reports. Ind Marketing 36:48+ O '51

20 ways to present advertising story in company annual reports. H. E. Green. il Ptr Ink 237:44-5 N 9 '51

Study and teaching

Agency man's story; Bill Orchard's ad writing course at Columbia. J. Caples. Adv Agency 45:28+ Je '52

Agency operations studied at Columbia. il Adv Agency 45:76-7 Jl '52

Batten, Barton, Durstine & Osborn explains its organization and operations at NYU ad exposition. il Ptr Ink 239:40 My 9 '52

How to prepare agency people for a professional career. C. L. Rumrill. il Ptr Ink 239:30-3 Ap 4 '52

Would this course in advertising for teachers work in your community? L. F. Thomann. il Ptr Ink 240:90+ S 19 '52

Tax problems

Reveals tax bureau's secret study of institutional ads; abstract. S. E. Cohen. Ind Marketing 36:141+ N '51

Today's cheap advertising dollar; is it fact or fancy? B. Putnam. Ind Marketing 36:70+ N '51

Taxation

Advertising material subject to sales tax. A. W. Gray. Ed & Pub 85:84 Ap 19 '52

Terminology

Advertising terminology. H. V. Grohmann. 86p $1 Needham & Grohmann, 30 Rockefeller Plaza, New York 20 '52

Testing

Coppus inquiries gage copy effectiveness, get sales results. E. Kundig. il Ind Marketing 37:90+ Mr '52

How to check sales results by the paired-city method. Sales Management 68:98-100+ Ja 15 '52

What happened to our copy test by sales. K. Groesbeck. Adv Agency 45:78 Jl '52

Why test advertising? F. R. Coutant. il Ptr Ink 238:33-5 Ja 11 '52

Women, Appeal to

Are ad men lousy lovers? C. Stone. Ptr Ink 239:124 Ap 11 '52

Are you comfortable in your girdle? J. Thompson. Ptr Ink 237:70 N 9 '51

Forgotten woman; the married woman at work. E. B. Weiss. Ptr Ink 239:56 My 2 '52

Half a second, is it important? Aesop Glim. Ptr Ink 237:88-9 N 9 '51

There is nothin' like a dame. C. H. Zillessen. Am Gas Assn Proc 1951:36-9; Same cond. Am Gas Assn Mo 33:12-14 D '51

Young women, Appeal to

Girl under 20, a $3.7 billion market. A. Thompson. il Adv Agency 45:66-7+ My '52

Canada

Canadian advertising volume in business papers. Ind Marketing 37:88 Ja '52

Latin America

Agency trends abroad. L. G. Dillon. Adv Agency 45:138 Je '52

Philippine Islands

Advertising in a free economy meets a crucial test. N. Kelne. Ptr Ink 240:50-1 Ag 15 '52

ADVERTISING, Association

Bakers' July picnic push got 250,000 lines. Ed & Pub 85:20 Ag 9 '52

How to run a large-scale industry promotion on a small budget; Carpet institute. N. Keine. il Ptr Ink 239:44-5 Ap 18 '52

New job for advertising; inter industry competition. C. H. Harrison. Ptr Ink 237:124-5 O 19 '51

Wine-with-meat campaign clicks; to be repeated this fall. E. Gidlow. il Sales Management 69:30-2+ Ag 1 '52

ADVERTISING, Cooperative

Cooperative promotion program swings customers to gas. il Am Gas J 177:39+ S '52; Ptr Ink 241:38-9 O 10 '52

55 drug brands will run joint monthly series in Curtis magazines. Sales Management 68:106 Je 1 '52

Handling cooperative advertising. K. Groesbeck. Adv Agency 44:180+ N '51

Hotels turn to dailies in unique bid for tourist. R. B. McIntyre. Ed & Pub 85:15 Jl 26 '52

How many ways can you work one promotion? new toy is premium, vehicle for co-op ads, display, link between national advertisers and chains. il Ptr Ink 237:105 O 19 '51

How to turn compliments of, into a planned campaign; contractors and agency introduce new building with cooperative promotion. il Ptr Ink 238:88 F 15 '52

More ripe olives on American dinner tables. R. W. Henderson. il Sales Management 69:30-2+ S 1 '52

NBP starts service campaign in member business papers. Ind Marketing 36:104+ D '51

Related item merchandising; it's caught on in table settings. E. M. Kelley. il Sales Management 68:68+ Je 15 '52

Related products more heavily promoted today than ever before. N. Keine. il Ptr Ink 238:25-8 F 1 '52

Two one-page ads become a spread in unique co-op venture; Pittsburgh Corning light-directing glass blocks and Wakefield electrical lighting equipment. D. Martin. il Ptr Ink 240:79+ S 5 '52

Manufacturers and dealers

Are your co-op ads abused in these five ways? J. C. Cumming. Sales Management 69:100+ S 15 '52

Consumer service, co-op ads debated; Chicago tribune's third annual distribution and advertising forum. Ed & Pub 85:18 My 31 '52

Co-op ads; sales tool or fraud? P. Salisbury. Sales Management 69:24-5+ Jl 1 '52

Dealer participation high in Thor co-op campaign. R. B. McIntyre. il Ed & Pub 85:20 Ag 16 '52

800 per cent sales boost in three years; department store cooperative advertising program for Pres-a-lite. il Adv Agency 45:59+ Jl '52

How co-op ads will back Chips and Twigs '52 push. R. B. McIntyre. il Ed & Pub 84:14 D 29 '51

Sales carnival boosts Norge appliance sales. Ed & Pub 85:16 S 13 '52

What one company is doing about cooperative advertising. E. L. Redden. Adv Agency 45:77+ Jl '52

What the Robinson-Patman act means to cooperative advertising. M. J. Simon. Adv Agency 45:67+ Ap; 82-3 My; 77+ Je; 79+ Jl; 67+ Ag '52

Manufacturers and processors

Fur processors and manufacturer join forces for first co-op tv promotion. M. C. Wallis. Ptr Ink 239:77 Ap 11 '52

Tie-in advertisements

Dailies playing key role in Lincoln promotion; cooperation with top-notch department stores. R. B. McIntyre. il Ed & Pub 85:16 Ag 23 '52

How to plan ahead for a cooperative seasonal promotion; Koret of California sportswear and Pan American. N. Keine. il Ptr Ink 237:70+ N 23 '51

New advertising tie-in that makes sales sense; sandals and toenail polish. il Ptr Ink 238:35 F 8 '52

Watch related-item promotions; they're a major sales trend. L. Mainland. il Sales Management 68:42-4+ Mr 15 '52

ADVERTISING, Direct mail. See Advertising, Mail

ADVERTISING, Educational

Advertising cracks a prejudice; campaign to create acceptance for beet sugar. L. F. Thomann. il Ptr Ink 237:47 D 7 '51

ADVERTISING, Educational—*Continued*

Creative campaign sells company after selling industry first; Flying Tiger line. L. F. Thomann. il Ptr Ink 237:33 D 21 '51

Direct approach overcomes sales hesitation; convinces men that women approve of cigar smokers. il Ptr Ink 240:48 Jl 18 '52

Is official Washington sensitive to lobby advertising? J. Shoenfeld. Sales Management 69:82-5 Ag 1 '52

Public relations advertising creates reservoir of good will; public relations forum. G. Swinehart and others. Ed & Pub 85:7+ F 16 '52

Ten ways of talking about freedom, compared for their ability to pull unsolicited comments; Republic Steel ads. il Ptr Ink 238:40-1+ F 15 '52

Voice in America today; new view of taxes. R. Del Dunning. Ptr Ink 240:50 S 26 '52

See also

Advertisements—Books and booklets

Advertising, Association

Advertising, Institutional

Publicity

ADVERTISING, Foreign

Agencies and manufacturers forecast on export. C. Downes. Ind Marketing 37:36-7+ Ja '52

Export advertising volume rises $2,000,000. Ind Marketing 37:116 F '52

How must export advertising advance itself? J. F. Chapman. Adv Agency 45:87+ Je '52

New horizons in international advertising. G. V. Barnes and others. il Ptr Ink 239:99-100+ My 9 '52

1952 outlook for export advertising is bright. J. L. Gilbert. Ptr Ink 237:80 O 5 '51

Six copy ideas from overseas. C. J. Swan. il Ptr Ink 240:30-2 Ag 1 '52

ADVERTISING, Fraudulent

FTC inaugurates new policy of enforcement; injunction suit against National health aids, inc. Oil Paint & Drug Rep 162:5+ S 29 '52

Soil conditioner concern cited for misleading ads; Fluffium. Oil Paint & Drug Rep 162:49 S 15 '52

ADVERTISING, Industrial

Ad revamping plan, plastic plates cut production costs. il Ind Marketing 37:146-7 Ap '52

Ads offer profit ideas, then sell product; National Acme. R. Rhodehamel. il Sales Management 68:41-2 Mr 1 '52

Ads with high Starch scores stay high when repeated. il Ind Marketing 37:71+ Mr '52

Alan Brown wins the Industrial Press award. il Mach 58:210-11 Jl '52

Are your industrial clients sold on advertising? F. Wittner. Adv Agency 45:75+ Ag '52

Average industrial advertiser spends $150,000, keeps agency. B. Aitchison. Ind Marketing 36:33-5 D '51

Best ads break the rules, materials handling ads show. il Ind Marketing 37:73-4+ My '52

Columbian uses ad technique as aid in flood recovery; employee's photographs of flood featured in booklet explaining production delays. M. Kingman. il Ind Marketing 36:33+ O '51

Company presidents say it pays to advertise; cite results. Ind Marketing 36:56+ D '51

Company publicity is easy if you look for it this way. K. F. Kirchhofer. Ind Marketing 37:86+ F '52

Copy chasers. Published in monthly numbers of Industrial marketing

Do you wonder why management keeps you in the dark? here's why. C. H. Stevenson. Ind Marketing 37:50+ My '52

Dollar volume up 20 per cent in 1951, business papers see 1952 rise. J. K. Lasser. Ind Marketing 37:33+ F '52

Everything's big in chemical processing except advertising. il Ind Marketing 36:83+ O '51

Famous industrial campaign is 20 years old; U.S.I. chemical news insert. C. R. Fulton. il Adv Agency 45:82+ Jl '52

15 cues for better mailings through industrial distributors. L. H. Brendel. il Sales Management 69:96+ Ag 15 '52

Go after the big customers first; Windmaster draft control. il Ptr Ink 241:42-4 O 3 '52

Growth formula plus advertising increases Keller sales 250 per cent. il Ind Marketing 37:88 F '52

Help others to help you sell; preselling the ultimate consumer. il Mod Ind 22:60-2+ D '51

Honeywell's problem; how to advertise 8,000 items at once. A. W. Schultz. il Ind Marketing 37:42-3+ My '52

Hotpoint plumbs plant cafeteria market for cooking equipment. M. Reinsberg. il Ind Marketing 37:41+ Ag '52

How industrial advertising paid off; case histories. G. Van Alstyne and others. Ind Marketing 36:86 Je; 104 Ag; 120+ S; 110 O; 142 N; 94 D '51; 37:94 Ja; 94 F; 102 Mr; 116 Ap; 92 My; 98 Je; 116 Ag '52

How much water in your ad budget? A. R. Venezian. Ptr Ink 239:37-40 My 16 '52

How to attract more readers; test shows color is no sure cure device. A. H. Fensholt. Ind Marketing 37:57-9+ Ag '52

How to get and use case history advertising; American brake shoe co. N. M. McGuire. il Ind Marketing 37:118+ Je '52

How to get publicity for your new industrial products. A. N. Gregg. Ind Marketing 36:124+ O '51

How to promote an off-beat industrial booklet; Cooper Alloy stainless steel castings. G. Black. il Ptr Ink 240:100-1 S 19 '52

How triple-play promotion triples sales in one year; trade papers, exhibit, catalogs; Warner & Swasey textile machinery. I. I. Sperling. il Ptr Ink 237:64 N 23 '51

Industrial ad budgets to hit 2.16 per cent of expected sales in '52. B. Aitchison. Ind Marketing 37:33-5+ Ja '52

Industrial advertiser meets sales slump by advertising to retailers; Patent button co. N. Keine. il Ptr Ink 240:46+ Ag 8 '52

Industrial advertisers take offensive in battle for markets, sales, ad dollars. H. E. Green. il Ptr Ink 240:33 Jl 11 '52

Industrial's advertising theme is smash hit for 20 years. il Sales Management 69:82+ Jl 1 '52

Kids and castings; child's guide through modern foundry makes clever promotion piece for Cooper Alloy. il Mod Ind 22:52-3 D '51

Koppers accents business papers for extensive new products. il Ind Marketing 37:44+ Ja '52

Let's do some advertising, 1894 version. W. Nettleton. il Ptr Ink 238:32 F 1 '52

Management heads tell admen how to get ahead; report of panel discussion. W. A. Marsteller. Ind Marketing 37:60-1+ My '52

Models, meetings and photo art promote refining processes. B. Aitchison. il Ind Marketing 36:40-1+ O '51

More research, bigger budgets ahead in industrial advertising; forecast. Ind Marketing 37:38+ Ja '52

NAM scores a hit on tv; soft-pedaling commercials. il Bsns W p86-8 Ap 19 '52

Newspaper advertising pays off; Blue Rock quarry. il Rock Prod 55:163 Ag '52

1951's prize-winning industrial and merchandising advertisements. il Adv Agency 45:84-6 My '52

1952 calendar advertisers try for good art with lower cost. il Ind Marketing 37:40-1 Ja '52

Oliver campaign injects dramatics into nuts and bolts; Oliver iron & steel corp. il Ind Marketing 37:96 Jl '52

Opportunities for increased income in trade and industrial advertising; market research, printed literature, publicity, moving pictures. Adv Agency 44:72-4+ D '51

Outlets give suppliers a few tips on ads. il Mod Ind 23:135-6 My '52

Parker-Kalon screw campaign regains some lost markets. il Ind Marketing 37:98+ Ag '52

Plain talk on relations of advertisers, agencies, media. Ind Marketing 37:42-5+ Ap '52; Discussion. 37:41+ My '52

Playing card ads aim at tomorrow's railroad presidents; Gustin-Bacon mfg. co. il Ind Marketing 37:56+ Je '52

Prize-winning, low-cost direct-mail campaign; Tube turns, inc. G. Wedereit. il Ptr Ink 237:25-6 D 28 '51

ADVERTISING, Industrial—*Continued*

Putman hikes awards to $5,000. Ind Marketing 36:93-4 D '51

Shortages or no shortages industry will continue advertising. Ind Marketing 37:40-1 F '52

Should industrial advertisers change campaigns each year? top management forum. Ind Marketing 36:42-3+ O '51

Starch measures best-read industrial ads (cont as) Which ad attracted more readers? il Ind Marketing 36:62, 156 O; 56, 116 N; 58, 100 D '51; 37:56, 112 Ja; 48, 144 F; 44, 114 Mr; 60, 130 Ap; 64, 116 My; 65, 114 Je; 140, 145 Jl; 52, 120 Ag '52

Suppliers push new superliner; industrial products in S.S. United States pushed by 18 advertisers in ship debut. il Ind Marketing 37:26+ Ag '52

Tailored-to-market methods build colossus of roads; Fruehauf builds $160 million annual trailer sales volume. L. M. Hughes. il Sales Management 67:84-6+ D 15 '51

Three-way cure for an industry suffering from lead in its feet; Knapp mills. A. P. Knapp. il Sales Management 68:30-2+ Mr 1 '52

Today's jobs for advertising; sell service, open new markets. Ind Marketing 37:48-9+ Mr '52

Tomorrow's advertising needs fresh approach. il Ind Marketing 37:81+ Ag '52

20,000-lb. traveling exhibit pushes Dow's new silicones. A. V. White. il Ind Marketing 37:116+ Je '52

Visible applications attract buyers for invisible products; Raybestos-Manhattan, inc. il Ind Marketing 37:54 Ag '52

Who are the copy writers? Aesop Glim. Ptr Ink 239:74 My 23; 240:62+ Ag 1 '52

Why gag mailings work for industrial supplier; Western belting & mechanicals. il Ptr Ink 238:39 F 15 '52

You can get your share of publicity in external house organs. D. A. Dodge. il Ptr Ink 238:30 F 1 '52

See also

Advertising mediums—Trade journals
Bearings, Anti-friction—Advertising
Equipment industries—Advertising
National industrial advertisers association—Research institute
Technical products—Advertising

Inquiries

Coppus inquiries gage copy effectiveness, get sales results. E. Kundig. il Ind Marketing 37:90+ Mr '52

Five wrong ways to handle inquiries pulled by advertising. J. B. Mannion. il Ind Marketing 37:48+ Je '52

Persistant follow-up method helps turn inquiries into sales. B. Aitchison. Ind Marketing 37:22+ Ag '52

30 per cent of advertisers ignore or delay replies to inquiries, IM study shows. Ind Marketing 37:42-3+ Ag '52

West inquiry system attracts salesmen's interest, and sales; West disinfecting co. T. Z. Van Raalte. Ind Marketing 37:72-3+ Jl '52

Measurement

You can measure the sales value of your product literature. J. I. Carr. Ptr Ink 241:37 O 10 '52

ADVERTISING, Institutional

Avondale's fight for brand name identity. A. B. Ecke. il Sales Management 68:82-4+ F 15 '52

Employees' home states make novel copy theme. B. A. Shepard. il Ptr Ink 240:29 Ag 22 '52

Field's Pace is stylish public relations copy. G. A. Brandenburg. Ed & Pub 85:30 F 16 '52

In behalf of character advertising. J. W. Dublin. Ptr Ink 239:52-3 Je 20 '52

Institutional ad program is good community relations. il Ptr Ink 237:72 O 19 '51

Interview with an institutional ad writer. C. F. Adams. Adv Agency 45:82 S '52

Making news. Aesop Glim. Ptr Ink 240:76 Ag 15 '52

Public relations advertising creates reservoir of good will; public relations forum. G. Swinehart and others. Ed & Pub 85:7+, 25-41 F 16 '52

Reputation is your one invincible sales weapon. L. Harriman. Ptr Ink 240:31-2 Jl 11 '52

Reveals tax bureau's secret study of institutional ads; abstract. S. E. Cohen. Ind Marketing 36:141+ N '51

Rich character copy tells store's heritage. R. E. Rich. Ed & Pub 85:68 Je 28 '52

What is institutional advertising? J. W. Dublin. Ptr Ink 239:29-30 Je 27 '52

Why institutional series is being expanded into trade papers; American optical co. A. Oker. il Ptr Ink 239:48 Je 20 '52

Why our experiment with institutionals is a great success; Rockwell mfg. co. Pittsburgh. W. F. Weimer. Ptr Ink 240:23-5 Ag 29 '52

ADVERTISING, Mail

Admen ask media for more fact but less and better direct mail. Ind Marketing 37:68-9+ My '52

Buckley organization; agency service built on direct mail principles. E. A. Buckley. il Adv Agency 45:74-6 Mr '52

Comedian writes mailing piece for office equipment maker; Thomas A. Edison, inc. il Ind Marketing 37:104+ Ag '52

Creative campaign sells company after selling industry first; Flying Tiger line. L. F. Thomann. il Ptr Ink 237:33 D 21 '51

DMAA presents Best of Industry awards at annual convention. Inland Ptr 128:74 N '51

Direct mail to elite builds new success; credit-card plan, Diners' club. il Ptr Ink 237:46 N 23 '51

Direct mail will sell your rides; Safeway Trailways. C. Day. il Bus Transportation 31:29-31 Mr '52

Facts and get tough policy net $275,000 sales from direct mail; Payloader shovel tractors. M. Kingman. il Ind Marketing 36:42-3+ N '51

15 cues for better mailings through industrial distributors. L. H. Brendel. il Sales Management 69:96+ Ag 15 '52

First lessons in writing mail order ads. J. Caples. il Adv Agency 45:20+ S '52

Five don'ts for jobber mailings. C. Rondomanski. Ptr Ink 240:76 S 19 '52

Gustin-Bacon builds product into mail piece demonstration. M. F. Hauserman. il Ind Marketing 37:46-7+ Ag '52

Hammer home a competitive strong point; California Builders Supply wood window unit. L. F. Thomann. il Ptr Ink 240:27 Jl 4 '52

How Thompson uses direct mail for Ford. H. F. Godfrey. il Adv Agency 45:66-8+ F '52

Lederle wins top award in 1951 direct-mail competition. il Ptr Ink 237:76+ O 19 '51

Let your distributors help write your direct mail pieces. D. Catterson. il Ind Marketing 37:134-8 My '52

Mailing piece once a week helps to sell rural market; Union electric co. R. L. Coe. il Elec World 137:107 Je 30 '52

Merchandising backs no-glamour product in a campaign that improves with age; Ace photographic trays. N. Keine. il Ptr Ink 237:41-3 O 26 '51

New business by direct mail. W. E. Underwood. Adv Agency 45:62-3+ Ag '52

Nine ways to improve your direct mail. H. G. Sawyer. Ind Marketing 37:54+ Mr '52

Plenty of want ads sold via direct mail. D. L. Lionel. Ed & Pub 85:54 F 23 '52

Red pencil checks personalize mailings at minimum cost; John Warner co. il Ind Marketing 37:92 Jl '52

Selling agstone by direct mail. W. E. Stone. il Rock Prod 55:110-11 Ap '52

Success with direct mail told by National Cash Register. G. H. Head. Adv Agency 45:70+ Ag '52

These jumbo card mailings brought in $40,000 in sales. il Ptr Ink 238:33 F 1 '52

What retailers want in your bill stuffers. J. C. Cumming. Sales Management 67:76+ D 15 '51

When you're the small fry in the distributor's line. L. H. Brendel. Sales Management 68:104-5 Je 1 '52

Why direct mail needs continuity. C. B. Mills. il Ptr Ink 241:35-6 O 10 '52

ADVERTISING, Mail—*Continued*

Why gag mailings work for industrial supplier; Western belting & mechanicals. il Ptr Ink 238:39 F 15 '52

Why these dealer mailings are boosting sales 30 percent; Pavelle color photofinishing. S. Pavelle. il Ptr Ink 238:28-30 F 29 '52

See also

Advertisements—Books and booklets

Follow-up systems

Mailing lists

Brochures

One 14-cent brochure; it makes, or breaks, year's gross for Canoga. J. Joseph. il Sales Management 67:62+ D 1 '51

What should you put on the cover? E. T. Jones. il Ptr Ink 238:42-3 Ja 11 '52

Folders

Why this ad is still pulling inquiries; Q meter, type 190-A. F. G. Marble. il Ptr Ink 240:59 Jl 4 '52

Post cards

Gimmick a week gets the sales we seek; Carstairs novelty direct-mail campaign. E. Faltz. il Ptr Ink 238:42-3 Mr 21 '52

Which ad pulled best? Ptr Ink 240:35, 110 Jl 11 '52

Returns

How to introduce a new product through direct mail; Illinois tool works, Chicago. N. Kelne. il Ptr Ink 238:40-1 Ja 25 '52

Prize-winning, low-cost direct-mail campaign; Tube turns, inc. G. Wedereit. il Ptr Ink 237:25-6 D 28 '51

ADVERTISING, Municipal. See Municipal advertising

ADVERTISING, National

Avondale's fight for brand name identity. A. B. Ecke. il Sales Management 68:82-4+ F 15 '52

Ben Duffy endorses national want ad aims. D. L. Lionel. Ed & Pub 85:21 Ap 19 '52

Converts to national brand promotion to escape industry slump; three low-priced china lines. N. Kelne. il Ptr Ink 237:41-2 N 9 '51

Do newspapers really sell national advertisers? J. W. Egan, jr. Sales Management 69:114+ S 15 '52

Door to door; Electrolux to add national advertising. Bsns W p44 Je 7 '52

Hidden values. H. E. Art. Am Pet Inst Proc 31(2):40-3 '51

Hitch your product to a name that is already sailing high. il Bsns W p 140+ O 27 '51

How coffee firm shifted from bin and bag sales. R. B. McIntyre. il Ed & Pub 85:14 Mr 1 '52

How does robot retailing affect your advertising? E. B. Weiss. Adv Agency 45:62-3+ Ap '52

How many customers did you lose today? Sales Management 69:58+ S 15 '52

How to capture and dominate a market; U.S. Plywood merchandising and advertising. N. Kelne. il Ptr Ink 238:37-9 Mr 21 '52

Multi-insertion ad plan shines Beacon wax sales. R. B. McIntyre. il Ed & Pub 85:16 Je 21 '52

National classified needs local selling. D. L. Lionel. Ed & Pub 84:48 N 17 '51

We don't know what constitutes a national advertiser. E. B. Weiss. Ptr Ink 239:33 Ap 4 '52

Which brands sell best today; 15 market comparison; seventh Consolidated consumer analysis. Ptr Ink 239:45-7 My 16 '52

Local tie-in

Ad chief wants to know if his case is typical; newspapers indifferent to tie-in opportunity. R. W. Girvin. Ed & Pub 85:24 Je 7 '52

LaBounty answers Girvin on local tie-in appeal. G. A. Brandenburg. Ed & Pub 85:22 Jl 19 '52

ADVERTISING, Outdoor

Burma's jingles pound it in, drivers take it on the chin. Sales Management 69:110 Ag 15 '52

How Great-West uses outdoor ads. W. A. Neville. East Underw 52:19 N 2 '51

Indignation over parking-meter advertising. D. B. Arnold. Adv Agency 45:100+ My '52

Sale I never forgot; real traffic stopper; lantern projection. J. D. Alexander. Ptr Ink 240:58 Ag 15 '52

Why and how to use outdoor advertising in 1952; 15-point check list. V. J. Dallaire. il Ptr Ink 237:112-14+ D 7 '51

See also

Billboards

Electric signs

Posters

ADVERTISING, Point-of-sale

Dealers reveal display preferences in tape-recorded depth interviews. il Sales Management 68:36-40 Mr 15 '52

Displays most wanted by urban drug stores. Sales Management 68:56+ Ap 15 '52

Displays that click with furniture-household-radio dealers. Sales Management 68:60+ My 1 '52

Dogs are top salesmen at point of sale; Canada Dry contest. J. X. Kennelly. il Ptr Ink 238:58+ F 22 '52

Film viewer adapted for in-store promotion. il Ptr Ink 239:48 My 30 '52

Food ads in the pushcart tease super shoppers. il Sales Management 69:92 Ag 1 '52

Package is featured as news at the point of sale; Mother's Best flour. il Ptr Ink 240:40 Ag 15 '52

Point of purchase meets variety of new conditions in 1952; case histories. il Ptr Ink 238:101-2+ Mr 28 '52

Shopper-participation display; W. M. Barr's corrugated shipper sells paint specialties by letting customer try product. il Mod Packaging 25:95 Ap '52

Signs that stick. il Mod Plastics 29:86-7 N '51

Stick-up promotion; rubbery vinyl plastic signs have special appeal as point-of-sale reminders. il Mod Packaging 25:212-14 Mr '52

What do your salesmen think of your p.o.p. advertising? L. M. Hughes. Sales Management 68:50+ Mr 15 '52

What makes display pieces click with independent food merchants. Sales Management 68:42+ Ap 1 '52

You've made it, now let's sell it. W. C. Wenninger. Am Cer Soc Bul 30:441-2 D 15 '51

ADVERTISING, Political. See Political advertising

ADVERTISING, Public relations. See Advertising, Educational

ADVERTISING, Public service

Ad council unveils new plan for newspaper participation. R. B. McIntyre. Ed & Pub 85:7+ F 2 '52

Forest fire prevention; a job you can be proud of. il Ptr Ink 240:116-17 S 5 '52

75 of 286 papers offer Council ads page-one spot. Ed & Pub 85:20 Mr 1 '52

ADVERTISING, Radio. See Radio advertising

ADVERTISING, Soliciting of

Advertisers tell what's wrong and right about agency solicitations. Ptr Ink 237:52+ O 26 '51

Advertising that sells is tax deductible. J. K. Lasser. Adv Agency 45:56-7+ F '52

Agencies describe sins of newspaper selling. Ed & Pub 85:18 Je 21 '52

Agencies' view of solicitations. Ptr Ink 237:41-3 N 2 '51

Competitive selling, with facts, urged. Ed & Pub 85:78 Mr 15 '52

Do newspapers really sell national advertisers? J. W. Egan, jr. Sales Management 69:114+ S 15 '52

Is this open season on media reps? J. J. Brookman. Ptr Ink 238:76+ Ja 25 '52

LaBounty answers Girvin on local tie-in appeal. G. A. Brandenburg. Ed & Pub 85:22 Jl 19 '52

Letters from an agency man to his son. D. Bennett. Adv Agency 44:100 N '51

Life and times of the media rep; appraisal of some of tomorrow's heroes. C. W. Cook. Adv Agency 44:89+ N '51

Luncheon presentation. P. de Guzman. Ptr Ink 238:31+ F 29 '52

Media man's viewpoint; cliché expert testifies on media promotion. D. B. Arnold. Adv Agency 45:84+ Mr '52

Men's wear promotion kit released by Bureau. R. B. McIntyre. Ed & Pub 85:24 Jl 12 '52

ADVERTISING, Soliciting of—*Continued*

NAEA presentation can sell want ads. D. L. Lionel. Ed & Pub 85:30 Mr 15 '52

Perfect agency solicitation from the ad manager's point of view. M. Adams. Ptr Ink 240:29-31 Ag 15 '52

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Advertising association of the West promotes local understanding of advertising. L. F. Thomann. il Ptr Ink 239:70+ Ap 18 '52

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What business groups are doing to regulate advertising abuses. Ptr Ink 239:44-6+ Ap 11 '52

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Helbros introduces 12 new models, ties in with Runyon cancer fund. M. C. Wallis. il Ptr Ink 238:36 Ja 25 '52

Local dailies blow cap off sales of soft drink; Tom Collins, jr. R. B. McIntyre. Ed & Pub 85:16 Jl 5 '52

Merchandising backs no-glamour product in a campaign that improves with age; Ace photographic trays. N. Keine. il Ptr Ink 237:41-3 O 26 '51

Multi-insertion ad plan shines Beacon wax sales. R. B. McIntyre. il Ed & Pub 85:16 Je 21 '52

Nash terms papers ideal action medium. R. B. McIntyre. il Ed & Pub 85:14+ Ap 12 '52

NBP starts service campaign in member business papers. Ind Marketing 36:104+ D '51

New $1,000,000 ad campaign performs triple duty; Dayton rubber co. il Ptr Ink 238:38 Ja 18 '52

Parker-Kalon screw campaign regains some lost markets. il Ind Marketing 37:98+ Ag '52

Publicity man goes on a springtime frolic; promoting S.O.S. co.'s Tuffy. il Bsns W p68+ Ap 12 '52

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Stitch in time saved more than nine for Necchi sewing machine sales corp. R. B. McIntyre. il Ed & Pub 85:16+ Jl 12 '52

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Why dealers like this stopper campaign. il Ptr Ink 240:46 Ag 22 '52

See also

Money raising campaigns

Printing week

Special weeks and days

Merchandising days and weeks for 1952. Ptr Ink 237:62-4+ D 7 '51

Teaser campaigns

Introducing a new product sight unseen got sales five times our goal; Workshop television antennas. K. S. Brock. Ptr Ink 237: 43-4 N 23 '51

Teaser promotion helps launch a new product; New Jersey machine corp. C. Raymond. il Sales Management 69:28-30 pt 2 Jl 1 '52

Tie-in advertisements

Emerson baits window contest with prize trips to Mexico; tie-in with Pan American world airways. il Sales Management 67:77 D 1 '51

Haggar promotes fashion, triples sales chances; promotes related items to help retailers sell slacks. E. R. Haggar. il Sales Management 69:134+ S 1 '52

Now you can order flowers as you fly. il Sales Management 69:50 S 1 '52

Wine-with-meat campaign clicks; to be repeated this fall. E. Gidlow. il Sales Management 69:30-2+ Ag 1 '52

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Can the near-sighted read your cards? I. McPeak. Adv Agency 45:80 Ja '52

How car cards score in this four-city summary. R. L. Edsall. Ptr Ink 240:46-7 S 12 '52

Other uses of car cards stretch promotion dollars. C. L. Richey. il Elec World 137: 152+ Je 16 '52

ADVERTISING characters

Hammer home a competitive strong point; California Builders Supply wood window unit. L. F. Thomann. il Ptr Ink 240:27 Jl 4 '52

Trade character breathes life into ads of humble product; Bandini fertilizers. L. F. Thomann. il Ptr Ink 237:54 O 19 '51

ADVERTISING clubs

Ad clubs and Better business bureaus step up fight against objectionable advertising. Ptr Ink 239:46-8+ Ap 18 '52

Advertising clubs sell advertising locally as their growth and influence rise. N. Keine. il Ptr Ink 238:44+ Ja 11 '52

Dallas advertising league urges all clubs to join advertising crusade. Ptr Ink 238:46+ Mr 28 '52

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Ad rating yardsticks stunt creative freedom. J. P. Cunningham. Ed & Pub 84:16+ D 29 '51

AFA speakers hit vacuous copy for wasting ad dollars. Ed & Pub 85:14+ Je 14 '52

Are you a corner-store advertiser? A. F. Berliner. Ptr Ink 238:122 Ja 25 '52

Best ads break the rules, materials handling ads show. il Ind Marketing 37:73-4+ My '52

Brevities held best copy for promotion use. C. R. Lindner. Ed & Pub 85:22 Ja 19 '52

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Copy writers, beware of Dr Freud! M. E. Chon. Adv Agency 45:84 Ag '52

Dunwoodie's incredible history of advertising; is creative copy on path to extinction? R. Pasch. Adv Agency 44:71+ D '51

Fearful predicament of Mr & Mrs Perkins; taking copy literally. J. K. Northway. Adv Agency 45:77+ Ag '52

Guest columnist; George W. Emerson review of Aesop Glim's book. Ptr Ink 238:98 Ja 18 '52

Hard words about hard sell. G. Moses. Adv Agency 45:76+ Je '52

Helbros introduces 12 new models, ties in with Runyon cancer fund. M. C. Wallis. il Ptr Ink 238:36 Ja 25 '52

Here we go round again; diagram your writing. Aesop Glim. Ptr Ink 237:86-7 D 7 '51

How a copy idea is born. D. Markstein. il Adv Agency 45:74-5 F '52

How blunt can you be? Aesop Glim. Ptr Ink 240:92 S 26 '52

How do you talk to a heavy heart? J. Stone. Ptr Ink 237:122 O 26 '51

How to prepare better newspaper ads; eight tips for better copy and layouts. H. D. Hadley. il Adv Agency 45:74-5 Ja '52

Landscaping your advertising. A. H. Fensholt. Ptr Ink 237:68+ O 26 '51

Lasker is dead. G. Moses. Adv Agency 45: 87+ Ag '52

Need for ads to improve. C. Bedell. Ed & Pub 84:58 D 15 '51

Pen is still mighty. J. W. Dublin. Ptr Ink 239:44-5 My 30 '52

Premium on simplicity. Aesop Glim. Ptr Ink 238:64 Mr 14 '52

Recipe for sales-making copy. J. D. Woolf. Adv Agency 45:90 Jl '52

Six copy ideas from overseas. C. J. Swan. il Ptr Ink 240:30-2 Ag 1 '52

Six reasons why catalog copy works. C. J. Swan. il Ptr Ink 241:37-9 O 3 '52

Soul transfusion for advertising! J. W. Dublin. Ptr Ink 239:70-1 Je 13 '52

Today angle. H. Byer. Ptr Ink 241:110 O 10 '52

Too much layoutry? J. W. Dublin. Ptr Ink 239:58-9 Je 6 '52

What became of the man with the pencil? J. Katz. Ptr Ink 239:126 Je 13 '52

What is copy? J. Creamer. Ptr Ink 239:100 My 23 '52

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What is copy? D. C. Dolan. Ptr Ink 240:55+ Jl 11 '52

What is the formula for an effective advertisement? M. Shepard. Adv Agency 45:76-7+ Ap '52

What makes for good copy? Adv Agency 45:108 Ag '52

When copy was king. T. H. Thompson. Ptr Ink 238:112 F 22 '52

Who said the best ads never run? G. Moses. Adv Agency 45:73+ Jl '52

See also

Advertisements
Advertising—Psychology
Advertising ethics
Sales letters
Television advertising—Copy

Asterisks

I'm getting awfully sick of the * (in advertising copy). R. Bliss. Ptr Ink 237:65 O 26 '51

Charity appeal

Helbros introduces 12 new models, ties in with Runyon cancer fund. M. C. Wallis. il Ptr Ink 238:36 Ja 25 '52

Competitive copy

Advertisers forget Americans like good sports. E. B. Weiss. Ptr Ink 237:39 N 30 '51

American Tobacco answers P.I.'s criticism of Lucky Strike campaign. Ptr Ink 237:46+ D 7 '51

Battle of the home permanent waves rages; Hudnut to continue ad campaign. B. Tolk. il Ptr Ink 240:37 Ag 15 '52

Dallas admen ask Luckies to drop campaign. Ed & Pub 84:16 D 8 '51

How coffee firm shifted from bin and bag sales. R. B. McIntyre. il Ed & Pub 85:14 Mr 1 '52

Hudnut campaign claims stir legal action by Prom. Ed & Pub 85:26 Ag 9 '52

Credibility

Beg to disagree, Dr Link. B. Foreman. Ptr Ink 237:42-3 D 14 '51

Why you should avoid excesses in your advertising; exaggeration, repetition, aggressiveness. H. C. Link. Ptr Ink 237:35-7 N 2 '51

Curiosity appeal

Hold your horses, Mr Prochazka. W. J. Sheehan. Ptr Ink 239:74 Ap 11 '52

Let's re-examine the oblique approach. W. R. Barr. Ptr Ink 240:100 Ag 8 '52

Which of these dangerous headlines do you use? O. W. Prochazka. Ptr Ink 238:52 Mr 7 '52

Economy appeal

Which ad pulled best? il Ptr Ink 238:39+ F 22 '52

Emotional appeal

Why emotional appeals are best. S. Giellerup. il Ptr Ink 237:50-1 O 19 '51

Federal references

Copy and the law; federal references in copy. M. J. Simon. Adv Agency 44:88+ N '51

Free offers

Because this classified worked other dealers jumped on the bandwagon; free chick day. M. Pickett. il Ptr Ink 240:32-3 Ag 15 '52

'Tain't free, says FTC, to Book-of-the-Month. L. Farrant. Ed & Pub 85:22 My 24 '52

Without a cent of cost, for postage stamp and checking return card. Ptr Ink 240:62 Ag 8 '52

You can't say free in your advertising copy if there are any strings attached to your offer. R. Y. Giles; I. W. Digges. il Ptr Ink 239:28-9+ My 23 '52

Gift appeal

Dailies to aid electric houseware dealers' push. Ed & Pub 85:26 S 13 '52

How to cultivate a saturated market; Disston tools as gifts. J. W. Dragonetti. il Ptr Ink 240:30-1 Ag 29 '52

Graphs

Five do's and don'ts for chart makers. A. A. Merrill. maps Ptr Ink 241:86-7 O 3 '52

Graph proves quality, goes with package of Audiotape. il Ind Marketing 36:34-5 O '51

Headlines

Better headlines; student winner of contest. Aesop Glim. Ptr Ink 239:66-7 Je 6 '52

15 pointers for better headlines. J. Stone. Adv Agency 44:76+ D '51

Fools for thought. Aesop Glim. il Ptr Ink 240:84 S 12 '52

Heading the parade. Aesop Glim. il Ptr Ink 238:64-5 F 1 '52

Hold your horses, Mr Prochazka. W. J. Sheehan. Ptr Ink 239:74 Ap 11 '52

When you can't find a headline, apply this 11-point check list. E. S. Green. Ptr Ink 237:62 N 30 '51

Which are the better headlines? Aesop Glim. Ptr Ink 239:72-3 Ap 25 '52

Which of these dangerous headlines do you use? O. W. Prochazka. Ptr Ink 238:52 Mr 7 '52

Health appeal

How mature should advertising appeal be? United Fruit's ad, What is a nutritional time bomb? R. G. Partridge. il Ptr Ink 241:84-5 O 3 '52

Information

Gives credit for sales boost to high information value of ads; International Salt. J. K. Gearhart. il Ptr Ink 239:44-5 My 9 '52

Our ads are read because they're helpful. L. C. Higbee. il Ptr Ink 240:66+ S 19 '52

Language, style, etc.

Bargin stoar is thriving on unorthodox copy. D. E. Young. Ed & Pub 85:18 Ag 23 '52

Beyond the superlative, what? D. E. Creamer. Ptr Ink 237:92 D 21 '51

Can't we make advertising copy easier to read? L. C. Keyes. Ptr Ink 240:32+ Jl 4 '52; Discussion. 240:34+ Ag 29 '52

For creative men only; copy makes a comeback. G. Moses. Adv Agency 45:86+ Ap '52

Homey touch in copy. C. Barker. Adv Agency 45:110 S '52

How does your space copy sound? J. Bergin. Adv Agency 45:80 F '52

How mature should advertising appeal be? United Fruit's ad, What is a nutritional time bomb? R. G. Partridge. il Ptr Ink 241:84-5 O 3 '52

How to keep copy from becoming a dead language. F. Burgess. Adv Agency 45:97 Ag '52

John's other copy chief; plea for more live language. E. S. Green. Ptr Ink 239:60+ Ap 25 '52

Language of advertising. W. H. Whyte, jr. Fortune 46:98-101+ S '52

More than readability. A. Grant. Ptr Ink 237:142 O 5 '51

Length

Sale I never forgot; brevity? bah! H. B. LeQuatte. Ptr Ink 239:72 My 23 '52

Moving picture tie-in

Will a movie tie-in be good for you? check list. V. J. Dallaire. il Ptr Ink 237:38-40 D 14 '51

Premium offers

Which ad pulled best? one premium or two premiums for $1.98? il Ptr Ink 240:54+ S 19 '52

Price appeal

Big investment in price promotion meets inventory jam head-on; Free sewing machine co. L. F. Thomann. il Ptr Ink 240:52 Jl 18 '52

Which ad pulled best? il Ptr Ink 238:39+ F 22 '52

Price quoting

Magic word. P. Schofield. Ptr Ink 240:82 Ag 29 '52

What price price? Aesop Glim. Ptr Ink 238:98 F 15 '52

Puzzles

Rhebus contest ads are tested via split runs; Unicorn press. Ed & Pub 85:62 F 9 '52

Quality appeal

What about quality appeals? H. D. Hadley. il Adv Agency 45:80+ Jl '52

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Rimes

Burma's jingles pound it in, drivers take it on the chin. Sales Management 69:110 Ag 15 '52

From poison ivy and poison oak Hannah relieves a lot of folk. Sales Management 69: 74+ Ag 15 '52

Sex appeal

Sex doesn't conquer all. Aesop Glim. il Ptr Ink 238:78-9 Mr 28 '52

What price sex? Aesop Glim. il Ptr Ink 240: 54 Jl 4 '52

Specific copy

Which ad pulled best? Audograph, general or specific benefits. il Ptr Ink 238:80+ Mr 21 '52

Testimonials

Amusing testimonial. L. R. Stein. Sales Management 69:118 Ag 15 '52

Honeywell makes very important persons testimonial films to sell advertising to salesmen. H. D. Bissell. Ind Marketing 37: 44-5+ Jl '52

That testimonial question again. Adv Agency 45:91 My '52

Triple testimonials spark newest and biggest Maytag ad campaign; three-generation manufacturing story. il Ptr Ink 237:38-9 N 30 '51

Why Captain Carlsen turned down a fortune in testimonial advertising. Ptr Ink 239:38 My 23 '52

Theme

Make your advertising themes match consumer behavior. W. A. Yoell. Ptr Ink 238: 82-7 Mr 21 '52

Oliver campaign injects dramatics into nuts and bolts; Oliver iron & steel corp. il Ind Marketing 37:96 Jl '52

12-year campaign in wrong media builds Warner & Swasey. D. M. Pattison. il Ind Marketing 37:65+ Ag '52

Thrift appeal

Thrift will get chief push in '52 bank ads. R. B. McIntyre. Ed & Pub 85:16 Ja 26 '52

Trial offers

Why buy now? Parker finds answer in free trial offer. C. Priest. il Sales Management 67:37-9+ D 1 '51

Use appeal

Concentrate on what your product will do. S. J. Kelsey. il Ptr Ink 238:42-3 Ja 25 '52

Use action urges in your coupon copy. K. H. Mathus. Ptr Ink 237:58-9 D 21 '51

ADVERTISING copy writers

Agency uses tape recordings to help copy writers; recorded interviews with customers. B. A. Tunnell. il Adv Agency 45: 90+ Ap '52

Copy applicants I have known. K. W. Slifer. Ptr Ink 237:142 D 7 '51

Corn is still green; get out and mix with people. H. Stebbins. Ptr Ink 238:128 Mr 7 '52

Do you think, at my age, it is right? J. S. Williams. Adv Agency 45:104 Jl '52

Do you want brand label or good talent? A. T. Mattucci. Ptr Ink 237:74-5 N 23 '51

For creative men only; how to get into the money. G. Moses. Adv Agency 45:79+ Mr '52

For creative men only; tv and space writers. G. Moses. Adv Agency 44:75 D '51

Forgotten man today is the writer. J. W. Dublin. Ptr Ink 239:62+ My 23 '52

How I got my first job as a copy writer. J. Caples. Adv Agency 45:24+ Ag '52

How to get ahead in the agency business. G. Moses. Adv Agency 45:71+ F '52

It's not the writing. Aesop Glim. Ptr Ink 239:76 My 9 '52

Know-how is not all; imagination needed. F. I. Fletcher. Ptr Ink 238:134 Mr 28 '52

Means and the end; choosing a copy writer. B. Brownell. Ptr Ink 238:104 Ja 11 '52

Most of our young ad talent isn't producing! W. L. Day. Ptr Ink 240:31-2 Jl 25 '52

Note on warning. Aesop Glim. Ptr Ink 238: 98 Ja 4 '52

Premium on ignorance; failure of experts. Aesop Glim. Ptr Ink 238:64 F 29 '52

Seven ways to make your copy job bigger and better. D. David. Ptr Ink 240:66+ S 26 '52

Sure you want to free-lance? T. H. Thompson. Ptr Ink 237:98+ O 5 '51; Discussion. 237:64+ N 16 '51

What price serenity? W. Callender. Ptr Ink 240:90 Ag 1 '52

Where are the copy writers of tomorrow? W. Weir. Ptr Ink 238:46-7 Mr 14 '52

Which is better, ad writing or newspaper writing? J. Caples. Adv Agency 45:18 Ja '52

Who are the copy writers? Aesop Glim. Ptr Ink 239:74 My 23; 240:62+ Ag 1; 241:71-2 O 10 '52

Why not profit from the past? G. Moses. Adv Agency 45:84+ S '52

ADVERTISING council

Ad council; where it came in. il Bsns W p 136-8 O 11 '52

Basic elements of a free, dynamic society; Advertising Council round table discussion. Harvard Bsns R 29:55-68 N '51; 30:87-104 Ja '52

ADVERTISING council, International (proposed)

World advertising action now; need for international advertising council. J. Patterson. Adv Agency 45:82-3+ Ap '52

ADVERTISING counselors

How to help lift level of advertising's social acceptability. H. A. Conner. Ptr Ink 239:38+ My 30 '52

ADVERTISING cutouts

Mickelberry's menagerie; sausage maker utilizes backing boards for kiddie cut-outs. il Mod Packaging 25:122 D '51

ADVERTISING departments

Do you wonder why management keeps you in the dark? here's why. C. H. Stevenson. Ind Marketing 37:50+ My '52

11 essential controls for the advertising department. M. W. Gross. Ptr Ink 240:40-1 S 12 '52

How the advertising department makes a trade meeting successful; Northern Michigan water treatment conference at Dearborn Chemical. Ptr Ink 237:40 N 30 '51

How to demonstrate agency-client integration. T. H. Anderson, jr. Ptr Ink 238:30-2 Ja 4 '52

How to get your ads initialed. W. E. McWhorter. il Ptr Ink 239:44 My 16 '52

How to keep overhead down, speed output of your ad department. M. Adams. Ptr Ink 239:25-7 My 23 '52

How to turn good advertising into sales; Star-Kimble motor division, Miehle printing press & mfg. co. F. W. Bartle. il Ptr Ink 238:43-5 Mr 7 '52

Try a welfare center for packaging your next promotion. J. E. Donegan. il Ptr Ink 240:36-7 Ag 22 '52

See also

Advertising managers

Records

Front is important, but pictures have backs, too! source data needed. L. J. Kane. Ptr Ink 239:54+ Ap 4 '52

These forms tell where the dollars go. M. F. Hauserman, jr. Ptr Ink 240:28-9 Ag 29 '52

ADVERTISING displays

Dealers reveal display preferences in tape-recorded depth interviews. il Sales Management 68:36-40 Mr 15 '52

Display meets seasonal requirements. il Ptr Ink 240:60 Ag 22 '52

New window, sales room displays allow customer to try it out. il Ind Marketing 36:60 N '51

101 ways to put motion into your displays. E. Burnett. il Sales Management 68:17-20+ pt2 Ja 15 '52

What makes display pieces click with independent food merchants. Sales Management 68:42+ Ap 1 '52

You've got to catch them on the fly; Southern California Edison's display department. il Elec World News ed 137:16-17 Ap 14 '52

See also

Advertising, Point-of-sale

ADVERTISING ethics

Ad standards are defined in BBB code. Ed & Pub 85:20 Ja 19 '52

AFA lauds advertising standards, protests government attacks. Ptr Ink 239:30 Je 20 '52

AFA sets up nationwide campaign to fight advertising abuses. Ptr Ink 240:62+ S 12 '52

AFA speakers hit vacuous copy for wasting ad dollars. Ed & Pub 85:14+ Je 14 '52

Advertising must clean its house. M. Reiners. Ptr Ink 239:41 Je 13 '52

Advertising's responsibilities, morals and ethics get play at annual 4As meeting, White Sulphur Springs. Ptr Ink 239:38 Ap 11 '52

Better business bureaus propose boards to end advertising abuses. T. M. Jones. Ptr Ink 239:27 Je 27 '52

Bill of particulars; advertising abuses. C. B. Larrabee. Ptr Ink 239:36+ My 23 '52

Business leaders endorse Printers' Ink Platform of advertising principles. Ptr Ink 240:23-4 Jl 4; 41 Jl 11; 37-8 Jl 18; 52 Jl 25 '52

Certain old-fashioned virtue. W. Guild. Ptr Ink 240:25 Ag 29 '52

Dallas advertising league urges all clubs to join advertising crusade. Ptr Ink 238:46+ Mr 28 '52

Ethics pay dividends. A. Mochel. Ed & Pub 85:26 Ag 23 '52

FTC and Food and drug administration OK P.I. platform of advertising principles. Ptr Ink 240:40+ Ag 8 '52

Furniture ads called untrue. S. Cherr. Ed & Pub 85:20 Ja 26 '52

Morality. Aesop Glim. Ptr Ink 239:74 My 23 '52

New trade-mark for advertising? J. R. Buckley. il Ptr Ink 239:31+ Je 27 '52

P.I. platform of advertising principles is endorsed by more than 500. Ptr Ink 241:48+ O 10 '52

Retailers look at ads, dislike what they see; AFA convention. Ed & Pub 85:75 Je 14 '52

Southern California advertising agencies assn. and 32 members endorse P.I. platform. Ptr Ink 240:56+ Ag 22 '52

Thunder on the right; a special report on the growing criticism of advertising. C. B. Larrabee. il Ptr Ink 238:39-42+ Mr 7 '52; Discussion. 238:44-6 Mr 21; 44-5 Mr 28; 239:36-8+ Ap 4; 44+ Ap 11; 46-8+ Ap 18; 37-8+ Ap 25; 40+ My 2; 48+ My 9; 48+ My 16; 41+ My 23; 38+ My 30; 38+ Je 6; 42-3 Je 13 '52

Toward a solution. C. B. Larrabee. Ptr Ink 239:29-30 Je 20 '52

Truth in advertising. P. R. Lee. Adv Agency 45:28+ Mr '52; Reply. D. Bennett. 45:69 My '52

What business groups are doing to regulate advertising abuses. Ptr Ink 239:44-6+ Ap 11 '52

What's the score on editorial-style advertising? D. B. Arnold. Adv Agency 45:85 F '52

Will it sell, tomorrow? D. W. Davis. Ptr Ink 238:154 Mr 14 '52

ADVERTISING federation of America

Annual convention, 48th, New York. Ed & Pub 85:14+ Je 14 '52

ADVERTISING hall of fame

Names sought for Advertising hall of fame. Ed & Pub 85:72 Mr 8 '52

ADVERTISING in schools

How to get your educational aids into the classrooms. N. Keine. il Ptr Ink 238:32-3 F 29 '52

ADVERTISING libraries

Library at Advertising age. E. Carlson. Special Lib 43:22-3+ Ja '52

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Advertising agencies—Libraries

ADVERTISING literature

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Important new catalogs. Published in monthly numbers of Factory management and maintenance

Manufacturers' literature. Published in monthly numbers of Materials and methods

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New literature to help cut costs. Published in monthly numbers of Mill and factory

Review of Gillette's heavy construction catalog file. Roads & Sts 95:77-9 Ap; 104-7 My '52

Technical literature. Published in monthly numbers of Architectural forum, the magazine of building

ADVERTISING managers

Agencyman or advertising manager? which do I want? R. E. Will. Ptr Ink 240:136 S 26 '52

How advertisers can better their agency relations. Ptr Ink 237:58-60+ O 19 '51

Management heads tell admen how to get ahead; report of panel discussion. W. A. Marsteller. Ind Marketing 37:60-1+ My '52

1962 industrial ad manager. H. Conover. Ptr Ink 239:40 My 16 '52

See also

Association of newspaper classified advertising managers

Salaries

Salaries of industrial ad managers rise average $5,180 in 11 years. B. Aitchison. Ind Marketing 36:34-5 N '51

ADVERTISING mediums

Advertising licks its chops; with box score for national media, 1951 vs. 1950. Bsns W p 152-4 F 16 '52

Brillo puts shine on pots, takes one to newspapers. R. B. McIntyre. il Ed & Pub 85:14 Ja 19 '52

Export of ideas is a top cargo today; growth of international media. C. J. Swan. il Ptr Ink 239:111-13+ My 9 '52

How media police advertising to curb objectionable copy. Ptr Ink 239:40+ My 2 '52

How the millionaires advertise. Ptr Ink 237:44+ D 14 '51

Life and times of the media rep; appraisal of some of tomorrow's heroes. C. W. Cook. Adv Agency 44:89+ N '51

New media sell trucks, trucking. il Ind Marketing 36:50+ D '51

9,956 advertisers can't be wrong; 37,281 ads, in 1952 issue of Thomas' Register. L. M. Hughes. il Sales Management 68:78+ Ap 1 '52

Parker Pen writes saga of success with papers. R. B. McIntyre. il Ed & Pub 85:14+ F 2 '52

Raps ad data. V. M. Ratner. Ed & Pub 84:62 O 20 '51

Researcher discusses tv, radio, and print media. H. Zeisel. Ed & Pub 84:40 D 29 '51

Thinking aloud; advertising training put to practical test in personal life? G. M. Raphael. Ptr Ink 237:118 N 9 '51

What business groups are doing to regulate advertising abuses. Ptr Ink 239:54+ Ap 11 '52

Which media get most from the advertising millionaires? a Barbour Walker Lyndon study of the biggest spenders in six major media from 1936 to 1950. Ptr Ink 237:41-4 N 30 '51

Your research department, and mine; information available from Nation's media. A. Michel. Ptr Ink 238:98+ Mr 7 '52

See also

Advertising, Soliciting of
Advertising agencies—Medium departments
Advertising as a profession
Advertising cards
Advertising novelties
Audit bureau of circulations
Controlled circulation audit
Moving pictures in advertising
Radio advertising
Slide films
Television advertising

Advertising

Family Circle tells grocery-distributed magazine story. Sales Management 67:82-3 N 20 '51

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Cards

Playing card ads aim at tomorrow's railroad presidents; Gustin-Bacon mfg. co. il Ind Marketing 37:56+ Je '52

Checks

Company checks are a potent new advertising weapon. E. B. Holdren. Ptr Ink 240: 55+ Jl 25 '52

Farm papers

Cutter's grass-roots approach to the farm and ranch market; animal biologics farm paper advertising. G. A. Railsback. Sales Management 67:45-6+ N 10 '51

House organs

Eight advertisers tell results from external publications. J. B. Mannion. il Ind Marketing 37:106+ Jl '52

Irregular mediums

How to get off and stay off the advertising sucker list. M. Rinehart. Ptr Ink 238:39-40 Mr 14 '52

Match books

How match books solve a problem. P. R. Tyler, jr. il Ptr Ink 238:36-7 Ja 4 '52

Motor trucks

These delivery trucks create prestige and memory value. E. G. Monigle. il Ptr Ink 238:104-5 Ja 25 '52

Newspapers

Ad value of newspaper medium. A. G. Ensrud. Ed & Pub 85:22 Jl 12 '52

Advertiser and the newspaper. Ed & Pub 85:15-16+ My 24 '52 [cont weekly]

Advertising in newspapers; agricultural lime. E. P. Holwadel. il Rock Prod 55:113 Ap '52

ANPA hears newspaper advertising and costs up. Adv Agency 45:104 Je '52

ARBI studies form basis of timely debate. Ed & Pub 85:16 My 31 '52

Bendix Appliances comes clean on use of dailies. R. B. McIntyre. il Ed & Pub 84:14+ N 17 '51

Catalina swimsuit plans first use of newspapers. R. B. McIntyre. Ed & Pub 85:14 Mr 29 '52

Color in run-of-paper newspaper advertising: with list of newspapers. il Ptr Ink 238:41-51+ Ja 4; 30 F 29 '52

Dailies' role in growth of Hines-Park Foods. R. Park. Ed & Pub 85:17 Je 28 '52

Do newspapers really sell national advertisers? J. W. Egan, jr. Sales Management 69:114+ S 15 '52

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Air purification
Cold storage
Cooling
Electricity in air conditioning
Exhaust systems
Gas in air conditioning
Heating
Humidity
Ventilation

also subdivision Air conditioning under special subjects, e.g.

Air raid shelters
Animal buildings
Apartment houses
Auditoriums
Automobiles
Bank buildings
Biological laboratories
Bowling alleys
Cars
Chemical laboratories
Factories
Hosiery mills
Hospitals
Hotels
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Humidifiers

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Humidifiers

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National meeting, 122d, Atlantic City, Sept. 14-19; preliminary program. plan Chem & Eng N 30:2484-9 Je 16 '52

National meeting, 122d, Atlantic City, Sept. 14-19; final program. map Chem & Eng N 30:3393-427 Ag 18 '52

Northwest regional meeting, Corvallis, Ore. June 20-21. Chem & Eng N 30:2815-16 Jl 7 '52

Officers, committees, and chapters of student affiliates. Chem & Eng N 30:1881-8 My 5 '52

Official reports; diamond jubilee meeting, New York, Sept. 3-7. Chem & Eng N 29:4495-522 O 22 '51

Official reports for 1951. Chem & Eng N 30:777-804 F 25 '52

Southwest regional meeting, 7th, Austin, Tex. Chem & Eng N 29:5450-1 D 24 '51

Southwest regional meeting, 7th, Austin, Tex. Dec 6-8; with abstracts of papers. Anal Chem 23:1890-2 D '51

Spring meeting, 121st, Buffalo, March 23-27. Chem & Eng N 30:1366-88 Ap 7 '52

Chemical education division

Meeting, 121st, Buffalo, N.Y. J Chem Educ 29:418-20 Ag '52

Petroleum division

National meeting, Milwaukee, March 31-April 3. Oil & Gas J 50:79-80 Ap 7 '52

Rubber division

Meeting, 59th, New York, Sept. 5-7. Rubber Age 69:724-5 S '51; India Rubber World 125:65-6 O '51

Meeting, 60th, Cincinnati, April 30-May 2. India Rubber World 126:382-3 Je '52; Rubber Age 71:236-7 My '52

Spring meeting, Cincinnati, April 30-May 2; abstracts of papers. Rubber Age 70:751-6 Mr '52; India Rubber World 126:86-90 Ap '52

Library

Library of the Division of rubber chemistry. R. F. Wolf. il India Rubber World 125:582-4 F '52

AMERICAN chemical society, Journal

JACS production. A. H. Emery. Chem & Eng N 30:4180, 4294 O 6-13 '52

AMERICAN coke and coal chemicals institute

Annual meeting, White Sulphur Springs, W.Va. Oil Paint & Drug Rep 162:7+ S 29 '52

No increases held likely in sulfuric consumption. Chem & Eng N 30:1858 My 5 '52

AMERICAN college of life underwriters

Annual meeting of trustees, Atlantic City. Nat Underw (Life ed) Daily ed 56:14 S 10 '52; Weekly Underw 167:660+ S 13 '52

C.L.U.; much coveted designation. L. G. Steinbeck. East Underw 53:40-1 pt 2 O 3 '52

Establish C.L.U. associate category for administrators. Nat Underw (Life ed) 56:1 Ag 15 '52

Life underwriting and CLU; future unlimited. J. S. Myrick. East Underw 53:41 pt 2 O 3 '52

Pays tribute to founders. J. S. Myrick. Nat Underw (Life ed) Daily ed 56:8-9 S 10 '52

See also

American society of chartered life underwriters

AMERICAN concrete institute

Annual convention, 48th, Cincinnati. Chem & Eng N 30:1096 Mr 17 '52

Annual meeting, 48th, Cincinnati, Feb. 26-28; program. Am Concrete Inst J 23:sup4-5+ Ja '52

Annual meeting, 48th, Cincinnati, Feb. 26-28; with abstracts of papers. Am Concrete Inst J 23:sup3-12+ Ap '52; Concrete 60:14+ Ap; 16+ My '52; Rock Prod 55:144+ Ap '52

Technical committees. Am Concrete Inst J 23:sup 19-28 My '52

AMERICAN concrete pipe association

Annual meeting, 44th, Chicago, February. 27-March 1; with abstracts of papers. Rock Prod 55:202-5 Ap '52

Pipe manufacturers go to school. il Rock Prod 55:169+ F '52

AMERICAN convention institute

American convention institute to expand. Sales Management 68:48-9 pt2 Ja 15 '52

AMERICAN council of commercial laboratories

Annual meeting, 24th, Dallas, Nov. 15-16. Chem & Eng N 29:5128-9 D 3 '51

AMERICAN council on education for journalism

ACEJ names four-man advisory committee. D. Bentel. Ed & Pub 85:34 Mr 22 '52

AMERICAN crystal sugar company

Security I like best. D. M. Liddell, jr. Comm & Fin Chr 176:1010+ S 18 '52

AMERICAN cyanamid company

Basic change in operations will widen its profit margin; with financial data, 1951-1941. W. K. Gutman. Barron's 32:21-3 Je 23 '52

Towe of American Cyanamid; the art of informal management. Fortune 45:124-5 Je '52

AMERICAN documentation institute

Annual meeting, Washington, Feb. 26-27. Science 116:51 Jl 18 '52

AMERICAN drug manufacturers association

Annual meeting, 40th, Hot Springs, Va. April 28-May 1. Oil Paint & Drug Rep 161:55-6+ My 5 '52

Research and development section meeting, White Sulphur Springs, W.Va. Oil Paint & Drug Rep 160:5+ N 19 '51

AMERICAN electroplaters' society
Annual meeting, Buffalo, July 30-Aug. 2. Materials & Methods 34:10+ O '51
Annual meeting, 39th, Chicago, June 16-20. Metal Finishing 50:56-9 Ag '52
Annual meeting, 39th, Chicago, June 16-20; program; list of exhibitors. Metal Finishing 50:88-102 Je '52
Annual meeting, 39th, Chicago, June 16-20; with abstracts of papers. Iron Age 170:125-7 Jl 3 '52
AMERICAN Enka corporation
American Enka able to buck slump in rayon industry. Barron's 32:19 Ag 18 '52
Security I like best. G. E. Anderson. Comm & Fin Chr 175:190 Ja 17 '52; Correction. 175:366 Ja 24 '52
Security I like best. M. Pinkus. Comm & Fin Chr 175:90+ Ja 10 '52
AMERICAN export lines, inc.
Stock sold. Comm & Fin Chr 174:1493 O 22 '51
AMERICAN fair trade council
Fair traders split on tactics. Bsns W p50 N 17 '51
AMERICAN federation of hosiery workers
Annual convention, Reading, Pa. Mo Labor R 74:648-52 Je '52
AMERICAN federation of labor
AFL building trades forge policies. Eng N 149:25 S 18 '52
AFL outlines policy in construction. Eng N 149:31 S 25 '52
AFL puts on a free show to sell itself to the public; seventh Union industries show. il Bsns W p96-8 My 31 '52
Annual convention, 70th, San Francisco. Mo Labor R 73:420, 547-51 O-N '51
Annual convention, 71st, New York. Bsns W p 141 S 20 '52
Labor says; Rising man. Fortune 45:60+ Ap '52
AMERICAN federation of musicians
Musicians soft-pedal bargaining measures. Bsns W p 132-3 Jl 12 '52
Strange economics of the musicians' fund. N. Willatt. Barron's 32:16 S 15 '52
AMERICAN foreign insurance association
Worldwide facilities have expanded rapidly. W. F. Cushman. East Underw 52:63+ D 14 '51
AMERICAN foundrymen's society
Annual meeting, Atlantic City, May 1-7; program, list of exhibitors. Foundry 80:122-35 My '52
Annual meeting, 56th, Atlantic City. Steel 130:100+ My 12 '52
Annual meeting, 56th, Atlantic City, May 1-7; with abstracts of papers. Foundry 80:102-7+ Je; 112-13+ Jl '52
AMERICAN fuel and power company
SEC urges modification of reorganization plan. Comm & Fin Chr 176:1157 S 29 '52
AMERICAN gas and electric company
Bonds offered. Comm & Fin Chr 175:2585 Je 23 '52
Debentures and common stock offered. Comm & Fin Chr 175:2685 Je 30 '52
Equity dilution overcome. Barron's 32:17 My 12 '52
Five defensive stocks affording safe income; with comparative balance sheet items. Mag of Wall St 89:181 N 17 '51
SEC seeks cumulative voting. Elec World News ed 137:42 My 12 '52
AMERICAN gas association
Accounting section purchasing and stores committee 1st annual conference, Memphis, April 28-30. Am Gas Assn Mo 34:24-5+ Je '52
A.G.A. patents high Btu process. diag Am Gas Assn Mo 34:7+ F '52
Annual meeting, 33d, St Louis, Oct. 15-17. Oil & Gas J 50:76-7 O 18; 153 O 25 '51; Am Gas Assn Mo 33:3-39+ N '51; Am Gas J 175:20-4+ N '51
Annual meeting, 33rd, St Louis, Oct. 15-17; with list of officers for 1951-52 and abstracts of papers. Gas Age 108:41-59 N 8 '51
Bennett and Smith elected to top A.G.A. executive positions. Am Gas Assn Mo 34:2-3 My '52; Am Gas J 176:33 My '52
Distribution, motor vehicles and corrosion conference, Philadelphia, April 7-10. Am Gas Assn Mo 34:24-8+ My '52; Am Gas J 176:36-7 My '52; Gas Age 109:63-6+ My 8 '52
Gas industry at new high in '51. G. F. Mitchell. Am Gas Assn Mo 34:2-8+ Ja '52; Same cond. Gas Age 109:29-33+ Ja 3 '52
Operating men continue studies of engineering and chemical problems. H. B. Andersen. Gas Age 109:48-9+ Ja 3 '52
Prime emphasis on safety. C. E. Bennett. Am Gas Assn Mo 34:2-3 Mr '52
PAR programs strengthened for '52. Am Gas Assn Mo 34:12-13+ F '52
PAR research. T. L. Robey. Am Gas Assn Proc 1951:542-52

Appliance testing laboratory

A.G.A. laboratories expand to meet needs. il Am Gas Assn Mo 34:8-9 O '52
Safety and integrity in gas appliances. E. L. Hall. il Am Gas Assn Mo 34:8-10+ Mr '52
United they stand for progress; A.G.A.-manufacturers' cooperation ups performance standards for appliances. E. L. Hall. il Am Gas Assn Mo 33:5-6 O '51

Natural gas department

Spring meeting, Los Angeles, May 12-13. Am Gas Assn Mo 34:2-6+ Je '52; Am Gas J 176:18+ Je '52; Gas Age 109:31-4+ Je 5 '52
Spring meeting, Los Angeles, May 12-13. Oil & Gas J 51:94+ My 19 '52
AMERICAN gear manufacturers' association
Annual meeting, 36th, Hot Springs, Va. June 1-5. Am Mach 96:140 Je 23 '52; Mach 58:212-13 Jl '52
Annual meeting, 36th, Hot Springs, Va. June 1-5. Automotive Ind 107:37+ Jl 1 '52
AMERICAN geographical society of New York
Century of geography. H. H. Gibney. Science 115:sup3 Mr 28 '52
AMERICAN hard rubber company
History of hard rubber industry reflected in growth; 100th anniversary. il Rubber Age 70:339-42 D '51
Stock offered. Comm & Fin Chr 175:2174 My 26 '52
AMERICAN helicopter society
American helicopter society news. il diags Published in monthly numbers of Aeronautical engineering review
Annual forum, 8th, Washington, May 15-18. Aeronautical Eng R 11:58-60 Jl '52
AMERICAN heritage foundation
AHF campaign seeks big turnout at polls. Ed & Pub 85:24 Ap 12 '52
How to flush 63-million voters. Bsns W p34 Ag 23 '52
AMERICAN institute for foreign trade
Trade school for business abroad. il Bsns W p 160-1 N 3 '51
AMERICAN institute for property and liability underwriters
CPCU conferment luncheon in New York. East Underw 52:36+ O 19 '51
180 pass C.P.C.U. exams; with list. Nat Underw 56:1+ Ag 7 '52
AMERICAN institute of architects
Annual meeting, 84th, New York, June 23-27. Eng N 149:30+ Jl 3 '52; Mag of Bldg Arch Forum 97:60-1+ Jl '52; Mag of Bldg House & Home 2:44-6 Jl '52; Arch Rec 112:11+ Ag '52
AMERICAN institute of banking
Annual convention, 50th, Houston, June 2-6. Trusts & Estates 91:411+ Je '52; Banking 45:80-3 Jl '52
AMERICAN institute of biological sciences
Fall meeting, Minneapolis, Sept. 9-12. Science 114:473-4 N 2 '51
AMERICAN institute of chemical engineers
Annual meeting, 44th, Atlantic City. Chem & Eng N 29:5344-5 D 17 '51; Chem Eng Prog 48:sup 17-19+ Ja '52
Meeting, Atlanta, March 16-19. Chem & Eng N 30:1288-9 Mr 31 '52; Chem Eng Prog 48:sup34+ Ap; sup28 My '52
Meeting, Atlanta, March 16-19. Chem Eng Prog 48:17-18+ F '52
Meeting, French Lick. Chem Eng Prog 48:sup35-6+ Je '52
Newly elected A.I.Ch.E. officers. Chem Eng Prog 47:sup 16a D '51
AMERICAN institute of chemists
Annual meeting, 29th, New York, May 7-8. Oil Paint & Drug Rep 161:4+ My 12 '52
Meeting, New York. Chem & Eng N 30:2080+ My 19 '52

AMERICAN institute of electrical engineers

Amendments to constitution. Elec Eng 71:766-7 Ag '52

Board of directors regular meeting, Cleveland, Oct. 25. Elec Eng 71:95-6 Ja '52

Fall meeting, Cleveland, Oct. 22-26. Elec World 136:106-7 N 5 '51

Fall meeting, Cleveland, Oct. 22-26; with abstracts of papers. Elec Eng 70:1107-16 D '51

Officers and committees for 1952-53; representatives, student branches, subsections, geographical district executive committees. Elec Eng 71:851-62 S '52

Our achievements. F. O. McMillan. Elec Eng 71:677-80 Ag '52

Pacific general meeting, Phoenix, Aug. 19-22. Elec World 138:96-7 S 8 '52

Pacific general meeting, Phoenix, Aug. 19-22; with abstracts of papers. Elec West 109:112-13+ S '52

Prize rules for AIEE technical papers revised by board of directors. Elec Eng 71:815 S '52

Report of the board of directors. Elec Eng 71:821-51 S '52

Summer meeting, Minneapolis, June 23-27. Power Eng 56:81 Ag '52

Summer meeting, Minneapolis, June 23-27; with summaries of papers. Elec World 138:143-6+ Jl 14 '52

Summer meeting, 68th, Minneapolis, June 23-27. Elec Eng 71:754-61 Ag '52

We begin a new Institute year. D. A. Quarles. Elec Eng 71:867-8 O '52

Winter meeting, New York, Jan. 21-25. Power Eng 56:63 Mr '52

Winter meeting, New York, Jan. 21-25; technical program. Elec Eng 71:88-91 Ja '52

Winter meeting, New York, Jan. 21-25; with abstracts of papers. Elec Eng 71:283-93 Mr '52

Winter meeting, New York, Jan. 21-25; with summaries of papers. Elec World 137:83-9+ F 11 '52

AMERICAN institute of mining and metallurgical engineers

AIME financial analysis for 1951. Min Eng 4:413-14 Ap '52

Annual meeting, New York. Iron Age 169:108-10 F 28 '52

Annual meeting, New York, Feb. 17-21. Min Cong J 38:90-1 Ap '52

Annual meeting, New York, Feb. 17-21; program. Min Eng 4:83-8 Ja '52

Meeting, 173d, New York, Feb. 17-21. Min Eng 4:401-12 Ap '52

1952 directory of officers, divisions, local sections, student chapters and committees. Min Eng 4:1-42 sec 2 Je '52; Same. J Metals 4:1-42 sec 2 Je '52

Coal division

Annual meeting, New York, Feb. 18-21. Coal Age 57:140+ Ap '52

Industrial minerals division

Meeting, New York, Feb. 17-21; with abstracts of papers. Rock Prod 55:132-4+ Ap '52

Mining, geology and geophysics division

Bylaw revisions proposed. Min Eng 4:90-2 Ja '52

AMERICAN institute of physics

Meeting, 20th, Chicago. Chem & Eng N 29:4680 N 5 '51

AMERICAN iron and steel institute

Annual meeting, 60th, New York; abstracts of papers. Iron Age 169:91-3 My 29 '52

Annual meeting, 60th, New York, May 21-22. Materials & Methods 36:176+ Jl '52

Annual meeting, 60th, New York, May 21-22; with abstracts of papers. Steel 130:47-8, 88+ My 26 '52

AMERICAN labor education service

Education through white collar workshops. T. Wolfson. Mo Labor R 74:508-10 My '52

AMERICAN lava corporation

50 years of progress. il Rayon 33:78-9 My '52

AMERICAN leather chemists association

Annual meeting, 48th, Swampscott, Mass. Oil Paint & Drug Rep 161:7+ Je 9 '52; Chem & Eng N 30:2498-9 Je 16 '52

AMERICAN life convention

American life convention and the field forces. W. J. Walsh. East Underw 53:70+ pt 2 O 3 '52

Annual convention, 47th, Chicago, Oct. 7-10. East Underw 53:1+, 4-5 O 10 '52; Nat Underw (Life ed) 56:1, 15+ O 10 '52; Weekly Underw 167:917, 964-75 O 11 '52

Joint committees of ALC and LIAA. Nat Underw (Life ed) 56:1 Ja 25 '52

Medical section 40th annual meeting, Hot Springs, Va. East Underw 53:13+ Jl 18 '52; Nat Underw (Life ed) 56:1+ Jl 4 '52; Weekly Underw 167:42+ Jl 5 '52

1952 committees. East Underw 53:5 F 22 '52

Regional meeting, Little Rock, Ark. April 1-2. Weekly Underw 166:994+ Ap 12 '52

Six companies admitted to ALC. East Underw 52:18 N 16 '51

AMERICAN machine and foundry company

Bending the pretzel is not enough. il Bsns W p60+ Mr 1 '52

AMERICAN machine and metals, inc.

Headed for excellent year. Barron's 32:17-18 S 15 '52

AMERICAN machine tool distributors association

Meeting, Atlantic City, Oct. 1-2. Am Mach 95:173 O 15 '51; Steel 129:91 O 8 '51; Mach 58:162 N '51

Spring meeting, 28th, Chicago, April 17-18. Am Mach 96:142-3 Ap 28 '52

AMERICAN maize products company

Security I like best. P. L. Carret. Comm & Fin Chr 176:650 Ag 21 '52

AMERICAN management association

Convenient new room makes conferences click. il Factory Management 109:304+ N '51

In these rooms conferences whip along; new Management center. il Mod Ind 22:60-2 N '51

Seminars; AMA opens new center. il Iron Age 168:63 O 11 '51

Insurance division

Conference, Chicago, Nov. 15-16. East Underw 52:28 N 23 '51; Nat Underw 55:2+ N 22 '51; Nat Underw (Life ed) 55:3+ D 14 '51; Weekly Underw 165:1232-3 N 17 '51

Spring conference, New York, May 19-21. East Underw 53:30+, 35-6 My 23 '52; Nat Underw 56:1+ My 22 '52; Weekly Underw 166:1344-5, 1422-5 My 24-31 '52

Packaging conference and exposition

National packaging conference and exposition, 21st, Atlantic City, April 1-4; with abstracts of papers. Mod Packaging 25:143-52 My '52

25 years of progress in the packaging associations. H. J. Howlett. il Mod Packaging 25:161-3 Mr '52

AMERICAN-MARIETTA company

Stock offering oversubscribed. Comm & Fin Chr 174:2185 D 10 '51

AMERICAN marketing association

Origin of the American marketing association. P. D. Converse. J Marketing 17:65-7 Jl '52

AMERICAN mathematical society

Mathematicians and the California oath. E. G. Begle. Science 114:449-50 O 26 '51

AMERICAN meat institute

Research conference, Chicago, March 20-21. Chem & Eng N 30:1289 Mr 31 '52

AMERICAN medical association

Section on prevention and industrial medicine and public health meeting, Atlantic City, June 13-15. Ind Med 20:468-74 O '51

Statement on the fluoridation of public water supplies. Am Water Works Assn J 44:9 Ja '52

AMERICAN merchant marine institute

Walter E. Maloney, new president. Marine Eng 57:81-2 Mr '52

AMERICAN metal company

Profit upsurge continuing. Barron's 31:13-14+ D 24 '51

AMERICAN mining congress

Annual business meeting, 53d, New York, Dec. 4. Min Cong J 38:43+ Ja '52

Coal division annual conference of committees, Pittsburgh, Nov. 15; with abstracts of papers. Min Cong J 38:44-52 Ja '52

AMERICAN mining congress—*Continued*
- Coal division annual meeting, Cincinnati, May 5-7; program, committee members. Min Cong J 38:56-9 Mr; 40-51 Ap '52
- Coal division annual meeting, 29th, Cincinnati, May 5-7; with abstracts of papers. Coal Age 57:105-9+ Je '52; Min Cong J 38:61-82 Je '52
- 1952 mining show, Denver, Sept. 22-25; program and list of exhibitors. Eng & Min J 153:135-40 S '52

Western division
- Annual meeting, Los Angeles, Oct. 22-24; program, chairmen, directors' committees. Min Cong J 37:38-51 O '51
- Annual meeting, Los Angeles, Oct. 22-24; with abstracts of papers. Rock Prod 54:122 D '51
- Annual meeting, Los Angeles, Oct. 22-24; with declaration of policy and abstracts of papers. Min Cong J 37:36-50+ D '51
- Metal and non-metallic mining convention and exposition, Denver, Sept. 22-25; chairmen, committees, program, exhibits. Min Cong J 38:68-92 Ag '52
- Western division convention, Los Angeles. Chem & Eng N 29:4682 N 5 '51

AMERICAN molasses company
- Molasses and the public taste. Fortune 45:57 Ja '52

AMERICAN museum of natural history
- Annual report, 82d. Science 115:sup3 Mr 7 '52

AMERICAN national theatre and academy
- New, ANTA industry plays; Department of community and industrial showmanship. Elec World News ed 137:40 F 18 '52

AMERICAN natural gas company
- Five depression-proof stocks; with comparative balance sheet items. Mag of Wall St 90:435 Jl 12 '52

AMERICAN newspaper guild
- Guild debate flares up over local autonomy. C. Watson. Ed & Pub 85:11+ Jl 12 '52
- Guild votes disciplinary code on local officers, units. C. Watson. Ed & Pub 85:11-12 Jl 19 '52
- New regime active. Ed & Pub 84:64 N 10 '51

AMERICAN newspaper publishers association
- President's annual address. C. F. McCahill. Ed & Pub 85:18+ Ap 26 '52
- Reasons for revising by-laws certificate. J. L. Stackhouse. Ed & Pub 85:28+ Ap 26 '52
- Tape and tv dominant in 66th annual convention discussion, New York. Ed & Pub 85:9+ Ap 19 '52
- 10-50,000 circulation papers told to get members. M. M. Oppegard. Ed & Pub 85:44+ Ap 26 '52

Bureau of advertising
- Bureau issues time table for local space selling. R. B. McIntyre. Ed & Pub 84:14 O 6 '51
- Chambers head of Ad bureau; Swan elected. Ed & Pub 85:15 My 3 '52
- First progress report on program. D. L. Lionel. Ed & Pub 85:50 Ja 12 '52

Mechanical conference
- Conference, San Francisco, June 9-11. Ed & Pub 85:7-8, 61 Je 14 '52
- Newsprint wastage report due at San Francisco mechanical conference. Ed & Pub 85:52+ Ap 26 '52
- Over 1,000 arriving in San Francisco for mechanical conference. C. Watson. Ed & Pub 85:9, 70-1 Je 7 '52

Mechanical research committee
- Publishers to benefit from project rivalry. Ed & Pub 85:140 Ap 26 '52

Research laboratory
- Fruits of research await publishers' bid for them. C. M. Flint. diag Ed & Pub 85:23+ Ap 26 '52

AMERICAN newspaper publishers association research institute, inc.
- Research institute readied for jackpot. Ed & Pub 85:11 Ap 26 '52

AMERICAN oil chemists society
- Annual meeting, 43d, Houston. Oil Paint & Drug Rep 161:7+ My 5 '52
- Fall meeting, Chicago, Oct. 8-11. Chem & Eng N 29:4482 O 22 '51; Soap & San Chem 27:44-5+ N '51
- Oilseed industry shows new trends in returning to prewar levels; report of technical sessions. Chem & Eng N 30:1967-8+ My 12 '52

AMERICAN paper and pulp association
- Annual meeting, 75th, New York. Paper Tr J 134:55-8+ F 22 '52
- Annual meeting, 75th, New York, Feb. 18-22. Paper Ind 33:1447+ Mr '52
- Some facts about the community relations program. D. M. Rochester. Paper Tr J 134:28+ Ap 25 '52

AMERICAN petroleum institute
- API program reflects world problems. il map Standardization 23:9-10 Ja '52
- API training broadened. A. Reese. il World Oil 134:62-4 Je '52
- Annual meeting, 31st, Chicago; with abstracts of papers. Oil & Gas J 50:163-7 N 8; 107-10 N 15 '51; Nat Pet N 43:29-39 N 7; 37-8 N 14 '51
- Appoints members to committees for 1952. Nat Pet N 44:22 Ja 2 '52
- Eastern district of Production division spring meeting, Pittsburgh. Oil & Gas J 50:111-12 Ap 14 '52
- Fifth gold medal goes to Walter Clark Teagle in 1950. il Am Pet Inst Proc 30(1):17-19 '50
- General committee on marketing spring meeting, Boston, May 19-20. Nat Pet N 44:37-8+ My 21 '52
- In solid with the government; API's role in public relations. Bsns W p63-4 N 10 '51
- Meeting, Chicago, Nov. 5-8. Chem & Eng N 29:4956-8 N 19 '51
- Officers and directors, 1951; general committees. Am Pet Inst Proc 30(1):172-80 '50
- Officers, division and department directors, recipients of 1951 certificates of award; O.I.I.C. recipients of certificates of merit; portraits. Oil & Gas J 50:184-7 N 8 '51
- Organization chart. Oil & Gas J 50:192 N 8 '51
- President's address. F. M. Porter. Am Pet Inst Proc 30(1):13-16 '50
- Refining division committees report on their 1951 activities. Pet Processing 7:628-31 My '52
- Refining division midyear meeting, 17th, San Francisco, May 12-15. Oil & Gas J 51:86-8 My 19 '52; Pet Eng 24:C3-6 Jl '52
- Resolutions adopted by the board of directors; extracts from minutes of Board and executive-committee meetings; and division, department, and standing and special committee reports to the Board. Am Pet Inst Proc 30(1):139-71 '50

AMERICAN pharmaceutical association
- APhA given complete laboratory during centennial celebration. Chem & Eng N 30:4376+ O 20 '52
- Meeting, Philadelphia, Aug. 17-22. Oil Paint & Drug Rep 162:7+ S 1 '52
- 100th anniversary. Chem & Eng N 30:3626-8 S 1 '52

AMERICAN pharmaceutical manufacturers association
- Annual meeting, 45th, Boca Raton, Fla. April 7-9. Oil Paint & Drug Rep 161:5+ Ap 14 '52
- Midyear meeting, New York, Nov. 26-28. Oil Paint & Drug Rep 160:5+ D 3 '51; Chem & Eng N 29:5252+ D 10 '51

AMERICAN phenolic corporation
- Outlook is favorable. Barron's 32:18 F 4 '52

AMERICAN physical society
- Division of fluid dynamics meeting, Ithaca, N.Y. Sept. 11-12; with abstracts of papers. Phys R 84:611-14 N 1 '51
- Division of fluid dynamics meeting, Salt Lake City, June 25-27; abstracts of papers. Phys R 87:909-13 S 1 '52
- Proceedings, annual meeting, New York, Jan. 31-Feb. 2, with abstracts of papers. Phys R 86:579-636 My 15 '52
- Proceedings, meeting, Berkeley, Calif., Dec. 27-29, 1951; with abstracts of papers. Phys R 85:751-76 F 15 '52
- Proceedings, meeting, Chicago, Oct. 24-27, 1951; with abstracts of papers. Phys R 85:700-37 F 15 '52
- Proceedings, meeting, Columbus, Ohio, March 20-22; with abstracts of papers. Phys R 86:637-62 My 15 '52
- Proceedings, meeting, Houston, Nov. 30-Dec. 1, 1951; with abstracts of papers. Phys R 85:738-50 F 15 '52

AMERICAN physical society—*Continued*
Proceedings, meeting of New England section, Hartford, Nov. 3, 1951; abstracts of papers. Phys R 86:579 My 15 '52
Proceedings, meeting of New York state section, Corning, April 18-19; with abstracts of papers. Phys R 86:816-17 Je 1 '52
Proceedings, meeting of Ohio section, Kent, April 18-19; with abstracts of papers. Phys R 86:818-19 Je 1 '52
Proceedings, meeting of Southeastern section, Raleigh, N.C. April 10-12; with abstracts of papers. Phys R 87:168-79 Jl 1 '52
Proceedings, meeting, Washington, May 1-3; with abstracts of papers. Phys R 87:179-242 Jl 1 '52

AMERICAN plant food council
Annual convention, 7th, Hot Springs, Va. June 19-22. Chem & Eng N 30:2706-7 Je 30 '52
Annual convention, 7th, Hot Springs, Va.; with abstracts of papers. Oil Paint & Drug Rep 161:5+ Je 23; 4+ Je 30 '52

AMERICAN power and light company
American P&L battle nears end. Elec World 138:120 Jl 14 '52
Files plan to sell Washington properties to three public utility districts. Comm & Fin Chr 174:2545 D 31 '51
Public utility securities. O. Ely. Comm & Fin Chr 176:1346 O 9 '52
SEC gives AP&L until Jan. 1 to sell Washington Water Power holdings. Elec World 136:96 O 22 '51

AMERICAN power conference (formerly Midwest power conference)
Annual meeting, 1st, Chicago, March 26-28; abstracts of papers. Elec World 137:98-9 Ap 7 '52; Power Eng 56:88+ My '52
Annual meeting, 1st, Chicago, March 26-28; program. Power Eng 56:96+ Mr '52

AMERICAN president lines (formerly Dollar steamship lines, inc.)
Calmer seas for Dollar line. Bsns W p33 Je 21 '52
Shipping executive indicates compromise on President lines. il Marine Eng 57:89 My '52

AMERICAN press institute
API seminar on political reporting. Ed & Pub 84:51 N 24 '51
Institute to hold first ad seminar, New York, Feb. 18. Ed & Pub 85:55 F 16 '52
Reports gain in seminar support. Ed & Pub 85:22 My 3 '52
27 editors enrolled for seminar at API. Ed & Pub 85:60 Mr 15 '52

AMERICAN public health association
Practice of public health; report of 79th annual meeting of American public health association and related organizations, San Francisco, Oct. 29-Nov. 2, 1951. Pub Health Rep 67:96-120, 202-20 Ja-F '52

AMERICAN public works association
APWA news. il Pub Works 83:91-2+ O '52 [cont monthly]
Annual meeting, 58th, Los Angeles. Eng N 149:77-8 S 4 '52

AMERICAN pulp and paper mill superintendents association
Annual meeting, 33d, Detroit, June 17-19. Paper Tr J 134:36-41 Je 27 '52
Annual meeting, 33d, Detroit, June 17-19. Pulp & Pa of Can 53:144 Jl '52
Annual meeting, 33d, Detroit, June 17-19; with abstracts of papers. Paper Ind 34:475-81+ Jl '52
Who's who among the mill men, who are members of the Superintendents association. Paper Tr J 134:sup 1-142 Je 27 '52

AMERICAN pulpwood association
Annual meeting, New York, Feb. 19-20; summaries of papers. Pulp & Pa of Can (Convention no) 53:327+ [F] '52

AMERICAN radio relay league, inc.
ARRL national convention, 6th, Seattle, July 27-29. Q S T 35:26-8+ N '51
Articles of association, new by-laws and regulations. Q S T 36:54-9+ Jl '52

AMERICAN railway bridge and building association
Annual meeting, Chicago, Sept. 15-17. Ry Age 133:65-7 S 22 '52

AMERICAN railway engineering association
Annual meeting, 51st, Chicago. Eng N 148:59-60 Mr 27 '52
Annual meeting, 51st, Chicago, March 11-13; with abstracts of papers and committee reports. Ry Age 132:92-105 Mr 17 '52

AMERICAN railway magazine editors' association
Annual meeting, 29th, White Sulphur Springs, Nov. 1-3. Ry Age 131:66-8 N 19 '51

AMERICAN road builders association
Annual meeting, 49th, Houston, Tex. Jan. 21-25. Roads & Sts 95:46-7 F '52

AMERICAN short line railroad association
Annual meeting, 38th, New Orleans, Oct. 3-4. Ry Age 131:101-3 O 15 '51

AMERICAN societies for experimental biology, Federation of. See Federation of American societies for experimental biology

AMERICAN society for engineering education
Annual meeting, 60th, Hanover, June 23-27. Mech Eng 74:696-7 Ag '52
Report of treasurer, 1950-1951. J Eng Educ 42:239-44 D '51
Reports of vice presidents and other reports. J Eng Educ 42:97-111 O '51

Atomic energy education committee
Report of the committee on atomic energy education. J Eng Educ 42:153-4 N '51

AMERICAN society for metals
Midwinter meeting, Pittsburgh, Jan. 31-Feb. 1. Chem & Eng N 30:522+ F 11 '52
Officers, medalists, chairmen, Campbell memorial lecturers. Metal Prog 60:96B O '51
Well heeled. Bsns W p82+ N 17 '51

AMERICAN society for quality control
Annual meeting, 6th, Syracuse, N.Y. May 22-24; with abstracts of papers. Automotive Ind 106:144+ Je 15 '52

AMERICAN society for testing materials
ASTM, its first fifty years. il Standardization 23:244-6+ Ag '52
ASTM reaches 50th birthday; vitally affects U.S. economy. Eng N 148:86+ Ap 24 '52
Annual meeting, 50th, New York; abstracts of papers. Steel 131:91-2 Jl 14 '52; Eng N 149:29-30 Jl 3 '52; Foundry 80:212+ Ag '52
Annual meeting, 50th, New York, June 22-27; abstracts of papers on cement, concrete and mortar. Concrete 60:14+ Ag '52; Rock Prod 55:202+ Ag '52
Annual meeting, New York, June 23-27; with abstracts of papers. Automotive Ind 107:51+ Jl 15 '52
Fiftieth anniversary. Welding J 31:456 My '52
Fifty-year index to A.S.T.M. technical papers and reports, 1898-1950. 207p American society for testing materials, 1916 Race st, Philadelphia 3 '52

AMERICAN society for the prevention of cruelty to animals
New York headquarters. il plans Arch Rec 110:141-3 O '51

AMERICAN society of body engineers
Annual meeting, Detroit, Nov. 7-9; with abstracts of papers. Automotive Ind 105:52+ D 1 '51

AMERICAN society of chartered life underwriters
Annual C.L.U. institute held at University of Connecticut. Nat Underw (Life ed) 56:2+ Ag 29 '52
New officers. Nat Underw (Life ed) 56:1+ Ag 29 '52
New York CLU chapter holds 12th annual forum on current social and economic trends. East Underw 53:10B Ap 25 '52
Public pressure drives more into C.L.U. C. Spero. Nat Underw (Life ed) 56:4 F 22 '52

AMERICAN society of civil engineers
ASCE elects eight new officers for 1952. Civil Eng 21:601-3 O '51
ASCE prizes to be awarded at New York meeting. Civil Eng 21:605-8 O '51
Annual meeting, Chicago, Sept. 3-13; technical and social program. Civil Eng 22:572-82 Ag '52
Annual meeting, New York, Oct. 22-26. Civil Eng 21:663-6 N '51; Eng N 147:27 O 25; 39+ N 1 '51
Centennial of engineering. il Chem Eng Prog 48:sup 17-18+ Ag '52
Engineering societies of America. W. N. Carey and W. E. Jessup. il Gen Elec R 55:34-6 S '52

AMERICAN society of civil engineers—*Cont.*
Engineering's centennial year begins. Eng N 148:25 Ja 3 '52
Engineers count their chickens; centennial convention, Chicago. Bsns W p50+ S 20 '52
Salute to the ASCE. il Eng N 149:24-5 Ag 28 '52
Spring meeting, New Orleans. Eng N 148:31-2 Mr 13 '52
Spring meeting, New Orleans, March 5-7; program. Civil Eng 22:80-3 Ja '52
Summer meeting, Denver, June 17-20; program. Civil Eng 22:348-53 My '52
Summer meeting, Denver; with abstracts of papers. Eng N 148:26-30 Je 26 '52
What is the Structural division doing? E. C. Hartmann. Civil Eng 22:286-7 Ap '52

AMERICAN society of heating and ventilating engineers
Annual meeting, 58th, St Louis, Jan. 28-30. Dom Eng 179:179+ Mr '52; Heat & Ven 49: 79-82 Mr; 110-13 Ap '52
Annual meeting, 58th, St Louis, Jan. 28-30. Heating-Piping 24:130-46 Mr '52
Semi-annual meeting, Spring Lake, N.J. July 16-18; with discussions of papers. Heating-Piping 24:132-42 Ag '52

Environment laboratory

ASHVE Environment laboratory. C. Tasker and others. il diags Heating-Piping 24:119-28 Mr '52; Abstract. Heat & Ven 49:111-12 Ap '52
A.S.H.V.E. opens Cleveland Environment laboratory. Gas Age 108:5 N 22 '51
Environment laboratory to study human comfort opened in Cleveland. Heat & Ven 48: 106-7 D '51; Same cond. Mech Eng 73:997 D '51
Heating and ventilating engineers open Environment laboratory. il Arch Rec 110:165 D '51
New ASHVE Environment laboratory inaugurated. il Heating-Piping 23:120-5 D '51
New heating lab to help solve your problems; American society of heating and ventilating engineers Environment laboratory. il Dom Eng 178:102-4+ D '51

AMERICAN society of mechanical engineers
ASME elects Fellows. Mech Eng 73:1039; 74: 97-8 D '51-Ja '52
ASME establishes dynamic systems committee. Mech Eng 74:420 My '52
Annual meeting, Atlantic City, Nov. 25-30; tentative program. Mech Eng 73:854-61 O '51
Annual meeting, 72d, Atlantic City, Nov. 25-30; with list of papers. Mech Eng 74:49-78 Ja '52
Annual meeting, 72d, Atlantic City, Nov. 25-30; abstracts of power plant papers. Power Eng 56:83+ Ja '52
Depositories for ASME transactions in the United States including territories and dependencies, and in other countries. A S M E Trans 74:55-8 sec 2 Ja '52
1951 an active year for ASME; Council summarizes activities and results. Mech Eng 74:42-8 Ja '52
Policies on ASME budget for 1952-1953. Mech Eng 74:770-1 S '52
President of EIC and ASME sign agreement of co-operation. Mech Eng 73:1034 D '51
Safety committee attains division status in ASME. Mech Eng 74:172 F '52
Semi-annual meeting, Cincinnati, June 15-19. Mech Eng 74:684-7 Ag '52
Special committee on Society policy releases progress report. Mech Eng 74:86+ Ja '52
Spring meeting, Seattle, March 24-26. Mech Eng 74:422-4 My '52
Twelve regional student-branch conferences climax successful 1950-1951 season; prize winners. Mech Eng 73:862-6 O '51

Rubber and plastics division

Annual meeting, Atlantic City, Nov. 27. Rubber Age 70:352 D '51
Annual meeting, Atlantic City, Nov. 27; abstracts of papers. India Rubber World 125: 449-50 Ja '52

AMERICAN society of newspaper editors
ASNE parley with Truman on-the-record. Ed & Pub 85:32 Ap 5 '52
Annual meeting, Washington. Ed & Pub 85: 17+ Ap 26 '52
Five panels planned at Washington convention, April 17-19. Ed & Pub 85:12 Ap 12 '52
Urges Washington secretariat for ASNE. A. F. Jones. Ed & Pub 85:11+ Ap 19 '52

AMERICAN society of photogrammetry
Photogrammetry group elects leader. Eng N 148:77 Ap 17 '52

AMERICAN society of refrigerating engineers
Annual meeting, 47th, New Orleans, Dec. 2-5. Refrig Eng 60:70-5 Ja '52
Eight men receive ASRE life memberships. Refrig Eng 60:385 Ap '52
Financial statements, Sept. 1, 1950, through Aug. 31, 1951. Refrig Eng 59:1217+ D '51
New alignment of technical committees. A. J. Hess. Refrig Eng 60:386 Ap '52

AMERICAN society of sanitary engineering
Annual meeting, 45th, Detroit. Dom Eng 178:100-1+ O '51

AMERICAN society of tool engineers
Annual meeting and exhibition, Chicago. Iron Age 169:102-4 Mr 27 '52
Annual meeting, Chicago, March 17-21; program, speakers, chairmen, panel members, entertainment plans, exhibits. Tool Eng 28: 44-94 Mr '52
Annual meeting, 20th, Chicago, March 17-21; technical program. Steel 130:123+ Mr 10 '52
Annual meeting, 20th, Chicago, March 17-21; with abstracts of papers. Automotive Ind 106:42-3+ Ap 15 '52
Exposition and meeting, Chicago, March 17-21. il Tool Eng 28:72-84 Ap '52
Exposition, Chicago, March 17-21; floor plan and list of exhibitors. Am Mach 96:206-9 Mr 3 '52; Steel 130:116+ Mr 10 '52
1932-1952; twenty years of progress. O. B. Jones. Tool Eng 29:71-4 O '52
Past presidents, 1932-1952; national officers, board of directors, national committees. Tool Eng 29:75-80 O '52

AMERICAN soybean association
Annual convention, 32d, LaFayette, Ind. Sept. 9-11; program. Paint Oil & Chem R 115: 9 Ag 28 '52
Annual meeting, LaFayette, Ind. Sept. 9-11. Paint Oil & Chem R 115:26 S 25 '52

AMERICAN standards association
Agnew awarded first Standards medal. Standardization 22:361 N '51
ASA awards; policy and procedure awarding the Howard Coonley medal and the Standards medal. il Standardization 23:45+ F '52
Annual meeting, 33d, New York, Oct. 22-24; digests and summaries of talks. Standardization 22:385-406 D '51
Officers for 1952. Standardization 22:384 D '51

AMERICAN statistical association
Annual meeting, 111th, Boston, Dec. 27, 1951. Am Stat Assn J 47:305-12 Je '52

AMERICAN steel warehouse association
Annual meeting, 43d, New York. Iron Age 169:76 My 22 '52; Steel 130:49 My 26 '52

AMERICAN superpower corporation
Pending merger would raise asset value. Barron's 32:21-2 Ap 14 '52

AMERICAN Swedish institute

Library

Library of the American Swedish institute. N. G. Sahlin. Special Lib 42:365-7+ D '51

AMERICAN telephone and telegraph company
High lights of quarterly statement. Pub Util 50:232-3 Ag 14 '52
Investment audit. S. Devlin. Mag of Wall St 89:692-4+ Mr 22 '52
No-top convertibles. I. U. Cobleigh. Comm & Fin Chr 176:197 Jl 17 '52
Record financing. O. Ely. Pub Util 49:378-9 Mr 13 '52
Taxes, costs mar AT&T records. Bsns W p 110+ Mr 1 '52

AMERICAN textile machinery association (formerly National association of textile manufacturers)
National association of textile machinery manufacturers changes name. Rayon 33:87 Mr '52

AMERICAN tobacco company
Debentures and common stock offered. Comm & Fin Chr 175:1018 Mr 10 '52

AMERICAN transit association

Annual meeting, Cincinnati, Oct. 1-4; abstracts of papers. Bus Transportation 30: 36-43+ O '51

Annual meeting, 32d, LaFayette, Ind. Sept. 22-25. Bus Transportation 31:32-7 O '52

AMERICAN type founders

American type founders 60th anniversary observed March 27 at Columbia university, home of ATF typographic library. Inland Ptr 129:81 Ap '52

AMERICAN viscose corporation

Prospects are bright; with financial data, 1942-1951. C. A. Clark, jr. Barron's 32:15-16 Mr 17 '52

AMERICAN water works association

Amendments to by-laws. Am Water Works Assn J 43:836 O '51

Annual meeting, Kansas City. May 4-9. Water & Sewage Works 99:222-4 Je '52

Annual meeting, 71st, Miami, April 29-May 4; with awards and list of papers. Am Water Works Assn J 43:1027-34 D '51

Annual meeting, 72d, Kansas City. Eng N 148:28-9 My 15 '52

Annual meeting, 72d, Kansas City; abstracts of papers. Water & Sewage Works 99:257-65, 299-309 Jl-Ag '52; Munic Util 90:21-6+ Jl '52

Board of directors meeting, New York, Jan. 13-15. Munic Util 90:7-8 Ja '52; Water & Sewage Works 99:58-9 F '52

New system for designating standards. Am Water Works Assn J 43:849-50 O '51

Place of the manufacturer in the water works industry. W. J. Orchard. Am Water Works Assn J 44:829-34 S '52

Report of the audit of Association funds for the year ending Dec. 31, 1951. Am Water Works Assn J 44:271-8 Mr '52

Report of the committee on water works administration for the year ending Dec. 31, 1951. Am Water Works Assn J 44:263-6 Mr '52

Report of the committee on water works practice for the year ending Dec. 31, 1951. Am Water Works Assn J 44:254-62 Mr '52

Report on publications for the year ending Dec. 31, 1951. Am Water Works Assn J 44:267-70 Mr '52

Section award policy. Am Water Works Assn J 44:732 Ag '52

Canadian section

Annual meeting, 32d, Montreal, May 26-28. Munic Util 90:27-35+ Je '52

Maritime branch annual meeting, Kentville, Nova Scotia, Sept. 11-12, 1951. Munic Util 90:17-25+ Ja '52

AMERICAN weekly (periodical)

American weekly being modernized. R. Erwin. Ed & Pub 84:9 O 27 '51

New American weekly now in color gravure. Ed & Pub 85:13 My 10 '52

AMERICAN welding society

Auditor's report. Welding J 31:59+ Ja '52

Board of directors 5th meeting, New York, Aug. 28; minutes. Welding J 30:1036+ N '51

Board of directors meeting, Washington. Jan. 23. Welding J 31:342 Ap '52

Fall meeting, 33d, Philadelphia, Oct. 20-24; program. Welding J 31:867-8+ S '52

Report on membership status for the year ending Aug. 31, 1951. Welding J 31:64 Ja '52

AMERICAN wood preservers association

Annual meeting, 48th, New York, April 22-24. Ry Age 132:73-5 My 12 '52

AMERICAN zinc institute

Annual meeting, 34th, St Louis, April 21-22. Oil Paint & Drug Rep 161:7+ Ap 28 '52

AMERICAN zinc, lead and smelting company

Major gain in ore reserves proved up by American Zinc. Barron's 32:29-30 Ja 28 '52

AMERICANS for democratic action

ADA; a snark in political clothing. Bsns W p30-2 S 6 '52

AMERICANS in Europe

Our unofficial diplomats abroad. W. Brown. il U S Naval Inst Proc 78:868-75 Ag '52

AMERICANS in Great Britain

Anglo-American year book, 1952. P. Hamlin, ed. 40th ed 522p 25s American chamber of commerce in London, 7 York bldgs, Adelphi, London, W.C.2 '52

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Hexavalent americium. L. B. Asprey, S. E. Stephanou and R. A. Penneman. Am Chem Soc J 73:5715-17 D '51

Analysis

Curium valence states; a rapid separation of americium and curium. S. E. Stephanou and R. A. Penneman. Am Chem Soc J 74:3701-2 Jl 20 '52

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α-Half-life of Am 241. B. G. Harvey. Phys R 85:482 F 1 '52

Complex alpha-spectra of Am^{241} and Cm^{242}. F. Asaro and others. bibliog il diags Phys R 87:277-85 Jl 15 '52

Decay of Am^{241}. J. K. Beling and others. diag Phys R 87:670-1 Ag 15 '52

Slow neutron fission of Am^{242}, Am^{242m}, and Am^{243}. K. Street, jr. and others. Phys R 85:135-6 Ja 1 '52

Soft radiations from Am^{241}. J. K. Beling and others. Phys R 86:797-8 Je 1 '52

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Heats of reaction of some oxides of americium and praseodymium with nitric acid and an estimate of the potentials of the Am(III)-Am(IV) and Pr(III)-Pr(IV) couples. L. Eyring, H. R. Lohr and B. B. Cunningham. bibliog Am Chem Soc J 74:1186-90 Mr 5 '52

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Cluett, Peabody executive. H. Woodward. por Sales Management 68:29 Mr 1 '52

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Condensation products of oxalyl chloride with monosubstituted amides; structure and reactions. J. C. Sheehan and E. J. Corey. bibliog Am Chem Soc J 74:360-5 Ja 20 '52

Conversion of methyl salicylate to certain amides. M. A. Phillips. Chem & Ind p782-3 Ag 9 '52

Desulfuration of thioamides. M. W. Cronyn and J. E. Goodrich. bibliog Am Chem Soc J 74:3936-7 Ag 5 '52

Determination of the association constants of some acid amides in benzene solution. M. E. Hobbs and W. W. Bates. bibliog Am Chem Soc J 74:746-9 F 5 '52

Diacylation of amides by acyl chloride-pyridine compounds. Q. E. Thompson. bibliog Am Chem Soc J 73:5841-6 D '51

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Dielectric constant of N-methylamides. G. R. Leader and J. F. Gormley. bibliog Am Chem Soc J 73:5731-3 D '51

Dipole moments and structure of acid amides. W. D. Kumler. Am Chem Soc J 74:261-2 Ja 5 '52

Fatty acid amides; preparation of N-(2-acetoxyethyl)-amides of aliphatic acids. E. T. Roe, T. D. Miles and D. Swern. bibliog Am Chem Soc J 74:3442-3 Jl 5 '52

Forced vibrations of polyamide monofils. H. Eyring and others. bibliog diags Textile Res J 22:223-46 Ap '52

Hydrogen bond in an amide link. A. Elliott. J Chem Phys 20:756 Ap '52

Hydrogenation of amides and ammonium salts; the transalkylation of tertiary amines. H. J. Schneider, H. Adkins and S. M. McElvain. bibliog Am Chem Soc J 74: 4287-90 S 5 '52

Kinetics of the α-chymotrypsin-catalyzed hydrolysis of acetyl- and nicotinyl-L-phenylalaninamide in aqueous solutions at 25° and *p*H 7.9. H. T. Huang, R. J. Foster and C. Niemann. Am Chem Soc J 74:105-9 Ja 5 '52

Lactam formation from amino acid amides; applications in peptide chemistry. R. W. Holley and A. D. Holley. Am Chem Soc J 74:1110-11 F 20 '52

Mechanism of amide formation from acids and urea. H. R. V. Arnstein and R. Bentley. Chem Soc J p3509-10 D '51

Methylation of some amides in acetone. I. J. Pachter and M. C. Kloetzel. bibliog Am Chem Soc J 74:1321-2 Mr 5 '52

N-Substitution in polyamides. J. R. Lewis and R. J. W. Reynolds. bibliog Chem & Ind p958-61 N 10 '51

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Planarity of the amide group in polypeptides. L. Pauling and R. B. Corey. Am Chem Soc J 74:3964 Ag 5 '52

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Polyelectrolyte behavior of polyamides; viscosities of solutions of linear and multichain polyamides in formic acid. J. R. Schaefgen and C. F. Trivisonno. Am Chem Soc J 74:2715-17 Je 5 '52

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Reaction of *s*-aliphatic amines with phosphorus pentasulfide; thiophosphoric amides. G. Wise and H. P. Lankelma. Am Chem Soc J 74:529-31 Ja 20 '52

Reaction of nitrous acid with thiobenzamides. M. W. Cronyn and T. W. Nakagawa. bibliog Am Chem Soc J 74:3693 Jl 20 '52

Rearrangements in amination by alkali amides in liquid ammonia and by lithium dialkylamides in ether. H. Gilman and R. H. Kyle. bibliog Am Chem Soc J 74:3027-9 Je 20 '52

Some new substituted amides. J. D. Park, R. D. Englert and J. S. Meek. Am Chem Soc J 73:5898-9 D '51

Some reactions of the sodium salts of certain amides. J. D. Park, R. D. Englert and J. S. Meek. bibliog Am Chem Soc J 74:1010-12 F 20 '52

Studies on synthetic polyamides; on hydrolysis of polycapramide. K. Hoshino and M. Watanabe. Am Chem Soc J 73:4816-18 O '51

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Basic strengths of some *N*-4-diphenylylamidines. D. J. Carswell, J. Cymerman and L. E. Lyons. Chem Soc J p430-2 F '52

Diamidides; 2 : 4-diaryltriazapentadienes. D. A. Peak. Chem Soc J p215-26 Ja '52

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Search for chemotherapeutic amidines; phenanthridines. D. D. Libman and R. Slack. Chem Soc J p2588-90 O '51

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Volumetric methods for the assay of amidines. F. H. Stephan. bibliog Anal Chem 24:180-2 Ja '52

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Development of thick nuclear research emulsions with amidol-bisulphite developer. A. J. Herz. bibliog J Sci Instr 29:60-1 F '52

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Fluorene derivatives related to amidone. G. M. Badger, J. W. Cook and F. Schwarz. Chem Soc J p 117-18 Ja '52

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Chemical engineering unit processes; fifth annual review; amination by reduction. J. Werner. bibliog il Ind & Eng Chem 44:1980-2 S '52

Isoleucine and valine metabolism in escherichia coli; competitive interactions in the transamination reactions of isoleucine and valine. H. E. Umbarger and B. Magasanik. bibliog Am Chem Soc J 74:4256-9 S 5 '52

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Acidic behavior exhibited by methyl borate toward amines. S. V. Urs and E. S. Gould. Am Chem Soc J 74:2948 Je 5 '52

Addition compounds of perfluoro fatty acids with ethers and tertiary amines. M. Hauptschein and A. V. Grosse. Am Chem Soc J 73:5139-41 N '51

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Competitive adsorption from solution between hydrophobic and hydrophilic molecules and ions. R. L. Merker and W. A. Zisman. bibliog J Phys Chem 56:399-404 Mr '52

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Corrosion resistance of alloys in amine gas treating systems. F. C. Riesenfeld and C. L. Blohm. bibliog flow sheet il diag Pet Refiner 30:107-15 O '51; Abstract. Mech Eng 73:926-7 N '51

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See also

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Friction takes thrust of French arch bridge. diag Eng N 147:48+ D 20 '51

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AISC awards plaques to steel bridges chosen most beautiful built in 1950. il Eng N 147: 26 S 20 '51; Civil Eng 21:618 O '51; Roads & Eng Constr 89:85 D '51

AISC selects most beautiful bridges. il Eng N 149:24-5 S 25 '52

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High steel priority speeds New Jersey lift-bridge bidding; unit prices. Eng N 148: 114 My 1 '52

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Overhead structure, Utah; unit prices. Eng N 149:92 Jl 24 '52

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Contractor liked this design; paving New Jersey turnpike's Passaic River bridge. il diag Eng N 148:32-3 Mr 6 '52

Dumping bridge, paired screeds help pave Turnpike's longest bridge. D. S. Brock. il diags Roads & Sts 95:53-7 Mr '52

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Old bridge restored economically with corrugated steel plate floor. F. H. Green. il Roads & Sts 95:50-2 Ja '52

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Air tools beat high water; modern equipment helped finish bridge repairs. W. H. Gottlieb. il Comp Air Mag 57:108-10 Ap '52

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Korean bridge girders are replaced on fast schedule. E. P. Fortson, jr. il diags Civil Eng 22:138-9 F '52

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Arch bridge construction beats rainy season; Cuba's Varadero area. il Eng N 148: 32-5 Ja 31 '52

Friction takes thrust of French arch bridge. diag Eng N 147:48+ D 20 '51

Moves 500-ton forms in one piece; Guy F. Atkinson co. L. L. Wise. il Constr Methods 34:62-6 Ag '52

Single rib arch bridge completed in Germany. il Eng N 149:52 S 18 '52

Spectacular Venezuelan concrete arch bridge. il diags Eng N 149:28-32 S 11 '52

Steel system supports big concrete arches; California freeway bridge. il Eng N 148: 71-2+ Ap 24 '52

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New bascule bridge breaks bottleneck. il Eng N 148:26 My 15 '52

New rolling lift bridge. Electrician 148:833 Mr 14 '52

Rolling lift bridge at Surrey docks. il Engineer 193:383 Mr 14 '52; Engineering 173 396-7 Mr 28 '52

Skew bascule design puts bridges inside budget limit. il Eng N 148:53 Mr 13 '52

Models

Model of a rolling lift bridge. il Engineer 193: 645 My 9 '52; Engineering 173:553 My 2 '52

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Cantilever on crutches is name given French bridge. diag Eng N 147:38 D 27 '51

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Building a prestressed concrete bridge. J. O. Whitlock; A. P. Rosche. il Concrete 60:3-6+ Ap '52

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Gases—Apparatus
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Leuckart reaction
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Mannich reaction
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Automotive chemicals
Catalysts
Chemical industries
Chemical reagents
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Drugs
Drying agents
Dyes and dyeing—Chemistry
Glyoxal
Hydrogen peroxide
Indicators and test papers
Insecticides
Ion exchangers
Oils and fats
Paint materials
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Biological chemistry
Catalysis
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Combustion
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Dyes and dyeing—Chemistry
Electrochemistry
Electrolysis
Electrolytes
Electrons
Evaporation
Explosives
Fermentation
Food—Chemistry
Gases
Geochemistry
Hydrolysis
Ions
Liquids
Metallurgy
Metals
Molecules
Oxidation
Periodic system
Photochemistry
Photographic chemistry
Poisons
Poisons, Industrial

CHEMISTRY—See also—*Continued*
Radioactive substances
Reduction, Chemical
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Combustion analysis

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Indicators and test papers

Iodometry

Metallurgical analysis

Microanalysis

Mineralogical analysis

CHEMISTRY, Analytic—See also—*Continued*
Oil analysis
Plants—Chemical analysis
Polarographic analysis
Precipitation
Spectrum analysis
Sugar analysis
Volumetric analysis
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Chemotherapy
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Colloids
Compressibility
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Conjugation (chemistry)
Coordination (chemistry)
Crystallization
Crystallography
Diffusion
Dismutation
Electrochemistry
Electrolysis
Electrolytes
Electrons
Emulsions
Entropy
Equation of state
Evaporation
Fluorescence
Freezing points
Gases
Ionization, Electrolytic
Ionization, Gaseous
Ions
Isotopes
Melting points
Mixtures
Molecular rearrangements
Molecular weights
Molecules
Osmotic pressure
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Photochemistry
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Cement
Ceramics
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Chemical industries
Chemical patents
Chemicals
Clay
Coal tar products
Corrosion and anticorrosives
Cosmetics
Cyanide process
Dehydration
Distillation
Drying
Dyes and dyeing—Chemistry
Emulsions
Essential oils
Extraction processes
Fertilizers
Filters and filtration (technical chemistry)
Fuel
Gas
Gas manufacture
Glass manufacture
Glue
Gums and resins
Ion exchangers
Metallurgy
Oils and fats
Ore treatment
Paint
Paper
Paper making
Petroleum—Chemistry
Petroleum distillation
Petroleum refining
Plastic materials
Pottery
Rayon
Refractory materials
Resinous products
Rubber
Rubber—Chemistry
Rubber, Artificial
Soap
Soap, Metallic
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Solvents
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COOLING towers

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Brass
Bronze
Iron alloys—Copper alloys
Manganese bronze
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Pigments
Stains and staining (microscopy)
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Electric circuit breakers
Electric conductors
Electric conduits
Electric fuses
Electric lines
Electric plants—Interconnection
Electric power
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Age and employment
Apprentices
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Bank employees
Bonus system
Building trades—Labor conditions
Chemical workers
Collective bargaining
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Electric workers
Employees' benefit plans
Employees' representation in management
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Employment systems
Eye—Examination
Foremen
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Handicapped
Hygiene, Industrial
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Job analysis
Labor and laboring classes
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Military service—Labor problems
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Municipal employees
Negroes—Employment
Office workers
Payrolls
Pensions, Industrial
Petroleum workers
Physical examinations
Radio workers
Research workers
Sabotage
Salesmen
Saving
Servants
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Steel workers
Suggestion systems
Supervisory workers
Textile workers
Trade secrets
Veterans—Reemployment
Wage payment plans
Wages
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also subdivision Employees under special subjects, e.g.
Accountants, Public
Airplane factories
Aluminum works
Automobile factories
Breweries
Brick works
Electric utilities
Gas companies
Motor bus lines
Munition factories
Packing houses
Paint factories
Paper mills
Petroleum refineries
Public utilities
Railroads
Rubber factories
Shipyards
Telegraph companies
Telephone companies
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Warehouses

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Loans, Bank
Mining industry and finance
Money
Municipal finance
Prices
Profit
Securities
State finance
Stock exchange
Stocks
Trusts, Industrial
War finance

also subdivision Finance under special subjects, e.g.

Chemical industries
Colleges and universities
Corporations
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Sprinkling systems

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Fire doors
Fire extinction
Fire extinguishers
Fire resisting materials
Fire service (water supply)
Fireproof construction
Forest fires
Insurance, Fire—Preventive work
Magnesium—Fire hazards
National fire protection association
Oil tanks—Fire protection
Paint, Fire resisting
Records, Preservation of
Spark arresters
Sprinkling systems
Underwriters' laboratories

also subdivision Fires and fire protection under special subjects, e.g.

Airplanes
Newspaper offices
Paint factories
Petroleum refineries
Petroleum shipping terminals
Railroads
Ships
Steel works
Tank trucks
Woolen and worsted mills

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Fire extinction
Fire protection
Forest fires
Inflammable liquids
Insurance, Fire
Oil fires
Spontaneous combustion
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Airplanes
Electric plants (central stations)
Newspaper offices
Petroleum refineries
Railroads
Ships

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Gas heaters
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Gas heaters
Hot water heaters
Internal combustion engines—Heaters
Oil heaters
Steam heaters

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Air conditioning
Boilers, Heating
Building—Heating aspects
Car heating
Electric heating
Fuel
Furnaces, Warm air
Gas heating
Heaters
Heating, Warm air
Heating from central stations
Hot water heating
Insulation (heat)
Oil burners
Oil fuel
Solar heating
Steam heating
Ventilation

also subdivision Heating and ventilation under special subjects, e.g.

Airplane factories
Airplanes
Churches
Factories
Garages
Hospitals
Market stores
Motor truck service stations
Poultry houses
School buildings
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Baseboard heating

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Hot water heating—Panel system
Steam heating—Panel system

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Drying apparatus
Electric heating, Industrial
Foundry practice
Furnaces, Heating
Gas as fuel
Gas heating, Industrial
Heat treatment
Hot water heating, Industrial
Infrared rays—Industrial heating
Metallurgy
Oil fuel
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Open hearth process
Oxyacetylene flame
Paint—Drying
Paper drying
Steam heating, Industrial
Steel, Heat treatment of
Welding

HEATING, Warm air

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Three-way heating job! il Dom Eng 179:92-4+ F '52

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Contracts, Government—Insurance aspects
Exhibitions—Insurance aspects
Floods—Insurance aspects
Insurance companies and other headings beginning Insurance
Newspapers—Insurance news
Pension trusts
Petroleum—Well drilling—Insurance aspects
Radioactivity—Insurance aspects
Television service contracts—Insurance aspects
Vending machines—Insurance company use

also subdivision Insurance requirements under various subjects, e.g.

Banks and banking
Building and loan associations
Camps
Churches
Citrus fruit industry
Cleaning industry
Coal mines and mining
Contractors
Department stores
Farmers
Hotels
Manufacturers
Merchants
Retail trade
Theaters

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Insurance, Automobile—Advertising
Insurance, Life—Advertising
Insurance agents—Advertising
Insurance companies—Advertising

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Coercion in purchasing

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Coinsurance

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Insurance, Group—Employees' insurance

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Pensions, Industrial

Fraudulent claims

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Insurance, Fire—Fraudulent claims

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Multiple peril policies

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Deductible clauses

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Insurance managers

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Avoid clubbiness in rating bureau; vehicle must serve reasonable needs of minority. J. R. Maloney. Nat Underw 56:1+ My 15 '52; Correction. 56:6 My 29 '52

INSURANCE—Rating bureaus—*Continued*

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Insurance, Casualty—Rating bureaus
Insurance, Fire—Rating bureaus
Insurance, Workmen's compensation—Rating bureaus
Railroad insurance rating bureau

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Amend California ruling on London Lloyds reinsurance. Nat Underw 56:6 Jl 24 '52

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Interpretation is key to answers for successful reinsurance underwriter. A. G. Machold. Nat Underw 56:7+ Ap 3 '52

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Self-insurers association

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Study and teaching

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100,000th enrollee joins NAIA educational group; program has gradually been expanded. Weekly Underw 167:395+ Ag 16 '52

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24 company fellowships given to improve teaching at college level. East Underw 53:16 Je 20 '52

26 specimen policies ready for use of universities; prepared by American mutual alliance. East Underw 52:24 O 26 '51

University of Connecticut schools; including institutes there are 11 of them. L. J. Ackerman. East Underw 53:92+ pt 2 O 3 '52

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Insurance, Life—Study and teaching

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Insurance companies—Taxation

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Insurance, War risk

Belgium

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Insurance had fine year on Pacific coast. R. B. Masters. Weekly Underw 166:18+ Ja 5 '52

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A.&H. not a sideline. M. Kaliff. Nat Underw 56:25 F 28 '52; Same. Nat Underw (Life ed) 56:15 F 29 '52
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Accident & health club of New York educational sales meeting, April 23. East Underw 53:48-9 Ap 25 '52
Big crowds for Texas, Oklahoma A.&H. congresses. Nat Underw 55:20 D 13 '51; Nat Underw (Life ed) 55:24 D 14 '51; Weekly Underw 165:1504-5 D 15 '51
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Potent sales messages given at congress of Chicago A.&H. association. Nat Underw 56:28 Mr 20 '52

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Problems of cancelled insured. C. D. Scott. Nat Underw 56:20 S 25 '52; Same. Nat Underw (Life ed) 56:2 S 26 '52

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Incorrect application is often to blame in A.&H. complaints. W. R. Murphy. Nat Underw 56:17 O 9 '52; Same. Nat Underw (Life ed) 56:4 O 10 '52

Misrepresentation by agent costs Sterling its license in Virginia; state action based on complaint of single policyholder. Nat Underw 56:23+ Ag 7 '52; Same. Nat Underw (Life ed) 56:2+ Ag 8 '52

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Credit aspects

Consumer credit people and N.A.I.C. group reach terms. Nat Underw 56:21 Ja 17 '52; Same. Nat Underw (Life ed) 56:1 Ja 18 '52

Hold hearing on Texas credit A.&H. rates. Nat Underw 56:34 O 2 '52; Same. Nat Underw (Life ed) 56:16 O 3 '52

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Zone three adopts rules on credit cover. Nat Underw 56:7 My 1 '52; Same. Nat Underw (Life ed) 56:2 My 2 '52

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Lincoln National to write accident and sickness insurance. East Underw 52:1 D 21 '51; Same cond. Nat Underw 55:21 D 20 '51; Same cond. Nat Underw (Life ed) 55:16 D 21 '51

Metropolitan observes A.&H. anniversary. East Underw 52:8 N 9 '51

Mutual Life of New York starts issuing accident and sickness policies; features of contracts. East Underw 53:53 Mr 28 '52

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New York proposal held threat to some A.&H. insurers. Nat Underw 55:25 D 6 '51; Same. Nat Underw (Life ed) 55:10 D 7 '51

Packed house, frank talks at Life insurance association's forum on A.&H. Nat Underw 55:20+ D 27 '51; Same. Nat Underw (Life ed) 55:1+ D 21 '51

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Prudential to start writing non-can. S.&A. policies. East Underw 53:37+ Je 27 '52; Same abr. Nat Underw (Life ed) 56:6 Je 27 '52

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Advocates schedule type policies. N. J. Brown. East Underw 52:28 N 30 '51

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Insurance, Accident—Noncancellable policies

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Facts on over-age protection. R. H. Rydman. Weekly Underw 165:1108 N 3 '51

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Profit opportunities of over-age risks. E. B. Forsythe. Nat Underw 56:21 S 25 '52; Same. Nat Underw (Life ed) 56:13 N 7 '52

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47 attend pilot class of A.&H. sales course at University of Illinois. Nat Underw 55: 28 D 13 '51; Same. Nat Underw (Life ed) 55:8 D 14 '51

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Deductibility of A.&H. premiums, benefits shown. Nat Underw 56:25 Jl 3 '52; Same. Nat Underw (Life ed) 56:11 Jl 4 '52

Questions data on tax angle of A.&H. premiums. O. F. Grahame. Nat Underw 56: 16 Jl 24 '52; Same. Nat Underw (Life ed) 56:4 Jl 25 '52

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Continental Casualty raises limit on worldwide travel policies to $50,000. East Underw 53:28 Jl 4 '52

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Melancholy auto picture drawn at Zone four St. Paul parley. Nat Underw 55:23+ O 25 '51

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Save auto insurance; issues call to arms. J. W. Gunn. Nat Underw 56:15 Je 5 '52

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Agents give vent to auto placement gripe in Connecticut association questionnaire. Nat Underw 56:15 Jl 31 '52
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Auto problems dominate Illinois agents Springfield rally. Nat Underw 56:21+ S 11 '52
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New York agents hold compulsory law forum at Albany. East Underw 52:31 D 28 '51
New York buyers strongly oppose compulsory insurance. East Underw 53:36 F 8 '52

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New York Times article reports Dewey may propose compulsory auto liability law. Nat Underw 56:17 Ja 3 '52

States still have an eye on compulsion. Bsns W p 168+ F 16 '52

Cost

Association of casualty and surety companies prints new leaflet on auto liability rates; corrects misunderstandings. East Underw 53:50 Mr 28 '52

Coverage

Care, custody or control; address before American bar association. S. L. Weinstock. East Underw 53:35 S 19 '52

Insure the driver plan. D. Knowlton. Nat Underw 56:38-9 S 11 '52

Plan to insure loss caused by uninsured motorist suggested; additional coverage on standard policy, at extra premium. Nat Underw 56:27 O 2 '52; Excerpt. Nat Underw 56:36 S 18 '52

Suggests writing property damage liability with collision. A. J. Engleman. Nat Underw 56:27 Ag 21 '52

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Dealers' policies

New auto dealers' forms. W. Sammis, jr. Rough Notes 95:21+ Mr '52

Excess limits

Bodily injury excess limits tables are given sizable boosts; National Bureau revisions. Nat Underw 56:21 F 7 '52; East Underw 53:30+ F 8 '52; Rough Notes 95:80-1 Mr '52

Business should act promptly on excess limits problem. R. L. Braddock. Nat Underw 55:29-31 D 27 '51

California excess limits auto rates reduced. East Underw 53:41 My 2 '52; Nat Underw 56:25 My 1 '52

Excess auto B.I. is big topic at Zone five meet. Nat Underw 55:26 O 25 '51

Favors increase in excess limits table; problems stem from auto lines. W. L. Hays. East Underw 52:30 N 9 '51

London Lloyds ties balloon to excess limits rates. Nat Underw 56:11 Ag 14 '52

National bureau of casualty underwriters comments on excess limits tables; explains California action. East Underw 53:38 Je 20 '52

Primary writer pleads case for excess limits boost. P. D. Inhofe. Nat Underw 55:24+ O 25 '51

Small auto insurers victims of squeeze, commissioners told; strong plea entered for 100 per cent increase in excess limits rate. Nat Underw 55:17+ D 13 '51

Texas excess limits hearing held. Nat Underw 55:22 N 15 '51; Weekly Underw 165:1236+ N 17 '51

Texas excess limits table rate increase. Nat Underw 55:23 N 29 '51

Texas underwriters and agents groggy over excess limits figure. J. E. Puckette. East Underw 52:25 N 30 '51

Views on excess limits rate change. F. J. Viehmann. Nat Underw 56:24 F 21 '52

Finance

Automobile bodily injury and property damage liability, 1951; tables compiled by New York department from expense exhibits. Nat Underw 56:20, 22 Jl 3 '52

Behind the automobile figures; with table giving motor vehicle registrations and insurance records by states for 1950. P. Reddy. Spectator (Property ed) 17:24-7, 82 N '51

1951 automobile and ocean marine net premiums written, losses paid of stock insurers admitted to New York state; table. East Underw 53:30-1+ Mr 14 '52

U.S. Fidelity & Guaranty figures record trials of 1951 auto line. Nat Underw 56:22 F 21 '52

Financed automobiles

Commission cut is answer to high costs of finance business. S. A. Richards. Nat Underw 55:6 N 22 '51

Minnesota commissioner issues anti-coercion ruling. Weekly Underw 166:250 Ja 26 '52

Financial responsibility laws

Agree on procedure for New York minor drivers' law; Brewster advises companies. East Underw 53:39 Je 13 '52

All insurers now likely to use auto cover cards; New York law on minor operators applies to nonresidents. Nat Underw 56:24 Ag 7 '52

Driscoll signs New Jersey automobile measures. East Underw 53:36 My 16 '52; Nat Underw 56:28 My 15 '52

Five auto bills now in New Jersey legislature. East Underw 53:30+ F 8 '52

Insurer liable to third party under New Hampshire financial responsibility law though policy provision breached. Nat Underw 56:26 F 21 '52

Legislators get industry views on auto safety bills; compulsory insurance, unsatisfied judgment funds opposed in report to Wisconsin committee. Weekly Underw 167:614 S 13 '52

New Jersey agents ask modern security law. East Underw 52:28 D 21 '51; 53:34 Ja 11 '52

New Jersey auto cover setup. H. S. Moser. Nat Underw 56:22 Je 26 '52

New Jersey financial responsibility, unsatisfied judgment bills passed. Nat Underw 56: 21 Ap 10 '52

New Jersey industry committee acts on safety bill; opposes compulsory plan. East Underw 53:41 F 22 '52; Same abr. Weekly Underw 166:592+ Mr 1 '52

New York autos over 95.2 per cent insured under F.R. law. Nat Underw 56:30 My 22 '52

New York department report on uninsured drivers issued. East Underw 53:29+ F 1 '52; Nat Underw 56:15+ Ja 31 '52; Weekly Underw 166:317+ F 2 '52; Spectator 160: 48+ F '52

Non-resident minor riddle unsolved under New York law. H. E. Curry. Nat Underw 56:18 S 25 '52

Pennsylvania safety responsibility law increases assureds. Weekly Underw 166:595 Mr 1 '52

Rhode Island safety responsibility law discussed with state officials. Weekly Underw 167:276 Ag 2 '52

Rochester stock and mutual agents meet to fight compulsory insurance. East Underw 52:20 N 23 '51

Ruling by Iowa department of public safety under safety responsibility law held invalid; United Fire and Casualty case. Nat Underw 55:31 N 15 '51; Same. East Underw 52:30 N 23 '51

Strong plea for security type law; describes flaws in compulsory insurance. H. P. Jackson. East Underw 53:31 F 1 '52

Which road for the uninsured motorist? A. J. Bohlinger. Weekly Underw 165:1244-7+ N 17 '51; Excerpts. East Underw 52: 26 My 11 '51

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Automobile laws and regulations—Financial responsibility laws

Fleet coverage

How we insure large fleets. V. A. Preslan. il Rough Notes 95:20-1 Ag '52

Guest liability

Frequency of use of guest statutes in automobile litigation shown in six recent state court decisions. Weekly Underw 166:1069 Ap 19 '52

Identification cards

All insurers now likely to use auto cover cards; New York law on minor operators applies to nonresidents. Nat Underw 56:24 Ag 7 '52

Losses

Claims received by stock companies in 1951 set new record. W. Leslie. Weekly Underw 166:222-3 Ja 19 '52; Same. East Underw 53: 30 Ja 11 '52; Same abr. Nat Underw 56:15 Ja 10 '52

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Mail order selling

GIs get auto cover by mail at cost above manual. Nat Underw 56:18 Jl 31 '52

Medical payments coverage

False teeth damage covered under auto medical payments. Nat Underw 56:26 My 22 '52

Medical payments' clause; Goodwin v. Lumbermens mutual casualty co. Spectator 160: 84-6 My '52

Policies

Canada prepares new standard auto policy. East Underw 53:34 F 15 '52

Canada's new auto policy. Spectator 160:92-3 F '52

Sears strips legal yak-yak from its insurance policy; Allstate streamlined illustrator policy. D. W. Ellis. Sales Management 68: 114+ Ja 15 '52

Deductible clauses

Auto bodily injury and property damage deductible; editorial. Nat Underw 55:22 N 1 '51

Brooklyn brokers seek mandatory $50 comprehensive deductible. East Underw 53:28 Mr 7 '52; Same cond. Nat Underw 56:6 Mr 6 '52

Deductibles, though sound, present difficult public relations problem; reprinted from Insurance broker age. East Underw 53:26 Jl 11 '52

New York City agents favor $50 deductible for auto comprehensive. East Underw 52:1+ O 19 '51

New York $50 deductible clause on auto comprehensive. East Underw 53:20 F 29 '52; Same abr. Weekly Underw 166:591 Mr 1 '52

New York insurers queried on $50 deductible comprehensive. Nat Underw 56:2 My 1 '52

New York tries $50 deductible on comprehensive. Nat Underw 56:4 F 28 '52

Preventive work

Aetna Roadometer stars at British safety exhibit. East Underw 52:21 O 19 '51

Agents making big contribution to traffic safety; N.A.I.A. panel describes present programs. Nat Underw 56:2+ O 2 '52

Automobile underwriting losses; how we can reduce them. R. L. Ellis. Weekly Underw 165:1434+ D 8 '51

Driver training gets New York boost; use of Aetna Casualty's drivotrainer. Nat Underw 56:25 Ap 10 '52

How to reduce auto losses. J. D. Dorsett. il Rough Notes 95:20-1, 59-62 Jl '52

Insurance advertising conference tackles teen-age accident problem. East Underw 53:43 S 12 '52

Local boards to fight to cut highway accidents. S. Cowman. East Underw 53:41 S 12 '52

Plan for improving fleet accident records. W. G. MacIntosh. Rough Notes 95:44+ My '52

Ponder insurance industry-sponsored traffic safety setup. Nat Underw 56:31 O 2 '52

Safety for teen-agers by agreement; program of W. A. Alexander & co., Chicago. F. R. Miley. East Underw 53:15+ pt 2 Je 27 '52

Suggest five-point plan for better traffic conditions in New York. East Underw 52: 30 N 30 '51

Varied safety program of Association of casualty and surety companies. J. D. Dorsett. East Underw 53:30 Jl 4 '52

Your life may depend on it; accident prevention program of Association of casualty and surety companies. I. Davis. il Spectator 160:12-16 Ja '52

Purchasing

How's your coverage? J. F. Van Vechten. Dom Eng 178:120 O '51

When the wrong person drives a company car; insurance which covers its automobiles when put to personal use. T. Belt. il Am Bsns 22:16-17 Ap '52

Rates

Agents' help needed on auto rate education. T. O. Carlson. East Underw 53:38+ Je 20 '52

Alabama, Arkansas, Tennessee; new auto rates. Nat Underw 56:27 O 2 '52

Archaic auto rate making is basic casualty problem. G. H. Snow. Nat Underw 56:14+ Je 19 '52

Arizona auto liability rates hiked. Nat Underw 56:28 Ag 7 '52

Auto casualty 1952 rate increase program launched; new tariff in Missouri, Idaho, Vermont, Delaware and Maine. Nat Underw 56:17+ Jl 17 '52

Auto insurance; up and up. Bsns W p 152+ S 13 '52

Auto liability rates must reflect more current claim cost; White Sulphur Springs address. J. M. Cahill. Nat Underw 56:19+ My 29 '52

Auto rate problem. J. E. Day. Nat Underw 56:5 Mr 20 '52

Automobile liability rate problems aired in Bohlinger's legislative report. East Underw 53:27+ Jl 11 '52

California excess limits auto rates reduced. East Underw 53:41 My 2 '52; Nat Underw 56:25 My 1 '52

California; new auto rates now in effect. Weekly Underw 166:1674 Je 28 '52; Same abr. Nat Underw 56:5 Je 26 '52

Canadian auto rates to be hiked by 8.2 per cent. East Underw 52:29 D 28 '51

Florida auto rates increased five per cent on average. East Underw 53:33 S 19 '52

Illinois; Day agrees to 20 per cent collision hike. Nat Underw 56:2 F 21 '52

Illinois disapproves NAUA bid for higher physical damage rates. East Underw 53:28 Ja 11 '52; Nat Underw 56:1 Ja 10 '52

Increases made effective in four more states; latest changes involve New Jersey, Indiana, Georgia, Kentucky. Nat Underw 56:23 S 4 '52

Industry urged to cease critical attitude; address before West Virginia agents. J. D. Dorsett. Weekly Underw 167:425+ Ag 23 '52; Same abr. East Underw 53:25+ Ag 22 '52; Same abr. Nat Underw 56:17+ Ag 21 '52

Inflation cause of higher rates; death ratios lower. A. M. O'Connell. East Underw 53: 31-2 S 19 '52

Kentucky; NAUA rate revisions approved. East Underw 53:46 S 26 '52

London Lloyds issues its first official rate scale. Nat Underw 56:17 Ag 21 '52

Maryland physical damage rate changes. East Underw 53:23 Jl 4 '52

Massachusetts auto rate changes. East Underw 53:33 Je 27 '52

Massachusetts insurers stand up to detractors at hearing on compulsory auto rates. Nat Underw 55:17 D 13 '51

Massachusetts property damage liability rate increase is 30 per cent. Nat Underw 55:19 D 20 '51

Massachusetts proposed auto rates bring crisis. East Underw 52:25 N 30 '51

Massachusetts stock insurers argue for higher rate; allowance on compulsory not fair under statute. Nat Underw 56:26+ My 1 '52

Michigan agents criticise rate change handling. Nat Underw 56:7 Ag 21 '52

Minnesota commissioner sees high auto rates. Weekly Underw 167:451 Ag 23 '52

Minnesota rate increases go into effect. Nat Underw 56:26 S 11 '52

NAUA makes changes in physical damage rates. East Underw 53:22+ My 9 '52

National bureau of casualty underwriters California auto rate moves are elucidated; Kenny charges refuted. Nat Underw 56:16 Je 19 '52

National bureau of casualty underwriters revises rates in seven states. East Underw 53:28 Ag 15 '52; Nat Underw 56:11+ Ag 14 '52

Need for trend factor in rates set forth. H. H. Fuller. Nat Underw 56:25+ S 11 '52

New Jersey auto rates up. Weekly Underw 167:581 S 6 '52

New Jersey, Pennsylvania commercial physical damage rates reduced. East Underw 53:38 Je 13 '52

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New Mexico and Wisconsin; Bureau makes further rate revisions. East Underw 53:27 Ag 22 '52
New York City higher physical damage rates in effect. Weekly Underw 165:1585 D 29 '51; Same. East Underw 52:1+ D 28 '51; Same abr. Nat Underw 55:1+ D 27 '51
New York dailies editorial comment; reprinted from Times and Herald tribune. East Underw 53:34 S 5 '52
New York department hearing on physical damage auto rates. East Underw 52:1+ N 9; 1+ N 16 '51; Nat Underw 55:1+ N 15 '51
New York state automobile liability rates sizably increased. East Underw 53:23+ Ag 29 '52
North Carolina Bureau spokesmen tell need for rate increase. Weekly Underw 165:1428 D 8 '51
North Carolina rate hikes approved. Nat Underw 55:18 D 20 '51
Oregon auto rates revised. East Underw 53:25 Ag 29 '52
Pennsylvania physical damage rates revised; $50 collision up 14 per cent. East Underw 53:28 F 22 '52; Same cond. Nat Underw 56:2 F 21 '52
Public in error about effect on rates of accidents caused by visiting cars. W. Leslie. Weekly Underw 166:284 Ja 26 '52; Same. East Underw 53:30 Ja 25 '52
Rate hikes no longer answer to problems. W. C. Moffatt. Nat Underw 56:4 O 9 '52
Rate situation in New York gets airing in New York Times article. East Underw 53:49 My 30 '52; Nat Underw 56:20 My 29 '52
Snipes at insurers on auto rates; abstract of article in Cavalier. S. Margolius. Nat Underw 56:27 S 11 '52
Tennessee; agents' stand clarified; Allen OK's higher rates but prunes bodily injury request. Nat Underw 56:34 S 18 '52
Texas; companies ask higher rates for private cars. Nat Underw 56:24 Mr 27 '52
Texas excess limits table rate increase. Nat Underw 55:23 N 29 '51
Texas rates hiked. Nat Underw 56:21 Ap 10 '52; East Underw 53:40 Ap 11 '52
Texas underwriters and agents groggy over excess limits figure. J. E. Puckette. East Underw 52:25 N 30 '51
Urges agents to learn auto rate facts; address before Oregon agents. T. O. Carlson. East Underw 53:50 S 12 '52; Same. Nat Underw 56:42 S 11 '52
Urges that casualty companies face auto rate issue squarely. H. G. Evans. East Underw 53:51 S 26 '52
West Virginia auto rate increase granted. Nat Underw 55:27 N 15 '51
West Virginia; Mills gives reasons for denying auto liability rate hike. Nat Underw 56:18 Ag 21 '52
Why auto liability rates are too low. J. M. Cahill. East Underw 53:3+ pt 2 Je 27 '52
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Rating plans

Business ponders merit rating suggestion. Nat Underw 56:22 Mr 20 '52
Careful drivers in New York get new rating plan. Weekly Underw 167:445 Ag 23 '52
Current experience factor helpful in automobile rating. R. G. Callan. East Underw 52:1+ D 14 '51
Demerit rating plan may get New York trial. Nat Underw 56:24 My 29 '52
Details on demerit plan in New York; business accepts new scheme; press reaction friendly. Nat Underw 56:13+ Ag 28 '52
Illinois, California officials applaud Bohlinger no claims bonus. Nat Underw 56:21 Mr 20 '52
Individual car rating plans. J. M. Cahill. Weekly Underw 166:1001-3+ Ap 12 '52; Same cond. East Underw 53:38+ Ap 11 '52; Same cond. Nat Underw 56:21+ Ap 10 '52; Excerpts. Rough Notes 95:17+ My '52; Discussion. Nat Underw 56:32 My 15 '52
Jordan takes stand against demerit rating. Nat Underw 56:23 S 4 '52; Same. East Underw 53:53 S 12 '52; Same. Weekly Underw 167:545+ S 6 '52
Making safety pay; New York insurance chief wants merit rating. Bsns W p 115-16 Ap 5 '52
Merit rate plan is unsound. D. Knowlton. East Underw 53:44-5 Ap 25 '52
National bureau of casualty underwriters decides on demerit rating plan. East Underw 53:27+ My 30 '52
Need better rating method, not merit plan. S. A. Bell. Nat Underw 56:28 My 1 '52
New York preferred risk rating plan. W. F. Nolan. Weekly Underw 167:919+ O 11 '52
Rating system fair; sees no possibility of awarding safe driver. W. C. Cheek. Weekly Underw 166:5+ Ja 5 '52
Signed application by insured under New York demerit plan; administration set up by National Bureau. East Underw 53:29+ S 5 '52
Solicits Illinois agents' views on demerit rating plan. J. M. Cahill. Nat Underw 56:21+ S 11 '52
Urges merit rating for auto liability. A. J. Bohlinger. Nat Underw 56:23+ Mr 13 '52; Excerpts. East Underw 53:38 Mr 14 '52
Virginia commission decides merit rating not feasible. Nat Underw 55:32 N 15 '51

Risks

Enters plea for letting substandard risk find its own market and rate. W. K. O'Connor. Nat Underw 56:14 Je 19 '52
GI and his car constitute 1952 insurance nightmare. Nat Underw 56:15+ Jl 24 '52
Legion investigates; companies' attitude fair on servicemen's auto insurance. Nat Underw 56:21 Ja 17 '52
Military personnel auto coverage reviewed by N.A.I.C. committee. Nat Underw 55:21+ D 6 '51; East Underw 52:36 D 7 '51
OKs insurer view of young autoists. W. C. Lusher. Nat Underw 55:15 N 1 '51
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Theft claims

29.6 per cent increase in auto thefts registered in West. Nat Underw 55:10 N 15 '51
Vermont court construes "theft" under automobile insurance policy where taking was a mere joy ride. Weekly Underw 165:1264 N 17 '51

Unsatisfied judgment funds

Insurance group opposes unsatisfied judgment fund idea in Wisconsin report. Nat Underw 56:28 Ag 7 '52
Legislators get industry views on auto safety bills; compulsory insurance, unsatisfied judgment funds opposed in report to Wisconsin committee. Weekly Underw 167:614 S 13 '52
New Jersey aims whack at financial responsibility and safety aspects of traffic problem; unsatisfied claim and judgment fund. Nat Underw 56:21+ Ag 21 '52
New Jersey unsatisfied judgment fund. S. Alexander. Weekly Underw 166:1298-9+ My 17 '52
New Jersey unsatisfied judgment fund law is studied. Nat Underw 56:26 Ap 17 '52
New York state joint legislative committee studies uninsured problem; considers unsatisfied judgment fund idea. Weekly Underw 167:546+ S 6 '52
Poses queries on unsatisfied judgment fund law in New Jersey. C. F. J. Harrington. Nat Underw 56:22 My 8 '52
Recommends unsatisfied judgment fund for District of Columbia. G. E. Keneipp. Nat Underw 56:37 S 18 '52

Connecticut

Agents give vent to auto placement gripe in Connecticut association questionnaire. Nat Underw 56:15 Jl 31 '52
Connecticut agents at record midyear meeting study auto risk placement. Nat Underw 56:3+ My 29 '52

Detroit

Michigan department crackdown on Detroit auto clubs. Nat Underw 56:18 Ja 31 '52

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Order Union motor club to halt insurance activities. Weekly Underw 165:963 O 20 '51; Nat Underw 55:8 N 22 '51

Iowa

Bar auto restrictions on servicemen, students in Iowa. Nat Underw 56:15 Ja 24 '52

General Casualty gives ultimatum on auto lines. East Underw 53:30 Ja 4 '52; Same cond. Nat Underw 56:9 Ja 3 '52

Massachusetts

Week before Jan. 1 is real busy. Nat Underw 56:18 Ja 3 '52

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Nebraska to impose conditions on auto bodily injury riders. Nat Underw 56:13 Je 19 '52

New Hampshire

Insure the driver plan. D. Knowlton. Nat Underw 56:38-9 S 11 '52

New Jersey

Puts it up to insurers; write auto or else; abstracts. W. N. Gaffney. Nat Underw 56:33+ S 18 '52; East Underw 53:23+ S 19 '52

New York (city)

Gloomy survey of auto insurance market by Greater New York insurance brokers association. East Underw 53:24 Ag 8 '52; Same cond. Nat Underw 56:6 Ag 7; 13+ Ag 14 '52

New York City agents favor $50 deductible for auto comprehensive. East Underw 52:1+ O 19 '51

New York company men and brokers weigh auto headaches. Nat Underw 56:24 Ja 17 '52

Retrenchment won't sweeten auto scene; abstracts. A. J. Bohlinger. Nat Underw 55:5 N 15 '51; East Underw 52:36-7 N 16 '51

Tight auto market problems eyed at Bohlinger pow-wow. Nat Underw 56:27 Je 12 '52

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Automobile liability rate problems aired in Bohlinger's legislative report. East Underw 53:27+ Jl 11 '52

Compulsory auto cover is bypassed by Dewey; insurance men support plea for car inspection, insurance survey. Nat Underw 56:21 Ja 17 '52

Details on demerit plan in New York; business accepts new scheme; press reaction friendly. Nat Underw 56:13+ Ag 28 '52

Oregon

Oregon labor threatens to back state auto insurance. Nat Underw 56:29 Mr 20 '52

Saskatchewan

Saskatchewanians report on insurance socialistic record. Nat Underw 56:29+ Mr 6 '52

Tennessee

Clash in Tennessee on publicizing rate filing preliminaries. Nat Underw 56:1 S 11 '52

INSURANCE, Aviation

Air insurance experience is now on even keel; report by Air transport association for year ending June 30, 1952. Nat Underw 56:15 Jl 24 '52

American bar association committee assails move for compulsory aviation cover. Nat Underw 56:38 S 18 '52

CAB insurance regulations run into opposition; excerpts from statement by Air transport association. Weekly Underw 167:200 Jl 26 '52

CAB proposed compulsory cover rule draws fire. Nat Underw 56:27 Je 12 '52

Compulsory air liability rules strongly criticized in memoranda to CAB. Nat Underw 56:15+ Jl 24 '52

Industry challenges CAB compulsory plan; Murphy and Van Vechten submit briefs. East Underw 53:25+ Jl 25 '52

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Adjustment of claims

Adjuster liable if he doesn't name his company principal; case involving Jack C. Neer co. of Portland. Nat Underw 56:4 Ja 10 '52

Hangaring provision puts loss beyond indemnity; National Fire vs. McCoy et al. Nat Underw 56:35 Mr 13 '52

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Plan for selling aviation. F. G. Schonenberg. Rough Notes 95:17+ Jl '52

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Aircraft physical damage premiums written and losses paid in 1951; table. East Underw 53:33 Mr 14 '52

Aviation record of stock insurers, 1947-1951; table by lines. Nat Underw 56:12 O 9 '52

Losses

Associated is on plane crash at Elizabeth. Nat Underw 56:23 Ja 24; 1 F 14 '52

Eagle Star on loss in Miami airlines crash. Nat Underw 55:5 D 20 '51

North America was insurer in Jamaica air crash. Nat Underw 56:23 Ap 10 '52

United States aviation insurance group covered crashed Northeast airlines plane. Nat Underw 56:21 Ja 17 '52

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Rating bureaus

New York issues report on study of Aviation insurance rating bureau. Nat Underw 56:11+ S 4 '52

War risks

Air insurers out; assign aviation war risk to Maritime administration. Nat Underw 56:7 F 14 '52

Aviation war risk law implemented by experts; insurance advisory group established to aid government. Weekly Underw 166:198 Ja 19 '52

Aviation war risk program about ready; flexible premium formula. East Underw 53:32 Jl 25 '52

Aviation war risk standby program approaching final planning stage. East Underw 53:38 Ap 25 '52

Government unit has aviation war risk policy draft; with text of insuring and limiting clauses. Nat Underw 56:2 Ag 7 '52

Green light given to government air war risk insurance; Truman orders cover be made available. Nat Underw 56:2+ O 2 '52

War insurance; government is ready. Bsns W p 100+ Ag 23 '52

War risk abroad; Marine and aviation insurance (war risks) bill. Spectator 160:30-2 S '52

INSURANCE, Bailees' customers

How producers can do better job on floaters; Jaffe agency forum. A. P. Lowenkron and others. Nat Underw 55:9-10 N 22 '51

How to sell bailees' customers policies. W. H. Rodda and others. Rough Notes 95:23-7+ F '52

Problem of limiting liability of the bailee. S. O. MacLean. Nat Underw 56:25 S 18 '52

Try writing processors' risks. P. S. May. Rough Notes 94:58-9 D '51

Your laundries and cleaners need bailees customers. R. Oliver. Rough Notes 95:18+ Ap '52

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Bailee loss settlements. M. Greenberg. Rough Notes 95:38 Je '52

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AMA boiler and machinery panel discussion. East Underw 52:28 N 23 '51; Same. Weekly Underw 165:1302+ N 24 '51
Boiler and machinery can be sold to many prospects. J. R. Cline. Rough Notes 95:22+ O '52
Boiler and machinery cover sets record in 1951. L. B. Brainerd. Weekly Underw 166:81 Ja 5 '52
Boiler and machinery insurance. G. H. Menefee. il Power 96:83-5 My '52
Boiler and machinery problems. E. B. Pease. Weekly Underw 166:839+ Mr 29 '52; Abstracts. East Underw 53:36+ Mr 7 '52; Nat Underw 56:32 Mr 6 '52
Boiler, machinery rate increases are generally approved; hearing in North Carolina. Nat Underw 55:17 D 20 '51
National Bureau announces revisions in direct damage rates; affect boiler and machinery. East Underw 53:29 F 1 '52; Nat Underw 56:16 Ja 31 '52
National Bureau files for higher boiler and machinery rates. East Underw 52:24 N 30 '51

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Giant bridges, tunnels tax world insurance market. Nat Underw 56:31-2 S 11 '52

INSURANCE, Builders' risk

Builders' risk insurer loses dispute in Texas. Nat Underw 56:4 Ja 24 '52
Insuring construction risks. P. Gordis. Rough Notes 95:34+ F '52

INSURANCE, Building collapse

Building collapse. J. Ahern. Nat Underw 55:2 N 22 '51

INSURANCE, Burglary

Crime coverages for merchants. H. O. Molitor and others. Rough Notes 95:22-7 Ja '52
How I get my agents to sell burglary insurance. H. W. Wheeler. Rough Notes 95:38 Ap '52
How to sell storekeepers' burglary. D. R. Parkinson. Rough Notes 94:34 N '51
Time to think about mercantile open stock insurance. B. C. McMullen. Spectator (Property ed) 17:63-5 N '51
Underwriting open stock. Rough Notes 95:80 S '52
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INSURANCE, Burial

Installment plan funerals are not insurance in Pennsylvania. Nat Underw (Life ed) 56:19 S 12 '52

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Advantages of business insurance; abstracts. G. F. Reed; C. Bissell. Nat Underw (Life ed) 55:5-6 N 23 '51; Weekly Underw 165:1614-15 D 29 '51
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Business insurance? it's a natural. D. B. Fluegelman. Life Ins Courant 57:22-3+ F '52
Business insurance presents route to M.D.R.T. W. T. Earls. Nat Underw (Life ed) 56:14 S 26 '52
Buy/out agreements; some unexplored aspects of business purchase arrangements. A. Mannheimer and J. I. Friedman. bibliog Trusts & Estates 91:16-20 Ja '52
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Key man sale tied in with tax knowledge. L. A. Manza. Nat Underw (Life ed) 55:18 D 21 '51
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Insurable interests in improvements. S. Spore. East Underw 53:26 F 15 '52
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Problems inspection bureaus face. W. C. Anderson. Nat Underw 56:24 My 1 '52

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Chicago fire; loss to high value precision tools is held at $500,000. Nat Underw 56:8 Mr 27 '52

Loss $4 million in second fire at Warner bros. studio. Nat Underw 56:1 Jl 17 '52

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Expanding influence; how life insurer handles fire-casualty problems. Nat Underw 56:22 Jl 31 '52; Same. Nat Underw (Life ed) 56:15-16+ Ag 1 '52

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Multiple location service office reports progress. Nat Underw 56:8 Ja 31 '52

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Apartment building form; analysis of policy. Rough Notes 95:83-4 Jl '52

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Comprehensive dwelling endorsement

Fate of mutual "all risk" dwelling cover in North Carolina now in Cheek's hands. Nat Underw 56:7 F 7 '52

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AMA speakers debate merits of deductible property insurance. East Underw 53:30+ My 23 '52; Nat Underw 56:1+ My 22 '52

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Non-reduction loss clause protested by southern agents. Nat Underw 56:1 Ag 7 '52

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Arkansas commissioner rules on term policies. Weekly Underw 17:699 S 20 '52

Progress reported on revised term rule and discounts. Nat Underw 56:8 My 1 '52

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Cincinnati one write form issued. Nat Underw 55:2 N 1 '51

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Companies ponder problems posed by term premium plans; premium financing with banks and various alternatives. Nat Underw 56:4 Mr 6 '52

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Arkansas; fire rate reductions ordered. East Underw 53:26 Ag 15 '52

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New York increases extended cover rates. East Underw 52:17 N 23 '51; Nat Underw 55:1 N 22 '51

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Texas holds hearing on rating plan of Factory insurance assn. East Underw 53:30 Je 27 '52

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Virginia fire rates reduced. East Underw 53:28 F 29 '52

Welcomes competitive stock fire rate making. J. E. Day. Nat Underw 56:1+ Ap 3 '52

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Insurers wary; super markets still poor risks. Nat Underw 56:11 O 2 '52

Underwriters eye metal workers. Nat Underw 56:11 My 22 '52

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Smoke odor elimination; Airkem method. D. J. Bennet. Nat Underw 56:6 Mr 13 '52

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To insure or not to insure; taxes may give answer. J. P. Murtagh. Nat Underw 56:26 My 22 '52; Same. East Underw 53:18 Jl 25 '52

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Adjuster dramatizes underinsurance problem. J. D. C. Roane. Nat Underw 56:3 Jl 3 '52

Dwellings of low cost have least cover to value. Nat Underw 56:2 F 7 '52

Rise in construction costs proves need for more property insurance; bulletin by Security-Connecticut companies. East Underw 53:30 Ap 4 '52; Nat Underw 56:15 Ap 3 '52

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Underinsurance trend is accented by sampling of fire insurance company's correspondence. Nat Underw 56:10 S 11 '52

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Determination of insurance values; meaning of term "actual cash value." A. C. Guy. Weekly Underw 166:1166-8 My 3 '52

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Identical war exclusion asked for fire and extended coverage. Nat Underw 56:6 My 22 '52

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Lower values, larger market in whisky cover. Nat Underw 56:3 Jl 17 '52

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1951 Canadian fire insurance premiums reveal gain. East Underw 53:1+ Mr 21 '52; Same cond. Nat Underw 56:2 Mr 20 '52

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Catastrophe cover bids filed in Michigan. Nat Underw 56:10 My 22 '52

New act prevents Michigan fire fund exhaustion. Nat Underw 56:8 Ag 7 '52

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Minnesota firetown tax establishes new record. Weekly Underw 167:710 S 20 '52

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New York department releases report on activities in 1951; excerpts of fire insurance interest. East Underw 53:1+ Jl 11 '52

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Casualty riders to fire policies suspended in North Carolina. Nat Underw 56:5 Ap 10 '52

Southern states

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Adopt auto short rate table for fire policies in Texas; revise town fire record plan. Nat Underw 56:4 Ap 17 '52

Fire loss ratio in Texas jumps to 50 per cent in 1951. East Underw 53:21 Jl 25 '52; Same. Nat Underw 56:3 Jl 24 '52

Many proposals presented at Texas omnibus hearing. Nat Underw 56:2 Jl 17 '52

Texas general basis schedules revised. East Underw 53:18 Ag 8 '52; Nat Underw 56:9 Ag 7 '52

Texas holds hearing on rating plan of Factory insurance assn. East Underw 53:30 Je 27 '52

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Congress takes no action on flood plan; RFC chairman favors bill. East Underw 53:18 Jl 11 '52

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Government encroachment and insurance against flood damage. J. D. Erskine. East Underw 52:23+ N 16 '51

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Truman asks national flood disaster cover. East Underw 53:22+ My 9 '52; Nat Underw 56:2 My 8 '52

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Forest fire insurance difficult to buy. W. R. Brown. East Underw 52:17 N 30 '51

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Jump in Chicago fur, jewelry losses. U. M. Lelli. Nat Underw 56:29 Ap 17 '52

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Failure of insured to make disclosures when binder was issued held not material to risk; Ross v. Insurance co. of North America. Weekly Underw 166:553 F 23 '52

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Dubious status of furriers' storage receipt made plain by decision in Howard v. Handler. H. S. Daynard. Weekly Underw 166:910-12, 974-5 Ap 5-12 '52

Fur bailment agreements may be revised following court decision in Howard vs. Handler. H. B. Zipser. East Underw 53:26 Ja 18 '52

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New York court holds limit of liability clause inapplicable where furrier was negligent in entrusting coat to stranger; Zayenda case. Weekly Underw 166:183 Ja 12 '52

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New York court strictly construes against furrier limit of liability clause in fur storage agreement; Howard case. Weekly Underw 165:1574 D 22 '51

Storage receipt limitation does not apply if bailee breaches contract; Zayenda v. Spain & Spain, ltd. H. S. Daynard. East Underw 53:35 My 2 '52

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General Accident files glass cover ex-wind. Nat Underw 56:17 Ja 3 '52

Glass insurance manual is revised countrywide. East Underw 53:35 Ap 18 '52; Same abr. Nat Underw 56:25 Ap 17 '52

Growing use of plate glass in buildings; no UN plate glass coverage. il East Underw 53:31 F 8 '52

New York glass experience rating plan is revised. Nat Underw 56:22 My 22 '52

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Ownership muddles settlement of grain loss in Kansas flood. Nat Underw 56:4 F 28 '52

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Benefits in setting up a claim control program. J. E. Hellgren. East Underw 53:37 F 29 '52

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Equitable argues against group A.&H. special reserves. Nat Underw 56:21 Je 26 '52; Same. Nat Underw (Life ed) 56:5 Je 27 '52

Group A.&H. no longer by-product; abstracts. V. A. Lutnicki. East Underw 52:8 D 7 '51; Nat Underw 55:21 D 6 '51; Nat Underw (Life ed) 55:3+ D 7 '51

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Group and hospitalization pace disability growth in 1950. I. Davis. Spectator (Property ed) 17:38-41 N '51; Same. Spectator (Life ed) 159:12-15 D '51

Group practices questioned; California commissioner calls companies to discuss reported abuses. Weekly Underw 166:814 Mr 29 '52

Group under scrutiny; Society of actuaries exhibits concern for higher limits, claims. Nat Underw (Life ed) 56:1+ Je 13 '52

Health & accident underwriters conference annual group meeting, Chicago. East Underw 53:33-42 F 29 '52; Nat Underw 56:21+ F 21 '52; Nat Underw (Life ed) 56:3+ F 22 '52

Health and accident underwriters conference clarifies stand on group; list of questions submitted and N.Y. department's answers. East Underw 53:17 S 5 '52

High cost, low fat diet may slim down group A.&H. entries; some small insurers may drop out or slow down pace. Nat Underw 55:19 D 13 '51; Same. Nat Underw (Life ed) 55:2 D 14 '51

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Nothing wrong in group picture that can't be corrected by more realistic action. J. E. Hellgren. Weekly Underw 166:1433-4 My 31 '52; Same abr. East Underw 53:38+ My 30 '52; Same cond. Nat Underw 56:sup9 Je 5 '52

Proposal for A.&H. probe of group is presented at N.A.I.C. meeting at Chicago. Nat Underw (Life ed) 56:3+ Je 27 '52

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Trends in disability group. C. M. Eddy. East Underw 53:5 S 19 '52

Unsound group writing extends to life also. E. Whittaker. Nat Underw (Life ed) 56:4 My 23 '52

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Average agent should write employe coverages. J. A. Churchman. Nat Underw (Life ed) 55:16 N 2 '51

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Producers want commission changes on group. Nat Underw 56:28 Je 12 '52

Report group plan for defense contracts approved; problem of agents' commissions. Nat Underw 56:38 S 18 '52; Nat Underw (Life ed) 56:4 S 19 '52

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Factors affecting costs. D. D. Cody. East Underw 53:41 F 29 '52

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Genesis of a group contract. N. B. Taft. Spectator 160:12-14+ Mr '52

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Pushes group for dependents, retired men. J. B. Glasser. Nat Underw (Life ed) 56:7+ Jl 18 '52; Correction. 56:8 S 12 '52

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Stops group life payments, held liable for benefits; Peyton vs. United States steel co. Nat Underw (Life ed) 56:16 F 29 '52

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Billion in force in Prudential group creditor policy. Nat Underw (Life ed) 56:2 Ag 1 '52

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Union leader says group benefits must be strung out; asks companies to push settlement options. H. Becker. Nat Underw (Life ed) 55:2 O 19 '51

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Ask crop coverage credit ruling, form broadening in North Carolina. Nat Underw 56:32 F 14 '52

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Sell hail this spring. F. Bittfield. Rough Notes 95:38 My '52

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Insurance, Infantile paralysis
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Destruction of horse without insurer's consent falls within exclusion; Wilson vs. Hartford Live Stock. Nat Underw 56:9 F 28 '52

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Getting state approvals for a hospital policy; Travelers' experience. C. J. McBride. East Underw 53:40 My 23 '52

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Analyzes British Columbia hospital plan. G. N. Watson. East Underw 53:38 F 29 '52

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INSURANCE, Industrial

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New York bans certain industrial policies. East Underw 52:48 D 14 '51; Nat Underw (Life ed) 55:1 D 14 '51

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Dread disease results better than polio cover alone. Nat Underw 56:17 Ag 21 '52; Same. Nat Underw (Life ed) 56:3 Ag 22 '52

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Inland marine claim against Dubuque F.&M. cut $12,000 by Chicago judge. Nat Underw 56:3 Mr 13 '52

Question of what is unattended vehicle intrigues inland marine writers. F. Keech. Weekly Underw 166:1350-2+ My 24 '52; Excerpts. East Underw 56:36+ Je 6 '52

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How to sell inland marine. J. G. Romans. Rough Notes 95:21+ Je '52

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How producers can do better job on floaters; Jaffe agency forum. A. P. Lowenkron and others. Nat Underw 55:9-10 N 22 '51

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How the company groups stand in 1951 and comparisons for 1948-1950; table. East Underw 53:42-3+ Mr 28 '52

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Extending PPF coverage. Rough Notes 95: 52-3 F '52

How to make PPF inventories. R. A. Ashton. Rough Notes 94:17-18+ N '51

This is how I sell the personal property floater. G. E. Bond. Rough Notes 94:44+ D '51

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Summer means more prospects for inland marine cover. W. F. Downs. Rough Notes 95:22+ Ag '52

Vacation time offers agents many inland marine sales opportunities; reprinted from Firemen's fund record. East Underw 53:31 Jl 18 '52

Why not write it in inland marine? W. H. Rodda. Rough Notes 94:20+ D '51

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Question of what is unattended vehicle; Ruvelson case. F. Keech. Weekly Underw 166:1350-2+ My 24 '52; Excerpts. East Underw 53:36+ Je 6 '52

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Diamond values and hazards. A. B. Greenberg. East Underw 53:31 Mr 21 '52; Same. Weekly Underw 166:768+ Mr 22 '52; Same cond. Nat Underw 56:15 Mr 27 '52; Discussion. 56:15 My 8 '52

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INSURANCE, Leasehold

Jaffe forum on time element coverages and current sales opportunities. Nat Underw 56:18-19 My 15 '52

INSURANCE, Liability

Much interest in liability insurance; forum session is feature of Midwest conference meeting. Nat Underw 56:23+ Mr 27 '52

Pull in horns on liability lines, as story worsens. Nat Underw 56:28 My 15 '52

Reviews results in liability writing. J. S. Kemper. Weekly Underw 166:1412 My 31 '52

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Must show time and place to prove accident; Canadian radium & uranium corp. vs. Indemnity of North America. Nat Underw 55:20 N 29 '51

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Tips to agents; picture taking on comprehensive liability risks. K. M. Hough. Nat Underw 56:37 S 18 '52

Why not sell all risks public liability. J. N. Sewell. Rough Notes 94:32 D '51

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New form of policy for immunity risks suggested. E. F. Streit. Nat Underw 56:13, 23 Ag 28 '52

Three little exclusions cause liability troubles. J. O. Honeywell. Rough Notes 95:20+ F '52; Excerpts. East Underw 52: 29 D 21 '51; Discussion. J. M. Cooper. Rough Notes 95:32 My '52

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Excess liability lines cast loose. Nat Underw 55:18 N 22 '51

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Countrywide liability (other than auto) premiums for 1947-51; tables compiled by New York department from insurance expense exhibits. Nat Underw 56:20 Ag 21 '52

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$800,000 liability cover on Baltimore bleacher collapse. Nat Underw 56:23 Mr 13 '52

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Are my limits of liability adequate? need for revision seen due to inflation. H. A. Jungbauer. Weekly Underw 166:841-2 Mr 29 '52

Fight Missouri charitable institution bill designed to remove statutory immunity. Nat Underw 55:18-19 D 20; 22 D 27 '51

How's your coverage? J. F. Van Vechten. Dom Eng 178:184-5+ N '51

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Negligence and product failure create costly liabilities. T. Belt. il Am Bsns 22:16-17+ F '52

Read the fine print before you pay insurance premiums. T. Belt. Am Bsns 21:12-13+ D '51

Transfer of risk rule governs size of limits. A. M. O'Connell. East Underw 52:26-7 N 30 '51

Yardstick for liability insurance? T. Belt. il Am Bsns 22:16-17+ Je '52

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Liability rate raises sanctioned in New York. East Underw 53:29 S 5 '52

Liability rates need another boost; abstracts. R. H. Elliott. Nat Underw 56:26 Mr 27 '52; East Underw 53:50 Mr 28 '52

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Day issues ruling on pending liability suits; counting the number of suits. East Underw 53:33 S 5 '52; Nat Underw 56:26 S 4 '52

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Libel insurance survey shows 15 yes, 38 no. Ed & Pub 85:48 Ap 19 '52

Massachusetts Bonding terminates libel policies of four radio networks. East Underw 52:40 N 16 '51; Nat Underw 55:22 N 15 '51

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Why companies feel security benefits belong in compensation; revising Section 213. J. A. McLain. Nat Underw (Life ed) 55:4+ D 7 '51

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New England Mutual opens fall regionals at Bretton Woods, N.H. East Underw 53:10 O 3 '52
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Insurance, Workmen's compensation—War risks

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Mississippi decision on W.C. act is causing some concern; Walters et al vs. Blackledge and Newcomb. Nat Underw 56:25 F 21 '52

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Michigan association of insurance agents annual convention, Grand Rapids. Nat Underw 56:29+ S 18 '52

Michigan association of insurance agents midyear convention, Detroit. Nat Underw 56:1+ F 28 '52

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North Carolina association of insurance agents annual convention, Pinehurst. Nat Underw 56:1+ My 8 '52

Ohio association of insurance agents annual meeting, Cincinnati. Nat Underw 55:20 O 25 '51

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Oregon association of insurance agents annual meeting, Portland. Nat Underw 56:13 S 11 '52

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Virginia association of insurance agents annual convention, Roanoke. Nat Underw 56:2+ Je 26 '52

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Fieldman's responsibility to his local agencies. J. V. Down. Rough Notes 95:36+ O '52

Use and mis-use of special agent; how local agents use fieldman. E. W. Nash. Rough Notes 95:32+ F '52

What's it cost you to call on your agencies? operating expenses of fieldmen. il Rough Notes 95:36 Ja '52

Woman fieldman helps agents solve office problems. H. L. Concenia. Rough Notes 95:36+ Mr '52

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Court upholds Michigan department's "free binder" findings, softens penalties; case against T. R. Kelter. Nat Underw 56:7 My 29 '52

Detroit agent's appeal attacks Michigan procedure. Nat Underw 55:5 D 20 '51

District of Columbia court defines what constitutes rejected risk; denies agent Bell's claim for commission. Nat Underw (Life ed) 55:7 O 26 '51

Do teachers selling school A.&H. cover need licenses? Nat Underw 55:18 D 27 '51; Same. Nat Underw (Life ed) 55:15 D 28 '51

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Flouts instructions; insurer gets $11,000 verdict against Colorado agent. Nat Underw 55:1+ N 15 '51

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Minnesota agency licensing path made more exacting. Nat Underw 56:4 F 21 '52

Minnesota license requirements; better agents aim of new application; full time producers held desirable. East Underw 53:18 Ag 22 '52

Pros, cons of agent's operating as corporation. R. O. Bennett. Nat Underw (Life ed) 56:9+ Ag 8 '52

Stricter licensing no cure-all. A. E. Stevenson. Nat Underw (Life ed) 56:1 Ap 11 '52

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U.S. court upholds agent in expiration ownership case; V. L. Phillips & co., Richmond agency. Nat Underw 56:15 S 11 '52

West Virginia agents are liable to sales tax on commissions. Nat Underw 56:2 Jl 3 '52

What is gained by incorporating a general agency? W. F. Haldeman. East Underw 53:16-17 My 23 '52

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Accident and health insurance in the all-lines agency. D. C. Picton. East Underw 52:38+ N 2 '51

Agency youth is building; Higham, Neilson, Whitridge & Reid, inc. I. Davis. Spectator (Property ed) 17:14-16+ D '51

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Multiple line underwriting and the fire general agent. P. Huntt. Rough Notes 95:36+ Je '52

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Trend to multiple-line agents? editorial. Nat Underw (Life ed) 56:10 S 5 '52

Urges bond agents to sell key man insurance to contractors. H. C. Reeder. East Underw 53:41 Mr 21 '52

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Lee Nashem agency's space set-up. East Underw 53:3+ Jl 4 '52

Plan your office changes now. plan Rough Notes 95:28 Ja '52

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How small local board can make public relations record. H. Whitney. Nat Underw 56:34 S 25 '52

Moore & Wright co., Port Huron, has built solidly on community relations. C. F. Scheer. East Underw 53:14+ pt 2 Je 27 '52

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How we keep office records. N. M. Isom. Rough Notes 95:29-30 Je '52

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Phoenix of Hartford bulletin shows need of record short cuts. Nat Underw 56:9 O 2 '52

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Old fashioned country agent tells of handling risks in years gone by. L. W. Button. East Underw 52:20 N 30 '51

Rural agents outline desired objectives at NAIA Cleveland meeting. East Underw 53:29 S 26 '52

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CPCU institute hears newest sales angles at Connecticut university seminar. East Underw 53:24 Jl 4 '52; Spectator 160:22 Jl '52

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Kansas City casualty and surety sales congress big success. Nat Underw 56:19+ My 22 '52

Multiperil covers occupy first Newark insurance day. Nat Underw 55:25-6 N 22 '51

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Companies, agents must plan now for profits of the future. B. C. Vitt. East Underw 53:31 Je 27 '52

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Brokers don't have factory risks cornered; sell your clients on your services and coverages. J. Schroeder. Rough Notes 95:26+ Ag '52

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Complete insurance program for a manufacturing risk. D. B. Kinnamon. Rough Notes 95:24-5+ Ag '52

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Rising costs increase need of surveys. D. G. Rogers. Rough Notes 95:48+ My '52

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Agents cooperating with civil defense program, Alert America. East Underw 53:25 Ja 25 '52

Agents for America; our responsibilities. H. W. Nichols. Weekly Underw 166:724-6 Mr 15 '52

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Royal-Liverpool tests production window displays. il Nat Underw 56:2 Je 5 '52

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Company employes barred in Illinois from solicitor licensing. Nat Underw 56:6 F 21 '52

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Decision gives hope of lower tax on renewal commissions; tax court holding in Hobart & Oates case may be milestone. Nat Underw (Life ed) 56:3 Ag 22 '52

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Combined insurance co. of America features sales training on tape recorders. East Underw 53:26-7 Jl 4 '52

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Dangers to agency system from labor unions. W. H. Bennett. East Underw 53:30 S 12 '52

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Why selling life insurance is a career of great attraction. C. Axman. East Underw 53:11-12 pt 2 O 3 '52

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Agents' associations are valuable. P. Bliss. East Underw 52:70+ D 14 '51

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Few problems solved during year. G. S. Midleton. Weekly Underw 166:12+ Ja 5 '52
General insurance brokers association annual dinner, 26th, New York. East Underw 52:31 O 26 '51
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Urges agent-broker action to solve situation in New York city. W. F. Stanz. Nat Underw 56:3+ F 14 '52
Warns brokers on unauthorized companies. W. F. Brooks. East Underw 53:22 F 1 '52; Same. Weekly Underw 166:317+ F 2 '52
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Illinois requirements for seeking non-residents brokers' licenses. East Underw 53:23 Ag 22 '52
New York department asks excess line brokers to eliminate abuses. East Underw 53:1+ Ag 29 '52: Same. Nat Underw 56:6 Ag 28 '52; Same. Weekly Underw 167:500-1 Ag 30 '52
Statute interpreted; Pennsylvania rules on rights of excess brokers. Weekly Underw 167:194 Jl 26 '52

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National bureau of casualty underwriters states case on five per cent profit factor in memorandum to NAIC. East Underw 53:34+ Je 27 '52
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Uniform accounting committee of NAIA continues to aim at uniformity. Nat Underw 56:17+ Jl 3 '52
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C. V. Parkinson issues statement in press conference; replies to Gould articles. Nat Underw (Life ed) 56:1+ F 8 '52
How Great-West uses outdoor ads. W. A. Neville. East Underw 52:19 N 2 '51

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New advertising theme for Home. Nat Underw 56:2 S 11 '52

Security Mutual Life starts '52 national ad campaign. il East Underw 53:14 F 1 '52

Trade journal advertising should not be overlooked. Weekly Underw 166:941 Ap 5 '52

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Why insurance advertising tactics should be more aggressive now. S. Weeks. il Ptr Ink 238:48+ F 22 '52; Same. Nat Underw (Life ed) 56:2+ Ag 1 '52

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Branch office is company model; Washington branch of Travelers insurance companies. Am Bsns 22:46-8+ S '52

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Personnel problems in claim department work. H. M. Stewart. East Underw 53:5 S 19 '52

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Clerk shortage irritates agent-company relations. Nat Underw 56:30 Ja 17 '52

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Employe suggestions aid themselves and company. C. H. Hall. Nat Underw 56:12+ O 2 '52

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Home Life liberalizes its employe welfare benefits. East Underw 52:5 O 19 '51; Nat Underw (Life ed) 55:16 O 19 '51

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Life insurance personnel step-up per capita work; study by Institute. Nat Underw (Life ed) 56:9 Jl 25 '52

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New offices increase production; Government employees insurance co. of Washington. B. Miller. il Am Bsns 22:36-8 Mr '52

New York insurers found alert in test air raid. Nat Underw (Life ed) 55:9 N 30 '51

Pearl's training program; promising junior members of London staff sent here to learn international nature of insurance. East Underw 53:27 Mr 21 '52

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Quality control for clerical work pays big return. B. B. Murdock. Nat Underw (Life ed) 55:3 O 26 '51

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Special agents under $3,900 are wage-hour employes. Nat Underw 56:6 F 7 '52

Staff unhappy when idle; Lutheran mutual life insurance co. il Am Bsns 21:24+ O '51

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U.S. Supreme court bolsters employer's right to bargain; upholds American National management function clause. Nat Underw (Life ed) 56:3+ My 30 '52

Wage-hour status of field men excites interest; position of casualty inspectors and auditors is uncertain. Nat Underw 56:2 F 21 '52

Washington National inaugurates over-age employment program. East Underw 52:28 Jl 11 '52; Nat Underw (Life ed) 56:12 Jl 11 '52

What junior board can do; Washington national insurance co., Junior management council. W. Norris. il Am Bsns 22:10-11 Je '52

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Pacific Mutual Life's new cashiers training division. East Underw 53:15 Ja 25 '52

Training of home office underwriters. D. D. Ulfers. Weekly Underw 167:822-3 S 27 '52

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Calls employes' paper a little magazine doing a big job. R. C. Van Dusen. East Underw 53:35 Ap 4 '52

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Bankers Life retirement plan wins in Nebraska court. East Underw 53:15 Ag 1 '52

New suits attack two Nebraska insurers' retirement plans. Nat Underw 56:20 Jl 31 '52; Same. Nat Underw (Life ed) 56:2 Ag 1 '52

1913 law behind Nebraska ruling against pensions; old statute barred insurance company retirement plans. Nat Underw (Life ed) 56:1+ Ag 8 '52

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Prudential women on same retirement footing as men. East Underw 53:14 S 5 '52

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Central dictation saves for some. D. E. Slee. Nat Underw (Life ed) 56:8 Jl 25 '52

Great speed-up in equipment ahead. J. L. Batchler. East Underw 53:4 S 26 '52

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Here's how we're tabulating values at Northwestern National Life. R. Kennon. il Spectator 160:22-3 S '52

Much interest in electronic devices for insurers. M. E. Davis. Nat Underw 56:7 O 2 '52

New electronic devices will revolutionize and speed business operations; abstracts. D. Sarnoff. Weekly Underw 166:1435+ My 31 '52; Nat Underw (Life ed) 56:3+ My 30 '52

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See also

Deuterium

Radioactivity

also subdivision Isotopes under names of elements, e.g.

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Carbon

Cobalt

Helium

Lead

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Car lighting
Christmas lighting
Daylight
Electric lamps
Electric lighting
Glare
House lighting
Light projection
Lighting fixtures
Office lighting
Reflectors
Stage lighting
Street lighting
Tunnel lighting
Windows

also subdivision Lighting under special subjects, e.g.

Airplanes
Airports
Auditoriums
Bank buildings
College buildings
Doorways
Drafting rooms
Electric plants (central stations)
Factories
Florist shops
Gas works
Greenhouses
Jewelry stores
Kitchens
Motor buses
Moving picture photography
Moving picture studios
Moving picture theaters
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Public buildings
Roads
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Showrooms
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Television studios
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MACHINE tools, Used

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Lubrication and lubricants (cutting and grinding)
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City buys 189 acres as industrial site. Eng N 149:57 Jl 17 '52

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NAL DC-7s to cost $2 million each. Aviation W 56:75 Mr 31 '52
NAL readies for proxy battle. S. Altschul. Aviation W 55:19 O 1 '51
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Stock offered. Comm & Fin Chr 175:2379 Je 9 '52

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Joint meeting with National association of casualty and surety agents, White Sulphur Springs, W.Va. Oct. 5-8. East Underw 53:34-8, 40 O 10; 33-4 O 17 '52; Nat Underw 56:19+ O 9; 33-4 O 16 '52; Weekly Underw 167:942-6 O 11 '52

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Swift rise of NACA and portent of the big award. T. W. Wassell. Nat Underw 56:17+ Jl 10 '52

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Annual conference and exhibition, 8th, Galveston. Chem & Eng N 30:1290+ Mr 31 '52
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Hall elected president. Sales Management 68:55 pt2 Ja 15 '52

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Annual convention, Chicago, Jan. 20-24; program and list of exhibitors. Am Bld 74:91+ Ja '52
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Directors meeting, Washington. Eng N 148:21 Je 5 '52
Home builders demand representation. Eng N 148:105 Mr 6 '52

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Annual meeting, Chicago, Nov. 6-7. East Underw 52:34, 38 N 16 '51; Nat Underw 55:7, 23+ N 8; 19+ N 15 '51; Weekly Underw 165:1141+ N 10 '51
Regional meeting, Des Moines. Nat Underw 56:25 My 8 '52
Review of activities. V. Lemmon. Weekly Underw 166:66+ Ja 5 '52

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Annual convention, 56th, Cleveland, Sept. 21-25. East Underw 53:21-3+ S 26; 19+ O 3 '52; Nat Underw 56:29+ S 25; 2+ O 2 '52; Weekly Underw 167:765, 772-82 S 27 '52
Bennett retiring. East Underw 53:18+ S 5 '52; Same cond. Nat Underw 56:1+ S 4 '52
Committee reports; summaries. Nat Underw 56:46-7 S 25 '52
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Midwest territorial conference, Milwaukee. Nat Underw 56:1+ Mr 27 '52
More agents' problems may be handled at national level. W. M. Sheldon. East Underw 53:24 My 16 '52
New executive committee holds first meeting in New York. East Underw 52:22 O 19 '51; Nat Underw 55:1 O 18 '51
President's address at annual convention. J. F. Van Vechten. East Underw 53:23 S 26 '52
Southern agents conference, 4th annual, Hot Springs, Va. Nat Underw 56:1+ Mr 20 '52; Weekly Underw 166:753+ Mr 22 '52
State directors meeting and Rocky Mountain territorial conference, Denver, April 28-30. Nat Underw 56:1+, 9 My 1; 21+ My 8 '52

NATIONAL association of insurance brokers
Annual meeting, New York. Nat Underw 56:9 My 22 '52; Weekly Underw 166:1413+ My 31 '52

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Annual convention, 83d, Chicago, June 22-25. East Underw 53:1+ Je 27 '52; Nat Underw 56:1+ Je 26; 1+ Jl 3 '52; Nat Underw (Life ed) 56:1+ Je 27 '52; Weekly Underw 166:1649, 1660-5 Je 28 '52
Committee members. Weekly Underw 166:626-7+ Mr 8 '52
Midyear meeting, New York, Dec. 2-5. East Underw 52:1+, 6, 8+ D 7 '51; Nat Underw 55:1+ D 6 '51; Nat Underw (Life ed) 55:1+ D 7 '51; Weekly Underw 165:1419, 1474+ D 8-15 '51
New committee members. Nat Underw 56:8 Mr 6 '52
New committees named. Nat Underw 56:1 S 25 '52
Zone five meeting, Dallas, March 20-22. East Underw 53:1+ Mr 28 '52; Nat Underw 56:1 Mr 20; 6 Mr 27 '52; Weekly Underw 166:814-15 Mr 29 '52
Zone four meeting at St Paul. Nat Underw 55:1+ O 25 '51; Same abr. Nat Underw (Life ed) 55:3, 23 O 26 '51
Zone four officials hold session at Milwaukee. Nat Underw 56:1+ O 9 '52; Nat Underw (Life ed) 56:3 O 10 '52

NATIONAL association of insurance women
Annual convention, Rapid City, S.D. Nat Underw 56:5 Je 19 '52
Insurance women's group now has 11,000 members. E. F. DeCesari. Weekly Underw 167:706 S 20 '52

NATIONAL association of investment clubs
Investment club movement. G. A. Nicholson, jr. Comm & Fin Chr 174:1751 N 8 '51

NATIONAL association of life underwriters
Annual convention, 63d, Atlantic City, Sept. 8-12. East Underw 53:1+, 3+, 6-10+ S 12 '52; Nat Underw (Life ed) 56:1+ S 12; 1+ S 19 '52; Nat Underw (Life ed) Daily ed 56:3+ S 10; 3+ S 11 '52; Weekly Underw 167:656-61, 672-3 S 13 '52
Blasts charge companies dominate N.A.L.U. D. B. Fluegelman. Nat Underw (Life ed) 56:1 O 10 '52
Committee chairmen appointed. Nat Underw (Life ed) 56:5 S 19 '52
Cross-section of the field forces of life insurance. East Underw 53:50+ pt 2 O 3 '52
Midyear meeting, Chicago, March 17-20. Nat Underw (Life ed) 56:1+, 4+ Mr 21 '52
N.A.L.U. counsel defines status of fraternal agents. Nat Underw (Life ed) 56:18 F 15 '52
Pictures N.A.L.U. as company dominated. S. D. Wyman. Nat Underw (Life ed) 56:1+ O 3 '52

General agents and managers conference

Holds 1st convention, Chicago, March 17-18. East Underw 53:1+ Mr 21 '52
Newly formed General agents and managers conference. East Underw 52:1+ N 16 '51
Notable progress made in first year. Nat Underw (Life ed) Daily ed 56:32 S 10 '52
Story of General agents and managers conference told in brochure. Nat Underw (Life ed) 56:6 F 1 '52

NATIONAL association of magazine publishers
Annual meeting, Pocono Manor, Pa. Ptr Ink 239:31 Je 20 '52

NATIONAL association of manufacturers
NAM scores a hit on tv. il Bsns W p86-8 Ap 19 '52
Unique 56th session. Bsns W p25-6 D 8 '51

NATIONAL association of manufacturers representatives
Growing NAMR broadens scope. Aviation W 57:33-4 S 22 '52

NATIONAL association of motor bus operators
Anniversary convention, 25th, Chicago, Sept. 12-14; abstracts of papers. Bus Transportation 30:28-34+ O '51
Annual meeting, 23d, Chicago, Sept. 17-19. Bus Transportation 31:26-31 O '52

NATIONAL association of mutual insurance agents
Annual convention, 20th, Chicago. Nat Underw 55:2+ O 25 '51; Weekly Underw 165:1014-16 O 27 '51

NATIONAL association of oil equipment jobbers
Annual meeting, 2d, St Louis, Oct. 8-9. Nat Pet N 43:78-9+ O 17 '51
Equipment jobbers plan to launch promotion campaign. il Nat Pet N 44:89 My 21 '52

NATIONAL association of photolithographers
Annual convention, 19th, Buffalo, Sept. 5-8. Inland Ptr 128:74-5 O '51

NATIONAL association of public insurance adjusters
Annual meeting, Atlantic City. East Underw 53:22 Ag 15 '52; Nat Underw 56:2 Jl 31 '52

NATIONAL association of purchasing agents
Annual meeting, 37th, Atlantic City. Iron Age 169:91-2 Je 5 '52
Annual meeting, 37th, Atlantic City, May 26-28. Oil Paint & Drug Rep 161:4+ Je 2 '52

NATIONAL association of radio and television broadcasters
Engineering conference, 6th, Chicago, March 31-April 2; program. Tele-Tech 11:51+ Ap '52
NARTB's engineering department. Tele-Tech 11:33 Ap '52

NATIONAL association of railroad and utilities commissioners
Annual convention, Charleston, S.C. Oct. 16-19; excerpts and digests from reports and addresses. Pub Util 48:738-47 N 22 '51
Annual meeting, 63d, Charleston, Oct. 16-19. Elec World News ed 136:11 O 29 '51
Annual meeting, 63d, Charleston, S.C. Oct. 16-19. Ry Age 131:45-6 O 29 '51
N.A.R.U.C. proposes uniform rules for gas utility operation. Gas Age 109:51-3+ Mr 13 '52

NATIONAL association of real estate boards
Annual meeting, 44th, Cincinnati, Nov. 11-16. Arch Forum 95:60-1 D '51
New emphasis in NAREB; President Lund plugs slum repair, soft pedals denunciations. il Mag of Bldg Arch Forum 96:61+ Je '52; Same. Mag of Bldg House & Home 1:59+ Je '52

NATIONAL association of securities dealers
Fiberglas shenanigans lead to inquiry. Bsns W p 120+ Jl 12 '52

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Annual meeting, 41st, Atlantic City, Oct. 15-18. Sheet Metal Worker 43:79-80 N '51
Spring meeting, Pittsburgh, May 8-9; with abstracts of papers. Sheet Metal Worker 43:44-5+ Je '52

NATIONAL association of shippers advisory boards
Annual meeting, 15th, Cleveland, Oct. 11. Ry Age 131:55-7 O 22 '51

NATIONAL association of supervisors of state banks
Coordination of practices in fields of mutual or joint responsibility; joint statement. Fed Res Bul 38:877-81 Ag '52

NATIONAL association of surety bond producers
Annual meeting, Chicago. Nat Underw 56:21+ Mr 20 '52; Weekly Underw 166:771+ Mr 22 '52

NATIONAL association of tax administrators
Inheritance tax section meeting, Asheville, N.C. Trusts & Estates 91:601 Ag '52

NATIONAL association of textile manufacturers. See American textile machinery association

NATIONAL association of waste material dealers
Annual meeting, 39th, New York, March 17-19. Paper Tr J 134:16+ Mr 28 '52

NATIONAL automobile underwriters association
Annual meeting, 22d, New York, May 21. East Underw 53:34+ My 23 '52; Nat Underw 56:1+ My 22 '52; Weekly Underw 166:1342+ My 24 '52

NATIONAL aviation trades association
Officers. Aviation W 56:82 Mr 31 '52

NATIONAL banks. See Banks and banking, National

NATIONAL bibliography. See Bibliography, National

NATIONAL biscuit company
Nabisco formula. G. H. Coppers. Advanced Management 16:2-7 N '51

NATIONAL board of fire underwriters
Annual meeting, 86th, New York, May 22. East Underw 53:1, 25-6 My 23; 19-20 My 30 '52; Nat Underw 56:1+ My 22 '52; Weekly Underw 166:1333, 1340-1 My 24 '52
Arson bureau's work cuts down jewelry thefts. East Underw 53:21 My 9 '52
Fire protection activities contributing to public welfare. J. A. Neale. East Underw 52:18+ N 9 '51
National Board services. L. A. Vincent. East Underw 53:1+ My 2 '52
Public relations staff; sketches. East Underw 53:19+ F 29 '52
Review of 1951. J. R. Cooney. Weekly Underw 166:9-10 Ja 5 '52
Standing committees. East Underw 53:33 Je 13 '52

NATIONAL brands. See Advertising, National

NATIONAL bulk carriers, inc.
Japanese study American methods in shipyard run by U.S. builders. il Bsns W p 157-8+ Je 7 '52

NATIONAL bureau of casualty underwriters
Annual meeting, New York, May 14th. East Underw 53:31 My 16 '52

NATIONAL bureau of standards. See United States—Standards, National bureau of

NATIONAL bus traffic association
Annual meeting, 16th, Chicago, Sept. 11. Bus Transportation 30:35+ O '51
Annual meeting, 17th, Chicago, Sept. 16. Bus Transportation 31:31 O '52

NATIONAL cargo bureau, inc.
Hailed as progressive step. C. E. McDowell. Weekly Underw 167:934-5 O 11 '52
Organization; officers named. Weekly Underw 167:793+ S 27 '52; Nat Underw 56:20 O 2 '52

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National cartoonists society aims for prestige, fun. E. Knoll. Ed & Pub 85:44 Ap 5 '52

NATIONAL cash register company
Five companies that will maintain dividends in 1952; with comparative balance sheet items. Mag of Wall St 89:131 N 3 '51
How are Patterson's successors doing? L. M. Hughes. il Sales Management 68:24-7+ My 20; 42-4+ Je 1; 106+ Je 15 '52
National Cash Register teaches old theory, new ways to sell at training center in Dayton. il Bsns W p38+ Ag 2 '52
Success with direct mail. G. H. Head. Adv Agency 45:70+ Ag '52

NATIONAL central library. See London—National central library

NATIONAL chlorophyll and chemical company
Stock offered. Comm & Fin Chr 175:2379 Je 9 '52

NATIONAL city bank of New York
Annual report to shareholders; excerpt. Comm & Fin Chr 175:108 Ja 10 '52

NATIONAL city lines, inc.
National city lines wants out; proposes Bingham formula for public ownership and private management of the transportation system. il Bus Transportation 30:38-9 D '51
Sell to the city. Bsns W p 160-1 D 8 '51

NATIONAL clay pipe manufacturers, inc.
Annual meeting, Los Angeles, Oct. 12-18. Brick & Clay Rec 119:45 D '51
NCPMI faces future with confidence. D. M. Strickland. Brick & Clay Rec 120:74+ Mr '52
Public relations for NCPMI. E. C. Powers. Brick & Clay Rec 120:78 Mr '52

NATIONAL commission on accrediting
Accrediting decision may affect ACEJ plans. D. Bentel. Ed & Pub 85:26 F 23 '52

NATIONAL concrete burial vault association
Annual meeting, 25th, St Paul, June 16-18. Concrete 60:18+ Jl '52

NATIONAL concrete masonry association
Annual meeting, 32d, New York, Feb. 18-20; with abstracts of papers. Concrete 60:12-16 Mr; 28+ Ap '52; Rock Prod 55:189-96+ Ap '52
NCMA offers members varied promotion aids. il Concrete 59:18-19 N '51
Southern regional meeting, New Orleans, Nov. 4-6; with abstracts of papers. Concrete 59:20-4 D '51; Rock Prod 54:155-8 D '51

NATIONAL concrete products association
Annual meeting, 3d, Windsor, Ont. Feb. 14-16. Concrete 60:10 Ap '52

NATIONAL conference of commercial receivable companies
Annual convention, New York; excerpts from addresses. Credit & Fin Management 54:28+ Ja '52

NATIONAL conference of editorial writers
Annual meeting, Cleveland, Oct 27. Ed & Pub 84:12+ N 3 '51

NATIONAL conference of lawyers and certified public accountants
Meeting, New York, Feb 2. J Account 93:466-7 Ap '52

NATIONAL conference of science for peace
Conference, 1st, London, Jan. 19-20. Science 115:446 Ap 18 '52

NATIONAL conference on labor legislation
Conference, 18th, Washington, Dec. 4-6, 1951. Mo Labor R 74:12-15 Ja '52

NATIONAL congress of petroleum retailers
Annual meeting, Cleveland, Aug. 19-22. Nat Pet N 44:47 S 3 '52

NATIONAL constructors association
Plant construction employment booms. Eng N 148:38+ My 15 '52

NATIONAL cottonseed products association
Form insurance committee. Nat Underw 56:11 S 11 '52

NATIONAL council for stream improvement

Annual meeting, New York. Chem & Eng N 30:892 Mr 3 '52

NATIONAL council on compensation insurance

Annual report of general manager; abstracts. H. F. Richardson. East Underw 53:41 Mr 14 '52; Nat Underw 56:24+ Mr 13 '52

NATIONAL crushed stone association

Annual convention, 35th, Chicago, Feb. 17-20; program with booth equipment descriptions. Rock Prod 55:173-5+ Ja '52

Annual convention, 35th, Chicago, Feb. 18-20. Rock Prod 55:96-105 Ap '52

Midsummer meeting, Hot Springs, Va. July 24. Rock Prod 55:102-3 S '52

NATIONAL dairy products corporation

Five defensive stocks affording safe income; with comparative balance sheet items. Mag of Wall St 89:183 N 17 '51

NATIONAL district heating association

Annual meeting, 43d, Skytop. Heating-Piping 24:92-4 Ag '52

Annual meeting, 43d, Skytop, Pa. June 3-6. Heat & Ven 49:124+ Jl '52

NATIONAL drug trade conference

Annual meeting, New York, Dec. 11. Oil Paint & Drug Rep 160:5+ D 17 '51

NATIONAL editorial association

Convention, Buffalo. Ed & Pub 85:9+ Je 28 '52

Spring meeting, New York, Feb. 15-16. Ed & Pub 85:9+ F 23 '52

NATIONAL electrical code

Lack of uniformity in local codes retarding full power utilization. Elec World 136:46-7 D 31 '51

Safety aspects of the National electrical code. O. W. Johnson. Am Pet Inst Proc 32 M(3):58-61; Discussion. 61-3 '52

Short code. Elec West 109:91 Ag '52

NATIONAL electrical manufacturers association

Annual meeting, Atlantic City, Nov. 12-15. Elec World News ed 136:12-13 N 26 '51

Winter meeting. Elec World 137:113 Mr 24 '52

NATIONAL farm chemurgic council

Annual conference, 17th, St Louis. Oil Paint & Drug Rep 161:5+ Mr 17 '52

NATIONAL federation of financial analysts societies

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New good roads group formed. Roads & Sts 95:62-3 Ag '52

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Annual meeting, 44th, Chicago, Nov. 15-16. Ry Age 131:42+ N 26 '51

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Cooperation in the applied optics fields of ophthalmology, optometry, and opticianry. C. C. Koch. Opt Soc Am J 41:655-7 O '51

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Fight due over NLRB spot. Bsns W p32+ Ja 12 '52

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Last-minute talk to employees by boss can upset labor board election. Bsns W p 143 S 27 '52

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NLRB stays out of jurisdictional fight. Eng N 148:58 Ja 31 '52

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Golden jubilee. East Underw 53:11 Ap 11 '52; Nat Underw (Life ed) 56:6 Mr 21 '52

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Operating division annual meeting, Stockbridge, Mass. Sept. 10-12; with abstracts of papers. Rock Prod 54:125-30+ O '51

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Annual meeting, 19th, Chicago, Oct. 29-31. Chem & Eng N 29:4852 N 12 '51

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Looking back on a half century of service. il Mach 59:170-5 O '52
Spring meeting, Chicago, April 30-May 2. Am Mach 96:192-3 My 12 '52; Mach 58:186-7 Je '52

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25 photogs to cover exercise snowfall. J. L. Collings. Ed & Pub 84:48 D 22 '51
U.P. correspondents now carry cameras. J. L. Collings. il Ed & Pub 85:48 F 16 '52
See also
United press—Picture service
War photographs

NEWSPAPER advertising executives' association
Annual convention, 42d, Chicago, Jan. 21-23. Ed & Pub 85:7, 9-14+ Ja 26 '52
Annual meeting, 42d, Chicago, Jan. 21-23; program. Ed & Pub 85:51 Ja 5 '52
NAEA presents dividend kit to members. Ed & Pub 85:18 F 2 '52
NAEA proposes new '52 dues schedule. Ed & Pub 85:24 Ja 5 '52
Representatives file objections to dues scale; program details. Ed & Pub 85:12 Ja 12 '52

NEWSPAPER advertising executives' association—*Continued*
- Summer conference, Daytona Beach, Fla. Ed & Pub 85:7-8 Je 28 '52; Ptr Ink 240:22 Jl 4 '52

NEWSPAPER advertising executives association, New England. See New England newspaper advertising executives association

NEWSPAPER and mail deliverers union
- Deliverers must return $800,000 to void pact. Ed & Pub 85:59 Mr 15 '52

NEWSPAPER associations
- *See also* American newspaper publishers' association; National editorial association; National press photographers association; Sigma delta chi

NEWSPAPER awards
- Chicago news takes Inland cup; judges call for better press work. il Ed & Pub 85:48 F 9 '52
- Five papers win CNPA cups in 11 events. Ed & Pub 85:20 F 9 '52
- Inland winners named in local news reporting. Ed & Pub 84:65 O 20 '51
- LaSalle paper wins Ayer cup second time for excellence in typography, make-up and presswork. il Ed & Pub 85:14 Ap 19 '52
- 60 awards conferred at NEA convention. Ed & Pub 85:59 Je 21 '52
- 13 newspapers win public relations awards from Kansas U. Ed & Pub 85:43 My 24 '52
- 21 dailies win honors in E&P annual promotion contest. R. B. McIntyre. il Ed & Pub 85:9+ Mr 15 '52
- Wyoming press awards given to 12 papers. Ed & Pub 85:66 F 9 '52
- *See also*
- Journalism awards

NEWSPAPER buildings
- Publisher's edition marks new building; Santa Barbara news-press. C. Watson. Ed & Pub 85:20 Ap 5 '52

NEWSPAPER bundle tying machine
- Wiretyer makes savings possible. Ed & Pub 85:63 Je 14 '52

NEWSPAPER carriers
- Boys get subscribers and see the world; Columbus dispatch and Ohio state journal. C. Long. Ed & Pub 84:24 O 13 '51
- Carrier-cub reporters vie for European trips; Waukegan (Ill.) news-sun. G. A. Brandenburg. Ed & Pub 85:82 Ap 19 '52
- Carrier training wins psychologist's praise. G. A. Brandenburg. Ed & Pub 85:56 Mr 15 '52
- Carriers develop best business. R. Graham. Ed & Pub 85:50 Jl 12 '52
- Contract may govern liability for carriers. A. W. Gray. Ed & Pub 85:26 Ja 19 '52
- How Peoria carrier program works. W. F. Lester. Ed & Pub 85:48 Ap 5 '52
- ICMA chief warns on age of carriers; New England circulation managers association. Ed & Pub 85:58 Ja 19 '52
- ICMA seeks educators' support for carriers. G. A. Brandenburg. Ed & Pub 84:32 N 10 '51
- ICMA studies newsboy information bureau need. G. A. Brandenburg. Ed & Pub 85:58 F 16 '52
- Kappler brothers build Moline carrier morale. G. A. Brandenburg. Ed & Pub 85:32 Ja 12 '52
- N.Y. legislature approves model carrier-vendor law. J. Walker. Ed & Pub 85:7 Mr 15 '52
- Newspaperboy foundation has $18,000 melon. Ed & Pub 85:47 S 13 '52
- Old newsboys collect $ million for cripples. Ed & Pub 85:51 Mr 1 '52
- Record mailing is seen on newspaperboy stamp. Ed & Pub 85:40 Ag 16 '52
- Smart public relations frame around carriers. T. S. Irvin. Ed & Pub 84:34 O 20 '51
- Socialistic philosophy of do-gooders hit. Ed & Pub 85:57 Ap 26 '52
- SCMA board critical of N.Y. carrier law. Ed & Pub 85:38 Ap 12 '52
- Stamp of approval for Johnny-on-spot? J. Walker. Ed & Pub 85:20+ Ap 19 '52
- Ten Cleveland carriers to see inauguration. G. A Brandenburg Ed & Pub 85:31 Ag 30 '52
- Toronto Star carriers reap fringe benefits. F. D. Taylor. Ed & Pub 85:42 Ag 23 '52

NEWSPAPER classified advertising managers, Association of. See Association of newspaper classified advertising managers

NEWSPAPER ethics
- Asks speculation be modified in reporting armistice negotiations with Communists. M. B. Ridgway. Ed & Pub 85:66 F 16 '52
- ABC publicity rules have three-fold purpose. G. A. Brandenburg. Ed & Pub 84:60 N 17 '51
- Code of ethics proposed for ICMA consideration. G. A. Brandenburg. Ed & Pub 85:35 Jl 5 '52
- Editor won't let fans pay for junket. A. L. Ault. Ed & Pub 84:18 D 15 '51
- Editors use reason in accepting rides, gifts. Ed & Pub 85:149-50 Ap 26 '52
- Finds publisher job easier than politics; Ex-Governor Lane on newspapers. G. O. Rash. Ed & Pub 85:28 My 10 '52
- Good and evil from the press. W. Albig. bibliog Ann Am Acad 280:105-15 Mr '52
- Illinois panel decides delicate news issues. Ed & Pub 84:13 O 20 '51
- Omit suicide of psychiatrist? four yes, three no. Ed & Pub 85:30 Ap 19 '52
- Pioneering advised at editor's parley. H. Brucker. Ed & Pub 85:12 My 24 '52
- Press and public agreed on deviation from ideals. E. L. Bernays. Ed & Pub 85:11+ My 17 '52
- Press is used for dirty work. A. Barth. Ed & Pub 85:20 My 10 '52
- Press outcry lacking in official corruption; Punishment by publicity; abstract. A. Barth. Ed & Pub 85:8+ Ag 30 '52
- Truth is sole responsibility. S. Brown. Ed & Pub 85:18 F 9 '52
- *See also*
- Journalism ethics
- Newspapers—Advertising policies

NEWSPAPER food editors' conference
- Annual conference, 9th, Chicago. Ed & Pub 84:9 O 13 '51; Ptr Ink 237:46-7 O 19 '51

NEWSPAPER mechanical conference, Southern. See Southern newspaper mechanical conference

NEWSPAPER offices
- Hobby related to business. J. L. Frazier. Inland Ptr 129:76-7 Jl '52
- Lethbridge herald in $500,000 plant. il Ed & Pub 85:54 Jl 12 '52
- New buildings ready for all three Bee papers. C. Watson. Ed & Pub 84:14+ D 22 '51
- Office finds use for columns; Cleveland press. L. Stemp. il Am Bsns 21:12-13+ N '51
- Philadelphia Inquirer news facilities on one floor. Ed & Pub 85:13 S 13 '52
- Straightline production system engineered in Bergen Record plant. C. McCormick. il Ed & Pub 84:49-50 O 13 '51
- $2,500,000 home for Denver daily. il Ed & Pub 85:68 Je 14 '52

Electric equipment
- Electricity in newspaper printing. A. T. Robertson. bibliog plan diags Inst E E Proc 99 pt 1:75-88 My '52; Same cond. Engineering 173:124-7, 150-1 Ja 25-F 1 '52; Abstract. Elec R (Lond) 150:125-6 Ja 18 '52; Discussion. Inst E E Proc 99 pt 1:89-91 My '52; Elec R (Lond) 150:126-7 Ja 18 '52; Electrician 148:209-10 Ja 18 '52

Equipment
- How Scripps-Howard improvement projects are held within budgets. il Ed & Pub 85:61-2 S 13 '52
- *See also*
- Justigraph

Fires and fire protection
- Separated units reduce fire peril. Ed & Pub 84:57 O 13 '51

Layout
- Work miracles in an engineered plant; Ledger-Enquirer newspapers in Columbus, Ga. A. H. Chapman, jr. il plan Ed & Pub 85:43+ F 9 '52

Visitors
- Plant tours sharpen interest in newspaper. J. M. Connelly. Ed & Pub 84:28 D 15 '51

NEWSPAPER promotion association, National. See National newspaper promotion association

NEWSPAPER publishers and editors, International federation of. See International federation of newspaper publishers and editors

NEWSPAPER representatives

Grocery deal bulletins give useful spot check. Ed & Pub 85:22 S 6 '52

Hagg is never vague about local market. A. Hagg. Ed & Pub 85:22 My 31 '52

See also

Advertising, Soliciting of

Advertising mediums—Newspapers

Lutz, John E.

McAnulty, James S.

Weekly newspaper representatives

NEWSPAPER representatives, American association of. See American association of newspaper representatives

NEWSPAPER week

Local news barriers offer theme. T. S. Irvin. Ed & Pub 85:49 Ag 23 '52

Newspaper week lethargy deplored. T. A. Serrill. Ed & Pub 85:12+ Ag 16 '52

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Developments in local newspapers and magazines abroad. M. Burke. Ed & Pub 85:14 My 17 '52

Good journalism good business. J. M. McClelland, jr. Ed & Pub 85:50 F 23 '52

Heaviest play on government and business; study of 20 metropolitan dailies. F. M. Hoar. Ed & Pub 85:26 Ag 16 '52

Hollywood honestly portrays newspaper. R. Erwin. Ed & Pub 85:66 Mr 22 '52

How the Sunday paper can help in public relations. J. L. Morrison. Pub Works 83:59-60 Jl '52

How to work with the press; Columbia gas system on the subject of gaining and holding better relations with newspapers. Gas Age 109:78-80+ My 8 '52

Interpretation; responsibility of the press in developing public understanding of world affairs; abstract. L. Markel. Ed & Pub 85:12 Ag 30 '52

Legal press serves specialized field. R. A. Schonian. Ed & Pub 85:40+ Jl 26 '52

Newspaper appraisal. F. Bell. Ed & Pub 85:9+ Ja 26 '52

See also

Advertising mediums—Newspapers

Army newspapers

Audit bureau of circulations

College newspapers

Color in newspapers

Freedom of the press

Journalism

Newspaper offices

Newsprint paper

Radio broadcasting stations, Newspaper

Reporters

Reporting

Television stations, Newspaper

Trade journals

Accounting

Accounting machines not only count but save dollars in newspaper offices. J. Booth; E. H. Fawsett. il Ed & Pub 85:65-6 S 13 '52

Daniel strikes balance on accounting method. Ed & Pub 85:57 Je 21 '52

Method for finding ad cost presented in SNPA report. Ed & Pub 85:7+ My 17 '52

Standard accounting chart is distributed. Ed & Pub 85:57 Ja 26 '52

Unique billing system on Philadelphia inquirer. D. L. Lionel. Ed & Pub 85:48 Je 21 '52

Whole business story on 4x5 report cards. D. P. Miller. Ed & Pub 85:56 Ja 19 '52

Advertising

Advertising helps you; try it in your paper. T. S. Irvin. Ed & Pub 85:46 Ap 5 '52

Cartoon-strip style sells classified ads. T. S. Irvin. Ed & Pub 84:64 D 15 '51

Kansas City Star creed told so you believe it. T. S. Irvin. Ed & Pub 85:52 Mr 22 '52

Media man's viewpoint; newspaper promotion. D. B. Arnold. Adv Agency 44:92 D '51

Metro does it again, making a habit of it. T. S. Irvin. Ed & Pub 85:32 Ag 16 '52

Newspapers vote strong program to meet competitive challenge. H. E. Green. Ptr Ink 238:29 F 1 '52

Promotion is exciting with its excitement; Chicago Sun-Times booklet. T. S. Irvin. Ed & Pub 85:76 Ap 19 '52

ROP promotion needs consistency, timing. D. L. Lionel. Ed & Pub 85:56 Mr 22 '52

Success stories make constructive promotion. T. S. Irvin. Ed & Pub 85:52 F 16 '52

Tell unvarnished facts about family coverage. J. C. Ottinger, jr. Ed & Pub 85:63 Mr 1 '52

21 dailies win honors in E&P annual promotion contest. R. B. McIntyre. il Ed & Pub 85:9+ Mr 15 '52

Want ad gimmicks that produce linage. D. L. Lionel. Ed & Pub 85:50 Ap 5 '52

Advertising departments

Discussion is invited. D. L. Lionel. Ed & Pub 84:30 O 13 '51

Dual deadline system helps proof problem. Ed & Pub 85:26 My 24 '52

Institute to hold first ad seminar, New York, Feb. 18. Ed & Pub 85:55 F 16 '52

Promotion from within for supervisory jobs. D. L. Lionel. Ed & Pub 84:44 O 20 '51

Advertising policies

Censorship of ads explained. M. Green. Ed & Pub 85:66 Je 28 '52; Same abr. Adv Agency 45:66+ Ag '52

Dailies get 70 per cent of Ripley budget; it could be 90 per cent; competitive ads. R. B. McIntyre. il Ed & Pub 85:15+ S 13 '52

Advertising rates

See Advertising—Rates

Advertising service

Admen stack groceries for Journal American advertisers. L. Farrant. il Ed & Pub 85:15+ Jl 12 '52

Advertiser and the agency; abstract. J. W. Rindlaub. Ed & Pub 85:14 F 16 '52

Agencies can depend on Yankees in Springfield. L. Farrant. Ed & Pub 85:22 Jl 5 '52

Agency man advocates merchandising for fee. Ed & Pub 85:24 Ag 16 '52

Better product needed to meet competition. J. W. West. Ed & Pub 85:24 F 23 '52

Dailies launch concerted effort in retail field. il Ed & Pub 85:9+ Mr 8 '52

Daily serves its food facts at big dinner. Ed & Pub 85:22 Mr 8 '52

Grocery inventories called big ad plus. Ed & Pub 84:69 O 20 '51

How South Bend tribune promoted Father's day. T. S. Irvin. Ed & Pub 85:34 Ag 2 '52

Merchandising in Newark since Dewey at Manila. L. Farrant. il Ed & Pub 85:16 Ag 2 '52

Merchandising? yes, on grassroots daily; Sidney (Ohio) daily news. L. Farrant. il Ed & Pub 85:16 Jl 26 '52

Parker asks newspapers to whet advertiser-aids. R. B McIntyre. il Ed & Pub 85:14+ F 9 '52

Sees more profits from ads. C. Bedell. Ed & Pub 85:47 Ja 5 '52

Value of better merchandising. C. J. Holcomb. Ed & Pub 85:28 Mr 1 '52

See also

Advertising mediums—Newspapers

Market research, Newspaper

Advice columns

Dorothy Dix is dead; but feature won't die. Ed & Pub 84:14 D 22 '51

All day papers

See Newspapers—Editions

Anniversaries

Century of service by Washington star. Ed & Pub 85:58 Ap 5 '52

See also

New York post (newspaper)

Book reviews

Can book pages live without advertising? R. Erwin. Ed & Pub 85:30 F 9 '52

Charities

Citizen sponsorship something to talk about; Detroit News Christmas fund. T. S. Irvin. Ed & Pub 84:44 D 29 '51

Press-Scimitar supplies milk to needy babies. Ed & Pub 85:30 F 23 '52

Subscriptions to build fund for hospital. Ed & Pub 84:20 O 13 '51

Circulation

Daily, Sunday circulations decline one per cent from year ago. G. A. Brandenburg. Ed & Pub 85:7+ Jl 19 '52

Publisher tells how to build circulation. E. A. Simon. Ed & Pub 85:52 My 17 '52

NEWSPAPERS—Circulation—*Continued*

Servicemen all over receive paper free; Marissa messenger. C. E. Morris. Ed & Pub 85:56 F 9 '52

Smaller gains predicted in '52 by circulators. G. A. Brandenburg. Ed & Pub 84:46 D 29 '51; 85:20 Ja 5 '52

Sundberg reports promotion trends. Ed & Pub 84:50 O 20 '51

Weekly publisher says persistence pays off. G. A. Brandenburg. Ed & Pub 84:54 D 15 '51

See also

Audit bureau of circulations

Circulation managers

J-schools to benefit under new ICMA plan. G. A. Brandenburg. Ed & Pub 85:44 My 3 '52

Circulation systems

Enquirer drops outer fringe area coverage. G. A. Brandenburg. Ed & Pub 85:38 My 24 '52

Survey details metropolitan techniques. D. J. Wood. Ed & Pub 85:44 Mr 1 '52

Wyoming daily collects every two weeks on home-delivery. G. A. Brandenburg. Ed & Pub 85:37 Ag 2 '52

Color printing

See Color in newspapers

Column width

ANPA group begins column width study. Ed & Pub 85:14+ Jl 12 '52

Eleven-six column standard given to advertisers. Ed & Pub 85:11 S 6 '52

Short weight claim lodged by advertiser. C. W. Muench. Ed & Pub 85:18 Ag 9 '52

Columnists

Bert Vincent's give-aways please readers. Ed & Pub 85:22 Ja 5 '52

Chicago Tribune Line 50-year old standby. G. A. Brandenburg. Ed & Pub 84:42 N 24 '51

Harry Boyd's America serious but easy-going. E. Knoll. Ed & Pub 85:48 Mr 1 '52

Hobby column is drawing heavy response; Steve Ellingson. Ed & Pub 84:56 N 17 '51

How to write columns, by O. Hinkle and J. Henry. Review, by R. Ellard. Ed & Pub 85:43 Jl 19 '52

Newspaper personality rates as VIP in Canada; Toronto Telegram columnist makes speeches. T. S. Irvin. Ed & Pub 84:50 N 17 '51

Staff written column at age of maturity; Joe Jordan's Four Bits column in Lexington leader. W. Leathers. Ed & Pub 85:46 Ap 19 '52

See also

Crane, George W.
Dix, Dorothy
Hodges, Leigh Mitchell
McManus, George
Walker, Danton

Comic strip

Authentic police tales in MES Dragnet strip. E. Knoll. Ed & Pub 85:36 My 24 '52

Call-back survey rates comics in Indianapolis. Ed & Pub 84:42 O 27 '51

Frailties of modern life in new Herald Tribune comic strip. E. Knoll. Ed & Pub 85:54 Ag 9 '52

Herald tribune syndicate offers Jeanie, new D&S strip. E. Knoll. Ed & Pub 85:48 Ap 12 '52

Jeff Hayes sells Chip by sleight-of-hand. E. Knoll. Ed & Pub 85:40 F 23 '52

King offers Sunday page on Private Beetle Bailey. E. Knoll. Ed & Pub 85:38 Ag 2 '52

New Autry strip has cowboys, spies, space. E. Knoll. Ed & Pub 85:54 Jl 26 '52

Papers survey readers to evaluate features; Miami Herald comics. E. Knoll. Ed & Pub 84:36 O 20 '51

Phoenix features offers two new comic strips. E. Knoll. Ed & Pub 85:36 Jl 5 '52

Press features offers pint-size gag strip. E. Knoll. Ed & Pub 85:34 F 9 '52

Psychologist praises newspaper comic strips. D. Cole. Ed & Pub 85:44 Ja 5 '52

Sunday comic sections growing as ad medium. E. Knoll. Ed & Pub 84:36 D 22 '51

Trog leads more lives than does his Flook. E. Knoll. Ed & Pub 85:57 Mr 29 '52

UF's Francis strip written by publisher. E. Knoll. Ed & Pub 85:46 My 10 '52

Consolidation

FTC primed to use new anti-merger law. Ed & Pub 84:8+ N 24 '51

Three Salt Lake papers in joint operation. Ed & Pub 85:9 S 6 '52

See also

Ridder publications, inc.

Cooperation

Niagara frontier papers sign civil defense mutual aid pact. Ed & Pub 85:7+ Ag 9 '52

Correspondents

See also

United nations—Reporters and reporting

Correspondents, Washington

Editors advocate change in press gallery system. Ed & Pub 85:7+ Ja 12 '52

Troubled press. il Fortune 45:124-6+ F '52

Costs

Higher rates in order, ICMA survey indicates. G. A. Brandenburg. Ed & Pub 85:40 S 6 '52

Court news

Limits upon comment in official proceedings. Ed & Pub 85:54 My 17 '52

Newspaper justifies news of indictments. Ed & Pub 84:52 O 20 '51

Crime investigation

Captive City; another movie editor slays crime dragon. R. Erwin. Ed & Pub 85:54 Ap 5 '52

Crime reporting

Daily's gambling probe brings ten convictions. B. Lynch. Ed & Pub 85:49 Jl 19 '52

New Jersey statute qualifies police report privilege. A. W. Gray. Ed & Pub 84:30 D 8 '51

Newspaper hysteria complaint rejected. Ed & Pub 85:8 Ap 12 '52

Police records closed to Wisconsin papers. Ed & Pub 85:10 Ag 23 '52

Ponzi press agent tells inside story of scoop. W. H. McMasters. Ed & Pub 85:10+ Jl 5 '52

Reporter talks to desperado by telephone. Ed & Pub 85:54 Ja 19 '52

Delivery

Midwest independents aid in home delivery. G. A. Brandenburg. Ed & Pub 85:32 Mr 8 '52

Directories

Historical directory of Saskatchewan newspapers, 1878-1950. C. MacDonald, comp. 114p pa $1.50 Office of the Saskatchewan archives, Univ. of Saskatchewan, Saskatoon, Canada '51

Newspaper press directory and advertisers' guide, 1952. 101st ed 718p $9.50 John de Graff, inc, 64 W. 23d st, New York 10 '52

Economic aspects

Trade deteriorates when presses stop; Tacoma survey. C. Watson. Ed & Pub 85:20 Jl 26 '52

Editions

Strong trend to all-day newspaper is predicted. J. W. Dragonetti. Ed & Pub 85:7+ Ag 16 '52

Editorial policy

Readers talk back to paper's editors; Santa Rosa press democrat Editorial advisory council. C. Watson. Ed & Pub 84:16 D 15 '51

Editorial writers

Editors diagnose ills of editorial pages. Ed & Pub 85:61 Mr 22 '52

See also

Mowery, Edward J.

Editorials

Editorial respected as voice of paper. T. Wallace. Ed & Pub 85:20 My 3 '52

Five-man board takes charge of editorial page. Ed & Pub 85:38 F 23 '52

Sell editorial page by applying ad gauge. L. A. Trescott. Ed & Pub 85:40 Je 14 '52

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Editors

Appraises Seltzer as editor. G. Patterson. Ed & Pub 84:13 D 8 '51

27 editors enrolled for seminar at API. pors Ed & Pub 85:60 Mr 15 '52

See also

Haley, Sir William John
Heiskell, John Netherland
Storke, Thomas More
Walters, Basil L.

Employees

Arbiter justifies firing of two named as Commies. Ed & Pub 85:9 Ag 16 '52

Discharge for Communist party affiliation in arbitration. Ed & Pub 85:12 Jl 12 '52

Financier's encouragement spurs Enquirer's staff. J. Walker. Ed & Pub 85:7+ Mr 29 '52

How staffers get to know backshop. Ed & Pub 84:58 O 13 '51

Only three strikes in 1951, year of arbitration. Ed & Pub 85:141-3 Ap 26 '52

Personnel practices will be surveyed. G. A. Brandenburg. Ed & Pub 85:61 Mr 15 '52

Personnel training aids Oakland Tribune staff. D. J. Wood. Ed & Pub 85:52 Ja 26 '52

Profit sharing works on Loeb newspaper. Ed & Pub 84:49 D 22 '51

Publishers assert duty to screen staff. Ed & Pub 85:13 Ag 23 '52

Steady jobs placed first by employes. Ed & Pub 85:10 S 6 '52

Survey details cost of San Francisco pension plan. C. Watson. Ed & Pub 85:22 F 16 '52

Symptom-cure method scores at labor parley; CNPA Industrial relations bureau. Ed & Pub 85:64 F 16 '52

World-Telegram warns Guild on increases. Ed & Pub 85:71 Jl 12 '52

See also

Newspaper and mail deliverers' union
Newspapers—Circulation managers
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Employees' magazines

N.Y. Times bulletins keep deskmen alert. E. Knoll. Ed & Pub 85:30 Ja 19 '52

Executives

27 executives coming to seminar on costs; portraits. Ed & Pub 85:63 My 17 '52

Exhibits

Right to know is dramatized in large display. Ed & Pub 85:39 My 24 '52

Extra editions

Local explosion extras blast circulation record. Ed & Pub 84:46 N 3 '51

Fashion news

New York Times fashion editor builds field. R. Erwin. Ed & Pub 84:46 D 15 '51

Feature writers

Lo, the feature writer! a cure for his woes. C. McDowell, jr. Ed & Pub 85:12 Ag 9 '52

Lo, the feature writer? no, pity the beat man! B. F. Judy. Ed & Pub 85:12+ Ag 23 '52

Fillers

Boilerplate era; death of readyprint news service. il Bsns W p 101-2 F 16 '52

Finance

Chicago news reports drop in net profit. Ed & Pub 85:54 F 16 '52

Employes' stock worth $7,695,600; Milwaukee (Wis.) journal. Ed & Pub 85:11 Je 7 '52

50,000-daily has lowest net profit since 1946. R. U. Brown. Ed & Pub 85:7+ Ap 5 '52

Financier's encouragement spurs Enquirer's staff. J. Walker. Ed & Pub 85:7+ Mr 29 '52

Keeping up with taxes Boston's big problem. Ed & Pub 85:10 Mr 1 '52

McLean heirs ask court; newspaper too hazardous? Ed & Pub 85:7-8 Mr 1 '52

Newspaper business problems are unique; appendix to SNPA report. Ed & Pub 85: 65-6 My 17 '52

Newspaper costs outrun revenues for fifth year. R. U. Brown. Ed & Pub 85:7+ Ap 12 '52

Snow transfers control to Speidel executives. Ed & Pub 85:7-8 Je 21 '52

Tulsa judge approves save-to-expand policy. R. H. Savage. Ed & Pub 85:21 F 16 '52

See also

Newspapers—Taxation

Financial news

Biz eds flip lids on Wall Street hours. Ed & Pub 85:13 My 24 '52

Investor and the news. A. W. May. Comm & Fin Chr 174:1841+ N 15 '51

You'll read about Wall Street at supper; New York stock exchange will increase trading hours by 30 minutes. L. Farrant. Ed & Pub 85:28 Jl 26 '52

Food sections

More male buyers, food editors told. G. A. Brandenburg. Ed & Pub 84:9 O 13 '51

Trend to local features told by food editors. il Ed & Pub 84:20 O 20 '51

Trophy winner imparts advice on food pages. A. Olmstead. Ed & Pub 84:30 D 15 '51

Foreign correspondents

Beirut puts out welcome mat for press corps. W. Wynn. Ed & Pub 85:20 Mr 15 '52

Editors advocate change in press gallery system. Ed & Pub 85:7+ Ja 12 '52

Egypt learns lesson, strains to help press. W. Wynn. Ed & Pub 84:54 N 17 '51

Foreign press free in red Yugoslavia. R. Erwin. Ed & Pub 85:60 My 17 '52

Foreign press under handicap in Sweden. H. E. Larson. Ed & Pub 84:20 O 6 '51

Freidin and Richardson have world as dateline. Ed & Pub 85:52 Je 28 '52

Japan corps on their own after April 1. Ed & Pub 85:8 Mr 22 '52

Newspaper leadership in this time of crisis; abstract. E. D. Canham. Ed & Pub 85:12 Ag 30 '52

Refutes opinion given on UN treaty. Z. Chafee, jr. Ed & Pub 85:11 Mr 1 '52

Foreign news

Institute asks editors about world affairs. Ed & Pub 84:32 O 27 '51

Government news

Bermuda lawmakers want gag on press. Ed & Pub 85:10+ Ja 12; 54 Ja 19 '52

Corruption exposes win several Pulitzer prizes. R. Erwin. Ed & Pub 85:9+ My 10 '52

Jury quiz welcomed, says San Francisco Call-bulletin. Ed & Pub 85:9 F 9 '52

Paper in Cairo runs contest to bare scandal. Ed & Pub 85:22 Mr 15 '52

Press responsible for honesty in government. Ed & Pub 85:19+ Ap 26 '52

Troubled press. il Fortune 45:124-6+ F '52

Urges Washington secretariat for ASNE. A. F. Jones. Ed & Pub 85:11+ Ap 19 '52

Warns tape can be Frankenstein. B. L. Walters. Ed & Pub 85:20 F 2 '52

See also

Newspapers—Correspondents, Washington

Headlines

18 headliner medal awards. Ed & Pub 85:22 My 3 '52

History

Spokane empire course mapped in Dyar's book. C. Watson. Ed & Pub 85:34 Ja 26 '52

Hospital news

Conferees urge press, hospital understanding. Ed & Pub 85:36 My 24 '52

Hospital-press codes keep public informed. Q. C. Wilson. Ed & Pub 85:88+ Ap 19 '52

Illustrations

Ben Price on pictures; NPPA convention plans. J. L. Collings. Ed & Pub 85:61 Mr 29 '52

Indexes

New York Times index for the published news of 1951. v39 1219p $35 New York times co, 229 W. 43d st, New York 18 '52

Insurance news

Hartford courant gets this page; reprints of recent articles and editorials. East Underw 53:17 Ja 4 '52

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Insurance requirements

New York press association holds insurance facts panel discussion at Syracuse. East Underw 53:29-30 F 22 '52; Nat Underw 56:10 F 14 '52; Weekly Underw 166:522+ F 23 '52

International news

Cuban leader in U.S. amity assails press. H. P. Vila. Ed & Pub 85:69 Ap 12 '52

Labor news

Labor reporting; how good is it now? il Bsns W p36+ O 20 '51

Language, style, etc.

Easier reading means more readers. H. P. Gates. Ed & Pub 85:56 Je 21 '52

Law

Beaverbrook's lawyers pore over galleys. D. Willens. Ed & Pub 85:28 Ag 23 '52

Clash on terms marks start of Louisiana trial. Ed & Pub 84:14 D 8 '51

Court bars unit ad rate for New Orleans paper. Ed & Pub 85:7 Jl 5 '52

Court strikes down newspaper qualification; Michigan statute on second-class mail permit. A. W. Gray. Ed & Pub 84:32 D 1 '51

Criticism privileged if facts are correct. A. W. Gray. bibliog Ed & Pub 84:34 N 17 '51

Hanson advises on procedure in rejection of ad. Ed & Pub 85:26 Ja 12 '52

Information in marital documents is perilous. Ed & Pub 85:12+ Ag 23 '52

Jury quiz welcomed, says San Francisco Call-bulletin. Ed & Pub 85:9 F 9 '52

Lake Charles trials. Ed & Pub 84:12 D 15; 13 D 22 '51

Mansfield antitrust case ends in consent decree; Lorain journal's companion paper will cease boycott of radio users. Ed & Pub 85:7 Ja 19 '52

NBC lawyer discusses taking pix from tv. T. R. Kupferman. Ed & Pub 85:41 F 2 '52

New Jersey statute qualifies police report privilege. A. W. Gray. Ed & Pub 84:30 D 8 '51

New Orleans unit ad rate ruled anti-trust violation. Ed & Pub 85:7-8 My 31 '52

Publisher is still advertising judge. L. J. O'Connor. Ed & Pub 85:11+ F 16 '52

Question; is newspaper manufactured product? A. W. Gray. Ed & Pub 85:38 S 13 '52

Refusal to run ads upheld in Ohio court. Ed & Pub 85:49 Mr 29 '52

San Francisco newspaper probe deferred again by judge. Ed & Pub 85:54 Mr 1 '52

Sharp interrogation marks Lorain appeal. Ed & Pub 84:8 O 20 '51

Source of privilege must be published. Ed & Pub 85:54 Mr 22 '52

Supreme court says advertising is interstate commerce; its contracts are subject to anti-trust laws; decision in Lorain case. G. H. Weil. Ptr Ink 237:32 D 21 '51

Supreme court sustains Lorain Journal injunction. J. J. Butler. Ed & Pub 84:7+ D 15 '51

Two Atlanta editors appeal judge's contempt finding. Ed & Pub 85:9 My 3 '52

U.N. codes impair U.S. press freedom. Ed & Pub 85:70+ Ap 26 '52

Wants law to give access to federal records. A. F. Jones. Ed & Pub 84:7 N 17 '51

West Germany's law for press stirs furor. J. W. Grigg. Ed & Pub 85:18 Ap 5 '52

What does the Lorain Journal decision mean to advertising? M. J. Simon. Adv Agency 45:70+ F '52

See also

Copyright

Libel and slander

Privacy, Right of

Privileged communications

Letters to editors

Letters-to-editor, valuable feature. G. E. Simmons. Ed & Pub 85:24+ Ag 2 '52

Vox pop requires special treatment. Ed & Pub 84:18 D 1 '51

Mailing

Modern mail rooms cut operating cost. G. A. Brandenburg. Ed & Pub 85:52 Mr 29 '52

Make up

See also

Newspapers—Column width

Management

Adams' Atlantic City papers make gains after revamping. J. W. Dragonetti. Ed & Pub 84:11+ O 13 '51

Arkansas publishers get some tips from neighbors. M. George. Ed & Pub 85:45 F 2 '52

Country boy is trying to avoid the struts; editor-in-chief of Dallas daily times herald. J. Stag. Ed & Pub 84:11+ D 29 '51

News hole is filled by percentages system; Chicago tribune. G. A. Brandenburg. Ed & Pub 85:28 Ja 26 '52

Market research

See Market research, Newspaper

Men's sections

Leap year men's edition might be good any time. T. S. Irvin. Ed & Pub 85:40 Mr 15 '52

Moving picture reviews

Motion picture reviewers for press are movie fans. R. Erwin. Ed & Pub 85:11+ Je 21 '52

Personal columns

See Newspapers—Advice columns

Personals

Rural editors debate ending personal items. Ed & Pub 85:48 F 23 '52

Political aspects

Press builds contests around British election. D. Willens. Ed & Pub 84:64 O 20 '51

Political influence

Daily's drive ousts mayor in Coatesville. Ed & Pub 84:63 D 8 '51

Inquirer given credit for ousting machine. Ed & Pub 84:13 N 10 '51

Press has major role in Louisiana contest. G. E. Simmons. Ed & Pub 85:13 Ja 5 '52

Political news

API seminar on political reporting. Ed & Pub 84:51 N 24 '51

Better reporting urged for election. Ed & Pub 85:144 Ap 26 '52

Ike's political creed; Norman Thomas column. E. Knoll. Ed & Pub 85:50 F 16 '52

Political world series is aid to circulators. Ed & Pub 85:48 Mr 22 '52

Prices

Circulation raises go across the board. Ed & Pub 85:12 Jl 5 '52

Dime newspapers termed success. C. Watson. Ed & Pub 84:13 O 20 '51

Five cent increase rides through without loss. Ed & Pub 85:38 Je 28 '52

Home delivery up when street price hits dime. Ed & Pub 85:26 Ap 12 '52

Mail subscriptions present cost problem. J. Rison. Ed & Pub 85:56 Ap 12 '52

Study shows prevailing home-delivery rates at new peak. G. A. Brandenburg. Ed & Pub 85:46 S 13 '52

Subscription increase or decline in quality? G. A. Brandenburg. Ed & Pub 85:50 Je 7 '52

35c home-delivery price favored in publishers' panel. J. Walker. Ed & Pub 85:10+ Ja 19 '52

Printing

American Weekly being modernized. R. Erwin. Ed & Pub 84:9 O 27 '51

Better newspaper reproduction obtainable with agency cooperation. Ed & Pub 85:68 Ap 12 '52

Cuneo to print American Weekly in rotogravure. Ed & Pub 84:12 O 20 '51

Electricity in newspaper printing. A. T. Robertson. bibliog plan diags Inst E E Proc 99 pt 1:75-88 My '52; Same cond. Engineering 173:124-7, 150-1 Ja 25-F 1 '52; Abstract. Elec R (Lond) 150:125-6 Ja 18 '52; Discussion. Inst E E Proc 99 pt 1:89-91 My '52; Elec R (Lond) 150:126-7 Ja 18 '52; Electrician 148:209-10 Ja 18 '52

NEWSPAPERS—Printing—*Continued*

Engraver says 85-line screen most desirable. Ed & Pub 85:18 Je 28 '52

5/8-inch gutter saves newsprint. il diag Ed & Pub 85:66 Ap 12 '52

$500,000 press not just machine. Ed & Pub 85:64 Je 14 '52

Great Lakes newspaper mechanical conference, Detroit. Ed & Pub 85:66 Ja 26 '52

More guidance sought on cutting page widths; New England mechanical conference. Ed & Pub 84:16+ N 10 '51

Over 1,000 arriving in San Francisco for A.N.P.A. mechanical conference. C. Watson. Ed & Pub 85:9, 70-1 Je 7 '52

Press overloading reduced by relay. Ed & Pub 85:54 Mr 8 '52

Shrinkage and tape in cost-cutting talk. J. W. Dragonetti. Ed & Pub 85:12 Mr 29 '52

Simple change facilitates cut in roll width. Ed & Pub 85:54 My 31 '52

See also American newspaper publishers association—Research laboratory

Prize contests

Boys get subscribers and see the world; Columbus dispatch and Ohio state journal. C. Long. Ed & Pub 84:24 O 13 '51

Farm project reaches into 102,000 families; Memphis (Tenn.) commercial appeal Plant-to-prosper competition. T. S. Irvin. Ed & Pub 84:38 D 22 '51

Public relations

About orphan pictures and holiday greetings; Toledo (O.) blade. T. S. Irvin. Ed & Pub 85:38 Ja 12 '52

Cultivation of teachers a must for newspapers. T. S. Irvin. Ed & Pub 85:48 My 10 '52

Doing things for people wins friends for paper. T. S. Irvin. Ed & Pub 85:48 My 24 '52

Ex-newsmen called public relations asset for newspapers. T. S. Irvin. Ed & Pub 85:50 My 17 '52

Plant tours sharpen interest in newspaper. J. M. Connelly. Ed & Pub 84:28 D 15 '51

Readers talk back to paper's editors; Santa Rosa press democrat Editorial advisory council. C. Watson. Ed & Pub 84:16 D 15 '51

Students study press, learn to appreciate it; Citizenship education project of Teachers college. L. McCracken. Ed & Pub 85:30 Mr 1 '52

Publishers

Editorial writers discuss publishers at annual meeting, Cleveland, Oct. 27. Ed & Pub 84:12+ N 3 '51

Ridders purchase Long Beach papers. Ed & Pub 85:10 Ag 16 '52

See also
Patterson, Paul
Chenery

Racing news

See Newspapers—Sports news

Reader interest

Bureau studies nature of daily's audience. A. B. Sikes. Ed & Pub 84:57 N 3 '51

Des Moines readership studies. Ed & Pub 85:18 Mr 22 '52

How people read newspapers. M. Wiseman. Adv Agency 44:66-7+ N '51

Papers survey readers to evaluate features. E. Knoll. Ed & Pub 84:36 O 20 '51

Readership stimulus obvious must today. T. S. Irvin. Ed & Pub 84:42 N 3 '51

Reading habits in three London boroughs. A. Stuart. J Doc 8:33-49 Mr '52

Reading time on newspapers; 38 minutes. Ed & Pub 85:34 Ag 16 '52

Religious news

Church editor of daily paper is sized up. T. B. Pratt. Ed & Pub 85:36 Ap 19 '52

Daily presents religious views without protest. Ed & Pub 85:43 Je 21 '52

Preacher urges clergy to cease fire on press. Ed & Pub 85:20 Mr 29 '52

Religion in practice. Ed & Pub 85:62 Mr 1 '52

Religious news now often makes good page one copy. R. Erwin. Ed & Pub 84:13+ N 24 '51

Reprints

Reprint demands kill old so dead crack. T. S. Irvin. Ed & Pub 85:50 Ap 12 '52

Safety campaigns

Continuing program cuts auto accidents. Ed & Pub 85:24 Ja 12 '52

Detroit news stresses safe-driving in schools. Ed & Pub 84:56 D 8 '51

Newsmen tell how to sell safety. Ed & Pub 85:14 Jl 26 '52

Puckish humor sparks vet to safety award; Jack Burroughs, feature writer, Oakland tribune. C. Watson. Ed & Pub 85:40 Ap 19 '52

Sales promotion

At assembly line clip one-gal shop promotes; Virginia Wilton's promotion shop at Camden (N.J.) courier-post. T. S. Irvin. Ed & Pub 84:48 O 6 '51

Censored front page emphasizes freedom. T. S. Irvin. Ed & Pub 85:40 Jl 19 '52

Circulators, admen seek sales title. G. A. Brandenburg. Ed & Pub 85:22 F 2 '52

Cook's tour might pay with ingenious ideas. H. R. Roberts. Ed & Pub 85:44 F 23 '52

Editorial promotion necessary. A. E. Hall. Ed & Pub 84:40 N 24 '51

Fairs provide stage for dramatic stunts. T. S. Irvin. Ed & Pub 84:34 O 13 '51

Good promotion ideas flow from classified. T. S. Irvin. Ed & Pub 85:56 Je 28 '52

Great human interest feature; All-American soap box derby. il Ed & Pub 85:11 Ag 16 '52

Housewife cuts her weight in diet contract. Ed & Pub 85:30 Ja 5 '52

In Rockford or D.C. golf is a big deal. T. S. Irvin. Ed & Pub 85:44 S 6 '52

Los Angeles examiner helped send team to Olympics. T. S. Irvin. Ed & Pub 85:46 Jl 26 '52

Most undersold medium gets attention this year. T. S. Irvin. Ed & Pub 85:42 Ja 5 '52

Newspaper personality rates as VIP in Canada; Toronto Telegram columnist makes speeches. T. S. Irvin. Ed & Pub 84:50 N 17 '51

Promotion dikes help sustain flood markets. T. S. Irvin. Ed & Pub 85:50 My 3 '52

Promotion men given major task with tv; National newspaper promotion association clinic, Philadelphia, Oct. 29-30. Ed & Pub 84:10+ N 3 '51

Promotion men offer potpourri of ideas. G. A. Brandenburg. Ed & Pub 84:30 D 1 '51

Public service record exposed in case book of New York world-telegram and sun. T. S. Irvin. Ed & Pub 85:57 Mr 8 '52

Sit quietly and think, promotion is exciting. T. S. Irvin. Ed & Pub 84:58 D 8 '51

Story behind the story should be told quickly. T. S. Irvin. Ed & Pub 85:30 Mr 29 '52

Successful newspapers attest promotion pays. C. W. Harding. Ed & Pub 85:52 F 9 '52

Theme inspired by Hollywood makes one-day meeting a smash hit; Minneapolis Star and Tribune sales meeting. il Sales Management 69:60+ pt 2 Jl 1 '52

World-Herald rolls out Show wagon for kids. T. S. Irvin. Ed & Pub 85:52 Je 7 '52

Zoo is cagey promotion for Columbus dispatch. T. S. Irvin. il Ed & Pub 85:40 My 31 '52

Saturday editions

Saturday 10c edition betters five-day average. G. A. Brandenburg. Ed & Pub 85:26 My 3 '52

School news

Los Angeles examiner has 300 high school writers. G. A. Brandenburg. Ed & Pub 85:46 F 23 '52

Teen-age pages help build young readers. G. A. Brandenburg. Ed & Pub 85:44 Ja 19 '52

School relations

Get into classrooms via radio and tv! T. S. Irvin. Ed & Pub 85:72 Je 14 '52

Science news

Reporting science. F. Carey. Science 115:409-12 Ap 18 '52; Discussion. 116:125-6 Ag 1 '52

See also
Westinghouse,
George, science
writing awards

NEWSPAPERS—*Continued*

Service

City finance crisis climaxes record victory; Providence journal-bulletin. Ed & Pub 84:51 D 29 '51

Doctors conduct medical forums with Florida daily. Ed & Pub 85:54 F 16 '52

Markel, honored; asks educational effort. Ed & Pub 85:31 F 2 '52

Mary Cullen's Cottage marks 18th birthday. T. S. Irvin. Ed & Pub 85:120 Ap 26 '52

New York news reveals millions in refunds. Ed & Pub 85:15 Ja 19 '52

Newsday saves birthplace of Walt Whitman. Ed & Pub 84:56 O 27 '51

Press and radio join in program to build basin; Klamath Falls herald & news. C. Watson. Ed & Pub 85:32 Ag 9 '52

Press responsible for honesty in government. Ed & Pub 85:19+ Ap 26 '52

Reporter gets spotlight for mile of dollars; new church. Ed & Pub 84:56 N 17 '51

River to be deodorized Stan Stench slinks off. il Ed & Pub 84:14 N 24 '51

Secret school board purged by exposure. Ed & Pub 85:16 Mr 22 '52

75 of 286 papers offer Council ads page-one spot. Ed & Pub 85:20 Mr 1 '52

Three-year campaign for medical center triumphs; St Louis globe-democrat. Ed & Pub 85:74 Je 14 '52

See also

Newspapers—Charities
Newspapers—Safety campaigns

Ship news

Press works, plays, aboard superliner United States. R. Erwin. Ed & Pub 85:14+ Je 28 '52

Size

How limited-size newspaper works. G. A. Brandenburg. Ed & Pub 85:44 Jl 12 '52

See also

Newspapers—Column width

Special editions

Five 100-page editions take much planning. Ed & Pub 85:30 Ja 5 '52

Four-year plan culminates in 160-page paper; Evening herald for Rock Hill's centennial. Ed & Pub 85:38 My 10 '52

Sports news

Baseball proves natural as a goodwill builder. T. S. Irvin. Ed & Pub 85:44 Je 21 '52

Biggest news staffs, best facilities mark Olympics. L. H. Petersen. Ed & Pub 85:11 Jl 26 '52

Editor in wheelchair builds sports coverage. K. Johnson. Ed & Pub 85:64 Je 7 '52

Editors discuss sports page responsibility. Ed & Pub 85:147-8 Ap 26 '52

Irv Vaughan's baseball writing serves the fan. G. A. Brandenburg. Ed & Pub 85:47 Je 21 '52

100 years of sport show marked changes. R. Ellard. Ed & Pub 85:62 Je 7 '52

Papers drop racing charts, trail cops to the bookies. R. Heinecke. Ed & Pub 85:10+ Ap 5 '52

Yankees' publicist speaks of pictures. A. Patterson. Ed & Pub 85:36 Ag 16 '52

Style manuals

See Printing, Practical—Style manuals

Sunday supplements

Parade steps forward in its first decade. R. Erwin. Ed & Pub 85:11 F 9 '52

Syndicate service

H. R. Wishengrad forms new editors syndicate. E. Knoll. Ed & Pub 85:46 My 17 '52

Hardale syndicate, a one-feature operation, Let's take pictures. E. Knoll. Ed & Pub 84:44 N 17 '51

Herald tribune offers London Observer file. Ed & Pub 85:70 S 13 '52

Herald tribune to syndicate Vandenberg diaries. E. Knoll. Ed & Pub 84:32 O 13 '51

Midsummer medley of syndicate news items. E. Knoll. Ed & Pub 85:38 Jl 19 '52

Never a dull moment on assignment desk; news tips. Ed & Pub 85:52 Je 14 '52

Phoenix features offers new comic strips, panel. E. Knoll. Ed & Pub 84:48 D 15 '51

Two humor features from Inquirer staffers; Headline hopping and Emily and Mabel. J. W. Dragonetti. Ed & Pub 85:38 My 31 '52

Where in the world, new Herald Tribune syndicate panel. E. Knoll. Ed & Pub 84:40 N 3 '51

Directories

Twenty-seventh annual directory of syndicated features. Ed & Pub 85:3-52 sec 2 Jl 26 '52

Taxation

Courts uphold dailies on undivided earnings. A. W. Gray. Ed & Pub 85:64 Je 28 '52

License tax decision appeal is expected. Ed & Pub 85:7+ Ja 19 '52

Subscriptions taxable in the year received. A. W. Gray. Ed & Pub 84:42 N 10 '51

Telegraph service

North Carolina press wins cut in Western Union rates. Ed & Pub 85:48 Mr 29 '52

Tape system in Fort Wayne is explained. J. P. Lovette. il Ed & Pub 85:96 Ap 19 '52

Teletypesetters advantages told Inland news editors. G. A. Brandenburg. Ed & Pub 85:104+ Ap 19 '52

Western Union press rate hiked despite ANPA protest. Ed & Pub 85:112+ Ap 26 '52

See also

Associated press

Television competition

Newspapers and tv are complementary. J. Walker. Ed & Pub 85:12 Mr 8 '52

Papers read more closely in video homes. Ed & Pub 85:58 Mr 29 '52

Research to combat tv; abstract. L. Farnarth. Ed & Pub 84:10 N 3 '51

Tv chief answers newsmen's charges. P. W. White. Ed & Pub 85:45+ Jl 19 '52

Tv convention coverage stimulates street sales. Ed & Pub 85:9+ Jl 19 '52

Tv helps circulation; abstract. M. G. Sullivan. Ed & Pub 84:15+ N 3 '51

Tv owners continue newspaper devotees. Ed & Pub 85:12 Je 28 '52

There's more feuding than meets the eye. J. Walker. Ed & Pub 85:46 Jl 5 '52

Video bestirs gains in linage, coast 4-A told. C. Watson. Ed & Pub 84:51 O 27 '51

Transportation

New Oil daily flown to 25 per cent of readers. G. A. Brandenburg. Ed & Pub 84:26 D 8 '51

Small daily's airlift serves country towns. G. A. Brandenburg. Ed & Pub 84:44 O 27 '51

Truck fleets saving $100,000 in insurance. R. A. Cooke. Ed & Pub 85:136 Ap 26 '52

War, strikes, higher rates hit transport. Ed & Pub 85:98+ Ap 26 '52

Typography

Hearst paper in Pittsburgh has new look. E. F. Brennan. il Ed & Pub 85:28 Mr 15 '52

LaSalle paper wins Ayer cup second time for excellence in typography, make-up and presswork. il Ed & Pub 85:14 Ap 19 '52

TTS cap style dooms western l.c. tradition. C. E. Wilson. Ed & Pub 85:51 Ag 23 '52

Type of beauty. H. Giles. il Ed & Pub 85:49-50 Mr 8 '52

Visitors

See Newspaper offices—Visitors

War news

AP beaten on peace, catches HST for it. Ed & Pub 84:10 D 8 '51

Howard's armistice flash came Nov. 7, 1918. Ed & Pub 84:10+ D 8 '51

Weekly newspapers

City staffers keep weekly's record intact. il Ed & Pub 85:44 Mr 15 '52

Evanston readers tell what's wrong. Ed & Pub 84:23 D 15 '51

Western newspaper union suspends printed service. R. Erwin. Ed & Pub 85:7-8 F 9 '52

Women's sections

Is the press fair to the fair sex? R. Erwin. Ed & Pub 85:58 Mr 22 '52

Lumber on women's page; display room maintained by Portland Oregonian. il Bsns W p81 Ap 12 '52

NEWSPAPERS—Women's sections—*Continued*

Status of women probed for lively distaff feature. P. Johnson. Ed & Pub 85:11+ Je 28 '52

Women's pages to get seminar treatment. Ed & Pub 85:69 Je 7 '52

Argentina

Peronista papers attack U.S. press. Ed & Pub 85:22 Ap 12 '52

See also
La Prensa

Brooklyn, New York

New daily paper grows in Brooklyn. R. Erwin. Ed & Pub 84:18+ D 29 '51

Canada

See also
Royal gazette, Halifax

China

Reds get China daily; North China daily news. P. Finch. Ed & Pub 84:18 N 10 '51

Cincinnati

Newspaper staff buys its employer; Cincinnati enquirer. il Bsns W p34 Je 14 '52

Taft expansion; Times-star buys Cincinnati enquirer. Bsns W p 21 F 23 '52

Colombia

IAPA indicts Colombia for tight press gag. Ed & Pub 85:13 Ag 16 '52

Egypt

Paper in Cairo runs contest to bare scandal. Ed & Pub 85:22 Mr 15 '52

Germany

West Germany's law for press stirs furor. J. W. Grigg. Ed & Pub 85:18 Ap 5 '52

Great Britain

British press enjoys newsprint price cut. D. Willens. Ed & Pub 85:33 My 17 '52

Press builds contests around British election. D. Willens. Ed & Pub 84:64 O 20 '51

See also
Daily mirror newspapers, limited
Sunday pictorial newspapers (1920), limited

Hungary

In Hungary, you don't ask what's cooking? E. Marton. Ed & Pub 85:18 Ja 12 '52

India

Dialects complicate Indian newsman's job. R. E. Wolseley. Ed & Pub 85:64 Ag 9 '52

Italy

Italy stirred by revival of Il Duce's paper. S. Stogel. Ed & Pub 84:65 D 15 '51

Latin America

AP links all Latin America on radio circuit. Ed & Pub 85:14 Ag 9 '52

New Jersey

Jersey observer folds in Newhouse expansion. Ed & Pub 84:11 N 17 '51

Niagara frontier

Niagara frontier papers sign civil defense mutual aid pact. Ed & Pub 85:7+ Ag 9 '52

North Dakota

Papers reflect North Dakota's oil well boom. M. H. Hagerty. Ed & Pub 85:32 Mr 15 '52

Portland, Oregon

Lumber on women's page; display room maintained by Portland Oregonian. il Bsns W p81 Ap 12 '52

Russia

Red press reveals news to scholar. R. Erwin. Ed & Pub 85:12 S 6 '52

Soviet press; one voice from 8,000 journals. Economist 163:750+ Je 14 '52

St Louis

Fair-trade war declared by druggists on St Louis post-dispatch. Bsns W p25 Mr 1 '52

Salt Lake City

Salt Lake newspaper feud is off, for now. il Bsns W p32-3 S 6 '52

San Jose

San Jose, Calif. papers bought by Ridder group. Ed & Pub 85:7+ Jl 26 '52

Sweden

Swedish dailies battle over pro-Nazi charge. H. E. Larson. Ed & Pub 85:24 Mr 1 '52

Texas

Texas dailies name Murphy, open new office. Ed & Pub 85:14 Jl 19 '52

Yugoslavia

Foreign press free in red Yugoslavia. R. Erwin. Ed & Pub 85:60 My 17 '52

NEWSPAPERS, Chinese

See also
China daily news, New York

NEWSPAPERS, College. See College newspapers

NEWSPAPERS, Court and commercial

Legal press serves specialized field. R. A. Schonian. Ed & Pub 85:40+ Jl 26 '52

NEWSPAPERS, Ship

Ocean liners print own newspapers. il Inland Ptr 128:59 O '51

NEWSPAPERS, Trade union

Dale Byrne quits Unitypo papers in policy row. Ed & Pub 85:10 F 16 '52

ITU seals auditor's lips on Unitypo fund. Ed & Pub 85:9 Mr 29 '52

ITU seeks $10 million for defense newspapers. Ed & Pub 85:7+ Ag 2 '52

Labor press subjected to an expert's critique. Ed & Pub 85:64 Mr 8 '52

Labor press; what's in it for management? il Mod Ind 23:66+ Je '52

New Unitypo paper started in Springfield. Ed & Pub 84:12 D 8 '51

Press; labor gets its story across; Steel labor, published by the United steelworkers of America. J. Delaney. Iron Age 168:178 O 4 '51

Problems of ITU papers discussed by ex-publisher. M. M. Hill. Ed & Pub 84:9+ N 3 '51

Randolph wins support of Unitypo, 284 to 53. Ed & Pub 85:7+ Ag 23 '52

Six unions join in publishing Tacoma tabloid. Ed & Pub 85:43 Jl 5 '52

NEWSPRINT paper

Bad news for newspapers. Fortune 46:67 Jl '52

Boost for lagging newsprint. Bsns W p 128 Ja 26 '52

Boston dailies expect to save 7,000 tons; reduce amount of returns from newsstands. Ed & Pub 84:10 O 27 '51

British press enjoys newsprint price cut. D. Willens. Ed & Pub 85:33 My 17 '52

Calender stack operation; tabulations. Pulp & Pa of Can 52:112-15 N '51

Defense area papers get newsprint help. Ed & Pub 85:67 Mr 22 '52

Department of commerce studies bagasse as newsprint source. Paper Tr J 135:30+ O 10 '52

Despite all the shouting there's newsprint aplenty. J. C. Perham. Barron's 32:22 Je 16 '52

Determination of unbleached sulphite pulp in newsprint. A. H. Pichette and F. H. Yorston. Pulp & Pa of Can 53:130-2 My '52

Elk Falls plans sulphate mill; newsprint mill nears completion. il Paper Tr J 133:12+ D 21 '51

Elk Falls starts up. M. Martin. il Paper Tr J 135:94+ S 19 '52

43 western publishers finance expansion of mill. F. M. Lockerby. Ed & Pub 85:9 Ja 5 '52

Getting newsprint out of the woods. Bsns W p 173-4 Jl 19 '52

How wastage of newsprint can be reduced. Ed & Pub 85:49 Je 21 '52

Identification of unbleached sulphite pulps in mixtures. H. V. Green and F. H. Yorston. bibliog il Pulp & Pa of Can 53:133-4 My '52

IMC allocation of newsprint to countries in special need. For Comm W 45:20 O 29 '51

MacLaren's expansion program. M. A. Campbell; A. J. Noad. flow sheets il Pulp & Pa of Can 53:72-83 Ag '52

Mexico experiments with bagasse. Paper Tr J 135:15 Jl 4 '52

NEWSPRINT paper—*Continued*
Mexico to start construction of newsprint mill this year. Paper Tr J 134:14 My 9 '52
Mexico's newsprint shortage grave. Paper Tr J 134:16 My 23 '52
Newsprint conservation committee conducts a tidy little business. E. Badger. Ed & Pub 85:50-1 Ag 9 '52
Newsprint developments, Australia. For Comm W 45:20-1 O 22 '51
Newsprint from pine has cost advantages. R. L. Holman. Barron's 31:26 N 5 '51
Newsprint industry branded as fugitive. Ed & Pub 85:61 Ja 26 '52
Newsprint inventories at base of shortage. H. Benjamin. Barron's 31:12 O 22 '51
Newsprint mill profits higher in '51 than in '50. Ed & Pub 85:34 Mr 15 '52
Newsprint, of course, added to ICMA agenda. Ed & Pub 85:58 Je 14 '52
Newsprint outlook seen to be improving during 1952. Paper Ind 33:1156-7 Ja '52
Newsprint situation. Paper Ind 33:1292 F '52
1960 newsprint demand of 7,000,000 tons seen; A.N.P.A. board of directors meeting with Canadian newsprint manufacturers. J. Walker. Ed & Pub 84:7-8 O 6 '51
Paper boosted $10 per ton by Zellerbach. Ed & Pub 85:12 Jl 26 '52
Problem; commodities from abroad. Bsns W p32 My 31 '52
Recent improvements in the production of groundwood for newsprint manufacture. M. R. Jones. Tappi 35:sup 105A-6A Ag '52
Senate group's slap at advertising; suggests raising rates as means of conserving newsprint. J. J. Butler. Ed & Pub 85:8+ Ap 5 '52
Statement concerning recent complaints published by Japanese newsprint importers; Abitibi power & paper co. ltd. Paper Tr J 134:12 Ap 25 '52
Story of Elk Falls co. flow sheets il map plans diags Pulp & Pa of Can 53:109-58, 182-4 S '52
Study of optimum system temperatures for newsprint machines. C. S. Waddell. bibliog Pulp & Pa of Can 52:90-5 N '51
Supply outlook is good, newsprint price uppermost. C. Williams. Ed & Pub 85:24+ Ap 26 '52
Ten per cent cut in newsprint use, papers' aim with $10 raise. J. Walker. Ed & Pub 85:7+ My 24 '52
Trans America firm involved in lawsuit. Ed & Pub 85:10 Mr 22 '52
United Kingdom cuts newsprint price; suspends controls. For Comm W 48:19 S 8 '52
U.S. imports bagasse newsprint. Paper Tr J 135:29 Jl 18 '52

Prices

Canadian newsprint up ten dollars. M. L. Schwartz. Paper Tr J 134:11 My 23 '52
Publishers' indignation at $126 price heightens. J. Walker. Ed & Pub 85:9; Discussion. 9+ My 31 '52

Statistics

Netherlands newsprint supply. For Comm W 45:21 D 24 '51
Newsprint, Canada and United States, 1947-1950. Survey of Cur Bsns 1951 Sup p 175-6 [supplemented in monthly numbers]
Newsprint paper in 1951. V. L. Tipka. Paper Tr J 134:146-54 F 22 '52
North American newsprint production at record high in 1951. Paper Ind 34:171-3 My '52
World newsprint production at all-time high. Paper Ind 33:1023-4 D '51

Testing

Suggested method for the routine determination of newsprint printability. A. Glassman. il Pulp & Pa of Can (Convention no) 53:178-86 [F] '52

Transportation

Story of Elk Falls co.; shipping operations. il Pulp & Pa of Can 53:149 S '52

NEWTON, Roy Chester, 1896-
Newton urges more agricultural research; receives medal. por Chem & Eng N 30:2094-5 My 19 '52

NIACIN. See Nicotinic acid

NIAGARA FALLS, New York

Railroads

50 grade crossings ordered eliminated. Eng N 147:54+ D 20 '51

Sewerage

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Iron metallurgy
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Metallurgical plants
Metallurgy
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OREGON

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ORES

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Lacquer and lacquering
Motor buses—Painting and finishing
Paint, Protective
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Varnish and varnishing

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Gulf, Mobile and Ohio railroad
Illinois central railroad
Lehigh Valley railroad
Long Island railroad
New York, New Haven and Hartford railroad
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Tell customers about ways to save money in days of high labor and material costs. F. Rundell. Inland Ptr 128:68+ F '52

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Gas companies—Salesmen
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Insurance agents
Paper industry and trade—Salesmen
Plumbing trade—Salesmen
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Sales management
Salesmanship
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also subdivision Securities under names of industries, e.g.

Air conditioning industries
Airlines
Airplane industry and trade
Automobile accessories industry
Building trades
Cement industry and trade
Chemical industries
Distilling industries
Drug trade
Electric utilities
Finance companies
Food industry and trade
Gas companies
Gold mines and mining
Holding companies
Insurance companies
Investment trusts
Metal trade
Moving picture industry
Office equipment industry
Packing industry
Paper industry and trade
Petroleum equipment industries
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Retail trade
Steamboat lines
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Sugar industry and trade
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Acetonitrile
Benzene
Bromoform
Butyl alcohol
Carbon disulfide
Carbon tetrachloride
Chloroform
Cleaning compositions
Extraction processes
Furfural
Methanol
Naphtha
Paint removers
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Weights and measures

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Airplanes
Bolts and nuts
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Diamonds, Industrial
Gas appliances
Gas industry
Instruments
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Chain stores
Department stores
Drug stores
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Food stores
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Men's stores
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Cryostats

Freezing

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TESTING

See also
Electric testing
Impact
Laboratories
Magnetic testing
Testing laboratories
Testing machines
Textile testing

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Corrosion and anticorrosives
Hardness
Metals
Pipes
Plastic materials
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Woolen and worsted fabrics

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Advertising, Association
Conventions
Insurance associations
Packaging associations
Trade unions

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American petroleum institute
Glass container manufacturers institute
National association of manufacturers
National association of oil equipment jobbers
National association of securities dealers
National paint, varnish and lacquer association
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Airplane industry and trade
Diesel engines
Equipment industries
Gas appliance industry
Machinery industry
Petroleum refineries
Printing supplies industry

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Price cutting
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Arbitration, Industrial
Banks and banking, Trade union
Boycott
Housing projects, Trade union
Insurance agents—Unions
Labor and laboring classes
Newspapers, Trade union
Open and closed shop
Picketing
Shop stewards
Strikes
Trade agreements

also names of unions, e.g.

Air line pilots association, International
Amalgamated clothing workers of America
American federation of hosiery workers
American federation of labor
American newspaper guild
Congress of industrial organizations
Distributive, processing and office workers union
International association of machinists
International ladies garment workers' union
International longshoremen's association
International typographical union
International union of operating engineers
Oil workers international union
Seafarers international union of North America
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Air pollution
Air purification
Cooling
Dust removal
Electric fans, Ventilating
Exhaust systems
Gas appliances—Ventilation
Heating
Humidity
Mine ventilation
Ventilators

also subdivision Heating and ventilation under special subjects, e.g.
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Automobiles—Vibration
Balancing of machinery
Bridges—Vibration
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Flue dust
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Paper making—By-products
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Salvage (waste, etc.)
Scrap metal
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Floods
Humidity
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Pumping stations

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Humidity
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